Standard Bank
Business & Commercial

INTERNATIONAL IMPORTING

AFRICAN EXPORTER PROFILES 2026

WHERE REAL GROWTH BEGINS

Connecting you to growth opportunities & enabling seamless trade from Africa to the world

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- South Africa Trade Desk

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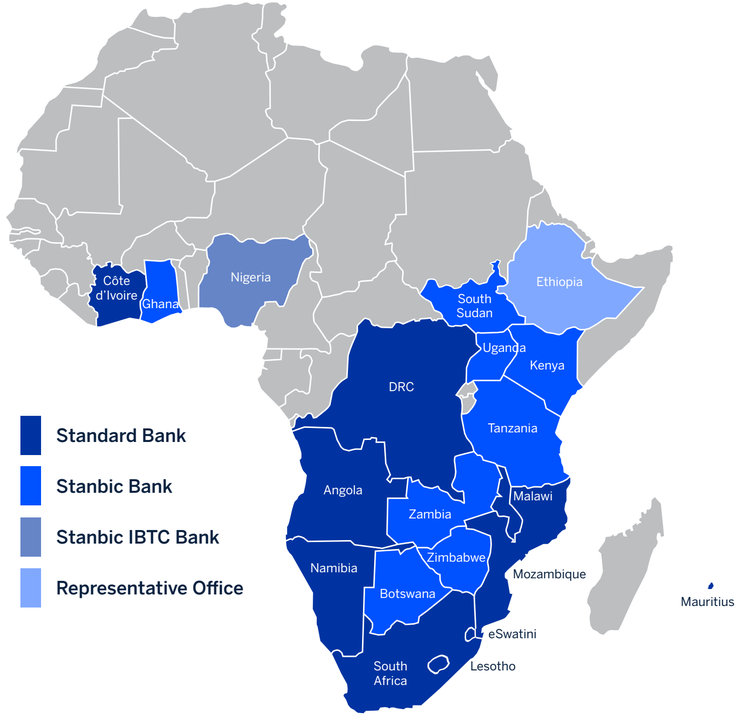
Standard Bank
Business & Commercial

AFRICA IS OUR HOME, WE DRIVE HER GROWTH

Nurturing Business Across the African Continent

With over 160 years of banking experience and a presence in 20 countries in Africa, including South Africa and key markets across the globe, we are Africa's largest banking group by assets. Our vision is to be the leading financial services organisation in – and for – the African Continent.

- We can assist you to identify business opportunities through leveraging our local presence and extensive knowledge of regional politics, economics and business dynamics.
- Our on-the-ground presence in 20 African countries and key global markets, coupled with our cross-border capabilities, enables us to drive growth and development across the continent.
- As the bank with the largest balance sheet in Africa, you have a financial partner in Standard Bank, whom you can rely on and trust.
- Our local and foreign ties give you access to the right networks and solutions, enabling your business to thrive.



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AFRICA-CHINA TRADE SOLUTIONS

Your Partner in Unlocking Opportunities in China

Having a trusted partner like Standard Bank, to help you navigate the import and export process is invaluable when it comes to minimising trade risk and maximising opportunities.

We've partnered with the world's largest bank

We are proud to have a strategic partnership in place with the world's largest bank, Industrial and Commercial Bank of China (ICBC), which gives us an unrivalled competitive advantage for Africa-China trade.

We're Africa's largest bank

Operating in 20 African countries, Standard Bank is the largest bank on the continent by assets. Our long-established presence and footprint across Africa strategically position us to support you in connecting trade and investment flows between the African continent, China, and the rest of the world.

We offer unmatched Africa-China trade solutions

With on-the-ground teams, deep sectoral experience, and strong partnerships in place with governments and businesses in Africa and China, Standard Bank is positioned to link you to growth opportunities in the African and Chinese economies – while also assisting you to navigate these complex financial and regulatory cross-border environments.



Click here to download the Brochure

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- South Africa Trade Desk

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AFRICA-CHINA BANKING SOLUTIONS

Welcome to Our Africa-China Banking Proposition

Our first-of-its-kind Africa-China Banking solution makes it easier than ever to operate as a local business in China, or as a Chinese business in Africa.

We're Africa's largest bank

Operating in 20 African countries, Standard Bank is the largest bank on the continent by assets. Our long-established presence and footprint across Africa strategically position us to support you in connecting trade and investment flows between the African continent, China, and the rest of the world.

Partnering with ICBC for seamless banking

Our strategic partnership with the Industrial and Commercial Bank of China (ICBC) enables seamless banking, international payments and cross-border trade between Africa and China.

Solving linguistic challenges

Our Mandarin-speaking consultants can assist you in both English and Mandarin for all your Africa-China personal and business banking needs.

We offer unmatched Africa-China banking solutions

Whether you're a small trader, freight forwarding agent, or local manufacturer, we can assist you. Our Africa-China Banking agents will link you to our Africa-China Trade Solutions (ACTS) team for specialist import and export solutions.



Click here to download the Brochure

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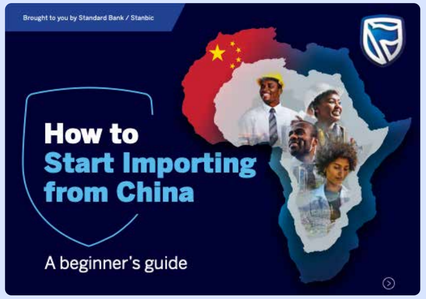
- Africa Regions Trade Desk
- South Africa Trade Desk

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FREE RESOURCES

Guidance for First-time Importers & Exporters

Insights and solutions to help African businesses trade with China.



How to Start Importing from China

Information and solutions to help you overcome the challenges and risks involved in importing:

- China's industrial manufacturing capabilities
- The import journey
- Incoterms and buyers' versus sellers' risks
- HS codes and customs tariffs
- The role of customs administration
- The role of forwarding agents
- The role of clearing agents
- Common shipping documentation.

Click here to download the eBook



How to Start Exporting to China

This interactive eBook provides insights to help your African Agri-business overcome the common challenges and risks involved in exporting to China. The content includes practical tips on how to:

- Establish your presence and professionalism
- Get to grips with export compliance requirements
- Gain access to the Chinese market
- Adapt your product and packaging
- Partner with the right logistics provider
- Manage your finances, liquidity, and risk.

Click here to download the eBook

African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

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AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

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AGRICULTURE

African Premium Brands

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.africanpremiumbrands.com

Phone:
+27 (0) 218472333

Email:
junior@africanpremiumbrands.com

BUSINESS OVERVIEW

African Premium Brands (APB) is a proudly South African wine, spirits and beverages production and marketing company based at the Lourensford Wine Estate.

The company was founded in 2013 to create a one stop shop wine, spirits and beverages production and marketing company.

APB started by representing various wine brands in China and Africa. It has now grown its own production and has taken over the Lourensford Wine production facility and business.

PRODUCTS SUPPLIED

- Wines (red and white)
- Spirits
- Water (still, sparkling, flavoured)
- Iced teas.

Volume and Frequency
5 000 000 bottles produced per year, dependent on client and market needs.

REGIONS OF EXPORT

Current Regions of Export:

- Africa (Botswana, Ghana, Kenya, Namibia, Tanzania, Zambia, Zimbabwe)
- Asia (China, Hong Kong, Japan, Singapore, Taiwan)
- Europe (Belarus, Belgium, Finland, Germany, Holland, Ireland, UK)
- Russia
- South America (Brazil, Peru)



- UAE
- USA.

Targeted Export Regions:
UK, USA.

WHY CHOOSE US AS YOUR PARTNER

- Production facility: HACCP, BRC, IWP, WIETA accredited
- Wine awards: IWC Gold, IWSC Gold, Michelangelo Double Gold, Terroir National Wine award, Chardonnay du Monde Silver, John Platter 5 stars, Concours du Modial Double Gold, Top 100 SA Wines, Mundus Vini Gold, Tim Atkins 94 points, Vitis Vinifera Gold, SIAL Shanghai wine show – Best Red wine international (4-8 Euros).

African Realty Trust

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Citrus

Website:
www.letaba.com

Phone:
+27 15 304 4000

Email:
fruit@letaba.com
juice@letaba.com
denise.pienaar@letaba.com

BUSINESS OVERVIEW

African Realty Trust was founded by IW Schlesinger and registered in Pretoria on 10 October 1902. Based in Limpopo Province, South Africa, the family-owned business is one of South Africa's largest citrus growers, juice factories and exporters on a single site, incorporating Letaba Estates (citrus farm) and Letaba Citrus Processors (juice concentrate facility).

The first citrus trees were planted in the 1920s and the first packhouse in 1932; since 1985 the estates have been wholly owned by the Hanover Acceptances Group. Lemon trees were first planted in 2017, and in 2019 over 3 million cartons were packed in a single year. The packhouse was rebuilt in 2021, and a 3.5 MW solar plant with a 6 MW substation followed in 2023, with a 7 MW battery now added.

The business employs 487 permanent staff and up to 1,541 seasonal workers at peak.

PRODUCTS SUPPLIED

Fresh citrus:
Valencia oranges, lemons, grapefruit (red and white) and mandarins.

Processed products:
The processing business exports frozen orange, mandarin, grapefruit and lemon concentrates and NFC, plus citrus cells and citrus oils. Products packed frozen and/or aseptic: Valencia Concentrate 65 Brix, Valencia NFC, Valencia Cold Pressed Oil, Valencia Essence oil phase, Orange Cells, Mandarin Concentrate 65 Brix, Mandarin Cold Pressed Oil, 200 & 400 GPL Lemon, Lemon NFC, Lemon Cold Pressed Oil, Red Grapefruit Concentrate 58 Brix, Red Grapefruit NFC, Red Grapefruit Cold Pressed Oil, Marsh Grapefruit Concentrate 58 Brix, Marsh Grapefruit NFC and Marsh Grapefruit Cold Pressed Oil.

Volume and Frequency
1,690 hectares under cultivation, packing an average of 3.5 million fresh export cartons a year.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Bangladesh, Canada, China, Europe, Hong Kong, India, Japan, Korea, Malaysia, Middle East, Singapore, Taiwan, United Kingdom and the USA.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- **Ideal growing conditions:** A mild, frost-free Limpopo climate, abundant water, excellent natural fruit colour and early maturity, in one of South Africa's most suitable citrus-producing areas.
- Early-season production, dependable supply and consistently high quality standards.
- Full control of the value chain from the grove, ensuring consistent quality.
- A trusted, internationally recognised citrus producer.

Standard Bank
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African Roots Wine

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.arwbrands.com
www.sevensisters.co.za
www.millionsistersclub.co.za

Phone:
+27 (0) 21 879 1996
+27 (0) 74 274 5817

Email:
derek@africanrootswines.com

BUSINESS OVERVIEW

African Roots Wine was established in 2005 by Vivian Kleynhans, who manages the business and its brands together with her son, Derek Kleynhans, and has made significant progress towards market access for historically disadvantaged women in the wine and tourism industries.

The Seven Sisters brand was first developed in the US market in cooperation with Big-Box retailers. In 2009, the Seven Sisters Sauvignon Blanc had the prestigious honour of being selected as the first South African wine to be served on American Airlines' first and business class. In 2009, Seven Sisters Vineyards was established as the home to the wine brand, inviting international and local guests.

The growing team of five is responsible for all operations, both in wine production, logistics, sales and marketing, as well as heading the wine estate, along eight seasonal staff members in rotation.

PRODUCTS SUPPLIED

Seven Sisters accessible-premium wine range (450,000 units per varietal/750ml)

- Seven Sisters Moscato Perlé, Chenin Blanc, Sauvignon Blanc, Chardonnay, Pinotage, Merlot, Cabernet Sauvignon.

Million Sisters Club super-premium trilogy (100 000 units per varietal/750ml)

- Million Sisters Club Chardonnay, Million Sisters Club Shiraz, Million Sisters Club Red Blend.

African Roots Bag-in-Box (100,000 units per SKU)

- African Roots Chenin Blanc (2l), Red Blend (2l), Red Blend (3l)

Brutus Family entry-level wines (100,000 units per SKU/750ml)

- Brutus Family Frizzante Semi-sweet White, Frizzante Semi-sweet Rosé, Natural sweet White, Natural sweet Rosé, Natural sweet Red.

Cape Columbine mid-level premium (100,000 units per SKU/750ml)

- Cape Columbine Chardonnay, Sauvignon Blanc, Merlot.



REGIONS OF EXPORT

Current Regions of Export:
Belgium, Czech Republic, Norway, Poland, The Netherlands, UK, USA.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

African Roots Wine Brands have enjoyed coverage in major global media, including Forbes, CNN, and BBC, amplifying the brand's international appeal.

African Roots doesn't mimic global trends; it proudly reflects South Africa's culture, heritage, and terroir. In a predominantly white, male-dominated wine industry, this offers a distinctive story and aligns with diversity, equity, and inclusion values embraced by modern consumers and retailers.

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Africana Air Zambia

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Moringa, Yams, Jewellery, Gemstones

Phone:
+26 097 185 9101

Email:
chasegems@gmail.com

BUSINESS OVERVIEW

Established in 2006, Africana Air Zambia is a female-owned Zambian business that actively participates in Zambia's agricultural, minerals and gemstones sectors.

Africana Air Zambia is currently working with female farmers in promoting Moringa and Yam farming:

- The Moringa tree is one of the most nutritious plants in the world. Within its leaves, it boasts over 90 different nutrients, 27 vitamins and 18 essential amino acids. As a result of the high nutritional value obtained, the business converts the leaves into a powdered form for easier consumption. Moringa is also a drought-resistant plant that continues to grow during dry seasons. Moringa trees have been used to combat malnutrition, across all ages and groups as well as in nursing mothers.
- The company also makes organic soap using Moringa Oil to treat skin complications.
- The Yam is another drought-resistant crop. It is a good source of vitamin C which is useful in fighting infections such as colds and flu, and promotes quicker wound healing. It also assists in anti-ageing, strong bones, healthy immune function, and provides good amounts of fibre, potassium, and good antioxidants.

Africana Air Zambia has also been producing jewellery from natural gemstones since 2006, buying its materials (such as amethyst, citrines and quartz) from small-scale miners, with an emphasis on supporting women miners.

PRODUCTS SUPPLIED

Africana Air Zambia's core business includes:

- **Growing agricultural produce:**
  - Moringa: Adding value by powdering its leaving for easier consumption in teas and porridge, and making soaps and oils.
  - Yams
- **And trading in:**
  - Honey
  - Jewellery and gemstones
  - General goods.

REGIONS OF EXPORT

Current Regions of Export:
The produce is mostly sold locally.

Targeted Export Regions:
Asia (China) EU countries, USA and neighbouring countries in Africa.

WHY CHOOSE US AS YOUR PARTNER

Africana Air Zambia is committed to delivering high quality products, and excellence in satisfying its customers' expectations and needs.

The company ensures that its products and services are approved by the Zambian Bureau of Standards and the Organic Association of Zambia.

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Afrimac Nuts Company

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Products

Website:
www.afrimac.co.ke

Phone:
(+254) 0723706358

Email:
info@afrimac.co.ke

BUSINESS OVERVIEW

Afrimac Nut Company was established in 2011. The company operates in the agro-food processing industry and is engaged in the processing and exporting of raw macadamia nuts.

Its principal office is located in Nairobi while its macadamia nut processing plant is situated in Muranga County. The business has also partnered with four other local nut processors, namely, The Village Nuts Company, Sagana Nuts, Jumbo Nuts and Batian Nuts.

PRODUCTS SUPPLIED

Macadamia Nuts

Afrimac packages its macadamia nuts in nitrogen-flushed and vacuum-sealed aluminium foils to prolong shelf life and reduce rancidity. The macadamia nuts are then packed into 11.34kg (25lb) cartons:

- Style 1L: 16mm to 20mm 95% wholes
- Style 1S: 13mm to 16mm 95% wholes
- Style 2: 13mm+ 50:50% wholes: halves
- Style 4L: 14mm to 16mm 90% halves
- Style 4S: 9mm to 14mm 70% halves
- Style 6 (M-Cut): 6mm to 9mm chips and pieces
- Style 7 (S-Cut): 4mm to 6mm chips.

Macadamia Oil

Afrimac also produces its own high-quality macadamia oil – known as a 'good oil' due to its high levels of monosaturated fats. Macadamia oil is used in both the cosmetic and food industries.

- For cooking, macadamia oil is rich in flavour, making it perfect for salad dressings, frying, roasting and baking. Macadamia oil also has a high smoking point and contains no cholesterol which is valued by health-conscious consumers.
- Due to its composition, macadamia oil is becoming a favourite in the cosmetic industry where it is often used in shampoos, conditioners, body lotions, lip balms, massage oils and many other applications.

REGIONS OF EXPORT

Current Regions of Export:

- Europe and USA.

Targeted Export Regions:

- China.



WHY CHOOSE US AS YOUR PARTNER

- Afrimac adheres to quality standards at all stages of its processing, from growing to packaging and distribution. Control measures include regular inspections throughout the production process and occasional testing or sampling of nuts.
- Afrimac also works closely with relevant government agencies to enhance quality control.
- They ensure compliance with all relevant legislation and approved codes of practice in all operations.

Accreditations:

- BRC Certificate, FDA Certificate, FSSC 22000 Certificate, Halal Certificate, Kosher Certificate.

Afriq de Investments

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Agricultural products

Website:
www.afriqdeinvestments.com

Phone:
(+233) 244766702

Email:
Vessah@afriqdeinvestments.com

BUSINESS OVERVIEW

Afriq de Investments exports fruit and vegetables to Europe and other parts of the world. We also ship food items such as yam, cocoyam, sweet potatoes, corn dough and assorted food items to Sweden. Our goal is to expand beyond our current shipping volumes.

PRODUCTS SUPPLIED

Our principle exports are:

- Pineapples
- Yams
- Cocoyams.

Volume and Frequency:

- Pineapples: 10 MT weekly
- Yams/cocoyams: 20 footer quarterly.

REGIONS OF EXPORT

Current Regions of Export:
France and Sweden.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We supply only quality fruits and vegetables to our customers' specifications. Our dedicated team is committed to delivering a professional service and ensuring that we meet our supply demands in a timely fashion.





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Afrique Interlink

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.afrique-interlink.com

Phone:
+27 (0) 216850815

Email:
info@afrique-interlink.com

BUSINESS OVERVIEW

Afrique Interlink (Pty) Ltd was founded in 1998 as a family owned and managed company. It has grown over the past 22 years into a full turnkey, beverage solutions company, specialising in the African and Indian Ocean Islands markets.

Long-standing and selective strategic partnerships with both SA's largest volume producers and commercial brands, as well as smaller, iconic brands and boutique wine estates, have been implemented.

PRODUCTS SUPPLIED

- Wine
- Craft spirits
- Select beverages.

Volume and Frequency
2 million litres, produced annually.

REGIONS OF EXPORT

Current Regions of Export:
Angola, Botswana, Burkina Faso, Cameroon, Comoros, DRC, Ethiopia, Ghana, Ivory Coast, Kenya, Madagascar, Maldives, Mauritius, Mozambique, Namibia, Nigeria, Tanzania, The Gambia, Rwanda, Senegal, Seychelles, Uganda, Zambia, Zimbabwe.





Targeted Export Regions:
Asia (Far East, Southern East Asia) Balkans, Europe, Scandinavia, North and South America and Caribbean.

WHY CHOOSE US AS YOUR PARTNER

Afrique Interlink (Pty) Ltd, has 21+ years solid track record and reputation, in offering wine and beverage solutions to its markets.

The business prides itself in its agility and customer centricity, with ISO 9001:2015 Quality Management System accreditation providing additional assurance. Various industry memberships and accreditations are in place.

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Agrico Marketing

Agrico Marketing
Fast in Shipment Best in Quality

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Beans, Nuts & Pulses

Website:
agricomarketing.com

Phone:
(+258) 844001786

Email:
agreeco.marketing@gmail.com

BUSINESS OVERVIEW

Agrico Marketing specialises in sourcing and exporting agriculture products from Mozambique to other regions in the world.

We procure agri-commodities directly from small local farmers, working closely with them to ensure that they focus on growing seasonable commodities that we can purchase and export. We also support small local traders who do not have the capacity to export directly or do not have buyers for their products.

PRODUCTS SUPPLIED

We source and supply a variety of:
Legumes, seeds and beans.

Volume and Frequency:

- Cashew nuts: 3,000mt per annum
- Cow peas: 5,000mt per annum
- Green moong beans: 45,000mt per annum
- Peanut: 15,000mt per annum
- Pigeon peas: 50,000mt per annum
- Sesame seeds: 40,000mt per annum
- Soya beans: 30,000mt per annum

REGIONS OF EXPORT

Current Regions of Export:
Canada, China, India, Singapore, Thailand, UAE, Vietnam.





WHY CHOOSE US AS YOUR PARTNER

We take pride in supporting the growth of local farmers and traders, increasing employment in our region and only sourcing and delivering the best quality products for our customers. We support conservation and deliver quickly and efficiently.

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Agriculture And More

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Roots, Seeds & Tubers

Phone:
(+233) 208950715

Email:
agricsandmore@gmail.com
nlaliban@gmail.com

BUSINESS OVERVIEW

Agriculture And More is an integrated agri-business that manages post-harvest losses and provides market linkages for small-hold farmer groups.

We add value to roots and tubers by producing various products and deal in commodities. We work closely with out-growers and value chain actors to develop effective and responsive agri-supply chains and food systems in rural Ghana, focusing specifically on supporting the livelihoods of women and youth.

PRODUCTS SUPPLIED

- Roots and tubers: Frozen yam, cassava and sweet potato chips
- Roots and tubers: High quality yam, cassava and sweet potato
- Flours: Yam, cassava and sweet potato chip flakes/ dried chips
- Oil seeds & nuts: Sesame seeds and cashew nuts.

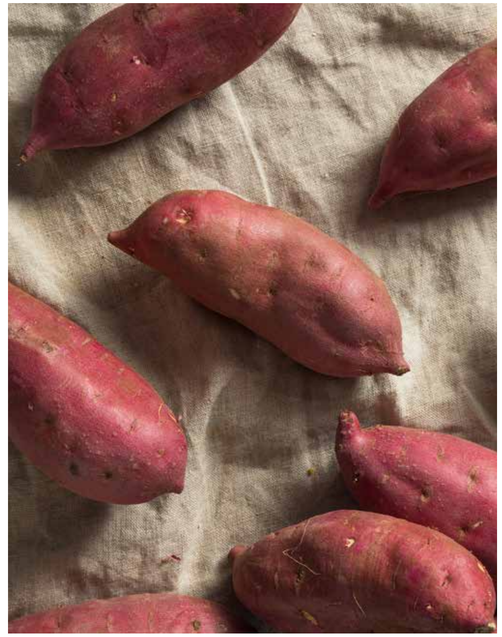
REGIONS OF EXPORT

Current Regions of Export:
Ghana.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are consistent with our supply when we commit to a deal, even if it means losing another contract to ensure we deliver. We are open to partnerships and contract production and supply when neccessary. We work directly with our out-grower farmer network and can produce to order.



Certifications:
Our products are certified by the FDA in Ghana and we are currently undergoing the process of certification for additional products.

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Agritec

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Cereals & Sauces

Website:
www.agritecsource.com

Phone:
(+258) 823087420
(+258) 848810619

Email:
amussa1955@gmail.com

BUSINESS OVERVIEW

Agritec's core business over the past 15 years has been marketing products to the agricultural sector, including seeds, fertilisers, irrigation systems and shade nets. We also offer consulting services for agricultural projects and training for small farmers.

Over the past five years we have developed a processing plant and our own range of cereals, chilli sauce and fruit jams.

PRODUCTS SUPPLIED

We manufacture a range of products from local produce, including:

- Cereals
- Chilli sauce
- Fruit jams.

Volume and Frequency:

- Baobab powder: 35mt per annum
- Integral finger millet: 80mt per annum
- Integral millet: 80mt per annum
- Integral sorghum powder: 275mt per annum
- Integral magic powder: 80mt per annum
- Green chilli sauce: 150 litres per annum
- Red chilli sauce: 150 litres per annum.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique.





Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Through mixing our powders in a proprietary blend, we have developed a nutritious innovation.

We also support the local agricultural sector and small farmers.

African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

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COUNTRY

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CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

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Agro Pulses Export Tanzania

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Grains, Pulses, Spices

Phone:
+255 782 146 829

Email:
ihaji@hsgroup.co.tz

BUSINESS OVERVIEW

Agro Pulses Export Tanzania was established in 2020 with a vision to revolutionise the agri-commodities and spices export sector from Tanzania. The company specialises in sourcing and exporting a wide range of products, including pulses, oilseeds, spices, and coffee. It operates with a deep commitment to customer satisfaction, quality assurance, and ethical business practices. By procuring directly from farmers and leveraging experienced professionals, the company ensures high international standards, competitive pricing, and timely deliveries. Its footprint extends across key international markets, supported by a strong logistics and quality control infrastructure.

PRODUCTS SUPPLIED

- Agri-commodities & Spices: Pulses & Cereal (Green Mung, Kidney Beans, Yellow Gram/ Chickpeas, Sorghum, Pigeon Peas); Oil Seeds/ Nuts (Sesame Seeds, Ground Nut, Soybean, Raw Cashew Nuts); Spices & others (Black Pepper, Cloves, Ginger (Dried), Cinnamon, Bird's Eye Chilli, Coriander, Cardamom, Green Coffee Beans, Wheat Bran, Rice Bran, Sunflower Meal).
- Products are exported in customised volumes and packaging, and variants may include organic and conventional grades.

Volume and Frequency
Products are exported in customised volumes and packaging to meet specific client requirements.

REGIONS OF EXPORT

Current Regions of Export:
Asia, the Middle East, and Europe..

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Agro Pulses Export Tanzania Limited offers a trusted and reliable supply chain built on strong farmer relationships and a customer-centric approach.

Key strengths include high international quality standards, customised packing and competitive pricing, timely delivery, vast product mix, ethical business practices, direct procurement from farmers, and experienced professionals in agri-trade. These factors make Agro Pulses a reliable and reputable Tanzanian exporter.



Standard Bank
Business & Commercial

AGT Foods Africa

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Staple Food & Ingredient Processor

Website:
www.agtfoods.co.za

Phone:
+27 (0) 117625261

Email:
dmiller@agtfoods.com

BUSINESS OVERVIEW

AGT is a value-added pulse, staple food and ingredient processor for export and domestic markets.

Through its offices and processing facilities located in some of the best agricultural growing regions in Canada, the U.S., Turkey, China, Australia and South Africa with merchandising and sales offices in the U.K., the Netherlands and Spain, AGT produces a full range of pulses and specialty crops including lentils, peas, chickpeas, beans and canary seed as well as food ingredients such as pulse flours, proteins, starches and fibres.

Its subsidiary in Turkey, the Arbel Group, produces staple foods such as Arbella Pasta, rice and milled wheat products, including bulgur and semolina. In South Africa AGT Foods represents the Retail, Hospitality, Spices, Ingredients, Popcorn, Bakery and Protein sectors.

The company currently has three factories in South Africa; Gauteng, KwaZulu-Natal and Cape Town with over 400 employees.

We contract farmers in South Africa to grow our food and import on a large scale from all over the world. We also contract-pack for various supermarkets in South Africa.

PRODUCTS SUPPLIED

- Flours
- Grains
- Proteins
- Pulses



- Rice
- Seeds
- Spices, herbs and blends
- Superfoods.

Volume and Frequency
Million tons, produced annually.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Australia, China, England, Europe, Far East. Gulf region, North America, South America, West Bank.

WHY CHOOSE US AS YOUR PARTNER

AGT Foods and Ingredients is one of the largest suppliers of value-added pulses, staple foods and food ingredients in the world. We buy lentils, peas, beans and chickpeas from farmers around our 40+ facilities located in the best pulse growing regions in Canada, the United States, Turkey, Australia, China and South Africa and ship our products to over 120 countries around the globe. We create value for producers, quality products for our customers and growth for our stakeholders.

African Exporter Profiles 2026

AGRICULTURE
AUTOMOTIVE & AVIATION
BUSINESS SERVICES
CONSTRUCTION, ENGINEERING & MINING
DISTRIBUTION, RETAIL & WHOLESALE
MANUFACTURING
TELECOMMUNICATIONS

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR
COMPANY
COUNTRY

– DISCLAIMER

Alif Quimica

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing

Website:
www.alifquimica.com

Phone:
(+258) 877861010

Email:
alifquimica@gmail.com

BUSINESS OVERVIEW

Alif Quimica was founded in 1993. We extract and refine sunflower seed oil, soya bean oil, groundnut oil, and cottonseed oil.

We supply sunflower seeds to farmers in Gurue, Mulumbo, Lioma, and Mopeia. After harvest, we purchase sunflower seeds from them, improving their livelihoods.

PRODUCTS SUPPLIED

- Sunflower Seeds.

REGIONS OF EXPORT

Current Regions of Export:
South Africa, Malawi.

WHY CHOOSE US AS YOUR PARTNER

- Our edible oil has nutritional value to boost health
- We strictly follow International standards for Oil Processing and Refining
- We are currently supporting 3250 farmers by providing sunflower seeds to grow
- We promote sustainability by exporting extraction residue as animal feed to South Africa, Malawi, and Zimbabwe.







Standard Bank
Business & Commercial

Altomundo

ALTOMUNDO
PROCUREMENT – EXPORTS – FREIGHT

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Beef, Chicken, Sauces, Spices

Website:
www.alto-mundo.com

Phone:
+27 11 883 5177

Email:
khadija@alto-mundo.com

BUSINESS OVERVIEW

Established in 2005, Altomundo is a South African company with 20 years of experience in procurement and exports. The company represents multi-sector manufacturers in South Africa and works to empower clients by facilitating international trade. Altomundo sources a wide range of goods, including dry and frozen food items. The company maintains a core staff complement of five employees and has a strong trading presence on the African continent.

PRODUCTS SUPPLIED

Altomundo provides a broad range of products, with a major focus on food items:

- **Beef cuts:** Beef roasting, roasty sirloin, rump tail, beef knuckle, beef topside, silverside, beef burgers, crumbed beef products.
- **Chicken products:** Chicken breast, wings (3 joint), chicken feet, leg quarters, whole hens (grillers), burgers, nuggets, pops, various crumbed products.
- **Sauces:** Island-style, chip dips, tomato sauce, barbeque sauce, dips, soy sauce, peri-peri sauce.
- **Spices:** Whole spices, powdered spices, grilling spices, curry spices, turmeric, ginger, garlic, chilli, saffron, pepper, aniseed, cinnamon, bay leaves, and various other spices.
- **Non-food products:** Vehicle spare parts, machinery, mining equipment, chemicals.

Volume and Frequency

- **Chicken Products:** 10,600 x 40fcl containers (Angola and DRC).
- **Beef Cuts:** 7,500 x40fcl containers



(Angola and DRC).

- **Sauces:** 3,500 x 20fcl containers (DRC, Angola, and Zambia).
- **Spices:** 1,250 x 20fcl containers (DRC, Angola, and Zambia).

REGIONS OF EXPORT

Current Regions of Export:

- Angola, Democratic Republic of Congo, Zambia.

Targeted Export Regions:

- Asia.

WHY CHOOSE US AS YOUR PARTNER

- Altomundo offers over 20 years of experience in the export industry, providing deep expertise and a collaborative spirit to navigate challenges and unlock opportunities.
- The company builds genuine partnerships and focuses relentlessly on helping clients achieve their goals.
- By choosing Altomundo, buyers gain a trusted partner committed to delivering value and creating lasting impact.

Standard Bank
Business & Commercial

Alvi's Drift Winery

ALVI'S DRIFT

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.alvisdrift.co.za

Phone:
+27 (0)21 905 0653
+27 (0)81 417 6198

Email:
wine@alvisdrift.co.za

BUSINESS OVERVIEW

Alvi's Drift Winery has a fascinating history that dates back to 1928 when Albertus Viljoen 'Oupa Alvi' van der Merwe, the founder, purchased fertile Boland Farmland on the banks of the Breede River in South Africa. To make it easier for locals to access the farm, Oupa Alvi built a low-water bridge across the river, that soon became known as 'Alvi's Drift.'

In 2005, head winemaker, Alvi van der Merwe (Oupa Alvi's grandson), named the winery after this iconic landmark to pay homage to his grandfather and the river that nourishes the vineyards.

With around 430 hectares of Alvi's Drift vineyards, the farm also operates a large commercial dairy, cheese factory, fruit orchards, livestock herds, and free-roaming game.

Every year, Alvi's Drift harvests around 9,000 tons of grapes, carefully selecting the best for their award-winning wines. The cellar processes over 8 million litres of wine per vintage, overseen by head winemaker Alvi van der Merwe and his team who are passionate about crafting their highly-acclaimed and much-awarded wines.

PRODUCTS SUPPLIED

- White wines
- Red wines
- Rosé wines
- Cap Classique
- Sparkling wines.



Volume and Frequency
8 million litres of wine are produced in every vintage.

REGIONS OF EXPORT

Current Regions of Export:

- Africa: Botswana, Ghana, Kenya, Mozambique, Namibia, Uganda, Zambia, Zimbabwe
- Asia: China, Singapore, Taiwan
- Eurasia: Russia
- Europe: Netherlands, Belgium, Germany, Italy, Poland, Sweden, Norway
- North America: Canada, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Alvi's Drift's ethos is 'dare to be true' and consequently the business is committed to enriching people's enjoyment of what truly matters in life.

Awards:
Alvi's Drift wines have been honoured with numerous local and international wine awards, including the Michelangelo International Wine and Spirits Awards, the International Wine Awards for Spain, the Veritas Awards, the Catavinum World Wine and Spirits Competition Awards, as well as South Africa's Platter's Wine Awards and National Wine Challenge Awards.

Standard Bank
Business & Commercial

Amani Bay

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wines & Spirits

Website:
www.afrique-interlink.com

Phone:
(+27) 216850815

Email:
jono@afrique-interlink.com

BUSINESS OVERVIEW

Afrique-Interlink is dedicated to delivering cost-effective and efficient services to our in-market partners and suppliers.

We deliver South African wines and spirit products to customers across the African continent.

We have recently initiated a strategic change in our commercial arm of the business and are actively focusing on opening and infiltrating new markets and channels on behalf of our vendors.

Through our reputation of customer centricity as well as a ruthless focus on service delivery, our efforts were noticed by the giant Chilean wine business, Concha Y Toro, with whom a strategic partnership was developed in 2021.

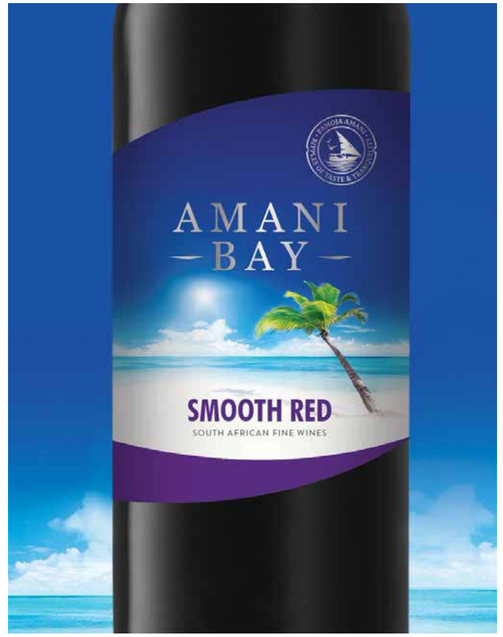
PRODUCTS SUPPLIED

- Amani Bay Smooth Red Blend
- Amani Bay Paradise Sweet Red Blend
- Amani Bay Fresh White Blend
- Amani Bay Paradise Sweet White Blend
- Amani Bay Rose
- Amani Bay Paradise Sweet Rose.

REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

We have a quality management system (QMS) in place that ensures our customers and vendors receive South African wines and spirit products and delivery service levels that exceed requirements throughout the world.

Certifications:

- ISO 9001:2015.

Standard Bank
Business & Commercial

Angonabeiro

ANGONABEIRO

Place of Origin:
Angola, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.angonabeiro.co.ao

Phone:
(+244) 226431175
(+244) 226431176

Email:
info@angonabeiro.co.ao

BUSINESS OVERVIEW

Angonabeiro is a member of the Nabeiro Group. We are the exclusive distributor of Nabeiro's products in Angola, including the Delta Cafés brand, which is well-established and popular in Angola. At Angonabeiro, we are deeply committed to the development of coffee in Angola, from both a consumption and cultivation point of view. We offer superior-quality products to all and encourage local coffee producers and the production of Ginga coffee in Angola.

Although coffee is our primary business, the Angonabeiro product portfolio continues to develop and has become multi-category and multi-channel.

We represent a number of local brands that offer conserves, olives, olive oil, wines, cookies and others.

PRODUCTS SUPPLIED

- Coffee in roasted grain, grounded and soluble
- Coffee machines and Capsules of Delta Q coffee blends
- Deltea Deltea tea bags
- Wines from our cellar in Portugal Adega Mayor.

REGIONS OF EXPORT

Current Regions of Export:
Angola, France, Portugal, Switzerland.

WHY CHOOSE US AS YOUR PARTNER

We are the original Angolan Coffee Blend. Our Ginga Coffee is farmed, collected, treated, roasted and ground in Angola, preserving its unique history and flavour.







Standard Bank
Business & Commercial

Anikita

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Grains, Legumes, Nuts

Phone:
+233244659834

Email:
adele@anikitaonline.com

BUSINESS OVERVIEW

Anikita Company Limited is a Ghanaian agribusiness that deals in commodity sourcing and trading. The company sources commodities from Ghana and West Africa by partnering with small companies that serve as suppliers, and then sells its products locally and exports internationally to over 20 countries.

Since its establishment in 2008, Anikita has been sourcing commodities such as shea nuts, sesame, cashew, corn, soya beans (both conventional and organic) and supplying to agro-processing customers. The business also deals in the trading of value-added products such as unrefined shea butter and soya bean meal.

PRODUCTS SUPPLIED

Shea:
- Shea butter (conventional and organic)
- Shea olein
- Shea nuts
- Shea stearin

Cashew:
- Raw cashew nuts
- Processed cashew nuts

Grains:
- Corn
- Soya beans (organic)
- Soya bean meal

Sesame:
- Sesame seeds.

REGIONS OF EXPORT

Current Regions of Export:
Anikita current exports to over 20 international countries, including:
- India
- Malaysia.

Targeted Export Regions:
- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The business has 15 years of solid experience and an in-depth understanding of Agro-Commodities in West Africa, making it a reliable and trusted partner in West Africa.



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Apeck International

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Grains, Pulses & Seeds

Website:
www.apeckinternational.com

Phone:
+255 799 99 23 70

Email:
allen.killewo@apeckinternational.com

BUSINESS OVERVIEW

Apeck International was incorporated in Tanzania on 2 June 2017 and is an agribusiness and land-transport company specialising in the sourcing, aggregation, storage, processing, trading and export of cereals, pulses and selected agricultural inputs. The company sources from smallholder farmers, out-growers, cooperatives, traders and institutional suppliers, and serves local, regional and international markets.

Apeck operates collection and warehouse centres across Ruvuma, Mbeya, Songwe, Katavi, Dodoma, Arusha, Tabora and Kagera, with subsidiaries in Kenya, South Africa, Malawi and Zambia.

The company has over 120 employees. In 2025, Apeck traded approximately 80,000 MT of listed commodities with a combined value of about US$60 million. Its integrated model combines commodity sourcing, warehousing, quality handling, logistics and market distribution.

PRODUCTS SUPPLIED

Barley, barley seeds, chick peas, fortified sifted maize flour, green gram, hybrid sorghum seeds, red beans, sesame seeds, soybeans, wheat, wheat seeds, white maize, white sorghum, white sorghum seeds.

Volume and Frequency:

- Sesame 5,000 MT per annum
- Bean varieties 15,000 MT per annum.

REGIONS OF EXPORT

Current Regions of Export:
Burundi, China, Democratic Republic of Congo, India, Kenya, Malawi, Pakistan, Rwanda, South Africa, UAE, Uganda and Zambia.

Targeted Regions of Export:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Integrated sourcing, aggregation, warehousing, quality handling and transport capability
- Proven trading scale
- Broad sourcing footprint across major agricultural-producing regions in Tanzania
- Established relationships with institutional, corporate and international buyers, including the World Food Programme and the Government of Tanzania
- Ability to supply cereals, pulses, seeds and related agricultural products to local and cross-border markets
- Cross-border operating structure through subsidiaries in Kenya, South Africa, Malawi and Zambia.

Standard Bank
Business & Commercial

Ask Carla Kote Trade Solutions

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Chicken, Maize, Rice, Soya

Website:
www.ckconsulting.co.za

Phone:
+27 82 307 8292
+27 82 307 8291

Email:
0ttsmmec@icloud.com

BUSINESS OVERVIEW

Ask Carla Kote Trade Solutions (ACK) is a dynamic, female-led trading consultancy that specialises in providing comprehensive solutions to farmers and clients in the commodities trading industry.

Founded in 2020, the consultancy services a need in the market created by Covid-19 and freight restrictions, which made it difficult for farmers to supply their surplus produce to their original supply chains.

ACK's four managers, consortium of farms, and on-the-ground agents assist companies in optimising their trading strategies, managing risks, and maximising profitability by tapping into 35 years of combined knowledge and experience across several sectors, including retail, agriculture, energy, FMCG, and trade.

PRODUCTS SUPPLIED

- Chicken Feed
- Chicken Feet
- Chicken Meat
- FMCG
- Maize
- Rice
- Soya

Volume and Frequency

- The business is able to source products within South Africa and outside its borders via its vast global network of producers that was established during Covid-19.

REGIONS OF EXPORT

Current Regions of Export:
ACK currently trades with Cameroon, China, Gabon, Ivory Coast, Namibia, South Africa and West Africa.

WHY CHOOSE US AS YOUR PARTNER

- The business believes its network is its net worth and is always available to share this vital commodity with its clients.
- ACK is a client-centric company that prioritises the needs and goals of its clients.
- ACK works closely with its clients to understand their unique requirements and tailor solutions that best address their challenges and opportunities.



Standard Bank
Business & Commercial

Associated Foods Zimbabwe

Place of Origin:
Zimbabwe, Africa

Sector:
Agriculture

Sub-sector:
Processed foods

Website:
www.afz.co.zw

Phone:
(+263) 779403068
(+263) 777058996

Email:
walter@zimap.co.zw

BUSINESS OVERVIEW

Associated Foods Zimbabwe was established in 2002 with Mama's Brand. We are now the leading food manufacturer and distributor of quality spreads, canned products, preserves and snack foods in Zimbabwe. We strive to deliver on our customers' needs and to add value to the food industry through the provision of affordable and high quality edibles, manufactured through cost-effective methods and procedures whilst ensuring that the interests of all our stakeholders are honoured.

In 2021, Mama's Peanut Butter was awarded the 'Leading Peanut Butter' in Zimbabwe. We have two factories, a cereals and snacks factory and a spreads and beans factory. We are a valid member of Confederation of Zimbabwe Industries, Buy Zimbabwe and Marketers Association of Zimbabwe.

Associated Foods Zimbabwe has two strong brands: Mama's and Farmgold.

PRODUCTS SUPPLIED

Our products and packing volumes are as follows:

- Farmgold Peach Slices (6 x 425g)
- Farmgold Lychees in Syrup (6 x 425g)
- Farmgold Pineapple Chunks in Syrup (6 x 425g)
- Farmgold Guava in Syrup (6 x 425g)
- Mama's Peanut Butter (6 x 1 litre)
- Farmgold Strawberry Jam (6 x 340g)
- Farmgold Blueberry Jam (6 x 340g)

REGIONS OF EXPORT

Current Regions of Export:
Zimbabwe and Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Associated Foods Zimbabwe produce high quality products at favourable prices. Product availability is guaranteed and we are known for our reliability.

Certifications:
ISO22000 certified.



Standard Bank
Business & Commercial

Atupele Investment

Place of Origin:
Malawi, Africa

Sector:
Agriculture

Sub-sector:
Maize, Rice, Soya

Phone:
+265 881 363 618

Email:
atupelemakwinja10@gmail.com

BUSINESS OVERVIEW

Established in 2010 in Atupele Investment began as a small maize trading venture, sourcing directly from smallholder farmers. Following rapid growth and formal registration in 2013, the company expanded into agro-processing and now owns and operates maize and rice milling facilities. With a workforce of over 40 permanent employees, including a significant number of women, Atupele Investment is dedicated to inclusive growth, value addition, and sustainable sourcing.

The company maintains strong relationships with rural farming communities, empowering smallholder farmers – particularly women – by providing a reliable market and fair prices. As the business enters the export space, it is committed to bringing Malawian agricultural products to the international market, starting with high-quality soya beans.

PRODUCTS SUPPLIED

Maize (Processed and unprocessed):

- Milling Capacity: In-house maize milling factory
- Packaged for local consumption and B2B clients.

Rice (Processed):

- In-house rice milling operations
- White and brown rice varieties available.

Soya Beans:

- Volume available: 6,000 MT
- Sourced directly from smallholder farmers
- Suitable for food processing, animal feed, and oil extraction

REGIONS OF EXPORT

Targeted Export Regions:

- Southern Africa (Zambia, Zimbabwe, Mozambique)
- East Africa (Kenya, Tanzania)
- Asia and Europe (subject to logistics partnerships and demand).

WHY CHOOSE US AS YOUR PARTNER

- **Inclusive sourcing model:** Directly buys from hundreds of smallholder farmers, enhancing rural livelihoods.
- **Women empowerment:** Promotes gender inclusion through fair employment and purchasing.
- **Vertical integration:** Own milling facilities ensure product quality and traceability.
- **Growth-oriented: P**ositioned for scale with large stock volumes and a strong supply network.
- **Trusted local brand:** Over a decade of experience in Malawi's agricultural supply chain.



Standard Bank
Business & Commercial

Bananalandia Group

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Bananas

Phone:
(+258) 853187280

Email:
bananaworld.moz@gmail.com

BUSINESS OVERVIEW

Bananalandia Group is an integrated group of companies established in the year 2000 for the production, packing, logistics and sales of banana fruit. The banana producing arm of the group is Frutas Libombos which currently has 1,500 hectares of banana producing orchard where 95% of its production is exported to South Africa and the remaining 5% is sold in the domestic market.

We are also the largest banana producing company in Mozambique. The company operates out of Maputo Province (Boane district, now expanding to Moamba district). We employ over 2400 workers and are expanding our business to meet international food standards and expanding to produce macadamias as well.

PRODUCTS SUPPLIED

- Production, packing, logistics and sales of banana fruit.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

WHY CHOOSE US AS YOUR PARTNER

We are easily the largest banana producer in Mozambique with the capacity, know-how and experience to distribute a quality product anywhere in the world.



BOWI Logistics Limited

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.bowilogistics.com

Phone:
+256702480807
+254774388264

Email:
bowilogistics@gmail.com

BUSINESS OVERVIEW

BOWI Logistics is a growing commodity trading and logistics company founded in 2018, under the company laws of the Republic of Uganda. It serves as a bridge between the surplus organic agro-produce supply in Uganda and the global demand. The company's main focus is green coffee sourced from a network of over 200 farmers in Western, Central, and Eastern Uganda. With investments in state-of-the-art machinery and equipment, the company ensures high-quality processing and sorting of handpicked red-cherry coffee beans.

BOWI Logistics is committed to sustainability and works closely with farmers to promote environmentally friendly and socially responsible farming practices. The company prioritises the fair and ethical treatment of farmers while safeguarding Uganda's natural resources. As a trusted partner in the coffee industry, BOWI Logistics has built a dependable supply chain and is proud to contribute to the growth of Uganda's agricultural sector.

With a warehouse capacity of over 200,000 metric tonnes, BOWI Logistics is also the leading supplier to renowned local coffee houses in East Africa, such as Café Java's, Java House, and Cafesserie. The company takes pride in sharing the exceptional flavors of Ugandan coffee with the world.

PRODUCTS SUPPLIED

- Green coffee beans: Robusta and Arabica.
- Robusta coffee is supplied the following screens: SC 1800; SC 1500; SC 1200
- For Arabica coffee, the following washed coffee (WUGAR) is supplied: Bugisu AA; Bugisu AB; Kigezi AA; Kigezi AB; Rwenzori AA; Rwenzori AB.
- Naturally dried Uganda Arabica Coffee (DRUGAR)

REGIONS OF EXPORT

Current Regions of Export:
The business serves customers in over 17 international markets including: China, Europe, Kenya and Turkey.



WHY CHOOSE US AS YOUR PARTNER

- Farmer Network: BOWI Logistics has a dynamic approach with its farmers, providing technical and financial support during the pre-harvest stages, timely services, and a robust value chain to minimise losses during handling.
- Emphasis on Quality: With a strong technical team, the company tracks its produce from planting to harvesting to ensure 100% organic farming practices and post-harvest handling best practices, yielding the best quality cherries.
- Regulatory Framework: The business is a licensed coffee exporter by the Uganda Coffee Development Authority, a government body that regulates coffee growing, processing, marketing, and ensures adherence to standards.
- Supporting the Local Agricultural Sector: BOWI Logistics supports the local agricultural sector by buying from farmers and local organised groups, indirectly improving the livelihoods of many.

Standard Bank
Business & Commercial

Bundibugyo Improved Cocoa Farmers' Cooperative Society Limited (BICFCSL)

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Cocoa

Website:
www.bicfcsl.com

Phone:
+256 706 432 956
+256 779 248 040

Email:
bugyoimprovedcocoa@gmail.com

BUSINESS OVERVIEW

Bundibugyo Improved Cocoa Farmers' Cooperative Society Limited (BICFCSL) was established in 2012 by cocoa farmers in Bumadu Village, Bundibugyo District, Western Uganda, to strengthen farmers' bargaining power, improve market access and promote sustainable livelihoods. The association was formally registered as a cooperative in 2014 and received its permanent Certificate of Registration from the Registrar of Cooperatives in 2017.

The cooperative has grown from a village-based farmer association into a recognised cocoa trading cooperative serving farmers across Bundibugyo District and participating in national and international cocoa markets, mobilising farmers, aggregating cocoa, promoting sustainable farming practices and supporting fair and transparent trade. It's supported by a management team of five managers, 15 permanent staff and 35 seasonal staff, who oversee farmer services, cocoa aggregation, quality management, operations and market development.

PRODUCTS SUPPLIED

- **Conventional cocoa:** Conventional cocoa beans, fermented and dried – available in bulk quantities, subject to buyer requirements
- **Organic and Fairtrade cocoa:** Certified organic and Fairtrade cocoa beans, fermented and dried, available in bulk quantities, subject to applicable certification and buyer requirements.
- **Specialty cocoa:** Fine-flavour cocoa and other specialty-grade cocoa – available in volumes based on grade, origin and buyer specifications.



REGIONS OF EXPORT

Current Regions of Export:
Switzerland.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Extensive experience and long-standing presence in the cocoa industry, with strong expertise in cocoa sourcing and supply
- Specialises in supplying organic cocoa, with a focus on quality, consistency and responsible sourcing
- A focus on premium organic cocoa and reliable supply for buyers seeking sustainable, long-term relationships
- Committed to positive social impact, supporting vulnerable groups including women, youth and the elderly, and particularly empowering women towards financial independence.

Standard Bank
Business & Commercial

Butta Farmers' Cooperative Society

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www. buttasociety.org

Phone:
+256 704614531

Email:
d_wamai@yahoo.com

BUSINESS OVERVIEW

The Butta Farmers' Cooperative Society was established in Uganda in 2013 to support farmers in reducing risks along the coffee production value chain by equipping them with the necessary skills, tools and equipment, along with bargaining power to obtain a premium price for the collective's bulk produce.

The Society has a membership of over 500 farmers who are certified as speciality organic producers, and it employs 15 dynamic staff members with various expertise, including agronomists who have assisted the farmers to increase the quantity and improve the quality of coffee produced for the export market.

The favourable rainfall and fertile volcanic soils in the region, coupled with the farmers' commitment to work together, and the support from development partners (including Uganda Coffee Development Authority and Manafwa District Agriculture Department), contribute to the success of this Cooperative.

Additionally, Financial Literacy Education provided by Stanbic Bank has enabled the farmers and the Society to grow their businesses and reduce the financial risks associated with farming.

PRODUCTS SUPPLIED

- Washed organic Bugisu Arabica coffee
- High-quality speciality Bugisu Organic Arabica Coffee with a cup score of 82+

REGIONS OF EXPORT

Current Regions of Export:

- The Netherlands.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The Butta Farmers' Cooperative Society produces high-quality coffee (with a cup score of 82+) that is organic-certified by ECOCERT – with production remaining under the control of its farmers from the farm, through to harvest and post-harvest.







Standard Bank
Business & Commercial

Cape Honeybush Tea Company

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Tea

Website:
www.capehoneybushtea.co.za

Phone:
+27 44 6977070
+27 82 3767754

Email:
philipp@capehoneybushtea.co.za

BUSINESS OVERVIEW

The Cape Honeybush Tea Company specialises in the processing and packaging of Honeybush and Rooibos teas. These teas are indigenous to South Africa and grow nowhere else in the world. Honeybush and Rooibos have similar health properties but grow in different climatic conditions and have different taste profiles. Honeybush is slightly sweet and flowery, whereas Rooibos is more woody.

Established in 1998, the company is one of the leading suppliers of Honeybush tea and a reputable co-packer of Rooibos tea blends and flavoured teas.

Their purpose-built factory located near Cape Town is 24,000 sq. feet in size and is designed to extract hot air from a double-volume ceiling for the drying process, thereby considerably reducing its carbon footprint.

With clients in Germany, Italy, South Africa, the USA, Japan, South Korea and China, the company is an experienced exporter and compliant with the most relevant health and food safety standards, including FSSC22000 and EcoCert organic.

PRODUCTS SUPPLIED

- Honeybush Tea
- Rooibos Tea

Volume and Frequency

- 150-200 tonnes annually

REGIONS OF EXPORT

Current Regions of Export:
China, Germany, Italy, Japan, South Africa, South Korea and USA.

WHY CHOOSE US AS YOUR PARTNER

- The Cape Honeybush Tea Company processes and supplies approximately 30% (150-200 tonnes) of the annual Honeybush tea market, most of which is exported in bulk.
- The inhouse co-packing facilities include single envelope tea bags with string and tag, and tagless teabags wrapped and sealed in silver foil or in a printed retail pouch. Blending and repacking bulk loose-leaf tea into smaller retail packages is also a popular format.
- The company offers turnkey services from sourcing, blending, and packaging the individual tea recipes, to ensuring certification compliance and hassle-free logistics.



Standard Bank
Business & Commercial

Cape Point Vineyards

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.cpv.co.za

Phone:
+27 (0) 217890900

Email:
marketing@cape-point.com

BUSINESS OVERVIEW

Cape Point Vineyards is a World Class, family owned vineyard that is uniquely located in Noordhoek on the Cape Peninsula, where it is majestically set against the slopes of the famous Chapman's Peak mountain range and overlooks the nearby Atlantic Ocean – a mere 1,2km's away.

Cool sea breezes along with ancient mountain soils make for a unique terroir with a late growing season that results in a world class Sauvignon Blanc with minerals tones and great complexity.

Our track record includes "Best White Wine in the World" on two occasions at the Decanter International Wine Awards.

Our current vintages in Our Cape Point Vineyards range are all rated 90+ points.

We also specialise in mass market wines over delivering on quality at an accessible price point.

PRODUCTS SUPPLIED

- Sauvignon Blanc
- Chardonnay
- Rose
- Shiraz
- Cabernet Merlot.

Volume and Frequency
1+ million litres, produced annually.

REGIONS OF EXPORT

Current Regions of Export:
Belgium, Canada, China, Germany, Malaysia, The Netherlands, United Kingdom, USA.



Targeted Export Regions:
Africa, Brazil, Poland, Russia, Ukraine, USA.

WHY CHOOSE US AS YOUR PARTNER

Our Maiden vintage in 2000 received the General Smuts Trophy as well as the JG Graue Trophy for the Champion White Wine.

- Decanter World Wine Awards: Two Trophies for Best Wine in the World in it's Class; three Trophies for Best Wine in its Class from South Africa; eight Gold Medals
- Tim Atkin South Africa Report: 2 x 96 Point ratings
- Robert Parker's Wine Advocate: 8 x 90+ Point ratings
- International Wine Challenge: 3 Trophies
- Wine Spectator: 29 x 90+ ratings
- Old Mutual Trophy Show: Winery of the Year; 13 Trophies, numerous gold
- John Platter Guide: 16 x 5 Stars
- TOP WINE SA: Voted one of South Africa's top 20 Vineyards.

Standard Bank
Business & Commercial

Cape Rooibos Tea

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Tea

WeChat:
CapeHoneybushTea

Website:
www.caperooibostea.co.za

Phone:
+27 82 376 7754

Email:
philipp@caperooibostea.co.za

BUSINESS OVERVIEW

Cape Rooibos is a producer-owned company specialising in premium Rooibos tea.

They work with over 80 rooibos farmers cultivating 15,000 hectares of land and producing approximately 3,000 tons of rooibos annually.

Their state-of-the-art processing facility utilises advanced technology and prioritises hygiene to deliver consistent, high-quality rooibos.

PRODUCTS SUPPLIED

Rooibos Tea:

- Longcut
- Finecut
- Shortcut
- Espresso
- Granules
- Instant.

Volume and Frequency
3,500 tons of rooibos produced annually

REGIONS OF EXPORT

Current Regions of Supply:
South Africa (nationally).

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- B2B bulk supplier focusing on tea brands, packers, and traders
- Producer-owned, ensuring quality control and farmer sustainability.
- Extensive stockholding for consistent supply.
- Ability to customise blends according to customer specifications.
- Advanced processing technology and focus on hygiene.

Certifications:

- Ecocert Organic (JAS/USDA/EU), Rainforest Alliance, Kosher, FSSC22000





Standard Bank
Business & Commercial

Carmién Tea

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Teas

Website:
www.carmientea.com

Phone:
+27 22 921 8900

Email:
charlrudman@carmientea.co.za

BUSINESS OVERVIEW

Carmién Tea is a South African producer, processor and global exporter of sustainably grown rooibos tea. It was founded in 1998 by entrepreneur Mientjie Mouton, and the brand takes its name from a combination of the founder's name and that of her twin sister, Carmen.

The company is based in the Cederberg region of the Western Cape, South Africa – the only place in the world where rooibos (Aspalathus linearis) naturally grows.

PRODUCTS SUPPLIED

Rooibos Tea

- Bulk loose-leaf rooibos: pure red and green rooibos, rooibos espresso, rooibos matcha
- Retail packaged products: 80's pure rooibos, rooibos vanilla, rooibos caramel, rooibos Earl Grey, rooibos espresso, rooibos matcha and green rooibos
- Private-label products.

REGIONS OF EXPORT

Current Regions of Export:
China, Germany, Japan, Netherlands, Norway, Taiwan, UAE, UK and USA (available in over 20 countries).
Targeted Export Regions: Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- GACC and export approved
- Exports approximately a third of total annual Rooibos production, among the leading bulk Rooibos exporters in the world
- A leading developer of rooibos retail products, with over 200 products formulated, designed and developed for South African and international retailers, including Costco Japan
- **Traceability:** Full crop-to-cup traceability, with environmentally friendly and socially responsible farming practices.

Accreditations:

- Excellent Taste Awards, London (2026): Gold Award — Orange Chamomile blend
- Food & Home Awards (2026): Silver Award — Cranberry Hibiscus Cold Brew Ice Tea
- Mediterranean Taste Awards, London (2023): Gold Taste Award — Earl Grey rooibos blend; Silver Innovation Award — Cranberry Hibiscus Cold Brew
- AVPA "Teas of the World", Paris (2023): Gold Gourmet Award — Lize Mouton Collection Rose & Vanilla; Gourmet Award — Carmién Focus; Bronze Gourmet Award — Orange Chamomile
- AVPA "Teas of the World", Paris (2022 and prior): Paris Gourmet Award — Turkish Delight Green Rooibos; Silver Medal — Organic Rooibos and Honeybush blend
- Dubai International Taste Awards (2022): Silver Award — Floral Berry blend; Bronze Award — Revive blend.

Certifications:

- BRCGS (British Retail Consortium Global Standards)
- Certified Vegan (Vegan Awareness Foundation)
- EOS (European Organic Standard)
- Fairtrade
- FSC (Forest Stewardship Council)
- FSSC 22000
- GACC approval (China)
- HACCP
- Halaal (S.A.N.H.A.)
- JAS (Japanese Agricultural Standard)
- Kosher
- PPECB Export Approval (South Africa)
- Rainforest Alliance
- USDA Organic.

Standard Bank
Business & Commercial

Carteirra

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit, Wine

Phone:
+86 1592 006 0458

Email:
daisy.yao@globallyconnected.com.cn

BUSINESS OVERVIEW

In 2002, Carteirra established a wine farm near Hermanus in the province of Western Cape in South Africa and subsequently expanded its operations to include the exportation of wines and fresh fruit to China.

The business has offices located in South Africa, Zimbabwe and Kenya – and its fruit farms employ over 5,000 people.

The business offers importers a significant competitive advantage in the market by providing early season fruit, new varietals of fruit that are 'first to market' and some of the best and most consistent quality of fresh fruit available from Africa.

PRODUCTS SUPPLIED

Fresh fruit:

- Apples
- Avocados
- Citrus
- Pears.

South African wines:

- Various varietals and price points from entry-level to premium wines produced by some of the most well-respected and well-reviewed winemakers in South Africa.

Volume

- 200 – 500 containers of citrus, apples, pears and avocado pears
- 50,000 bottles of various South African wines.

REGIONS OF EXPORT

Current Regions of Export:

- China (concentrated mainly in Guangdong, Shanghai, Sichuan and Zhejiang)

Targeted Export Regions:

- Seeking additional export opportunities to China.

WHY CHOOSE US AS YOUR PARTNER

- Carteirra has partnered with reliable fruit and wine producers. With representatives in all producing countries and in China, the business can ensure a professional service for every imported shipment.
- China's vice president visited Vergelegen Wine Estate in 2004, one of the company's partner wine estates.





Cedar Exim

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Cotton, Nuts, Peas, Sesame

Website:
www.cedarexim.com

Phone:
+255744440088
+255656949798

Email:
Cedareximltd@gmail.com

BUSINESS OVERVIEW

Cedar Exim Tanzania Ltd is an agro commodity export business that was formed in 2021.

The company exports cotton bales, soybean seeds, soybean meal, pigeon peas, chickpeas raw cashew nuts out of Tanzania.

The business also has a footprint in Uganda and India and employs 10 staff.

PRODUCTS SUPPLIED

- Chickpeas
- Cotton Bales (conventional and organic)
- Pigeon Peas
- Raw Cashew Nuts
- Sesame
- Soybeans (conventional and organic)

Volume and Frequency

- 50,000 bales / 10,000 tonnes of ginned cotton

REGIONS OF EXPORT

Current Regions of Export:
Bangadesh, Canada, China, Europe, India Pakistan and the USA.

WHY CHOOSE US AS YOUR PARTNER

- Cedar Exim prides itself on following fair business practices.
- It sells products grown and processed completely out of Tanzania and is a company that values its commitments and promises.



ACCREDITATION

Grapes Accreditation:

- GOTS NOP
- COR
- EU EC
- REGEN AGRI.

Standard Bank
Business & Commercial

Cedkam Foods

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Oil, Seeds

Website:
www.cedkamgroup.com

Phone:
+233 244 219088
or +233 302 96 3527

Email:
info@cedkam.com

BUSINESS OVERVIEW

Cedkam Agro-Products Limited was established in 2012 with the primary objective of selling and exporting food and agro-products. The company's core trading business is in Raw Cashew Nuts, Sheanuts, Sesame Seeds, Soybeans, and Maize. Cedkam has expanded operations to include the manufacturing and export of CP10 Vegetable Oil. In 2016, Cedkam also expanded its portfolio to include the importation and distribution of frozen and canned foods, as well as agricultural machinery such as tractors, plows, and harvesters. The company also supplies essential agro-support services, including fertilisers, agrochemicals, and technical advisory services. Over more than a decade of operations, Cedkam has established itself as one of Ghana's leading suppliers in the agro and food sector. Cedkam is also developing a manufacturing facility for assembling farm input equipment, which is about 80% complete, with the aim of exporting to neighboring West African countries.

PRODUCTS SUPPLIED

- **Raw Commodities:** Raw Cashew Nuts, Sheanuts, Sesame Seeds, Soybeans, Maize, Cotton Seeds.
- **Processed Foods:** CP10 Vegetable Oil, Cocoa Powder, Cashew, Yams, Gari, Palm Oil, Bottled Water, Sunflower Oil. The company is expanding into cocoa cake & butter processing and cashew processing.
- **Agricultural Inputs:** Supply of fertilisers (Urea), Agro-Chemicals, farming equipment, and technical advisory services.

REGIONS OF EXPORT

Current Regions of Export:

- Singapore, Turkey, USA.

Targeted Export Regions:

- Worldwide

WHY CHOOSE US AS YOUR PARTNER

- Cedkam Agro-Products Ltd has over 12 years of experience and is positioned as one of Ghana's leading suppliers in the agro and food sector, with a reputation for delivering quality and competitive products.
- The company is committed to promoting healthy lifestyles and food safety by carefully selecting products that meet modern dietary standards.
- Cedkam has a proven business model, a skilled workforce, and globally sourced suppliers.
- Furthermore, it has established close working relationships with major farming organisations, central market distribution, and publicly owned institutions. Cedkam is also launching its own 'Sweet' brand of food products to serve its customers at affordable pricing.



Standard Bank
Business & Commercial

Chakula Abattoir

Place of Origin:
Namibia, Africa

Sector:
Agriculture

Sub-sector:
Meat

Website:
www.chakulachakula.com

Phone:
+264 61 221056
+264 81 76687766

Email:
info@chakulachakula.com

BUSINESS OVERVIEW

Chakula Abattoir is a Namibian-owned beef processing company established in 2024. The abattoir was developed to enhance value addition in the livestock sector and provide reliable market access for communal and commercial farmers. The facility has a current slaughter capacity of 35 cattle per day and employs 30 permanent staff. The abattoir is part of Chakula Investment Group, which has a meat processing factory in Windhoek.

PRODUCTS SUPPLIED

Primary Products:

- Beef (bone-in and deboned)
- Offals (red and white)
- Hides (raw and salted)
- Value-added products (sausages, Russians, mince).

Volume and Frequency

- Annual beef throughput: 7,000 cattle
- Monthly production: 120 tons of beef

REGIONS OF EXPORT

Current Regions of Export:
Domestic market.

Targeted Export Regions:

- Angola
- Democratic Republic of Congo
- South Africa
- Middle East and China (pending certifications).

WHY CHOOSE US AS YOUR PARTNER

Chakula Abattoir offers premium, free-range Namibian beef raised on open pastures and processed under strict animal welfare conditions. Its integrated value chain includes a feedlot (in process), abattoir, and meat processing factory, ensuring quality control from farm to shelf.

It operates in alignment with Namibia's animal welfare and food safety standards, and is currently undergoing certification to meet export requirements for key global markets.

Standout factors incude:

- Committed to ethical, traceable beef production
- Strategic partnerships with communal farmers and national food programs
- Reliable and consistent supply chain capacity
- Established retail outlets and growing brand recognition in Namibia
- Expansion plans to scale operations and output.

Certifications:

- HACCP and export compliance processes underway.

Standard Bank
Business & Commercial

Chidyamatondo General Dealers and Contractors

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Timber

Phone:
(+260) 977625340

Email:
chidyamatondo@gmail.com

BUSINESS OVERVIEW

Chidyamatondo General Dealers and Contractors was established in 2001 as a business name to supply goods and services including contract work.

Since inception, we have supplied various goods to Zambia Sugar Plc, Munali Nickel Mines, and various government departments and non-governmental organisations. Additionally, we have also been contracted to do simple construction and maintenance work on buildings and houses. In 2018 we applied for a timber concession licence for the production and processing of indigenous hard wood timber.

We were granted a 3-year concession licence to operate in North-western province. The initial licence expired in May 2020 and it was renewed for another 3 years due to our satisfactory performance which includes, but is not limited to, environmental protection and forest sustainability support following the licence conditions which are actively monitored by the competent authorities from the Department of Forestry.

PRODUCTS SUPPLIED

- Rosewood Logs.

Variants:

- African Rosewood.

REGIONS OF EXPORT

Current Regions of Export:
Zambia.





Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

We are an owner-managed start-up with highly experienced and hardworking passionate directors. We provide an income by employing a lot of rural youths most of whom have a humble educational background and are at a high risk of poverty.

We believe that, with the anticipated revenue growth from business partnerships and the high returns that will be obtained, the livelihood of our employees will be further improved from the increased income.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Chikweti Green Resources (GR)

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Pine & Eucalyptus

Phone:
(+258) 855011222

Email:
calvin.ndove@greenresources.no

BUSINESS OVERVIEW

Chikweti Green Resources (GR) is one of Africa's largest forestation companies and a leader in East African wood manufacturing.

The company was established in 1995 and currently has 41,000 ha of standing forest across its operations, including Mozambique, Tanzania and Uganda.

Green Resources' largest future expansion is focused on Northern Mozambique.

In Mozambique, they have been operating since 2005 and have nearly 21 000 ha of existing standing plantations distributed throughout three provinces (Niassa, Nampula, Zambezia).

They employ over 315 workers who apply both mechanical and chemical methods to control vegetation.

PRODUCTS SUPPLIED

- Pine and eucalyptus.

REGIONS OF EXPORT

Targeted Regions of Export:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

We are one of the largest wood plantations in the North of Mozambique with maturity for harvest.





Cocoa Empire

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Cocoa

Website:
www.cocoaempire.com

Phone:
+45 91 82 92 25 (Ernest Frank)
+31 970 1028 1250 (Ivan)

Email:
hello@cocoaempire.com
ivan@cocoaempire.com

BUSINESS OVERVIEW

Cocoa Empire was established in Uganda by Iván and Ernest to supply traceable, quality controlled cocoa beans from Uganda to international buyers. The company sources from certified farmer cooperatives in Bundibugyo District, in the Rwenzori region of western Uganda, the country's main cocoa-growing area. It runs its own warehouse at origin in Bundibugyo, where every delivery is weighed, inspected and prepared for export, and has its office in Kampala. The cocoa travels by road to the port of Mombasa. A team of about twelve covers sourcing, field supervision, quality control and logistics, with field officers who work directly with the cooperatives.

PRODUCTS SUPPLIED

Dried, fermented cocoa beans (Theobroma cacao), Uganda origin:

- Organic cocoa beans (EU Organic)
- Organic cocoa beans for the United States (USDA NOP)
- Conventional cocoa beans
- Main crop (October to January) and mid-crop (April to July).

Volume and Frequency

Licensed to export up to 10,000 tons over the next 12 months, across organic, Fairtrade and conventional cocoa. Shipped in lots of 25 tons, in new food-grade bags of about 65 kg, FOB Mombasa.

REGIONS OF EXPORT

Current Regions of Export:
Our buyers are European chocolate makers and cocoa importers.

Targeted Export Regions:
Asia, including China.

WHY CHOOSE US AS YOUR PARTNER

- **Control at origin:** Its own warehouse in Bundibugyo, close to the farms, with its own quality team. Every delivery is weighed, moisture-checked and cut-tested (ISO 2451) before it is accepted.
- **Traceability:** Each 25-ton lot is traced back to its cooperative and directly to the individual farmers, with the GPS location and boundary polygon of every farm, meeting EU Deforestation Regulation (EUDR) standards.
- **Organic and Fairtrade supply:** Cocoa from EU Organic and USDA NOP certified farmer cooperatives. Cocoa Empire holds organic and Fairtrade certification; USDA NOP certification for the United States is under way, and HACCP and China GACC registration are expected in the coming weeks.
- **Transparency:** Buyers follow each lot, its documents and its shipment on the company's online client portal.
- **Direct relationships** with the cooperatives and their farmers, supported by the company's field officers.

Standard Bank
Business & Commercial

Credible Blooms

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Horticulture

Website:
www.crediblеblooms.co.ke

Phone:
(+254) 724844619

Email:
info@crediblеblooms.co.ke
info@pigeonblooms.com

BUSINESS OVERVIEW

Established in 2011, our 24ha farm cultivates roses and grows avocados. Credible Blooms is a Kenyan flower company that prides itself in producing high-quality roses that are accepted globally.

Our locally grown, fresh and quality flowers are produced under sustainable social, environmental and economic conditions, while keeping up to date with the latest production techniques and ensuring strict quality control.

Our farms are equipped with modern infrastructures, which include a good road network, computerised irrigation systems, two huge water reservoirs, permanent sources of clean water, 560sqm of cold room space, over 1,000sqm of grading floor space, and refrigerated trucks among others.

PRODUCTS SUPPLIED

- Avocados
- Roses.

REGIONS OF EXPORT

Current Regions of Export:
Asia, Africa, Australia, Europe and Middle East.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We deliver a superior product and service and we are FT certified.





Standard Bank
Business & Commercial

Dabol Nigeria Enterprises

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Grains, Beans

Website:
www.dabolgroup.com

Phone:
+234-817 575 8898

Email:
business@dabolgroup.com

BUSINESS OVERVIEW

Dabol was established by Kadri Oyekanmi in 1996. Prior to that date, business activity was carried out under the name Dabol Nigeria Enterprises. The business was originally a retail outlet selling cosmetics, ladies' shoes, bags, and children's wear. In order to expand its business activity into agricultural produce, the company was incorporated, and it began supplying grains in 1997.

Kadri Oyekanmi, the Chairman of the Company, graduated with a degree in Economics from the University of Ibadan before joining the British American Tobacco Company (BAT) as an auditor. During his 19-year tenure at BAT, he gained varied experience in auditing, cost and management accounting, corporate financial reporting, taxation, and company planning.

Currently, Dabol is engaged in the supply of sorghum, soybeans, and maize to end-users, such as breweries and food and beverage companies. Its customers include blue-chip multinationals such as Nestle, Cadbury, and Guinness – and the business is also a registered vendor with the World Food Programme.

Dabol has two ultra-modern grain processing factories and five warehouses in Nigeria. Each of the warehouses has the capacity to hold approximately 10,000 MT of grain.

The business currently employs 50 permanent staff, along with 300 female sorters, 250 male loaders and 40 contract employees.

PRODUCTS SUPPLIED

- Maize
- Millet
- White Sorghum
- Yellow Sorghum
- Soyabeans.

Volume and Frequency
50,000 MT of grains, per year.

REGIONS OF EXPORT

Current Regions of Export:

- Cameroon
- Nigeria.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Dabol supplies the best quality grains to meet local and international market demands and has been able to uphold these standards for over 20 years, earning recognition through numerous awards.
- Dabol's commitment to delivering value to its customers, both within and outside Nigeria, has been the key to its success.

Standard Bank
Business & Commercial

Dalitso General Suppliers

Place of Origin:
Malawi, Africa

Sector:
Agriculture

Sub-sector:
Pulses, Grains, Fertilizers

Phone:
+265 996 620 720

Email:
dalitsogeneralsuppliers@gmail.com

BUSINESS OVERVIEW

Dalitso General Suppliers (DGS), established in 2014, is a Malawian-owned agribusiness operating with a nationwide footprint, including over 40 retail outlets across Malawi. DGS is a key player in Malawi's agriculture sector, utilising an integrated model that supports over 43,000 smallholder farmers through input distribution, agronomic extension services, and structured commodity off-take. The company specialises in sourcing and exporting a diverse range of value-added agricultural commodities. DGS also collaborates with its sister company, Lion Fertilizer Ltd., for the local production of high-quality organic and inorganic fertilizers. With a dedicated team of over 70 staff, regional aggregation centers, and a central warehouse in Mchinji, DGS is recognised as one of Malawi's leading export-ready SMEs, contributing directly to food security, rural livelihoods, and forex generation.

PRODUCTS SUPPLIED

Beans (Red Kidney & Nanyati), Fertilizers (UREA, CAN, COMPOUND D etc), Groundnuts, Maize, Soybeans, Sunflower Seed.

Volume and Frequency

- Fertilizers: Up to 20,000 MT per year
- Beans: 2,000 MT per year
- Groundnuts: 30,000 MT per year
- Maize: 10,000 MT per year
- Soybeans: Up to 20,000 MT per year
- Sunflower Seed: 5,000 MT per year.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique, South Africa, Tanzania, Zambia, and Zimbabwe.

Targeted Export Regions:
Asia and Europe.

WHY CHOOSE US AS YOUR PARTNER

DGS offers a reliable, vertically integrated agribusiness ecosystem. Exporters benefit from DGS's seamless supply chain integration, which minimises third-party dependencies and reduces operational risks like delays and price fluctuations. DGS has proven export competence with active trade relationships across Southern Africa, Asia, and Europe, demonstrating a clear understanding of export documentation, phytosanitary requirements, quality grading, and port logistics.

The company ensures quality assurance through expanding facilities for international standard grading, sorting, and packaging, providing traceable and properly packaged commodities. DGS's extensive network of over 43,000 smallholder farmers ensures consistent supply and product quality. DGS is a growth-oriented partner committed to social and environmental integrity.

De Krans Wines

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.dekrans.co.za

Phone:
(+27) 442133314

Email:
boets@dekrans.co.za

BUSINESS OVERVIEW

Established in 1890, De Krans is a market leading wine producer in South Africa, specialising in Moscato wines. The current cellar dates back to 1964. De Krans is also a top Port producer and we grow our own grapes and produce our wines on site. We currently export to 14 countries.

PRODUCTS SUPPLIED

- De Krans Cabernet Sauvignon 2020
- De Krans Moscato Perlé 2021
- De Krans Cape Vintage 2018.

REGIONS OF EXPORT

Current Regions of Export:
Shanghai, China.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are the market leader of Moscato in South Africa with three different wines. We are also a top port-style producer in South Africa (holding a 12 Platter 5-star wines badge) and are known for quality wines from classic varietals.



Standard Bank
Business & Commercial

De Pizan Beverages

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Non-Alcoholic Wine

Website:
www.depizan.com

Phone:
+27 81 445 6611

Email:
info@depizan.com

WeChat:
+27 81 445 6611

BUSINESS OVERVIEW

De Pizan Beverages is the only black female-owned beverage company in South Africa. With a mission to produce premium non-alcoholic wines for health-conscious and culturally aware consumers, the business addresses the demand for sophisticated alcohol alternatives.

The company offers a range of non-alcoholic wines and operates with a lean team, supported by contract manufacturing partners, local ingredient suppliers, and expert advisors.

PRODUCTS SUPPLIED

The business offers five varietals of 750ml bottles of non-alcoholic fermented beverages fit for the export market. These include:

- Fraisch Dry White (Colombar)
- Rougé Dry Red (Shiraz)
- Cerise Rosé (Colombar & Shiraz)
- Sparkling Red (Chenin Blanc & Shiraz)
- Sparkling White (Chenin Blanc & Colombar).

REGIONS OF EXPORT

Current Regions of Export:
Ghana, Kenya, Tanzania, direct-to-consumer sales, and participation in niche food and beverage markets.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Adding non-alcoholic wines to your portfolio diversifies offerings and demonstrates your responsiveness to evolving consumer preferences.
- This can both position your brand as inclusive and open new revenue streams by attracting a broader customer base of health-conscious consumers, designated drivers, pregnant women, and those who prefer not to drink alcohol.

Certifications:

- Gold Status Award
- Proudly South African.

Accreditations:

- HCCP
- Fair Trade.



Doolhof Wine Estate

DOOLHOF
WINE ESTATE

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.doolhof.com

Phone:
+27 (0) 218736911

Email:
johan@doolhof.com

BUSINESS OVERVIEW

Doolhof is a wine grower and estate in the Limietberg appellation of Wellington, South Africa. We produce terroir driven wines expressive and elegant in nature with many accolades to show.

We are also a tourist destination offering a world-class 5-star country house, Grand Dedale and an Africamps glamping tent site with 6 tents.

We currently sell 70% of our annual produce locally and are focused on growing our export markets.

PRODUCTS SUPPLIED

- Sauvignon Blanc
- Chardonnay
- Chenin Blanc
- Merlot
- Cabernet Sauvignon
- Cabernet Franc
- Malbec
- Petit Verdot
- Pinotage
- Shiraz
- Grenache.

Volume and Frequency
230 000 bottles, produced annually.

REGIONS OF EXPORT

Current Regions of Export:
Canada, China, Denmark, Germany, Holland, Namibia, Switzerland, UK, USA.





Targeted Export Regions:
Grow USA footprint to more states. Grow Chinese footprint. Secure permanent Canadian Importer. Secure a UK based Importer. Secure Scandinavian Importer.

WHY CHOOSE US AS YOUR PARTNER

We can provide a full detailed list of wine accolades, but the highlights would be:

- Greg Sherwood ratings: Riviersteen 95 points, Morestond 93 points, Bloedklip 93+ points
- SAWI Ratings: Malbec 95+, Pinotage 95+, Dark Lady 95+, Sauvignon Blanc 93, Cabernet Franc 93.
- In addition the estate has twice in a short history of 6 years collected the trophy for the best Single Vineyard wine in South Africa at the annual Terroir Awards.

Doornkraal Agri

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit

Website:
www.dkagri.co.za

Phone:
023 313 3279

Email:
alexander@dkagri.co.za

BUSINESS OVERVIEW

Doornkraal Agri is operated by a father-and-son duo that focuses on producing the best possible fruit available for local and export markets.

The business uses sustainable practices, precision farming, community development and the best available technologies. It produces an average of 40,000 tons of fruit and packs 2,3 million cartons annually at its packing facility.

Doornkraal has a young and dynamic management team consisting of 15 managers who are specialists in their fields of expertise and innovative practices, and the company employs 200 permanent and 1,000 seasonal workers.

PRODUCTS SUPPLIED

Apple varieties, include:

- African Carmine, Big Bucks, Bingo Gala, Royal Gala, Royal Beaut, Braeburn, Golden Delicious, Early Red One, Fuji, Granny Smith, Pink Lady, Sundowner, Starking, Top Red, Dallinette, Inored.

Pear varieties, include:

- Abate Fatel, Beurre Bosch, Early Bon Chretien, Cheeky, Doyenne du Comice, Forelle, Golden Russet Bosc, Packham's Triumph, Rosemarie, Williams Bon Chretien, Cellina.

REGIONS OF EXPORT

Current Regions of Export:
Doornkraal's produce is available in over 20 countries, including:



- China, India, Italy, Saudi Arabia, Singapore, Taiwan, United Kingdom, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Doornkraal Agri controls the full value chain from growing its produce, to cooling the fruit in its cold chain facilities, packing in its own facility, and marketing under its name – thus also ensuring traceability.

Accreditations
BRC, Global Gap, SIZA, SPRING.

Awards
Third-generation farmer on Doornkraal, Alexander Gibson, won the *Western Cape Young Farmer of the Year* award in 2021.

Standard Bank
Business & Commercial

Double D Farming

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Phone:
(+27) 618818811

Email:
ddfarming@yahoo.com

BUSINESS OVERVIEW

Double D Farming is a 100 ha macadamia producing farm that began in 2007. The farm is not irrigated and therefore produces year round.

Double D Farming currently produces over 145 tons of macadamias (NIS) per year.

PRODUCTS SUPPLIED

- Macadamia Nuts.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

WHY CHOOSE US AS YOUR PARTNER

Assured high quality nut in shell.





Standard Bank
Business & Commercial

Duapa Agri Products

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Agricultural Commodities & Agro-Processing

Website:
www.duapaagri.com

Phone:
+233 30 398 0763
+233 24 401 3261
(Curtis Akunfu)

Email:
curtis.akunfu@duapaagri.com
headoffice@duapaagri.com

BUSINESS OVERVIEW

Duapa Agri Products is a Ghanaian agricultural sourcing, trading and processing business established in 2022, with roots in a family enterprise founded in Techiman in 2010. Headquartered in Tema, the company operates across Ghana, Togo, Benin and Tanzania, connecting more than 20,000 smallholder farmers with international markets.

Its portfolio spans cashew, shea, soybeans, sesame and cocoa products, from raw commodities to processed ingredients and Akoma Foods roasted cashews. Operations combine local buying agents, direct farmer sourcing and decentralised cashew shelling, supported by processing, warehousing, logistics and export teams. The company is expanding value addition and strengthening traceability to support dependable supply and long-term buyer partnerships.

PRODUCTS SUPPLIED

- Raw cashew nuts in shell
- Processed cashew kernels: W240, W320, W450, LWP and FS grades; Akoma Foods roasted cashews for retail
- Shea nut kernels and shea butter in crude and refined forms
- Non-GMO soybeans; sesame; cocoa powder and cocoa nibs.

Volume and Frequency

- **Processed cashew kernels:** 5,000 metric tons per year
- **Raw cashew nuts:** 50,000 metric tons per year
- **Shea butter:** 25,000 metric tons per year.

REGIONS OF EXPORT

Current Regions of Export:

- India, UAE, Vietnam.

Targeted Export Regions:

- China, worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Combines established sourcing networks, processing capability and international trading experience to support dependable supply
- Direct farmer relationships and growing traceability capability strengthen product consistency and transparency
- Holds current GACC approvals for raw cashew nuts, shea butter and cashew kernels, and is currently Ghana's only GACC-approved cashew-kernel exporter, with approvals for soybeans, cocoa powder and cocoa nibs in progress
- Recognised by the Tree Crops Development Authority (TCDA) as Cashew Exporter of the Year 2025
- Capacity to supply commercial volumes, with specifications and delivery programmes tailored to buyer requirements.

Accreditations:

- Tree Crops Development Authority (TCDA) — Ghana's Best Cashew Exporter of the Year 2025.

Certifications:

- GACC-approved for raw cashew nuts, shea butter and cashew kernels (approvals for soybeans, cocoa powder and cocoa nibs in progress).

Dukap Services

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Nuts & Shea

Phone:
(+233) 209554562

Email:
Duke.Ampah@dukaplimited.com

BUSINESS OVERVIEW

Dukap Services has been trading internationally on a commercial scale since 2016. We export peanuts and peanut paste to Europe and import empty food cans from Spain and China, which are then supplied to food processing and canning companies in Ghana.

PRODUCTS SUPPLIED

We focus on shea butter and spices in commercial quantities.

- Peanuts
- Shea Butter.

REGIONS OF EXPORT

Current Regions of Export:
Germany.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We supply quality products at a competitive price. We always put the needs of our client first, ensuring we are consistent and that our delivery times are always met.



Standard Bank
Business & Commercial

Dwaleni Investments

Place of Origin:
eSwatini (formally Swaziland), Africa

Sector:
Agriculture

Sub-sector:
Avocados & Forestry

Phone:
(+268) 22078983

Email:
dwaleni@africaonline.co.sz

BUSINESS OVERVIEW

Dwaleni was founded in 1971. The business mainly focuses on farming. They farm avocados and sell timber. The farm's produce is sold locally and is exported.

The Meyer's are well known in the Shiselweni region as they have been involved in the business for over 30 years. The local and export market has been cemented over the years.

The company has its own depots with couriers subcontracted to transport goods via road to South Africa before being shipped overseas.

The principal output being avocados, are exported to the EU market, mainly in France, UK, and Netherlands. France has the highest consumption, but growth is stagnant. UK consumption is lower but growing. Netherlands is the European trade hub for the supply of avocados into Europe.

PRODUCTS SUPPLIED

- Largest Exporter of Avocados to the European Market from eSwatini
- Wattle tree plantations' harvest is supplied to Shiselweni Forestry.

REGIONS OF EXPORT

Current & Targeted Regions of Export:
Sub-Saharan Africa and Europe.

WHY CHOOSE US AS YOUR PARTNER

- Constructed a state-of-the-art pack house
- Refrigeration infrastructure in place to ensure quality retention of picked product



- Good techniques used for handpicking, ensuring no damage to the fruit and thus enabling the business to meet European standards
- Management has over 30 years farming experience
- Involvement of the Meyer's son in the day-to-day running of the farm has created certainty in terms of continuity of the business in the near future
- The employees on the ground have been with the company for an average of 5 years and receive training to ensure that the specifics in terms of deliverables are met.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Ecobee African Natural Products

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Honey

Website:
www.ecobeeafrica.com

Phone:
+26 076 199 9008

Email:
mandy@ecobeeafrica.com

BUSINESS OVERVIEW

Ecobee African Natural Products is a Zambia company that was registered in 2019, with a mission driven by an intense desire to make a tangible impact in nature conservation for the protection of our natural world.

The company is devoted to combatting the decline of the bee population and fighting deforestation, poaching and human-elephant conflict through the education and upliftment of rural communities.

Ecobee African Natural Products aims to provide the highest quality honey, while also spreading awareness around the NGOs working within Zambia and Africa.

PRODUCTS SUPPLIED

- 100% pure honey.

REGIONS OF EXPORT

Current Regions of Export:

- China
- South Africa.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Honey is one of Earth's many wonders. In its natural form, it has many medicinal properties for digestive health and healing. Unfortunately, finding 100% natural honey in today's shopping outlets is nearly impossible.

Here's how Ecobee is helping:

- Ecobee guarantees that the end product is not only healthy for nature and conservation, but is 100% raw, unadulterated honey with all its bioflavonoids and enzymes intact.
- Ecobee is systematically rolling out training programmes for rural farmers to assist in more efficient hive construction and management. This yields higher income for communities and further encourages bee-keeping as a viable business model.
- Ecobee promotes the use of the Topbar hive over the traditional hives, as management, harvesting and maintenance processes are easier. This method has also proved less disruptive for the bees during the harvest seasons.



EcoFarm Mozambique

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Organic Sugar & Molasses

Phone:
(+27) 842000201

Email:
r.rensburg@ecofarm.co.mz

BUSINESS OVERVIEW

EcoFarm Mozambique Lda, is an integrated organic sugar cane growing, milling and export company, first established in 2006.

The company is located on the margins of the Zambezi River in Chemba-Sofala Province, fourteen (14) kilometres away from the Sena railway-station providing access to the port of Beira, and also accessible by road to export gateways to Beira (435 km away from Beira Ports).

Currently Ecofarm has fully reached its industrial operational stage. That is, a 600-TCD organic sugar mill has been commissioned and operational since November 2018, and organic sugar is already being produced and successfully exported to the contracted off-taker in Germany.

The investment made into the project to date is about USD 45 Mio, applied mainly into development costs, irrigation, industrial and support infrastructure. The company employs 650 permanent workers and more than 800 seasonal workers during peak of harvest.

PRODUCTS SUPPLIED

- Organic Sugar and Molasses.

REGIONS OF EXPORT

Current Regions of Export:
European Union, South Africa.





WHY CHOOSE US AS YOUR PARTNER

- Quality of the product
- Organic Sugar is a Niche market with limited suppliers
- Licenses include the European Union and USA market.

Standard Bank
Business & Commercial

Elvice International Company

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Beans, Cassava, Nuts

Phone:
(+233) 248077197

Email:
dovevictor@gmail.com

BUSINESS OVERVIEW

Elvice International Company was registered in 2018. We export cassava chips, soya beans and peanuts.

PRODUCTS SUPPLIED

- Cassava chips
- Peanuts
- Soya beans.

REGIONS OF EXPORT

Current Regions of Export:
Asia and Europe.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are committed to delivering what matters to our clients in terms of quality products at competitive prices and on time.



Endebess Coffee Estate

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.endebesscoffee.com

Phone:
+254708086123

Email:
peter@lokitelaorchards.com

BUSINESS OVERVIEW

Endebess Coffee Estate, established in the 1940s, is situated on the slopes of Mt. Elgon in Trans Nzoia County. The farm is located at an altitude of 1800-2100m above sea level, with red volcanic soil ideal for coffee cultivation. Having expanded from a 130-hectare farm to a 300-hectare estate, the business currently employs a management team of 10 managers/directors and provides over 600 jobs for local residents, including 105 permanent staff and over 500 seasonal staff.

PRODUCTS SUPPLIED

Arabica coffee varieties including:

- Batian, Blue Mountain, Geisha, Ruiru 11, SL 28.

Volume and Frequency

Currently exporting approximately 6,000 60kg bags per year of clean coffee, with a projection to 7,500-8,000 60kg bags per year by 2030.

REGIONS OF EXPORT

Current Regions of Export:

Belgium, Canada, Denmark, Far East countries (China/South Korea), Germany, Hungary, Netherlands, Switzerland, United Kingdom, United States of America.

Targeted Export Regions:

Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Endebess Coffee's value proposition is driven by its processes, which include selective hand-picking of red ripe cherries, full washing, and natural sun-drying.
- The craft of grading produces grades from AA to Peaberry, with every bean carefully sorted to reflect its flavor, size, and aroma.
- The single-origin coffee boasts a flavor profile comprising jasmine, honey, and a touch of dark chocolate, produced under sustainable, environmentally friendly growing practices.
- It has also empowered women and youth through employment and strengthened local economies.

Accreditations:

- Rainforest alliance
- CAFÉ practices.





Standard Bank
Business & Commercial

Enkay Indo Nigerian Industries Limited

Place of Origin:
Nigeria, Africa

Sector:
Agricultural

Sub-sector:
Beans & Seeds

Website:
www.enkayindo.com

Phone:
(+971) 43523525 (Dubai)
(+234) 8086664500
(Nigeria)

Email:
pkm22@hotmail.com
trade@enkayindo.com

BUSINESS OVERVIEW

Enkay Indo Nigerian Industries is a leading agriculture produce supply chain specialist. We provide the best range of spices, agri-seeds, and other products and are a notable manufacturer, exporter and supplier of spices, oil seeds, soybean seeds, raw cashew nuts, dry hibiscus flowers, stone flower, gum olibanum, gum arabic, sesame oil, and sesame oil cake.

Our core strengths are the procurement of agricultural products directly from farm, processing agri-commodities by using the latest and most advanced cleaning plants, and offering customised services to our clientele.

PRODUCTS SUPPLIED

We have a range of agri-products available.

Volume and Frequency:

- Hibiscus flowers: 3,000mt per annum
- Sesame seeds: 20,000mt per annum
- Soya beans: 5,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Asia, Europe, South America and USA.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Under the competent leadership of our management team who have more than a decade's experience in international commodity trading, Enkay Indo has been a forerunner in both import and export trading of a wide range of products. Our in-depth knowledge of markets and commodities allows us to deliver strategic raw materials to our clients and add value at each stage of the supply chain.



Standard Bank
Business & Commercial

ETG Qingdao

Place of Origin:
China, Asia

Sector:
Agriculture

Sub-sector:
Beans, Nuts & Seeds

Website:
www.etgworld.com

Phone:
(+86) 150 64864856

Email:
xiue.li@etgworld.com

BUSINESS OVERVIEW

ETG has been operating for over thirty years. Our core focus is sourcing and trading high-quality agricultural products across the globe. We have a presence in over 40 countries and regions.

PRODUCTS SUPPLIED

- Mozambique sesame seeds
- Variety of beans
- Variety of nuts

Volume and Frequency:

- 5,000mt per year.

REGIONS OF EXPORT

Current Regions of Export:
China, Mozambique and most other African countries.

Targeted Regions of Export:
Increased trading within Africa.

WHY CHOOSE US AS YOUR PARTNER

ETG holds an excellent reputation and is known for good-quality cargo. We are one of the most reliable suppliers in Africa and the world.







Standard Bank
Business & Commercial

Ezra BR Agency

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Commodity Trading & Export

Website:
www.ezrabragencyltd.com

Phone:
+25 677 478 3452

Email:
biyara.ezra@gmail.com

BUSINESS OVERVIEW

Ezra BR Agency Limited was founded as a sole proprietorship in 2021 and was formally incorporated in 2023. Since then, the company has grown into a trusted supplier in both domestic and export markets. The founder and director, Ezra Biyara, contributes 18 years of expertise across the cocoa value chain, including agronomy, quality management, and international trade. The company is committed to inclusivity and empowerment, with women making up 40% of the staff and 48% of the farmers they work with. This approach strengthens sustainability, quality, and community impact in Uganda's agricultural export sector.

PRODUCTS SUPPLIED

- Dried fermented cocoa beans (Theobroma and Criollo species)
- Vanilla planifolia.

Volume and Frequency

- **Cocoa beans:** Capacity of supplying 18,000 MT in a crop year (for the past three years).
- **Vanilla planifolia:** Capacity of supplying 150 MT in a crop year (for the past three years).

REGIONS OF EXPORT

Current Regions of Export:

- Belgium
- China
- India.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Ezra BR Agency Limited ethically sources its cocoa directly from farmers, ensuring full traceability from the foothills of the Rwenzori mountains.
- The supply chain is built on trust, transparency, and sustainability, allowing the company to deliver a consistent and reliable supply of naturally grown cocoa.
- The cocoa is free from harmful pesticides, reflecting a commitment to quality and responsibility, while supporting farmers, protecting the environment, and meeting the demand for sustainable products.





Standard Bank
Business & Commercial

Farm Central

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Meat, Fruit, Vegetables, Grains

Website:
www.farmcentral.tech

Phone:
+27 13 150 0600
+27 81 426 9986

Email:
info@farmcentral.tech

BUSINESS OVERVIEW

Farm Central was established in 2018 and acquired a well-established meat trading business that has been operating in the market for over 20 years.

Today this agritech company provides solutions to farmers while aggregating farm produce. They manage farms, feedlots, abattoirs, and a deboning facility, employing 22 staff.

Through their aggregator platform, they source and supply a variety of meat, grains, and fresh produce.

The company has a presence in South Africa and Mozambique. The South African facility services the local and offshore export market, while the Mozambique facility services the Mozambique and African markets.

PRODUCTS SUPPLIED

- Meat: Beef, lamb, goat, pork, chicken, and game meat
- Fresh fruits and vegetables
- Grains.

Volume and Frequency

- Meat: Up to 1 million tons of meat cuts/carcasses per week
- Fresh Produce & Grains: Scalable quantities on request.

REGIONS OF EXPORT

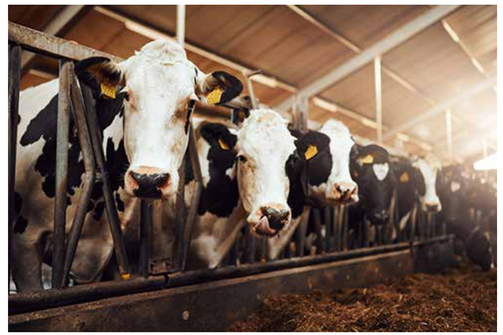
Current Regions of Export:

- South Africa
- Mozambique
- UAE.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Farm Central is the largest grass-fed beef producer in KwaZulu-Natal.
- They prioritise quality produce with stringent selection criteria.
- Their aggregator network supports small, medium, and micro-sized enterprises (SMMEs), promoting food production and supply stability.



Standard Bank
Business & Commercial

Filiasan Company

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Cereals, Grains & Fresh Produce

Website:
www.filiasan.com

Phone:
(+233) 244515213

Email:
chairman@filiasan.com

BUSINESS OVERVIEW

Filiasan Company focuses on organic food production, supplies, sourcing and marketing. We partner with growers and processing companies to provide standardised produce and products to the local and global market.

We are committed to continually enhancing the reputation of the brands we produce, source and distribute, maintaining consumer confidence in our portfolio through the development and implementation of quality and food safety systems, standards and practices.

PRODUCTS SUPPLIED

- Cereals and grains
- Fruits
- Roots and tubers
- Vegetables.

REGIONS OF EXPORT

Current Regions of Export:
European Union.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We believe that success depends on the supply of high-quality products, packages and services that meet and exceed customer and consumer expectations of our own brand products.



Fundamental to this is the responsibility to ensure the quality and food safety of all the products we produce, source and distribute across our markets. We offer sustainable business and collaboration platforms for farmers, processing companies and buyers to interact and benefit from associating with Filiasan Company.

Certifications:

- ISO 22000:2018
- HACCP
- GLOBAL GAP Certified Company.

Standard Bank
Business & Commercial

Finana

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Banana Products

Phone:
(+258) 842353913

Email:
filomatimbe@gmail.com

BUSINESS OVERVIEW

Finana is a banana flour processing company. We focus on banana flour because of its high nutritional value. It is 100% natural and gluten, lactose and sugar-free. It is also a good source of energy, vitamins, iron and minerals and can help prevent a range of health and nutrition-related ailments.

Banana flour is easy to use and can be consumed as a porridge, used to bake cakes or added to other foods. Because banana flour provides a long period of satiety, it can be used as a filling meal for primary school children. Banana flour is also served as a breakfast in the largest hospital in Mozambique. We also process dried bananas and banana peels for animal feed.

PRODUCTS SUPPLIED

We have a dedicated focus on banana-related products, inlcuding:

- Dried banana
- Flavoured banana flour (cashew nuts, passion fruit and milk)
- Integral banana flour
- Regular banana flour.

Volume and Frequency:

- Our production volume across all product lines is 2mt per month.



REGIONS OF EXPORT

Current Regions of Export:
Mozambique.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our nutritious, 100% natural and gluten, lactose and sugar-free product has multiple uses and is easy-to-use. We have focused on strategic points-of-sale in supermarkets and pharmacies to ensure availability of the product.

Fourthline

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Honey

Website:
www.fourthlinelimited.com/honey

Phone:
(+260) 973028028

Email:
Fourthlinelimited@gmail.com
jnakasamu@gmail.com

BUSINESS OVERVIEW

Fourthline is an export focused, eco-inclusive and climate smart agri-business dedicated to improving rural and small-scale farming community livelihoods by engaging them in the production and value addition of organic honey and bee venom for local and global markets.

Fourthline operates a mini honey processing factory.

PRODUCTS SUPPLIED

Honey and bee venom products, including:

- Rich and Wild™ organic wild honey in 10,000 to 15,000 kgs for exports
- Rich and Wild™ bottled honey in 250g, 350g and 450g with ginger and various other flavours
- Rich and Wild™ bee venom for cosmetics and pharmaceutical use.

Volume and Frequency:

- Up to 15,000 kgs for export.

REGIONS OF EXPORT

Current Regions of Export:
China, Europe and USA.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our products are sourced from Africa's highest quality honey from a select group of farmers. We ensure our partners follow sustainable practices while making premium grade inputs.

Our competitive advantages include low-cost beehives that have been designed in an eco-friendly manner to boost farmers' productivity, all made from wood and tyre waste; low cost bee venom harvesting devices specifically designed to fit the Miombo forest climate; and a USSD and blockchain-based tracing system to control honey quality and prevent adulteration.





Standard Bank
Business & Commercial

Futuretend

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Meat, Nuts, Sugar

Website:
www.futuretend.co.za

Phone:
Sidney Day (Chinese Representative):
+86 138 1680 3844

Email:
sidney@futuretend.co.za
elmarie@futuretend.co.za
etienne@futuretend.co.za

BUSINESS OVERVIEW

Established in 2019, Futuretend is a private, woman-owned company that specialises in import, export, and distribution, focusing on the medical and pharmaceutical industry and agriculture sectors.

With a global presence spanning South Africa, Turkey, the USA, Germany, China, and Brazil, Futuretend partners with over 100 factories and production plants to source top-quality products.

PRODUCTS SUPPLIED

- Frozen Chicken (Brazil, Thailand, Russia, France, Republic of Korea, Belarus, USA) – Volume: 1 container upwards (depending on product)
- Frozen Beef (South Africa, USA, Brazil, Canada) Grade A – Volume: 5 to 50 containers monthly (40FCL Reefer)
- Frozen Pork (USA, Brazil, Canada) Grade A / Premium – Volume: 1 to 50 containers monthly (40FCL Reefer)
- Sugar (Brazil and Dubai) – Volume: 12,500MT to 100,000MT monthly
- Macadamia Nuts (South Africa) – Volume: 50MT to 100MT per harvest.

Volume and Frequency
See above.

REGIONS OF EXPORT

Current Regions of Export:
Africa, China, Europe.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Futuretend offers excellence, reliability, and innovation in your supply chain. Its accolades showcase their commitment to quality and service:

- International Trade Council Go Global Awards: Honorable Mention Award (2021) and multiple nominations
- Top Logistics Awards (2021)
- Global Choice Award for International Excellence in Supply Chain (2022)
- Recipient of the African Supply Chain Excellence Award for Responsible Resource & Procurement (2022)
- Featured in CIO-Views Magazine (2024) and Standard Bank Top Business Leaders Magazine (2024).



Standard Bank
Business & Commercial

G & A Multipurpose Integrated

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cocoa, Nuts, Legumes, Seeds

Website:
www.gamiltd.com.ng

Phone:
(+234) 8174316043

Email:
Gandairltd@gmail.com
Falowokenny1@gmail.com

BUSINESS OVERVIEW

G & A Multipurpose Integrated trades and sources agri-commodities for blue chip companies, acting as a local buying agent (LBA) in Nigeria.

We have grown our business by aggregating 600 rice, cassava, and shea nut farmers into our portfolio, allowing us to meet high-volume orders that single farmers alone could not fulfil. We have over 500 hectares of land for a backward integration strategy as well.

Our vision is to revolutionise and industrialise the agricultural value chain in Nigeria and also the diversification of the economy.

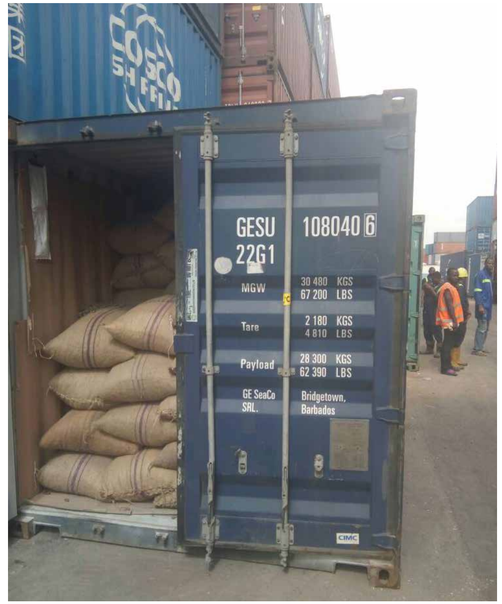
PRODUCTS SUPPLIED

- Cashew nuts
- Cassava chips
- Cocoa
- Ginger
- Groundnuts
- Sesame seeds
- Shea nuts
- Soya beans.

Volume and Frequency:
We can supply 100mt of a range of beans, legumes and other products.

REGIONS OF EXPORT

Current Regions of Export:
West Africa, East Africa and Asia.



Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We sell only the best high-quality agri-commodities. We have established a solid presence in many countries by being a reliable and efficient supplier in the region. We source and supply to top processing factories, millers and exporters and our buyers rely on us to deliver high-quality products at very affordable prices.

G4Agro

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Tobacco

Phone:
+255766164185

Email:
info@g4agro.co.tz

BUSINESS OVERVIEW

G4Agro is a Tanzanian trading company in the tobacco industry, focused on distribution and on building partnerships locally and globally. Established in 2021, it has grown significantly since inception, moving from trading various tobacco grades into developing its own tobacco brands and grades.

The company runs import, export and distribution operations serving customers across multiple regions, with global sourcing networks for tobacco and related agricultural products, and emphasises quality, modern technology, sustainable practices and social responsibility.

G4Agro employs 74 permanent staff and up to 240 seasonal workers during the tobacco marketing season, supported by a multicultural team of specialists. It works with more than 3,000 contracted tobacco farmers, with procurement growing from 1.4 million kg in 2022/23 to 13.7 million kg in 2025/26, backed by comprehensive agronomy support, modern production technology and quality-control systems.

PRODUCTS SUPPLIED

- Tobacco leaf
- Various tobacco grades
- Proprietary, custom-developed tobacco brands and blends
- Agricultural products and related accessories.

Volume and Frequency

Tobacco supply volumes by season:

- 2022/23: 1,400,000kg
- 2023/24: 6,000,000kg
- 2024/25: 10,000,000kg
- 2025/26: 7,300,000kg.



REGIONS OF EXPORT

Current Regions of Export:

Bulgaria, Egypt, Hungary, Indonesia, Italy, Pakistan, Russia, Rwanda, United Arab Emirates and North America.

Targeted Export Regions:

Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Rapid growth, with procurement rising from 1.4 million kg in 2022/23 to 13.7 million kg in 2025/26
- A sourcing network of more than 3,000 contracted tobacco farmers, supported by comprehensive agronomy programmes
- Its own proprietary tobacco brands and grades, alongside a range of traded grades
- Global sourcing, import, export and distribution networks serving customers across multiple regions
- Modern production technology and quality-control systems
- A commitment to sustainable business practices and social responsibility.

Gablin Foods Limited

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Cocoa products

Phone:
+233 0244 364040

Email:
gablingh@gmail.com

BUSINESS OVERVIEW

Gablin Foods Limited was founded by George Adjei-Bekoe, a cocoa farmer from the Eastern Region of Ghana. Established in 2005, Gablin Foods Limited is a general cocoa products packaging company for local sales and export.

The company has a permanent staff of six vibrant, young, and dynamic workers with great managerial skills, as well as 10 seasonal staff.

PRODUCTS SUPPLIED

- Natural Cocoa Powder
- Instant Milk Chocolate Drink
- Chocolates

REGIONS OF EXPORT

Current Regions of Export:

- Taiwan.

WHY CHOOSE US AS YOUR PARTNER

- Gablin Food high-quality general cocoa products.

ACCREDITATION

- Cocoabod

ACCOLADES

- Certificate for Recognition in 2012 COPAL Cocoa Day



Standard Bank
Business & Commercial

Gadesam Enterprises

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.gadesam.com
www.ekarecoffee.com

Phone:
+256 781 410 938

Email:
info@gadesam.com

BUSINESS OVERVIEW

Gadesam Enterprises Limited was established in 2013 and incorporated in 2014. Headquartered in Kampala, Uganda, it is a licensed exporter of coffee and cocoa. The company is backed by three generations of farming heritage, combining tradition with innovation to produce high-quality agricultural exports. Gadesam is led by a management team of seven managers who provide expertise in finance, operations, marketing, quality control, and export logistics, ensuring efficiency and professionalism for international clients.

PRODUCTS SUPPLIED

- **Coffee:** Green beans, roasted, ground, packaged.
- **Commodities:** Cocoa beans.
- **Services:** Coffee value chain consultancy services.

Volume and Frequency

The company has an export capacity of more than 2,500MT per year.

REGIONS OF EXPORT

Current Regions of Export:

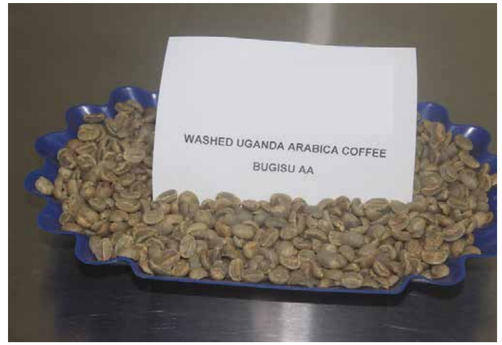
- East Africa regional market, Europe (Belgium, France, Italy, Spain), the Middle East, and North Africa.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Gadesam is a licensed exporter with proven international partnerships and consistent supply capacity.
- The company's professional management ensures transparency, compliance, and quality standards.
- With direct access to farmer networks and value-addition facilities, it delivers traceable, premium agricultural products.





Standard Bank
Business & Commercial

GDM Company Limited

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Coffee, Ginger, Sesame

Website:
www.gdmkahawa.co.tz

Phone:
+255 697 751 650

Email:
info@gdmholdingtz.com

BUSINESS OVERVIEW

Established in 2008, GDM's core business is coffee farming, processing, and trading, focusing on producing high-quality Arabica coffee.

Over the past decade, the business has built a strong reputation within Tanzania's coffee sector, handling everything from farming and processing coffee into parchment to marketing and selling it locally and internationally.

Since its launch, the company has grown significantly, increasing its trade volume from 2,000 metric tons of coffee per season to over 10,000 metric tons annually.

PRODUCTS SUPPLIED

- Arabica coffee: Washed and natural; AA, AB and PB grades
- Robusta coffee
- Ginger
- Sesame.

Volume and Frequency

- **Coffee:** Over 6,000 MT a year (Arabica and Robusta)
- **Ginger:** Over 1,000 MT a year
- **Sesame:** Over 5,000 MT a year.

Trade Terms

- FOB Dar es Salaam or EXW Mbozi
- Minimum order: One 20 ft container
- Samples available on request.

REGIONS OF EXPORT

Current Regions of Export: Asia (China, Japan and South Korea), Europe and the USA.

Targeted Export Regions:
Growing volumes in China and across Asia, the Middle East and new markets worldwide.

WHY CHOOSE US AS YOUR PARTNER

- **Direct from origin:** Buy straight from the farm and mill.
- **Consistent quality:** Own factory and warehouses; graded to TCB standards.
- **Full traceability:** Every lot traced back to the farm.
- **Reliable supply:** Over 6,000 MT of coffee a year.
- **Trusted in Asia:** Already supplying China, Japan and South Korea.Rainforest Alliance.

Accreditations

- Rainforest Alliance
- Licensed coffee exporter, Tanzania Coffee Board.



Standard Bank
Business & Commercial

Global Impex SA

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Seafood, Grapes, Liquid Fertilisers

Website:
www.nauticalblu.co.za

Phone:
+27 (0)39 315 5661

Email:
billy@globalimpexsa.com
keagan@nauticalblu.co.za

BUSINESS OVERVIEW

Global Impex SA is a South African supplier of superior quality seafood and Agri products. Since its beginnings in 2004 – as an international trading house – it has evolved to establish its own seafood brand 'Nautical Blu' in Europe. The company has an admin staff compliment of five employees, and outsources all logistics, storage and processing functions. Its extensive experience in the industry brings a wealth of knowledge to serve customers in the most professional and efficient manner.

PRODUCTS SUPPLIED

- Farmed abalone
- Frozen deep water crab, lobster, shrimp and langoustine
- Frozen small pelagic fish
- Cephalopods i.e. squids and octopus
- Agri products – Table grapes of variety Red Globe, Sun Dance, Crimsons
- Liquid Fertilisers – Sea Grow.

Volume and Frequency

- Farmed Abalone – 50 tons per annum
- Frozen Deep water Crab, lobster, shrimp and langoustine – 400 tons per annum
- Frozen small pelagic fish – 1000 tons +
- Cephalopods i.e. squids and octopus – 200 tons

REGIONS OF EXPORT

Current Regions of Export:
Africa (Zambia, DRC, Mozambique, Namibia, Mauritius and Seychelles) and Europe (UK, Germany, Switzerland, Portugal, Spain, France, Ireland).

Targeted Export Regions:
China and Asian markets.

WHY CHOOSE US AS YOUR PARTNER

Global Impex SA works only with HACPP and EU registered factories and farms. It has been in business over 20 years and has a very good knowledge of the International Trading market through its associations and customers.
The company is export-ready to enter into the Chinese and Asian market.

Certifications:

- HACPP and E.U registered factories and farms.



Standard Bank
Business & Commercial

Gorilla Summit Coffee Development Company

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.gorillasummitcoffee.com

Phone:
(+256) 783 242744

Email:
gerald.kabushenga@gmail.com
cypresscommodities@gmail.com
gorillasummitcoffee@gmail.com

BUSINESS OVERVIEW

Gorilla Summit Coffee Development Company produces top-rated, specialty coffee from Uganda's small holder farmers. The area of Kanungu, on the western border of Uganda, and its surrounding districts have been producing coffee for generations. Historically, everything produced had been sold to middlemen for $0.03 – $0.05 per pound and, due to its low quality, was labelled as 'non-exportable: local consumption only.'

We set out to change that. In partnership with groups like Temple Coffee Roasters (based in Sacramento, CA), we started training local farmers in proper growing and harvesting techniques.

Over time, our work has resulted in drastic increases in cherry quality, which we process into green coffee beans in our facility.

PRODUCTS SUPPLIED

- We produce top-rated, specialty coffee from Uganda's small holder farmers.

Volume and Frequency:

- Capacity to supply is over 1,000mt per month.

REGIONS OF EXPORT

Current Regions of Export:
Europe, Middle East and USA.

Targeted Regions of Export:
China.





WHY CHOOSE US AS YOUR PARTNER

Quality is the cornerstone of Gorilla Summit Coffee. This extends beyond coffee, into the environment where it grows and the community is touched. By producing only the finest quality 100% arabica coffee, Gorilla Summit is able to pay a higher price to the coffee farmers and invest profits in various community development projects.

Graceland Vineyards

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.gracelandvineyards.com

Phone:
+27 82 441 2680

Email:
graceland@iafrica.com

BUSINESS OVERVIEW

Graceland Vineyards is a family-run boutique winery owned by Susan and Paul McNaughton. Established in 1990, the winery is located in the Stellenbosch region, an area particularly known for Cabernet Sauvignon. Susan is the marketer, winemaker, and viticulturist, while Paul handles the farm's administration and financial needs. The winery has six permanent employees who have been with the company for 10 to 29 years.

PRODUCTS SUPPLIED

- Cabernet Sauvignon
- Merlot
- Shiraz
- Red Blends.

Volume and Frequency
30,000 bottles per year.

REGIONS OF EXPORT

Current Regions of Export:
Canada, (Ontario and British Columbia) Japan, Estonia, Switzerland, Germany, Hong Kong and The Netherlands.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Graceland Vineyards sources grapes from vineyards that are between seven and 25 years old, with plans to plant new vineyards in 2025.
- The winery uses wild yeast fermentation, and its vineyard practices adhere to organic standards. Grapes are hand-harvested and fermented in open cement tanks.
- The maturation process primarily occurs in French oak barrels, with some aging in American oak, lasting between 12 to 24 months.
- The winery has established long-term relationships with its agents, who appreciate the excellent value for money.
- The defining characteristic of the wine is that grapes are sourced from Graceland's own vineyards, and Susan is intensly involved from harvest, until the wine is packaged for shipment.





Standard Bank
Business & Commercial

Grain Traders Association of Zambia (GTAZ)

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Grains and Non-Grains

Phone:
+26 097 776 3552
+021 184 6335

Email:
george@zdenakie.com

BUSINESS OVERVIEW

Grain Traders Association of Zambia (GTAZ) is a registered cooperative society that was established in 2005 as a self-regulating traders association, whose objectives are to:

- Promote commodity trading
- Develop sound trading rules and regulations
- Encourage the development of small and medium traders
- Work with government and other stakeholders to improve Zambia's agriculture sector.

GTAZ has a diverse membership of both Zambian and international companies (local Zambian companies, multinational cotton companies, and regional African players).

PRODUCTS SUPPLIED

GTAZ trades the following grain commodities:

- Cowpeas
- Groundnuts
- Maize
- Rice
- Sorghum
- Soya beans
- Soya/Cotton cake
- Sunflower
- Wheat beans.

And trades the following non-grain commodities:

- Agrochemicals
- Cement
- Fertilizers
- Seeds.

REGIONS OF EXPORT

Current Regions of Export:

- GTAZ currently operates locations situated throughout Zambia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

GTAZ contributes to strengthening Zambia's Agriculture sector by:

- Creating employment opportunities
- Adding liquidity in the market by bridging the market (producer processor)
- Moderating influence (producer processor)
- Investing in infrastructure (new storage)
- Generating tax contributions and forex generation.

GTAZ's activities also benefit:

- Major clients of the Food Reserve Agency (FRA) Sheds
- Transporters
- Fumigation companies.

Standard Bank
Business & Commercial

Granor Passi

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit Processing

Website:
www.granorpassi.co.za

Phone:
+27 (0) 152986000

Email:
niel@granorpassi.co.za

BUSINESS OVERVIEW

Granor Passi is the leading fruit processor in South Africa and was founded in 1956. Granor Passi's four processing facilities are ideally located in the best fruit growing regions in South Africa.

The company began processing granadillas and oranges. In 1984, 49% shares were sold to farmers. Today the fruit processor is 100% farmer-owned.

Only the best and choicest juices are produced by Granor Passi for the local and international fruit juice markets.

Annually, the company has 500 000 tons of fruit processing capacity with a sales volume of 38 million litres.

The company consists of four factories and four depots, and currently employs 390 permanent employees and 440 seasonal workers.

PRODUCTS SUPPLIED

- Fruit Juice Concentrates
- Fruit Pulps
- Citrus Oils
- Blended Juice Concentrates
- Nectars and Drinks.

Variants

- Apple
- Pear
- Citrus
- Guava and Mango.



Volume and Frequency
500 000 tons of fruit processing capacity; sales volume of 38 million litres, annually.

REGIONS OF EXPORT

Current Regions of Export:
China, France, Germany, India, Israel, Japan, Netherlands, Spain, Taiwan, UK, USA.

Targeted Export Regions:
China, Australia.

WHY CHOOSE US AS YOUR PARTNER

With over 60 years of industry-experience and track-record, we are a leading fruit processor in South Africa. As a sustainable supplier, we also comply with international quality and food safety standards.

Standard Bank
Business & Commercial

Green Acres Farms

GREEN ACRES FARMS

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Cassava Products

Phone:
(+233) 501255997

Email:
Info@greenacresfarmsgh.com
Franciedoe@gmail.com

BUSINESS OVERVIEW

Green Acres Farms is engaged in the cultivation, processing and marketing of cassava products, such as cassava flour, cassava chips and gari. We are a social impact business that supports over 200 small-scale farmers through the provision of market linkages and facilitating training on value-addition to cassava farming.

PRODUCTS SUPPLIED

Our primary focus is cassava products.

Volume and Frequency:

- Cassava chips: 120mt per year
- Organic certified cassava flour/chips: 100mt per year
- Packaging in 25 kg sacks EU/NOP organic certified.

REGIONS OF EXPORT

Current Regions of Export:
Ghana.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

We are quality conscious and committed to selling cassava products intended for the conscious consumer. In 2016 we won the best cassava farm in our region. Our business creates social impact by promoting inclusion and gender equity and is 100% women-owned. As a business we focus on developing long term business relationships with our buyers in order to meet their buying preferences.

Standard Bank
Business & Commercial

Green Farms Nut Company

Green&Gold MACADAMIAS

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Website:
www.greenandgoldmacadamias.com

Email:
info@gfnc.co.za
alex.whyte@greenandgoldmacadamias.com

BUSINESS OVERVIEW

Green Farms Nut Company (GFNC) is a macadamia processing and marketing company that was established in 1991.

GFNC was founded by the Whyte family after buying a macadamia farm where the marketing had been conducted poorly – this was the catalyst to begin their own processing and marketing company.

Today the business processes the raw material sourced from macadamia growers in South Africa, Eswatini, Malawi, Mozambique, Zimbabwe, Zambia and Tanzania into different styles of kernel and nut-in-shell products which are then marketed and sold all over the world.

Since its launch, GFNC has grown to now process more than 20% of South Africa's macadamia crop.

PRODUCTS SUPPLIED

Macadamia nuts, include:

- Macadamia kernels in all styles of snack nuts and ingredient styles, including diced precision-cut variants for different applications
- Macadamia nuts-in-the-shell in various sizes.

Macadamia variants, include:

- Macadamia butter
- Macadamia extra virgin oil
- Macadamia pastes (pastes are produced according to different specifications for all applications ,including non-dairy milk variants).

REGIONS OF EXPORT

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- GFNC is a premier company in the macadamia business, with a well-respected international brand
- The company operates three modern efficient factories located in different regions of South Africa
- GFNC employs more than 1,000 people per season and contracts with 450 farmers annually
- GFNC can supply top-quality macadamia products at scale, to any destination internationally.

Accreditations:
All processing facilities are FSSC accredited.



Standard Bank
Business & Commercial

Groot Constantia Trust NPC RF

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.grootconstantia.co.za

Phone:
+27 (0) 217645128

Email:
enquiries@grootconstantia.co.za

BUSINESS OVERVIEW

Groot Constantia is South Africa's oldest Wine Farm, with an uninterrupted 335 year history of producing wine, a Provincial heritage site and a living museum tasked with preserving the legacy of the South African wine industry.

Over the years the wines produced on the estate caught the attention of influential people across the globe; clearly due to their impressive quality. Global aristocracy made sure that they had enough stock of this acclaimed and precious product. Groot Constantia was positioned as a non-profit company in 1993 to fulfil the very specific role of promoting the South African wine industry and South Africa as a whole.

As the origin of the commercial wine industry in South Africa, Groot Constantia is an environmental leader in the wine sector for their commitment to conservation and an ideal example of the preservation of South African culture and wine heritage.

The vineyards are tucked in the steep valley on the eastern side of Table Mountain, overlooking the False Bay coastline and is only 20 minutes away from Cape Town city centre. The Estate produces exceptional wines which have collectively won well over 100 top awards in the past 10 years alone.

PRODUCTS SUPPLIED

- Red, White and Rosé Wines
- Méthode Cap Classique
- Natural Sweet Wine
- VSOP Brandy
- Port.

Variants:
Cabernet Franc, Cabernet Sauvignon, Chardonnay, Grenache, Merlot, Red and White Muscat de Frontignan, Petit Verdot, Pinot Noir, Pinotage, Sauvignon Blanc, Sémillon, Shiraz, Tannat, Touriga Nacional.

Volume and Frequency
600 tons, produced annually.

REGIONS OF EXPORT

Current Regions of Export:
Botswana, Canada, Dubai, France, Germany, Holland, Namibia, Singapore, UK, USA.

Targeted Export Regions:
Australia, China, New Zealand, South America.

WHY CHOOSE US AS YOUR PARTNER

Every product carrying the Groot Constantia logo provides a promise of quality and class that is timeless and inspirational.

Awards:
Groot Constantia have won over 100 awards in the last ten years alone for the exceptional quality of our wines.

Standard Bank
Business & Commercial

Grow For Me

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Beans, Fruit, Grains, Nuts

Website:
www.growforme.com

Phone:
(+233) 596595529

Email:
trade@growforme.com
chamberlain@growforme.com

BUSINESS OVERVIEW

Grow For Me is a web and mobile based agricultural crowd-funding and crowd farming platform that sponsors farmers in growing more crops to solve hunger problems in Africa.

Using drone and satellite imagery, we are able to update sponsors on the progress of the crops being cultivated, while providing the best agronomic advice to optimise production. On harvest, farmers earn 35% of the profit generated, sponsors earn 50% and we earn 15%.

PRODUCTS SUPPLIED

- Cashews (raw nuts and processed nuts)
- Maize (white and yellow)
- Pineapples
- Rice
- Soya beans.

REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are the first SEC-approved crowd funding agricultural technology company in Ghana. Our aggregation network enables a fast commodities aggregation process and our crowd-funding platform gives us the opportunity to raise interest-free financing. We profit-share with financiers after a trade. We are registered brokers with the Ghana Commodity Exchange.





Standard Bank
Business & Commercial

Gun Bay Wines

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.gunbay.co.za

Phone:
+27 72 266 8208
WeChat ID: AndrewJamesIng

Email:
andrew@gunbay.co.za

BUSINESS OVERVIEW

Gun Bay Wines, founded in 2019 by Andrew Ing, has made significant strides in the wine industry in a relatively short period. The company launched its wines at the Hong Kong International Wine and Spirits Fair in November 2019 and began exporting to China in May 2020. Since then, Gun Bay Wines has successfully shipped its products to seven different countries, showcasing the brand's global reach and appeal.

In May 2023, the company hosted a booth at Prowine Hong Kong, a prestigious wine exhibition. The company's presence at the event was indicative of their growing reputation and status in the wine industry.

Gun Bay Wines are produced at the multi-award-winning Cloof Wine Estate in the Darling Wine region, 80 km north of Cape Town in South Africa.

Cloof Wine Estate is accredited by the World Wildlife Fund (WWF) as a Conservation Champion due to their sustainable farming practices and the WWF label is proudly displayed on all Gun Bay Wines.

PRODUCTS SUPPLIED

- Bordeaux Blend (Cabernet Sauvignon, Merlot and Cabernet Franc)
- Cabernet Sauvignon
- Sauvignon Blanc
- Shiraz
- Entry-level Cabernet Sauvignon
- Entry-level Pinotage.

Volume and Frequency
Targeting 10,000 x 9 litre cases by the end of 2023



REGIONS OF EXPORT

Current Regions of Export:

- Cameroon
- China
- Ghana
- Hong Kong (pending)
- Singapore
- UK
- Zimbabwe.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The business is intent on expanding exports to China and South East Asia as a key growth strategy focus
- Gun Bay Wine prides itself on being a professional and friendly company to deal with and is single-minded in its approach to growing the Gun Bay brand globally, by offering great quality wines at workable price points
- Cloof Wine Estate (where Gun Bay Wines are produced) has been awarded Conservation Champion status
- Gun Bay Wines have achieved numerous accolades.

Standard Bank
Business & Commercial

GWK Limited

innovate agriculture

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Maize, Animal Feed, Meat

Website:
www.gwk.co.za

Phone:
+27 (0) 532988445

Email:
as@gwk.co.za

BUSINESS OVERVIEW

We are pioneers in the agri and food value chain, committed to shaping a sustainable business, driving growth and providing a better future for all stakeholders. Our story began on 21 July 1947 as an agricultural business: Douglas Cooperative. Throughout the years through various acquisitions and developments and the merging of two co-ops, Douglas Cooperative and Prieska Meat Cooperative; GWK Limited, as it is known today, was established in 1994. Since then our business and operations have grown significantly.

Today we are a leader in international trading where we not only trade our producer's products, but also a wide range of other agricultural products, sourced and supplied to our customers globally.

We have three main business divisions:

1. GWK Agri: Offering input, solutions and services on the farm.
2. GWK Farm Foods: Manufactures high quality consumer products.
3. GWK Trading: We focus on providing access to the best national and international markets for agricultural products through expert knowledge and a world class trading platform.

PRODUCTS SUPPLIED

- Alfalfa (Lucerne)
- Cotton
- Peanuts
- Pecan Nuts
- Maize (Corn)
- Raisins
- Macadamia Nuts
- Rooibos Tea
- Animal (Lamb and Beef) Feed
- Meat.



Volume and Frequency

Alfalfa (Lucerne): 90 000 tons annually.
Cotton: 240 000 bales, annually.
Peanuts: 2500 – 3000 tons annually.
Pecans: 3500 – 4000 tons annually.

REGIONS OF EXPORT

Current Regions of Export:

China, European Union, Hong Kong, India, Indonesia and Malaysia, Japan, Mauritius, Mozambique, Oman, Poland, Qatar, Saudi Arabia, Ukraine, United Arab Emirates, United Kingdom, Vietnam.

Targeted Export Regions:

Australia, Canada, Mexico, New Zealand, Russia, South Korea, Thailand, USA.

WHY CHOOSE US AS YOUR PARTNER

We are focused on supplying the market, nationally and internationally, with the highest quality products consistently through our extensive network of specialists offering in-depth knowledge every step of the way.

Our products are handled responsibly and in line with international food safety standards and, for peace of mind, our facilities have various food certifications in place.

Standard Bank
Business & Commercial

H.S. Impex

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Grains and Pulses

Phone:
+255 782 146 829

Email:
info@hsgroup.co.tz

BUSINESS OVERVIEW

H.S. Impex was established in 1994 with the goal of connecting premium agricultural commodities exporting from Tanzania to global markets.

Starting as a small-scale exporter, the company has grown into a trusted name in the agricultural commodity trade. H. S. Impex operates across major agricultural zones, ensuring a consistent and diverse supply chain. Its infrastructure includes branches and warehousing facilities and partnerships with top agent growers.

With a dedicated team of 50 permanent staff and seasonal field workers around 150, H.S. Impex continues to expand its footprint in the global agri-export market.

PRODUCTS SUPPLIED

Chickpeas, Green Mung Beans, Groundnuts, Pigeon Peas, Raw Cashew Nuts, Rice Bran, Sesame seeds, Soya Beans, Sunflower Cake / Meal, Sunflower Seeds, Wheat Bran.

REGIONS OF EXPORT

Current Regions of Export:
Bangladesh, China, Europe, India, Indonesia, Pakistan, United Arab Emirates, Vietnam.

WHY CHOOSE US AS YOUR PARTNER

H.S. Impex offers a combination of reliability, competitive pricing, and quality assurance.

The company boasts a strong sourcing network and flexible logistics. This long-term commitment can lead to more sustainable and profitable relationships. Furthermore, their personalised and collaborative approach creates a custom and personal experience for the buyer. H. S. Impex has an experienced export team that provides real-time tracking and documentation.

They are committed to ethical and sustainable farming partnerships and are recognised as a leading exporter in Tanzania.



Standard Bank
Business & Commercial

Heidel Spits

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit

Phone:
+27 (0)82 818 0796

Email:
pretoriusdian@gmail.com

BUSINESS OVERVIEW

Heidel Spits is a third-generation family-owned and managed farming enterprise based in South Africa. It is a leading supplier in the local food industry and it exports to over 20 countries with volumes exceeding 4,000 MT per annum.

The business has built a 30-year track record on trusted service and innovation. It partners with food buyers and suppliers to create strategic and customised solutions to deliver premium quality products to its customers, all year round.

Heidel Spits focuses on sustainable farming and strives to have the lowest possible impact on the environment. Their farms are located in the subtropical Lowveld region of South Africa and have a combined hectarage of close to 900 hectares, of which only about 50% is planted to ensure the natural environment is cared for.

PRODUCTS SUPPLIED

- Avocadoes
- Ginger
- Litchis.

Volume and Frequency
Volumes exceed 4,000 MT per annum

REGIONS OF EXPORT

Current Regions of Export:
- Exporting to over 20 countries.

Targeted Export Regions:
- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Heidel Spits aims to encourage continuous improvement in practices (that go beyond the minimum legal requirements) by engaging directly with their stakeholders throughout the value chain to manage risks, identify needs and address issues.

Accreditations
Heidel Spits's farms carry two certification seals: Global G.A.P. and SIZA:
- GLOBAL G.A.P. was developed to assure producers, suppliers and consumers of safe food production so that farming and processing facilities meet internationally recognised best practices, ranging from care regarding the application of chemicals on the farm, to food placed on international shelves.
- SIZA, the Sustainability Initiative of South Africa, provides a platform for agricultural stakeholders to ensure ethical and environmentally sustainable trade. This platform monitors care for the environment and compliance with labour legislation.
- In addition, Heidel Spits only uses BRC-accredited packing facilities to process its fruit.

Standard Bank
Business & Commercial

Ilera Agro Processing Nigeria

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Food Processing

Website:
www.ileraagro.com.ng

Phone:
(+234) 8035891990

Email:
Yakqub71@yahoo.com

BUSINESS OVERVIEW

Ilera Agro Processing Nigeria Limited was established in 2016 and is part of the M.C. Plastic Group which includes other companies such as M.C. PVC Pipes Limited, Gongoyin Distribution Nigeria Limited, Blackhorse Tobacco Limited among others. All these companies specialise in different lines of activities.

Ilera Agro Processing Nigeria Limited deals with Agro-allied businesses of the group. We have been engaged in exporting of agricultural produce for the past 3 years. This includes the cleaning and sorting of Sesame Seeds, Cashew Nuts, Hibiscus, Ginger etc. for export.

Our Sharada factory is now operational for processing food products such as corn flour, snacks, beverages and spices. These products will soon be available in the markets.

PRODUCTS SUPPLIED

- Cashew Nuts
- Ginger
- Hibiscus
- Sesame Seeds.

REGIONS OF EXPORT

Current Regions of Export:
China, India, Mexico, UAE, Vietnam.

WHY CHOOSE US AS YOUR PARTNER

We place much emphasis on the quality of our products, so we deploy significant resources to meet international quality standards.







Accreditations:

- Member of Manufacturers Association of Nigeria (MAN)
- Nigerian Export Promotion Council (NEPC) Certified.

Standard Bank
Business & Commercial

Ivili Loboya

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wool

Website:
www.ivili.co.za

Phone:
+27 11 325 5186
+27 83 457 9807

Email:
Lilitha@ivili.co.za

BUSINESS OVERVIEW

Ivili Loboya is an award-winning wool processing plant in the Eastern Cape, South Africa. Established in 2015, it is a wholly owned subsidiary of Ivili Group (Pty) Ltd., a textiles manufacturing group headquartered in Johannesburg. Ivili Loboya was founded by Dr. Vuyo Mahlati, a prominent leader in the South African agricultural industry, and is co-owned by a textiles industry investor.

Ivili Loboya is based in the province that produces the most wool in South Africa and purchases wool from a network of farmers in the Eastern Cape, KwaZulu-Natal, Western Cape, and neighboring countries such as Lesotho. The company sources the best quality traceable fine, medium, and coarse wools and has an export capacity of 150,000 kg of wool per month.

The factory has approximately 40 permanent staff members and many more seasonal workers.

PRODUCTS SUPPLIED

- Scoured wool (export capacity of 150,000 kg per month)
  - 16 – 24 microns
  - Various types available are classified according to National Wool Growers Association (‘NWGA’) standards
- Wool Grease (Lanolin)
- Wool Tops
- Wool Noils



REGIONS OF EXPORT

Current Regions of Export:

The business has the scope to increase its global footprint, but currently exports to: China, India Italy, India and South Africa.

WHY CHOOSE US AS YOUR PARTNER

- Ivili Loboya is currently the only scouring plant in South Africa that specialises in buying and processing wool for the local and global markets.
- South African wool is highly sought after globally due to the quality of its non-mulesed wool, which appeals to global wool standards such as the Responsible Wool Standard (‘RWS’).

ACCOLADES

Ivili Loboya has won numerous awards including:

- Best Female-Owned Agro-Processing Company’ at the National Department of Agriculture awards.
- CEO, Lilitha Mahlati, was nominated as one of the Top 200 Young South Africans by the *Mail and Guardian*
- Bronze Award at the SAB Foundation Social Innovation Awards.

Jakkalsvlei Vineyards

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.jakkalsvlei.co.za

Phone:
(+27) 443330222
(+27) 828224131

Email:
jantjie@jakkalsvlei.co.za

BUSINESS OVERVIEW

The Jakkalsvlei Vineyards are situated 50 km from Mossel Bay. Since 1972, Jakkalsvlei has been a family-owned winery on the Garden Route in South Africa.

We have 15 wines on our wine list and a fantastic restaurant. Our wines are available throughout South Africa, and are distributed to well-known supermarkets and distributors in South Africa, including Spar and Makro.

We are very passionate about our Jakkalsvlei brand and currently export to Norway.

PRODUCTS SUPPLIED

- Red: Cabernet Sauvignon, Merlot, Pinotage, Cape Blend, semi-sweet sparkling Moscato.
- White: Sauvignon Blanc, Chenin Blanc, White Blend, semi-sweet sparkling Moscato.
- Rosé: Pinotage Rosé (dry), semi-sweet sparkling Moscato
- Dessert: Red Muscadel.

Volume and Frequency
500,000+ bottles per year.

REGIONS OF EXPORT

Current Regions of Export:
Belgium, Germany, Poland, South Africa and Sweden.

Targeted Export Regions:
China.







WHY CHOOSE US AS YOUR PARTNER

At Jakkalsvlei, we are truly doing something special in a unique wine growing region at the tip of the African continent. We are a family-owned winery that produces fine wines that reflect the complexity, richness and diversity of our unique terroir.

Standard Bank
Business & Commercial

Jamestown Farms Limited

Jamestown Farms Limited

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Seeds, Flour, Meat

Website:
www.jamestown-group.com

Phone:
234 901 111 1023

Email:
info@jamestown-group.com

BUSINESS OVERVIEW

Established in 2014, Jamestown Farms Limited is an agro trading company specialising in the trade of agro allied commodities both locally and internationally. The company has a staff strength of 14, including Directors and Managers.

Jamestown Farms Limited is registered with the Nigerian Association of Chambers of Commerce, Industry, Mines and Agriculture (NACCIMA), Nigeria Export Promotion Council (NEPC), Networking with the USA (NUSA), and the Association of Hibiscus Flower Exporters of Nigeria (AHFEN).

PRODUCTS SUPPLIED

- Agro Commodities (local and international)
- Raw Cashew Nuts
- Dried Hibiscus Flower
- White Sesame Seed
- Dried Split Ginger/Turmeric
- Groundnut
- Red Chili Pepper
- Cassava Flours
- Cocoa
- Unrefined Shea Butter
- Chicken Meat (boilers and layers)
- Chicken Eggs
- Catfish (both fresh and dried).

REGIONS OF EXPORT

Current Regions of Export:
Dubai, Egypt, Mexico, Romania, Vietnam.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The company prioritises quality and values to satisfy the needs of its clients and partners. It believes in integrity and continuous process improvement and understands that every client is key to its growth. It offers flexible payment terms beneficial to both parties, aiming to build sustainable relationships.





Standard Bank
Business & Commercial

Japko Investments

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing of Foods and Cosmetics

Website:
www.japkoinvest.com

Phone:
+233(0) 24-485-4150
+233(0) 20-026-4060

Email:
info@japkoinvest.com

BUSINESS OVERVIEW

Established in 2008, Japko Investments is an integrated agro-processing company based in Ghana, that was founded by Emmanuel Ebow Jackson who has over twenty years' experience in the agribusiness industry and who currently serves as President of the company.

Initially established primarily as a fruit, vegetable and spices company, the business diversified into agro-processing in 2017.

Japko Investments' management team consist of eight goal-oriented members who are aligned with the company's values, vision, and mission.

PRODUCTS SUPPLIED

Food products include:

- Dry and fresh kola nuts
- Raw cocoa powder
- Raw powdered pepper
- Virgin coconut oil.

Cosmetic products include:

- African black soap
- Raw cocoa butter
- Raw shea butter.

Volume and Frequency

The business currently exports over 10,000 MT of agro-processed food products to Europe, per month.

REGIONS OF EXPORT

Current Regions of Export:

The company supplies to over 20 countries across the globe, including:

- Belgium
- Germany
- Morocco
- Spain
- United Arab Emirates.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Japko Investments' core mission is to supply millions of people across the globe with healthy, organic food, and cosmetic products at competitive prices.

Accreditations

The business holds the following accreditations:

- BRC
- EUREGAP
- GLOBALGAP
- Organic Certification.

Jber Coffee

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.jbercoffee.com

Phone:
+256 755 717 140
+256 704 211 991

Email:
jbercoffee2020@gmail.com

BUSINESS OVERVIEW

Jber Coffee is a privately owned, export-oriented coffee company established in September 2020 in Uganda. It was founded with the aim of becoming a trusted name in Uganda's coffee export industry, delivering quality coffee and supporting the communities it works with through corporate social responsibility (CSR) programmes.

Drawing on experienced agribusiness professionals, the company processes and exports graded coffee to European, Asian and African markets. It operates its own coffee factory and resources, with a team of 20 permanent staff and over 100 casual workers.

PRODUCTS SUPPLIED

- Natural Uganda Robusta (SCR 1200, SCR 1500 and SCR 1800)
- BHP 1199
- Black beans
- Arabica coffee
- Bugisu AA.

Volume and Frequency

- July 2025: 224 boxes loaded, total 4,624.68 MT
- August 2025: 203 boxes loaded, total 4,189.08 MT.

REGIONS OF EXPORT

Current Regions of Export:

- Algeria, China, Egypt, Germany, India, Italy, Spain, Sudan, United Arab Emirates and the United Kingdom.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Quality coffee with a focus on sustainability and long-term market retention
- Among the leading coffee exporters in Uganda, built on diversity, quality and hard work
- Corporate social responsibility programmes supporting the communities it works with.

Accreditations:

- Export licence (MAAIF)
- Uganda Coffee Federation (UCF) membership
- Uganda National Chamber of Commerce and Industry (UNCCI) membership.

Certifications:

- GACC (China).



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

JFS Sociedade Algodoeira do Niassa

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Cotton Processing

Phone:
(+258) 843030815

Email:
luis.rodrigues@jfs.co.mz

BUSINESS OVERVIEW

JFS Sociedade Algodoeira do Niassa is the largest cotton processing company in Mozambique with over 80 years' experience in the market. They have the highest quality standards and pride themselves in using the latest technologies in their day-to-day operations such as biometric outgrowers control since they provide all necessary inputs, they operate as an insurance and credit provider, as well as have one of the highest recovery rates (<5% side selling).

They have a 140-ton cotton processing capacity and are currently installing an oil processing factory set to be operational by end of the year.

PRODUCTS SUPPLIED

- Cotton processing.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- International markets.

WHY CHOOSE US AS YOUR PARTNER

JFS Sociedade Algodoeira do Niassa is the most innovative and sustainable project, as well as providing the largest production in Mozambique.





Standard Bank
Business & Commercial

John Art and Trade Enterprise

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Raw Shea Butter

Phone:
050 601 1978

Email:
asarekoa@gmail.com.gh
Johnglob119@gmail.com

BUSINESS OVERVIEW

John Art and Trade Enterprise, established in 2012, specialises in the production and sale of Shea Butter. The company's primary focus is sourcing Shea Nuts from all parts of Ghana and exporting its Raw Shea Butter worldwide. Currently, the business exports tonnes of Shea Butter to Senegal, South Africa, and the UAE.

The company also supplies its high-quality products to local customers via its retail shop, located in Accra.

PRODUCTS SUPPLIED

- Raw Shea Butter

REGIONS OF EXPORT

Current Regions of Export:

- Senegal
- South Africa
- United Arab Emirates.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

John Art and Trade Enterprise produces the finest Shea Butter to meet industry demand. The business is focused on providing its clients with competitive prices and ensuring timely delivery.



Jotim Coffee

JOTIM COFFEE
PREMIUM QUALITY COFFEE BEANS

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.jotimcoffee.com

Phone:
+254 725 113 432

Email:
jndikwe@jotimcoffee.com
info@jotimcoffee.com

BUSINESS OVERVIEW

Jotim Coffee is a Kenya-based exporter of green coffee, founded in 2020 by Josphine Ndikwe, who was born on a coffee farm and has 30 years of experience in coffee farming, marketing and trading.

The company supplies importers, roasters and distributors with Arabica sourced from coffee-growing areas across Kenya, with full traceability to origin. It has grown steadily since its first export year, and its supply is built to scale with buyer demand. Its roasted coffee brand, Zao Farm Fresh, offers fresh-roasted, origin-direct Kenyan coffee for retail and foodservice customers, so that together Jotim and Zao Farm Fresh serve both industrial and consumer-facing buyers.

PRODUCTS SUPPLIED

- Green coffee (Jotim): Kenyan Arabica, washed and natural processing, cupping scores 80 to 87, supplied to importers, roasters and distributors in 60 kg bags
- Roasted coffee (Zao Farm Fresh): Kenyan Arabica, whole bean or ground, supplied to retail, foodservice and private-label partners in 250 g retail and 1 kg trade sizes.

Volume and Frequency

Scalable supply across both ranges, from sample lots and single 20ft container trial orders through to multi-container forward contracts, with volumes that grow with buyer demand.

REGIONS OF EXPORT

Current Regions of Export:
Germany, Middle East, Poland.

Targeted Export Regions
China.



WHY CHOOSE US AS YOUR PARTNER

- **GACC certified for China:** Cleared to export to the Chinese market
- **Importer-ready supply:** Container-based contracts and export documentation, so importers can plan shipments with confidence
- **Founder-led expertise:** 30 years across farming, marketing and trading
- **Kenyan highland Arabica:** Sourced from Nyeri, Kirinyaga and Embu, with a range of flavour profiles
- **Washed and natural processing:** Clean, bright cups or fruit-forward profiles, to suit different roaster needs
- **Quality range:** Cupping scores from 80 to 87, from commercial to high-specialty tiers
- Traceable, origin-direct supply with consistent specifications
- **Scalable supply:** Start with samples or a single container and grow into forward contracts
- **Two routes to market:** Green coffee for importers and roasters, and the Zao Farm Fresh brand for roasted and private-label partners
- **Documentation ready:** Phytosanitary certificate, certificate of origin and fumigation certificate available.

Standard Bank
Business & Commercial

Kangumamu Agro

Kangumamu
Coffee Farmers Collective

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Phone:
+256758411879
+256772970334

Email:
KangumamuAgro@gmail.com

WeChat:

BUSINESS OVERVIEW

Kangumamu Agro, a coffee trading company and collective of coffee farmers, was established in 1994 by Kangumamu William. Its primary objective was to ensure that smallholder coffee farmers in the Sheema District, a region in Uganda famous for its high-quality Robusta and Arabica coffee, were paid fair prices for their coffee beans.

Today, Kangumamu Agro is one of the leading coffee trading companies in Uganda. Having built strong relationships over the years, the business is able to source coffee from almost every high-quality coffee-growing region in the country.

The business packages coffee under its own brand, Nile Harvest, and sells beans directly to local and international coffee roasteries and trading companies.

Kangumamu Agro currently supports over 1,000 farmers (over 60% of whom are women) in six cooperatives around Uganda. The company also provides training for more than 4,000 local coffee farmers to guarantee the production of the highest quality coffee across Uganda. The business' efforts have helped uplift the lives of smallholder coffee farmers and contributed to the growth of Uganda's coffee industry.

PRODUCTS SUPPLIED

- Arabica coffee
- Robusta coffee.

Volume and Frequency

- Over 1,000 metric tons of roasted coffee beans.

REGIONS OF EXPORT

Current Regions of Export:

- Italy
- Spain
- UK.

Targeted Export Regions:

- Worldwide, with a focus on China.

WHY CHOOSE US AS YOUR PARTNER

Kangumamu Agro:

- Produces both high-quality Arabica and Robusta coffee with floral, fruity, nutty, and chocolaty aromas
- Packages coffee under its own brand, Nile Harvest
- Engages in 100% fair trade practices
- Funds a farmers' collective that trains and supports thousands of farmers across Uganda.



Standard Bank
Business & Commercial

Kaukou Honeybush Tea

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Tea

Website:
www.kaukou.co.za

Phone:
+27 44 873 5333
+27 82 576 1799

Email:
theo@kaukou.co.za

BUSINESS OVERVIEW

Established in 2018, Kaukou Honeybush Tea cultivates Honeybush on their farm situated in the Garden Route of South Africa.

Kaukou Honeybush Tea operates on a farm in Herold, South Africa, with approximately 20 full-time employees dedicated to Honeybush and Protea production.

The company honors the traditional use of Honeybush as a medicinal tea, offering a naturally caffeine-free and antioxidant-rich herbal beverage.

PRODUCTS SUPPLIED

Honeybush Tea

- Kaukou Honeybush Tea (blend)
- Honeybush Subternata
- Honeybush Longifolia.

Volume and Frequency

Original and Green Honeybush Tea are available in bulk bags sold per kilogram, with tagless tea bags packed in 50-gram and 100-gram retail cartons or extract.

REGIONS OF EXPORT

Targeted Regions of Export:

China, Germany, England, Japan, Singapore.

WHY CHOOSE US AS YOUR PARTNER

- Kaukou Honeybush Tea is committed to sustainable practices and long-term client relationships.
- The indigenous Khoikhoi used the honeybush shrub to make medicinal tea with a pleasant, mildly sweet taste and aroma. The tea formed part of their traditional healing systems, a practice that remains applicable in modern times.
- The business is the largest indigenous Honeybush tea producer in South Africa, and ensure a consistent supply of high-quality Honeybush plant material.



Standard Bank
Business & Commercial

Kavisan

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Flour

Website:
www.kavisan.com.ng

Phone:
(+234) 7031062292

Email:
info@kavisan.com.ng

BUSINESS OVERVIEW

Kavisan is an agro-processing business that manufactures high-quality cassava flour. This is a gluten-free wheat flour alternative that is used for baking bread, cakes, samoosas, spring rolls, for soup thickening and so on.

PRODUCTS SUPPLIED

We produce one variant of high-quality cassava flour.

Volume and Frequency:

- Cassava flour: 150mt per month.

REGIONS OF EXPORT

Current Regions of Export:
Nigeria.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

There is an increasing need for gluten-free alternatives. Our high-quality cassava flour is an excellent alternative to wheat flour.



Standard Bank
Business & Commercial

Kawalazi Estate

Makandi Tea & Coffee Estates

Place of Origin:
Malawi, Africa

Sector:
Agriculture

Sub-sector:
Black Tea, Coffee, Macadamia Nuts

Email:
sjhara@africa-online.net

BUSINESS OVERVIEW

Kawalazi Estate (and its sister company Makandi Tea & Coffee Estates) cultivate, process and sell tea, coffee and macadamia nuts for export.

The businesses operate in Malawi and export products to global buyers including Unilever and Van Rees. Makandi transports its macadamia nuts to its sister company, Kawalazi Estate Company for processing.

Makandi's and Kawalazi's combined operations consist of more than 2,500 hectares of macadamias and more than 2,800 hectares of tea plantations.

PRODUCTS SUPPLIED

- Black tea
- Coffee
- Macadamia nuts (supplied in-shell and in kernels).

Volume and Frequency

- 5,100 MT of black tea, per year
- 200 MT of macadamia kernels, per year

REGIONS OF EXPORT

Current Regions of Export:

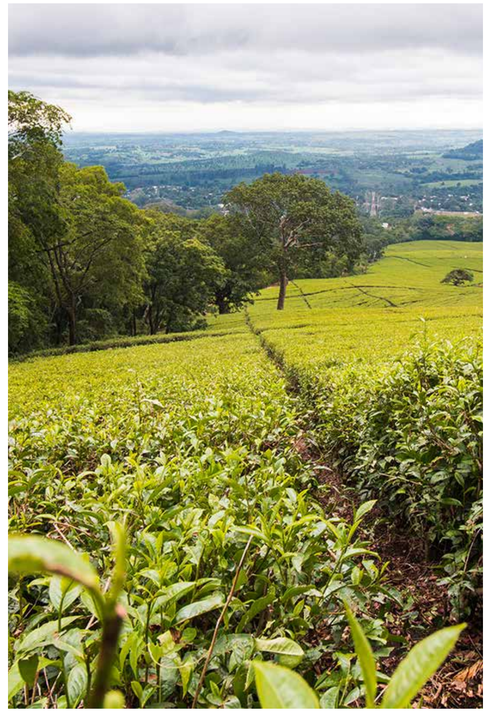
- Australia
- Europe
- Kenya
- Middle East
- Pakistan
- South Africa
- USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The companies are significant players in the Malawi tea industry, with a market share of around 20%, making them the third-largest producers and exporters of tea.



Kipkelion District Co-operative Union

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.kdcu.org

Phone:
+254 716 936 633
+715 187 453

Email:
kipkelioncoffeemill@gmail.com

BUSINESS OVERVIEW

Kipkelion District Co-operative Union (KDCU) was formed in 2009 and it initiated operations in 2012. KDCU's current membership comprises 42 affiliates representing 43,125 small-scale coffee farmers.

The business currently produces 2,000 to 6,000 tonnes of clean coffee per annum, which is sold locally, by central auction and directly to buyers across the globe.

Its vibrant management team consists of 5 top-level managers, 16 mid- to lower-level managers and a support staff of 40.

PRODUCTS SUPPLIED

- KDCU's supplies pure Arabica coffee grown on red volcanic soil, that delivers a unique aroma to suit the specialty market. Their coffee is traceable to the farm and is semi-organic.
- KDCU's general cup profile is that of a balanced-body with floral flavours, acidity and a sharp aroma.

Volume and Frequency

KDCU is able to supply the following volumes within 20-36 days from the date of dispatch at the Mombasa Port (dependent on the shipping line):

- October – December: 20x 20ft containers
- January – March: 15x 20ft containers
- April – July: 10x 20ft containers.



REGIONS OF EXPORT

Current Regions of Export:

Available in over 20 international countries, including: Belgium, China, Germany, Italy, the Netherlands, the Republic of South Korea, Spain and the United Kingdom.

WHY CHOOSE US AS YOUR PARTNER

- Buyers should choose to partner with KDCU because their processes and marketing meet international standards, with a focus on the environment and community development.
- In 2021, the co-operative sold its coffee to the South Korean market in a transaction that enabled 9,582 smallholder coffee farmers under the KDCU in Kericho to receive Ksh105.1 million for the sale of 134.4 tonnes of exported coffee.

Standard Bank
Business & Commercial

Konza Tropicals

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Avocados

Website:
www.konzatropicals.com

Phone:
+254 711 138 733
+254 711 214 869

Email:
paulk@konzatropicals.com

BUSINESS OVERVIEW

Konza Tropicals, a Kenyan avocado grower and exporter, was founded in 2021. The company owns a 240-hectare Hass avocado farm in Kajiado County, Kenya, and also sources avocados from contracted commercial farmers with a cumulative production area of 800 hectares.

In addition to growing avocados, Konza Tropicals offers agronomical support, certifications, international market linkage, and branding to commercial avocado fruit growers. This helps to ensure a consistent supply of high-quality avocados for export.

Konza Tropicals began exporting avocados in 2023 and has already shipped 350 containers (7,000 metric tons) of Hass avocados to Europe (Spain, Netherlands, and France), Turkey, and the Middle East (UAE, Qatar, and Saudi Arabia). The company expects to export an even larger volume of avocados in the 2024 season.

The business employs 12 permanent staff and leases a packing facility. It is seeking collaboration with Kenyan partners, importers and buyers from China and other countries.

PRODUCTS SUPPLIED

- Avocado, Hass variant

Volume and Frequency

- 7,000 MT.

REGIONS OF EXPORT

Current Regions of Export:
Europe: France, Netherlands, Spain, United Kingdom. Middle East: Qatar, Saudi Arabia, UAE. Asia: Hong Kong, Malaysia, Singapore.

WHY CHOOSE US AS YOUR PARTNER

Konza Tropicals:

- Owns the production of a 240-hectare Hass Avocado farm together with 600-hectares from contracted commercial growers
- Is highly reliable in delivering quality, quantity and sustainability
- Operates a modern avocado packhouse approved for GACC
- Delivers year-round supply
- Provides flexible and customised solutions, including adopting buyer branding for direct market deployment
- Has a competent and professional team.
- Is known for operational excellence for market reliability.
- Runs an effective logistical set-up and shipping by both air and sea.



Standard Bank
Business & Commercial

Kuminda

Place of Origin:
Zimbabwe, Africa

Sector:
Agriculture

Sub-sector:
Blueberries & peas

Website:
www.kuminda.net

Phone:
+263 77 2929 941

Email:
clarencemwale@kuminda.net

BUSINESS OVERVIEW

Established in March 2024, Kuminda is a Zimbabwe-based horticultural company specialising in the production, aggregation and export of fresh produce. It combines its own production with partnerships with contracted smallholder growers across Zimbabwe and neighbouring countries and supplies international markets with a focus on export quality, food safety and dependable supply.

Its network includes up to 5,000 farmers. Alongside helping farmers get their produce to market, KUMINDA provides knowledge and support so that growers can learn to deliver fruit and vegetables that meet global quality standards. Its operations bring together production coordination, grower support, aggregation, quality management, packing and export handling.

PRODUCTS SUPPLIED

- **Blueberries:** Varieties under development (Demba, Dana, Dunia and Selena), with harvesting and exports expected to commence in April 2027
- **Peas:** Mange-tout and sugar snap peas.

Volume and Frequency

Pea export volumes:

- **2024:** 165,792kg
- **2025:** 254,359kg
- **2026:** 315,417kg.



REGIONS OF EXPORT

Current Regions of Export:

- European Union
- South Africa
- United Kingdom.



Targeted Export Regions:

- Asia and UAE.

WHY CHOOSE US AS YOUR PARTNER

- Committed to quality, food safety and reliable supply of fresh horticultural produce
- Packhouse is Global G.A.P. Chain of Custody and SMETA compliant
- Works with contracted growers to support alignment with BRC, GlobalG.A.P. and GRASP standards
- Technical and agronomic support helps growers strengthen production quality and access international markets
- Recognised through the Corporate Shared Values Award (Certificate of Appreciation) and the Farm to Market Initiative Awards.

Certifications:

- GlobalG.A.P. Chain of Custody (packhouse)
- SMETA (packhouse).

Standard Bank
Business & Commercial

La Ricmal

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.laricmal.com

Phone:
(+27) 824561430

Email:
mgreen@laricmal.com

BUSINESS OVERVIEW

La Ricmal is a South African wine company, based in Stellenbosch in the Western Cape.

We produce and supply award-winning quality wines, exporting to over 14 countries around the world.

PRODUCTS SUPPLIED

- La Ricmal Supreme 750ml: Merlot, Cabernet Sauvignon, Shiraz, Sauvignon Blanc
- Lerato 750ml: Classic Red, Sweet Red, Classic White.

Volume and Frequency:

- We can supply over 9 million litres of quality red wines, bulk or bottled per annum.

REGIONS OF EXPORT

Current Regions of Export:
Angola, Congo, China, Ghana, Hong Kong, Kenya, Mali, Mozambique, Nigeria, Russia, Uganda and Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are an award winning brand known for quality, service, price, quick delivery, sufficient supply volumes, and the correct style of wine for the Chinese market at the correct price.





Lauetta Investments

Place of Origin:
Zimbabwe, Africa

Sector:
Agriculture

Sub-sector:
Blueberries

Phone:
+263 772 237027

Email:
alistair@campbell.co.zw

BUSINESS OVERVIEW

Lauetta Investments was founded in 2017 by Alistair Campbell, a former Zimbabwe International Cricket Captain.

The project is situated on Lilfordia Farm adjacent to Lilfordia School which was founded by Alistair's family back in 1927.

Lauetta was initially started as a Mange Tout Pea grower and exporter in 2019, but thereafter Alistair partnered with new shareholders to establish 20 hectares for cultivating blueberries. These blueberries grown are under licence from The Costa Group in Australia. Costa is at the forefront of blueberry genetics and market development worldwide.

Since 2019, the crop has expanded by 30 hectares, with an additional 10 hectares expansion planned in 2023.

Lauetta's management team consists of two executive managers, a general manager, three section managers and divisional managers. They also employ 113 permanent staff and their seasonal staff complement varies from 90 to 450 employees.

PRODUCTS SUPPLIED

Costa Blueberries (sold under the 'African Blue' label), are available in the following varieties:

- Akala
- Allira
- Arana – Jumbo Berry
- Kirra
- Mayra.

REGIONS OF EXPORT

Current Regions of Export:

- Europe
- Far East: Hong Kong, Malaysia, Singapore
- South Africa
- United Kingdom.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The Costa Group is at the forefront of blueberry genetic development. It is currently working on developing niche varieties of berries that are larger and sweeter tasting specifically for premium markets.
- The company's blueberries benefit from a unique window of opportunity in Zimbabwe where the big producers of the world (Peru, Morocco and Spain) do not compete.
- Additionally, Zimbabwe's ideal climate and comparative cost of production make it a highly competitive location for blueberry cultivation.

Accreditations

- Global G.A.P.
- Sedex
- SMETA
- Tesco Nurture.



Lavo Wines

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.lavowineandfood.com

Phone:
(+27) 837876258
(+27) 117813327

Email:
info@lavowineandfood.com

BUSINESS OVERVIEW

Lavo Wines originates from the name Lerato, which is a Southern African name that means love. Lavo wines are about pleasure, enjoyment and connecting people around the world.

We currently have four cultivars and our wines are produced and bottled in Stellenbosch, Cape Town.

PRODUCTS SUPPLIED

- Merlot
- Cabernet Sauvignon
- Chenin Blanc
- Sauvignon Blanc.

REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Lavo Wines are good quality wines. The wine makers have won many awards locally and internationally.





Standard Bank
Business & Commercial

Leonardo Green

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Tomato Sauces

Website:
www.leonardogroup.co.mz

Phone:
(+258) 850635508

Email:
e.acacio@groupleonardo.com
ezequielacacio@gmail.com

BUSINESS OVERVIEW

Leonardo Green is a subsidiary of the Leonardo Group, which is committed to agrarian consulting, the development of organic agriculture, forestry, training in processing techniques, conservation and marketing processed and unprocessed products to support local farmers and the agri-industry.

At Leonardo Green, our core focus is tomatoes. During the production process, much of the tomato is lost. We have therefore developed a solution that transforms the tomato into pulp in order to minimise lost input. The government of the Province of Maputo, through the Provincial Directorate of Industry and Commerce, has embraced our project to minimize the loss of tomatoes produced through processing, allowing us to contribute to the stabilisation of the tomato market in the province.

PRODUCTS SUPPLIED

Tomato sauces, in five different flavours.

Volume and Frequency:
We produce an average of 5,000 bottles per month.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

Our product is 100% natural with no additives. We also support the growth of our province and support local farmers.

Certifications:
Laboratory level for food products
INNOQ.

Standard Bank
Business & Commercial

Livestock Wealth Farmers Club

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Livestock & Fresh Produce

Website:
www.farmers.club

Phone:
(+27) 834415549

Email:
shezi@livestockwealth.com

BUSINESS OVERVIEW

Livestock Wealth Farmers Club produces top-of-the-range free-range beef. We have a registered grass-fed beef protocol with the Department of Agriculture.

PRODUCTS SUPPLIED

- Beef
- Cucumbers
- Green peppers.

Volume and Frequency:

- Beef: 5mt per week
- Cucumbers: 1mt per week
- Green peppers: 5mt per week.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We supply beef, cucumbers and green peppers. Our meat is certified free range and grass-fed. It is healthier than any other form of beef as it does not contain any growth hormones and routine antibiotics.





Standard Bank
Business & Commercial

Local Village Foods

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing

Website:
www.localvillagefoods.com

Phone:
+27 (0) 110268679

Email:
info@localvillagefoods.com

BUSINESS OVERVIEW

Local Village Foods (Pty) Ltd is a food start-up founded by Sipamandla Manqele who wanted to ensure African ingredients are offered and available at the global banquet table.

Local Village was founded on a vision for a network of vibrant, local agri-preneurs across the continent supplying equitably sourced and sustainably grown indigenous African ingredients such as Ancient grain, Superfoods, Legumes, Gluten Free flour and snacks.

PRODUCTS SUPPLIED

- Canned Cowpea
- Fonio
- Moringa Powder
- Roselle
- Sorghum Grain
- Teff
- Tigernuts.

Variants:

- Canned Beans
- Grain & Flour.

Volume and Frequency
Between 10 - 900 tons, produced annually.

REGIONS OF EXPORT

Current Regions of Export:
Benin, Malawi, Nigeria , Spain, Tanzania.



Targeted Export Regions:
Dubai, Egypt, Kenya, UK, USA.

WHY CHOOSE US AS YOUR PARTNER

We work with farmers and processors that are certified and we can ensure product traceability.

Accreditation:
Products are Halaal and Kosher Accredited.

Awards:
Top Women and Youth owned business in Agro processing in Gauteng, South Africa (Department of Agriculture).

Standard Bank
Business & Commercial

Luano Honey Brands

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Honey

Website:
www.luanohoney.com

Phone:
(+260) 955332383
(+260) 977552867

Email:
admin@luanohoney.com

BUSINESS OVERVIEW

Kapenda Mabula Natural Products (trading as Luano Honey Brands) has managed to penetrate various local and export sales points and has made huge strides in gaining market share by increasing our product range and vertical integration.

Luano Honey products are sold in chain stores across Zambia. We also have our own tree planting initiative, as well as a support system for our rural beekeepers, who are mainly youth and women-led.

PRODUCTS SUPPLIED

Honey products, including:

- 475g squeeze bottle
- 1.3kg jar
- 475g ginger infused squeeze bottle
- 450g glass bottle
- 20g mini caps
- 275g pouch
- 20g mini cap ginger infused
- 5ml lip balm.

Volume and Frequency:
Our production capacity is 60mt per month.

REGIONS OF EXPORT

Current Regions of Export:
Zambia and Southern Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Through partnering with us, you will access a top-quality product and contribute to rural beekeeping in Zambia for a sustainable future for the farmers and their families.







Lyawere

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Various

Website:
www.lyawere.co.tz

Phone:
+255 752 546 353

Email:
gasper.ezron@lyawere.co.tz

BUSINESS OVERVIEW

Established in 2012, Lyawere is a Tanzanian business based in Dar es Salaam, with experience in trading, transport and logistics, and petroleum supply. It employs 220 people, including 30 in its agriculture division, whose commodities portfolio includes avocados, cashew nuts, coffee, cotton, and tobacco.

The company's transport, logistics and clearing-and-forwarding experience supports its cross-border trading activities, and it is rolling out a storage-facility project in Tanga valued at approximately US$ 8 million. Lyawere is seeking long-term buyer relationships as it grows its agricultural commodities business.

PRODUCTS SUPPLIED

- Avocados
- Cashew nuts
- Coffee
- Cotton
- Tobacco.

Volume and Frequency

- **Avocados:** Hass variety, Class I commercial quality under UNECE FFV-42; buyer-agreed sizes and maturity, supported by a suitable cold chain
- **Cashew nuts:** White whole kernels W320, and W240 for larger-kernel orders; target moisture not exceeding 5%; raw in-shell nuts require a separate buyer specification
- **Coffee:** Washed green Arabica AA and AB; lot-specific cup quality, defects and moisture agreed with the buyer
- **Cotton:** Middling or better lint; staple length around 1 1/8 inch (28.6 mm); micronaire, strength and contamination limits agreed using an HVI fibre test report
- **Tobacco:** Flue-Cured Virginia (FCV); buyer-approved leaf grades, colour, maturity, moisture, nicotine and sugar specifications.

Volume and Frequency

- Coffee and cashew nuts: approximately 200 metric tons (MT) per shipment, 3–5 shipments per annum
- Cotton, avocados and tobacco combined: one 200 MT shipment per year.

REGIONS OF EXPORT

Current Regions of Export: Kenya.
Targeted Export Regions: China and Europe.

WHY CHOOSE US AS YOUR PARTNER

- A Tanzanian trading partner offering a portfolio of five agricultural commodities, supported by transport and logistics experience
- Current sales to Kenya provide a foundation for expanding regional trade
- Welcomes discussion on product specifications, order volumes and delivery arrangements to build long-term commercial relationships.

Standard Bank
Business & Commercial

M&M Cellars

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
https://www.facebook.com/mmcellars/

Phone:
+27 64 775 0520
+27 21 505 7380

Email:
indiralubambo@gmail.com

BUSINESS OVERVIEW

Established in 2020, the business was founded by Indira Melela Lubambo and Thulani Mvelo Lubambo. It currently operates from Topd Seapoint and fulfills online orders. The business is run by a team of five individuals and has partnered with winemakers based in Cape Town.

PRODUCTS SUPPLIED

- Merlot
- Sauvignon Blanc
- MCC Rosé
- MCC Brut.

REGIONS OF EXPORT

Current Regions of Export:
Local supply.

Targeted Export Regions:
China, Ghana, Kenya, Mozambique.

WHY CHOOSE US AS YOUR PARTNER

The company produces a premium quality MCC brand. It aims to cater to those with a distinctive palate and promote youth empowerment and business excellence.



Macadamias South Africa (SAMAC)

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Macadamia products

Website:
www.samac.org.za

Phone:
+27 12 001 4107

Email:
office@samac.org.za

BUSINESS OVERVIEW

SAMAC, a non-profit company established in 2018 under the Companies Act, 2008 (Act 71 of 2008), serves the interests of its members to ensure the sustainability, growth, and prosperity of the South African macadamia industry.

With a vision to provide inspirational and innovative leadership to an all-inclusive and aligned South African macadamia industry, SAMAC is built on broad-based research, market development, and stakeholder engagement.

Since its inception, SAMAC's membership base has experienced remarkable growth, increasing by an impressive 131% from 579 members in 2018 to 1,337 members in 2023. The membership base comprises growers, associates, nurseries, and handlers.

SAMAC employs a team of 10 permanent staff members.

PRODUCTS SUPPLIED

- SAMAC's handler members export a wide range of macadamia products, including dry nut-in-shell (DNIS), macadamia kernels, premium macadamia oils, and butters
- Beyond exports, SAMAC also provides an assortment of high-end confectionery and snacking products
- Notably, 98% of macadamias are exported, with the remaining 2% used domestically to craft exquisite confectionery and gourmet snacking delights.

REGIONS OF EXPORT

Current Regions of Export:

- The majority of South African macadamia exports are sent to North America, Europe, Asia, and Southeast Asia.
- Most South African NIS (Nut-in-shell) are sent to Asia, with China being the biggest importer.
- Meanwhile, the western markets, including North America and Europe, prefer kernel over NIS.

WHY CHOOSE US AS YOUR PARTNER

- South Africa is the world's largest exporter of macadamia nuts, which are known for their exceptional quality. The Macadamias South Africa (SAMAC) adheres to international macadamia kernel product standards and the macadamia style guide.
- Many SAMAC farmers are certified by GLOBAL GAP (Good Agricultural Practices), HACCP (Hazard Analysis and Critical Control Points), and SIZA (Sustainability Initiative of South Africa). In the global tree nut market, macadamia nuts have a market capitalisation of less than 1.5%, which indicates potential for expansion and investment.
- SAMAC is a member of the World Macadamia Organisation (WMO), the International Macadamia Symposium Committee (IMSC), and the International Nut Council (INC). SAMAC also conducts world-class research in the field of macadamia farming. To support emerging farmers, SAMAC offers transformation initiatives that include asset investments and skills development programmes.

Standard Bank
Business & Commercial

Macademia Marketing and Production Farmers' Cooperative

Place of Origin:
Zimbabwe, Africa

Sector:
Agriculture

Sub-sector:
Nuts

Phone:
+263 773 367 559

Email:
landelanimapungwana@gmail.com

BUSINESS OVERVIEW

Established in 2023, the Macademia Marketing and Production Farmers' Cooperative is a group of 706 small-holder macadamia nut farmers in Zimbabwe. The cooperative aims to facilitate direct export of macadamia nuts to international markets, primarily China, bypassing middlemen and increasing profits for member farmers.

The cooperative's farmers produce over 1,800 tonnes of macadamia nuts annually, representing more than 80% of all macadamia nuts produced by small-holder farmers in Zimbabwe.

The cooperative emphasises sustainable farming practices and is establishing its own processing facility for drying macadamia nuts in shell (DNIS).

PRODUCTS SUPPLIED

Macadamia nuts in shell varieties:

- Intergrafolia
- Beaumont.

Volume and Frequency
Over 1,800 tonnes annually.



REGIONS OF EXPORT

Current Regions of Export:
China and South Africa (indirectly through middlemen).

Targeted Export Regions:
China (direct export).

WHY CHOOSE US AS YOUR PARTNER

- Direct partnership with producers ensures a transparent and ethical supply chain.
- Ability to customise production methods to meet buyer requirements.
- Consistent supply of high-quality macadamia nuts.
- Large production volume (over 1,800 tonnes) for reliable business partnerships.
- Commitment to sustainable farming practices.
- Win-win business philosophy prioritising mutual benefit.
- Direct purchase supports the cooperative's farmers, their families, and communities.
- Macadamia nuts grown in a naturally suitable climate region for optimal quality.
- Consolidated sourcing of over 80% of Zimbabwe's small-holder macadamia nut production.

Certifications:

- Capability to meet various certification requirements.

Accreditations:

- Member of the Horticultural Development Council (HDC) of Zimbabwe.

Macheri Coffees Uganda

macheri
100% BUGISU ARABICA COFFEE

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.machericoffeeuganda.com

Phone:
+256 740 245 961

Email:
info@machericoffeeuganda.com
dmacheri@machericoffeeuganda.com

BUSINESS OVERVIEW

Registered in 2013, Macheri Coffees Uganda is a family-owned private company, that grows and processes high-quality Bugisu-washed Arabica coffee that is shade-grown in the rich volcanic soils of Mount Elgon in Uganda, at an altitude of 1,500 meters.

The coffee originates from plantations owned by the business and plantations belonging to local famers.

The business works hand-in-hand with these smallholder farmers as out-growers and ensures traceability and good farming practices.

Macheri Coffees uses traditional methods of weed control slashing and hand-hoe in an eco-friendly environment, which ensures a unique aroma, freshness and taste.

Picked red ripe cherries are floated, pulped, fermented and dried on parchment on raised trails.

This process is done onsite and Macheri Coffees' factory is equipped with modern moisture meters and processing machines that pre-clean and de-stone, hull, grade, roast, grind and package the coffee.

PRODUCTS SUPPLIED

The business supplies Arabica coffee products that include:

- Green bean coffee (varieties include SL14, SL28, SL34, Nyasaland and KP142)
- Roasted coffee
- Soluble coffee.

REGIONS OF EXPORT

Current Regions of Export:

The business currently supplies ground roast coffee in all regions of Uganda and is equipped to export green coffee beans to:

- Asia
- Europe
- Japan
- USA.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Final parchment coffees with a moisture content of 12% are mechanically pre-cleaned, hulled, and graded in screen sizes AA, A, AB, and PB.
- Ground coffee powder is packed in various gram sizes, using internationally approved packaging materials that ensure a long shelf life and lock in freshness and aroma – and is marketed under the Macafe brand.
- Green Bean Arabica Coffee is grown at an altitude of 1,500m above sea level and the beans are natural, wet, or dry processed, with screen sizes of up to 15.
- The business is currently acquiring the required certificates to enable it to export green coffee beans to the USA and countries in Asia and Europe.

Standard Bank
Business & Commercial

Macks Industries Limited

MACKS INDUSTRIES LIMITED

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Canned Foods,Flour, Oils

Website:
www.mclgh.com

Phone:
+233 244 785406

Email:
info@mclgh.com

BUSINESS OVERVIEW

Macks Industries Limited is a leading agro-processing company dedicated to the production, packaging, and export of authentic African food products. Established in August 2016, the company has emerged as a trusted name in the food industry. Macks Industries prides itself on delivering consistently high-quality products and offering customer-centred service to clients across the world. The company has established strong partnerships and built a reputation for reliability and excellence with its customers. In 2022, Macks Industries was honoured with the prestigious award of SME Exporter of the Year (Manufacturing division).

PRODUCTS SUPPLIED

Macks Industries supplies various authentic African food products on a commercial basis, all marketed under the Unifresh brand:

- **Edible Oils:** Unifresh Red Palm and Unifresh Zomi Red Palm oil.
- **Flours:** Unifresh Plantain fufu, Unifresh Kokonte (Amàlà láfún), Unifresh Cassava Flour, Unifresh White Gari, Unifresh Yellow Gari, Unifresh Banku Mix, Unifresh Pounded Yam, Unifresh Yam flour (Amàlà Isu), Unifresh Tom Brown, and Unifresh Hausa Koko Flour.
- **Canned Foods:** Unifresh Ackee in Brine, Unifresh Palm, Unifresh Abemudro, and Unifresh Kontomire.

REGIONS OF EXPORT

Current Regions of Export:
Italy, the Netherlands, Spain, United Kingdom, and several African countries.

WHY CHOOSE US AS YOUR PARTNER

- Macks Industries is experienced and committed to offering high-quality, highly nutritious, and natural products of authentic African taste.
- The company has a proven track record, having been recognised as the overall best exporter for Gari and Palm Oil in the gold category for the year 2020.

Awards:

- SME Exporter of the Year (Manufacturing division) in the President's National Awards for Export Achievement in 2022,
- Overall Best Exporter for Gari and Palm Oil in the Gold category for the year 2020.





Standard Bank
Business & Commercial

Madopera Comercial

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Grains, Nuts & Pulses

Phone:
(+258) 875949074
(+258) 840148234

Email:
conde08abreu89@gmail.com

BUSINESS OVERVIEW

Madopera Comercial is involved in a number of agri-related interests. We process fortified corn flour and sell agricultural products.

PRODUCTS SUPPLIED

- Fortified corn flour
- Nhemba beans
- Peanuts
- Peas
- Sesame.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We produce and deliver quality products. The fortification of corn flour is an important product and we have agreements in place to supply schools.



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Mafavuka Enterprise

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Bananas

Phone:
(+258) 845552054

Email:
jan.prinsloo51@gmail.com

BUSINESS OVERVIEW

Mafavuka Enterprise Lda is a banana producing company operating since 2008 and has since expanded to over 420 ha of banana fields. Though mainly exporting to South Africa, they continue to explore new opportunities such as mangoes, avocado and ginger.

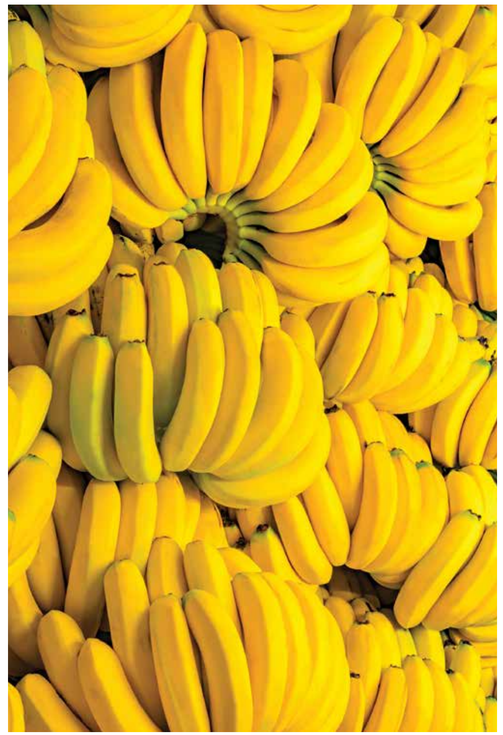
PRODUCTS SUPPLIED

- Bananas.

REGIONS OF EXPORT

Current Regions of Export:

- South Africa.



Standard Bank
Business & Commercial

Main Honey

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Honey

Website:
www.mainhoney.com

Phone:
+27 84 218 4863
+27 84 218 4863

Email:
aloy@mainhoney.com

BUSINESS OVERVIEW

Established in 2018, Main Honey partners with local beekeepers across Africa to bring ethically sourced, raw honey to the global market.

Their mission is to reconnect consumers with nature's gifts by offering honey that reflects the continent's rich biodiversity and traditional beekeeping practices.

The currently operates in Zambia and South Africa, distributing products to consumers in both markets.

The business's operations create jobs for over 20 families in Zambia and South Africa.

PRODUCTS SUPPLIED

- Raw Honey
- Variants include: Raw Honey, Ginger Infused Honey, Hot Chilli Honey, Cinnamon Honey

Volume and Frequency
Up to 50MT of Raw Honey per month

REGIONS OF EXPORT

Current Regions of Export:
South Africa and Zambia.

Targeted Export Regions:
USA, Europe, and China (in development).

WHY CHOOSE US AS YOUR PARTNER

- Main Honey emphasises the quality and ethical sourcing of their honey, ensuring a competitive market price.
- The company partners exclusively with local beekeepers across Africa, ensuring that every jar of honey encapsulates the rich biodiversity and traditional practices of the continent.



Standard Bank
Business & Commercial

Malanot

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.malanot.com

Phone:
+2772-124-7462

Email:
marius@malanot.com

BUSINESS OVERVIEW

Established in 2004 by Marius Malan, an oenologist, winemaker, viticulturist, Cape Wine Master and executive MBA graduate.

Malanot is a holistic wine business offering a range of products, services, and consulting.

They source grapes from terroirs suited to natural crafting and manage five wineries, over ten grape production sites, and a comprehensive production facility for precise quality control. Malanot's boutique wine range is hand-crafted by a Cape Wine Master. They offer OEM products tailored to client specifications.

PRODUCTS SUPPLIED

White Wines:

- Sauvignon Blanc
- Chardonnay
- Chenin Blanc

Red Wines:

- Cabernet Sauvignon
- Merlot
- Malbec
- Shiraz
- Pinotage.

Volume and Frequency

- Premium Tier: 10,000 cases
- Second Tier: 100,000 cases.

REGIONS OF EXPORT

Current Regions of Export:
China (OEM clients - Provinces: Anhui, Guangdong, Hebei, Jiangxi, Shandong, Yunnan), India, Germany, UK and USA.

WHY CHOOSE US AS YOUR PARTNER

- Grapes are sourced from terriors suited to vinify without alteration – hence its natural crafting philosophy
- Extensive offering of products, services, and consulting
- Quick turnaround times and professionalism
- Large resource base, experience, and knowledge
- Award-winning multinational products
- All products are rated 4 to 5 stars, and a high standard of quality is maintained.



Standard Bank
Business & Commercial

Mint And Honey

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Maize & Soya Products

Website:
www.mintandhoney.co.za

Phone:
+27 21 879 0592
+27 65 856 4381

Email:
regan@mintandhoney.co.za

BUSINESS OVERVIEW

Established in 2018, Mint And Honey (Pty) Ltd is a Cape Town-based agro-processing company that specialises in the production and supply of fortified soya and maize-based food products. The company manufactures finished goods such as instant fortified cereals, nutritional food products, and texturised soya protein (TSP), catering primarily to school feeding programmes, aid organisations, and food manufacturing companies.

Mint And Honey operates from a strategically located facility within the Atlantis Special Economic Zone, which is currently undergoing an extensive upgrade to achieve FSSC 22000 certification. The upgrades are focused on enhancing the facility's blending, packaging, and warehousing capabilities to meet global food safety and quality standards.

PRODUCTS SUPPLIED

Mint And Honey controls the full production process – from raw ingredients to finished products – ensuring quality, consistency, and nutritional value. Key product offerings include:

- CSB++ (Corn-Soy Blend Plus Plus)
- Instant fortified maize porridge
- Extruded maize and soya flour
- Texturised soya protein (TSP), produced through an expelling process
- Maize by-products such as bran, husk, and chop for the animal feed market.

All packaging formats are customised to meet specific client and regulatory requirements, ensuring flexibility and compliance across markets.

Volume and Frequency

Mint And Honey's annual production capacity ranges from 2,500 to 15,000 metric tons, depending on the product line. Approximately 40% of total output is designated for international aid markets.

REGIONS OF EXPORT

Current Regions of Export: Global aid organisations and humanitarian supply networks.

Targeted Export Regions:
Worldwide markets, with an emphasis on Africa, the Middle East, and Southeast Asia.

WHY CHOOSE US AS YOUR PARTNER

Mint And Honey combines technical expertise with a deep commitment to social impact. The company's team brings together decades of experience in food manufacturing, SME development, and supply chain management. Key strengths include:

- Sourcing of non-GMO grains through established partnerships across Southern Africa
- Commitment to localised production and resilient supply chains
- Proximity to major ports and airports, enhancing both local and international distribution
- Alignment with public sector goals around nutrition security, job creation, and regional development.

Certifications:

- Facility currently undergoing final upgrades to achieve FSSC 22000 certification, aligned with ISO 22000:2018and ISO/TS 22002-1 standards.

Standard Bank
Business & Commercial

Moi Foods / Mewah Group

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Legumes, Nuts, Seeds

Website:
www.mewahgroup.com
www.moifoods.com

Phone:
+258840276179

Email:
rahees.chennath@mewahgroup.com

BUSINESS OVERVIEW

Moi Foods is a subsidiary of Mewah Group, which is a listed company on the Singapore stock exchange.

Moi Foods currently has a staff of over 30 permanent and over 50 temporary employees – and has offices in Maputo, Beira and Nacala in Mozambique.

Registered in 2018, the company began importing and distributing its own brands in Maputo a year later. In 2022 the business established an office in Beira, in central Mozambique, where it imports and distributes rice under its own brands.

The company sells and distributes its consumer-pack products marketed under its house brands OKI, MOI, SELECT and AROME. These products are sold to customers located across Mozambique by way of a well-established sales and distribution network.

In 2022, Moi Foods also expanded its footprint into Nacala in northern Mozambique, with an export operations arm that deals in Raw Cashew Nuts, Sesame Seeds, Soya Been and other agricultural products.

PRODUCTS SUPPLIED

- Green Moong
- Pigeon Pea
- Raw Cashew Nuts
- Sesame Seed
- Soya Beans.

REGIONS OF EXPORT

Current Regions of Export:

- China
- India
- Pakistan
- Vietnam.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Today, more than a billion people across 100 over countries use products produced by Moi Foods' parent company, Mewah.
- For over 60 years, the Mewah Group has built trusted brands with local appeal that are designed to meet the specific needs of consumers.
- Multicultural marketing teams enable Mewah Group to gain insights into its respective local markets and the company prides itself on its brands that consistently offer high quality.



Standard Bank
Business & Commercial

Nalmaco Nigeria

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Grains

Website:
www.nalmaconigeria.com

Phone:
(+234) 8060282125
(+234) 8171999713

Email:
nal_maco@yahoo.com
abubakar.aliyu@nalmaconigeria.com

BUSINESS OVERVIEW

Nalmaco Nigeria is a leading supplier of grains. We have supplied sesame seeds, maize, soya beans, sorghum and millet to multinational companies such as Nestle, Cadbury and Promasidor for almost 40 years.

PRODUCTS SUPPLIED

- Maize: 10,000mt
- Sesame seeds: 30,000mt
- Sorghum: 15,000mt
- Soya beans: 30,000mt.

Volumes and frequency

We can comfortably supply a client up to 3,000mt of any of our products per month.

REGIONS OF EXPORT

Current Regions of Export:
Global.

WHY CHOOSE US AS YOUR PARTNER

We support more than 2 000 farmers in our grower scheme, ensuring 100% of our grains are traceable to the farms and farmers who grow them. Our three factories have a combined cleaning capacity of more than 300 metric tonnes per day and we have our own laboratory to test for mycotoxins, ensuring the quality compliance of our grains.





Certifications:
Our specifications are compliant with the international baby food standard, the strictest grain quality standard in the world.

Accreditations:

- Sedex, Halaal, GFSI FSSC22000 (In view).

Awards:

- Best Nestle Grains supplier, 3 time-winner
- Best food company award by Kaduna State Ministry of Commerce and Industry.

Naming'omba Tea Estates

Kothari Group Imagine Inspire Deliver

Place of Origin:
Malawi, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts, Tea

Phone:
0992674154

Email:
suluma.amos@namingomba.com

BUSINESS OVERVIEW

Naming'omba Tea Estates has a long heritage, dating back to 1929. The company began growing tea in 1931 as a family business and subsequently diversified its activities to include the growing and processing of Macadamia nuts, largely for export.

The company was the first estate to plant macadamia in Malawi in 1964 and pioneered the decaf tea market, building the world's first Decaffeination Tea Factory in 1983, with a second following in 1988.

Today, the business is owned by the Kothari Group based in Kolkata, India.

The Estate spans 4,282 hectares with three plantations located in southern Malawi, a region renowned for good Tea and Macadamia growing conditions.








PRODUCTS SUPPLIED

- Macadamia nuts
- Tea.

REGIONS OF EXPORT

Current Regions of Export:

- Canada
- Saudi Arabia
- UK.

Targeted Export Regions:

- Worldwide.

Standard Bank
Business & Commercial

Nature Agrofresh

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Coffee, Fresh Produce, Nuts & Seeds

Website:
instagram.com/natureagrofresh

Phone:
(+255) 762771155

Email:
marie@natureagrofresh.com

BUSINESS OVERVIEW

Established in 2020, Nature Agrofresh is relatively new but has an extensive network with smallholder farmers in both agriculture and livestock.

From inception, our goal has been to ensure traceability of farm produce from farmer to consumer. We also focus on the engagement of farmers in GAP practices and certification.

We aspire to invest in a temperature controlled pack house located in Dar Es Salaam for our perishable fruit and vegetable exports that include avocados, mangos and passion fruit.

PRODUCTS SUPPLIED

- Avocados
- Cashews
- Coffee (Arabica and Robusta)
- Mangos
- Passion Fruit
- Sesame.

REGIONS OF EXPORT

Current Regions of Export:
Gulf Countries.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We care about sustainable relations by ensuring we supply the best quality.





Standard Bank
Business & Commercial

Nature Commodities

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Medicinal Plants

Phone:
+233 (0)303 961683

Email:
asarekoa@outlook.com

BUSINESS OVERVIEW

Nature Commodities is a Ghanaian business that was established in 2012.

The company has a passion for natural produce and is actively engaged in trading natural raw materials, including agricultural produce, semi-processed products, and medicinal plants.

Since its inception, Nature Commodities has been supplying non-traditional produce to local companies that trade in overseas markets. The company has also been successful in finding buyers abroad in need of the primary raw materials it supplies.

Currently, Nature Commodities exports approximately 180 MT of Voacanga Africana Seeds and Griffonia Simplicifolia Seeds to various regions, including Europe, Asia, and South East Asia.

The company has a dedicated management team that consists of five personnel and five permanent staff. Additionally, it contracts with 300 temporary workers located around the country. Nature Commodities is committed to providing high-quality natural raw materials to its customers and ensuring its operations are sustainable.

PRODUCTS SUPPLIED

- Africa Bush Mango
- Annatto Seed / Powder
- Cassava Chips / Powder
- Cocoa Waste
- Coffee Beans (Robusta)
- Cup Lumps
- Ginger Fresh / Dry / Powder
- Grains of Paradise
- Griffonia Simplicifolia Seed
- Groundnut
- Hibiscus Sabdafferia
- Kola Nut Fresh / Dry
- Moringa Powder
- Moringa Seed
- Raw Cashew Nut
- Sesame Seed
- Shea Nut
- Soybean
- Voacanga Seed
- Yohimbi Bark.



Volume and Frequency
180 MT of seeds.

REGIONS OF EXPORT

Current Regions of Export:

- Asia and South East Asia, China, India, Europe, and Spain.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The company offers high-quality raw materials at reasonable prices and ensures delivery within the expected timeframes.
- 90% of its products are purely organic.

Neveah

Neveah Limited
.....delivering quality products at great prices.

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Seeds & Spices

Website:
www.neveah.com.ng

Phone:
+234 902 208 6109

Email:
agro@neveah.com.ng

BUSINESS OVERVIEW

Neveah is a dynamic and fast-growing commodities trading and recycling company, driven by excellence, sustainability, and global competitiveness. Established in 2014, the company has rapidly evolved from being a major exporter of agro commodities to becoming a key stakeholder in Nigeria's industrial and environmental revolution. Neveah maintains a team of 86 permanent staff and 300 casual staff. The company is not only focused on global trade but also on promoting sustainability, recycling, and environmental responsibility, which helps to shape a greener and more industrially advanced Nigeria.

PRODUCTS SUPPLIED

- **Seeds & Nuts:** Sesame seeds, Soybeans, Raw Cashew nut, Cocoa Beans.
- **Dried Produce:** Hibiscus Flower, Dried split Ginger, Dried Turmeric, African Bird Eye Chilli.

Volume and Frequency

- **Hibiscus flower:** 3,500 MT/year
- **Sesame seeds:** 5,000 MT/year
- **Soybeans:** 5,000 MT/year
- **Dried split ginger:** 500 MT/year
- **Dried turmeric:** 500 MT/year
- **African bird eye chilli:** 125 MT/year
- **Raw cashew nut:** 2,000 MT/year
- **Cocoa beans:** 800 MT/year

The company has the ability to handle large-scale exports efficiently and on time, with flexible operations that adapt to seasonal supply and demand shifts globally.

REGIONS OF EXPORT

Current Regions of Export:

- Asia, Europe, South America.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Neveah goes beyond trading to deliver quality, reliability, and sustainability.
- The company has a proven track record, with over a decade of trusted operations in international commodity exports and a strong presence across Europe, Asia, and South America.
- Neveah offers strict adherence to international quality standards and end-to-end supply chain management, ensuring consistency, traceability, and compliance.
- It is also recognised as one of Nigeria's fastest-growing commodity and recycling companies with a reputation for transparency, integrity, and innovation in global trade.

Standard Bank
Business & Commercial

Next Generation Beverages

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Alcoholic Beverages

Phone:
(+27) 662453606

Email:
kpillay@nextgenbev.co.za

BUSINESS OVERVIEW

Next Generation Beverages is a level 1 B-BBEE accredited company that largely focuses on experiential, trade marketing and go-to-market services in the alcoholic beverage industry. We recently signed exclusive agreements with certain wine estate brands to develop into Asian markets. China is a key focus market for us. Other markets we focus on in Asia are South Korea, Japan, India, Thailand, Vietnam and Singapore.

PRODUCTS SUPPLIED

- Avondale Estate Wines
- Benguela Cove Estate Wines
- Lammershoek Estate Wines
- Mischa Estate Wines
- O'Connell Wines
- Zari Non-Alcoholic Sparkling.

REGIONS OF EXPORT

Current Regions of Export:
China, India, Japan, Malaysia, Singapore, South Korea, Thailand and Vietnam..

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We represent wine brands of superior quality that have won numerous accolades and awards. We understand the Chinese route to market, consumers and customers. We aim to provide a customised portfolio and solution to potential clients in China.



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Niassa Macadamia

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Phone:
(+258) 843033780

Email:
izak@smops.co.mz

BUSINESS OVERVIEW

Niassa Macadamia (NM) is a large-scale macadamia nuts business, established in 2015 in Chimbonila-Lichinga. Since then, the shareholders have invested in the business at least USD 6.1 Mio, applied mainly into development costs for a 3,000 hectares operation and biological assets.

As at end of Dec 2020, 800 hectares of a Macadamia orchard will have been planted. When in full production (expected by 2024) NM will grow to become the largest Macadamia producer in Mozambique and potentially the southern hemisphere.

PRODUCTS SUPPLIED

- Macadamia Nuts.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique.

WHY CHOOSE US AS YOUR PARTNER

Our vision is to become the largest macadamia producing farm in Mozambique.





Standard Bank
Business & Commercial

Nikwaflora

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fresh Flowers

Website:
www.nikwaflora.co.za

Phone:
+27 71 485 9126

Email:
production@nikwaflora.co.za
sales@nikwaflora.co.za

BUSINESS OVERVIEW

For over 25 years, Nikwaflora has supplied unique, cut foliage and flowers to both local and international markets. From its beginnings on the Deneseerus Farm, Nikwaflora expanded to its flagship farm, Terranikwa, to become one of the biggest producing exporters of foliage in South Africa. Its combined production units represent approximately 70 hectares of foliage, Proteaceae, and fillers. The management team consists of qualified personnel in the Agricultural and Botanical industry. Nikwaflora strives to be the most unique foliage producer in South Africa, with the widest range of greens, fillers, and fresh-cut flowers. All flowers are grown, cut, and packed on its farms.

PRODUCTS SUPPLIED

Nikwaflora's products include:

- Grevillea Ivanhoe, Protea Lancelot, Aralia, Adenanthos, Viburnum, Cocculus, and Protea Cynaroides.

The business also sources products from established South African growers producing products like:

- Serruria Blushing Brides, Banksia, Wax Flowers, and Leucospermums.

REGIONS OF EXPORT

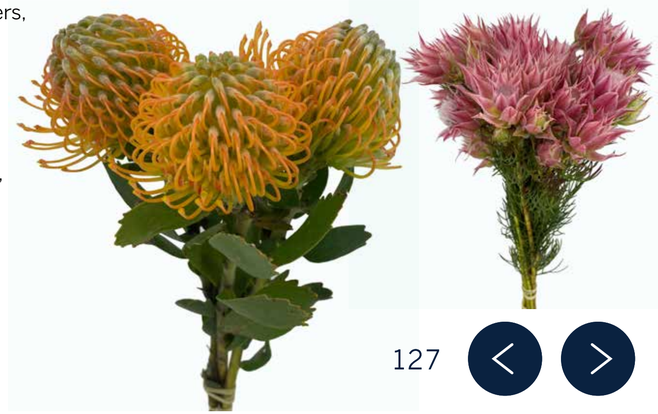
Current Regions of Export:
The Netherlands, United Arab Emirates, Kuwait, Japan, and China..

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The business is a producing exporter. It controls the quality of each stem from bud up until it is packed with care in Nikwaflora boxes and exported worldwide.
- Nikwaflora works directly with freight agents to control the cold chain and directly with clients to ensure they have all the information needed per product and shipment.





Standard Bank
Business & Commercial

Ninth Avenue Flowers

9th Avenue Ltd.

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Fresh Flowers

Website:
www.flowers.ninthavenueltd.com

Phone:
+254705424147
+254711430399

Email:
info@ninthavenueltd.com

BUSINESS OVERVIEW

Established in 2013, Ninth Avenue Flowers is a renowned Kenyan exporter of top-tier fresh flowers sourced directly from elite local farms. Their seasoned team's expertise ensures unparalleled service and product quality, underpinning their reputable industry standing. Key aspects include:

- Client-Focused Operations: Handling every export facet, prioritising client satisfaction and tailor-making solutions
- Optimal Logistics: An in-house agency that guarantees pristine condition deliveries worldwide
- Varied Assortment: Extensive flower varieties that meet diverse and specific client needs at competitive rates
- Strategic Sourcing: Mitigating environmental risks by selecting prime products across Kenya's distinct regions
- Streamlined Documentation: Efficient ordering and document consolidation to simplify the import process
- Assured Quality: Rigorous inspections pre-export and consistent farm audits maintain high standards
- Global Freight Solutions: Logistic partnerships that provide seamless, high-standard global deliveries.

In essence, Ninth Avenue Flowers provides a one-stop solution, dedicated to meeting varied floral requirements with quality, efficiency, and client satisfaction at the forefront.

PRODUCTS SUPPLIED



Fresh Cut Flowers

- Roses (garden, standard and spray)
- Summer Flowers
- Fillers and Foliage

Volume and Frequency

- The business averages about 6-10 tonnes per week, with the capacity to supply more.

REGIONS OF EXPORT

Current Regions of Export:

The company predominantly supplies Middle Eastern countries, including Iraq, Kuwait, Qatar and the UAE. They have also supplied Spain (Europe) and Uganda (Africa).

WHY CHOOSE US AS YOUR PARTNER

- Buyers should partner with Ninth Avenue Flowers because they offer a diverse selection of premium cut flowers, maintain exceptional standards of quality and freshness, and have a proven track record in timely export delivery.
- Their expertise and commitment to customer satisfaction make them an ideal partner for expansion into the promising Chinese market.
- Ninth Avenue Flowers have showcased their products at the International Flower Trade Expo (IFTEX) held in Nairobi in 2022 and 2023 and the International Floriculture Trade Fair (IFTF) held in the Netherlands in 2022.

Standard Bank
Business & Commercial

Noble Spirits

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Phone:
(+27) 218454853
(+27) 799499755 (WeChat)

Email:
varma@noblespirits.co.za

BUSINESS OVERVIEW

Noble Spirits' primary business is blending and bottling wines and spirits. We have been exporting wines and spirits out of South Africa into other African Countries since 2015, and we are now in the process of expanding our export to Far East, Middle East, Europe and American markets.

PRODUCTS SUPPLIED

- Aureate Premium wines: Merlot, Cabernet Sauvignon, Chenin Blanc, Chardonnay
- Noble Wines (blended wines): Dry Red, Dry White, Natural Sweet Rose, Natural Sweet Red, Natural Sweet White.

Volume and Frequency:
250,000 to 500,000 ltrs per annum.

REGIONS OF EXPORT

Current Regions of Export:
Kenya, Malawi. Uganda and Zambia.
We are also in the process of finalising supplies to Ghana, India, Nigeria and Vietnam.

Targeted Regions of Export:
China, Hong Kong and Singapore.

WHY CHOOSE US AS YOUR PARTNER

We are an established company with a proven track record of exports into Africa. Our Aureate Merlot and Chardonnay wines have won gold medals at the prestigious Michelangelo wine awards. We bottle quality wine and assure our clients by consistently supplying them with best quality wines and spirits.





Standard Bank
Business & Commercial

NUCAFE

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.nucafe.org

Phone:
(+256) 783769114
(+256) 700389412

Email:
charles.kironde@nucafe.org
allan.asiimwe@nucafe.org

BUSINESS OVERVIEW

National Union of Coffee Agribusinesses and Farm Enterprises (NUCAFE) is the national umbrella coffee farmers' organisation in Uganda. founded in 1995. NUCAFE has over 200 members spread across the five coffee growing regions in Uganda.

Our members are organised in associations and cooperatives. NUCAFE operationalises the Farmer Ownership Model (FOM), which empowers farmers to assume many roles and responsibilities along the value chain. NUCAFE owns a state-of-the-art fully-automated centralised coffee processing factory, where all members deliver their coffee value addition and processing before marketing and sales.

The factory is the first of its kind in the East African region to run on solar power, producing coffee products with a low carbon footprint.

PRODUCTS SUPPLIED

Green coffee beans:

- Robusta coffee
- Arabica coffee.

Volume and Frequency:
3,000,000 kilograms.

REGIONS OF EXPORT

Current Regions of Export:
Africa and Europe.





Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

NUCAFE's large membership base spread across five regions ensures that we can deliver top-quality coffee beans and fulfil large orders.

Our focus on small-hold farmers means that we are also positively impacting local communities, as well as the environment through our solar-powered processing plant.

Standard Bank
Business & Commercial

Number Two Piggeries

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Pig Farming

Phone:
+27 (0) 458588735

Email:
no2pigs@queenstown.co.za

BUSINESS OVERVIEW

Number Two Piggeries (Pty) Limited ('N2P') is a diversified and integrated agricultural company focused on primary production and processing within the pork and dairy industries. N2P was founded by David Osborne and David Miles in 1980 and is headquartered in the Eastern Cape of South Africa.

N2P has twenty-six piggeries across South Africa and Namibia, four abattoirs which slaughter and process most of the group's livestock, and seven dairy units including a cheese factory, with a staff complement of more than 1 600 employees.

PRODUCTS SUPPLIED

Fresh and frozen pork

- Whole pig carcasses
- Primal cuts
- Pre-packing as per customer orders

Dairy products

- Bulk white cheddar, gouda, ricotta, mascarpone and butter.

Volume and Frequency

20 000 tons of frozen pork available for export per annum, increasing to 40 000 tons by end of 2021. Exports can be shipped weekly depending on required volumes.

REGIONS OF EXPORT

Current Regions of Export:
Hong Kong, Mauritius, Namibia.



Targeted Export Regions:
China, South Korea, Vietnam, Singapore, Philippines.

WHY CHOOSE US AS YOUR PARTNER

N2P is the market leader in pork in Southern Africa with an integrated business model that includes state of the art facilities utilising world class technology and industry best practices. It has been notifiable disease free over the past 15 years, and its pork export facilities conform to the latest compartmentalisation farming techniques in accordance with international best practice.

- Market leader in pork with a 24% market share based on national sow herd size
- Pork 360 certified across all major piggeries
- Senior management team has significant experience and are recognised as industry stalwarts
- Products are world priced.

Standard Bank
Business & Commercial

Nyche Commodities

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Phone:
(+256) 772363729

Email:
Cypresscommodities@gmail.com
kasede1@yahoo.co.uk

BUSINESS OVERVIEW

Nyche Commodities is a commodity trading company operating from the footsteps of the Elgon Mountain ranges in Uganda, the home to some of the most pungent Arabica flavours in the world.

Nyche Commodities was launched as a socially responsible and commercially viable investment in a commodity that is the source of livelihood for our people, the inhabitants of this region.

We have established relationships with some of the top exporters and local subsidiaries of local coffee houses, including Sucafina and Volcaffe.

PRODUCTS SUPPLIED

- Robusta coffee.

REGIONS OF EXPORT

Current Regions of Export:
Uganda.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

You will be procuring coffee from a business that has a 16-year record of delivering premium quality Robusta coffee that meets international standards. Uganda's washed coffees offer a satiny body and ripe stone fruit tones, along with a delicate touch of red berry and a buttery finish.

The best natural coffees feature a lush dark berry jam flavor and mouthfeel, and clean nougat-like mid tones. We have a well-developed supply chain of small producers that can sustainably supply to you since we are in one of the largest Arabica producing areas in Africa.

Top quality Ugandan Arabica coffees are among the best coffees in the world.



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

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Standard Bank
Business & Commercial

Olabisi Investment

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cashew Nuts & Cocoa

Phone:
(+234) 8034055430

Email:
temidayoolabisiinvestment@yahoo.com

BUSINESS OVERVIEW

Olabisi Investment Ltd was established in 2006 as a family business and the company specialises in production and exportation of cocoa and cashew nuts. Cocoa is exported to Petroforce and Cocoanet both in Switzerland.

Presently the company sells 1 500 metric tonnes of product to Cadbury Nigeria per annum and exports to TRC Cocoa in Switzerland.

PRODUCTS SUPPLIED

- Cashew (4 000 metric tonnes per annum)
- Cocoa (6 000 metric tons per annum)

REGIONS OF EXPORT

Current Regions of Export:
Switzerland.

WHY CHOOSE US AS YOUR PARTNER

The company has the best quality of Cocoa and the company is in a good financial position.





Standard Bank
Business & Commercial

Omas Commodities Resources

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cocoa

Phone:
(+234) 7030106996

Email:
adeolomo@yahoo.com

BUSINESS OVERVIEW

Omas Commodities Resources (Nig) Ltd trades in commodities mainly raw cocoa beans and raw cashew nuts. The company began exporting products in 2012 to countries such as UK, Netherlands, France, China, USA etc.

Presently, we have two main warehouses that contain 10 000 mts of raw cocoa beans at a time and we employ 75 staff members.

PRODUCTS SUPPLIED

- Raw cocoa beans (supply over 100 000 mts per annum).

REGIONS OF EXPORT

Current Regions of Export:
China, Europe, UK, USA.

WHY CHOOSE US AS YOUR PARTNER

We are a registered exporter with the Nigerian Export Promotion Council.

We supply good-quality raw cocoa beans and have capacity to meet demand and fulfil contract commitments in due time.





Standard Bank
Business & Commercial

Opstal Family Wine Estate

SINCE OPSTAL 1847
7 GENERATIONS

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.opstal.co.za

Phone & WeChat Number:
+27 (0)82 378 8049

Email:
stephan@opstal.co.za

BUSINESS OVERVIEW

Opstal Family Wine Estate is situated at the foot of the Slanghoek Mountains in the heart of the breathtakingly beautiful Slanghoek Valley which forms part of the Breedekloof wine region, located approximately 100km from Cape Town.

Opstal is a seventh-generation family-run estate that dates back to 1847 and is well known for its great wines, hospitality and friendliness. Today, the estate is managed by Attie Louw, the winemaker, and his brother Zak Louw, who heads up farming operations.

PRODUCTS SUPPLIED

Sixpence Range:

- Sauvignon Blanc / Semillon 2023
- Cabernet Sauvignon 2021

Estate Range:

- Opstal Cabernet Sauvignon / Cinsault
- Opstal Chenin Blanc 2022
- Opstal Blush Syrah / Colombard 2022
- Opstal Cinsault 2022
- Opstal Southern Secco 2021

Heritage Range:

- Carl Everson Chenin Blanc 2021
- Carl Everson Cape Blend 2020
- The Barber Semillon 2020.

Volume and Frequency

- Sixpence Range: 50,000+ bottles
- Estate Range: 20,000 bottles per wine
- Heritage Range: 10,000 bottles per wine.

REGIONS OF EXPORT

Current Regions of Export:

- France
- Germany
- Kenya
- Mauritius
- Namibia
- Netherlands
- Singapore
- United Kingdom
- United States of America
- Zimbabwe.

Targeted Export Regions:

- Worldwide.



WHY CHOOSE US AS YOUR PARTNER

Opstal Wine Estate is a business built on the principles of hard work, long-term business relations and valuing family in all its endeavours.

As a seventh-generation family-run operation, Opstal has taken care of their land and their team – and has leveraged excellent service delivery as a tool in growing the business.

Opstal's wines are recognised as consistent performers in local wine competitions and by international wine critics/commentators.

Standard Bank
Business & Commercial

Ovalium Pulver

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cashew, cocoa, hibiscus, sesame

Website:
www.ovaliumpulver.com

Phone:
+234 805 196 1936

Email:
sales@ovaliumpulver.com

WeChat:
Zin0ED

BUSINESS OVERVIEW

Ovalium Pulver is a Nigerian agro-processing and export company focused on transforming locally sourced agricultural commodities into high-quality ingredients for international food and industrial markets. The company operates from its processing facility in Lagos, Nigeria, with sourcing relationships across key agricultural producing regions of the country. Its operations cover the sourcing, quality control, processing, packaging and export of agricultural products, with a strong emphasis on traceability, food safety and meeting buyer-specific specifications. Ovalium is building a scalable Nigerian processing platform focused primarily on international markets. The Lagos facility houses dedicated processing operations for cocoa and hibiscus, supported by quality-control, warehousing and export capabilities. Its cocoa processing line is designed for approximately 300 kg/hour cocoa bean input capacity, producing cocoa liquor for international industrial chocolate and confectionery manufacturers. The company also processes and exports hibiscus and trades selected agricultural commodities including cocoa beans, sesame seeds and cashew nuts.

PRODUCTS SUPPLIED

- Cocoa beans and cocoa liquor
- Dried hibiscus flowers
- Sesame seeds
- Soybeans
- Raw cashew nuts
- Other agro commodities.

Volume and Frequency
Volumes are offered according to product, season, specification and contractual requirements, from trial shipments through to regular containerised commercial supply.

REGIONS OF EXPORT

Current Regions of Export:
Asia, Europe, Middle East, North America, UK.
Targeted Export Regions: Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Ovalium combines direct access to Nigerian agricultural supply with local processing and international commercial expertise:

- Registered with the General Administration of Customs of China (GACC) for the export of cocoa beans, sesame seeds and cashew nuts to China. Direct sourcing relationships within major Nigerian agricultural producing regions
- Nigerian-based processing, quality control and export operations
- Strong focus on product traceability and buyer-specific specifications
- Ability to supply both raw agricultural commodities and value-added processed ingredients
- Dedicated cocoa and hibiscus processing capabilities
- Flexible supply from trial quantities to commercial container volumes
- Quality-control procedures supported by laboratory testing
- Experience serving and developing relationships with international buyers.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Pabuli Farms

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Phone:
(+233) 243269677

Email:
nanadompreh@hotmail.com

BUSINESS OVERVIEW

Pabuli provides wholesome, 100% organic farm produce. We are taking gentle steps in commercialising organic farming to achieve 100% food security in our region.

We are also advocates of sustainable agriculture and promoters of green finance.

PRODUCTS SUPPLIED

- Bell peppers
- Chilli peppers
- Cucumbers
- Onions
- Pineapples.

REGIONS OF EXPORT

Current Regions of Export:
Ghana.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Everything we produce is grown with love and is 100% organic.





Standard Bank
Business & Commercial

Paramount Holdings Limited

PARAMOUNT HOLDINGS LTD.
Building the Nation to Supreme Heights

Place of Origin:
Malawi, Africa

Sector:
Agriculture

Sub-sector:
Soya, Sesame, Pigeon Peas

Website:
www.phlmw.com

Phone:
+265999312697

Email:
Prakash.ghedia@bigworld.net

BUSINESS OVERVIEW

Established in 2009, Paramount Holdings Limited (PHL) is a major off-taker of agricultural commodities from smallholder farmers, partnering with companies to clean and process these commodities for export.

Additionally the business has diversified into various sectors, including construction, trading, and the hiring of construction plant and equipment.

The company also specializes in the supply and installation of products and services for various industries, including medical and health equipment and information technology. PHL has a significant portfolio in the importation of fertilizer and the export of agro commodities. It supports government programs like the Affordable Input Programme (AIP) and Mega Farm by providing premium fertilizer as a subsidy to farmers.

PRODUCTS SUPPLIED

- Soya Beans
- Sesame Seeds
- Pigeon Peas.

REGIONS OF EXPORT

Current Regions of Export:
China, India, Japan.

Targeted Export Regions:
Worldwide.



WHY CHOOSE US AS YOUR PARTNER

Last year, PHL was the sole exporter of Soya beans from Malawi to China, following a rigorous selection process by the Chinese Government, which examined over 37 companies. PHL was the only company chosen, due to the quality of its consignment. PHL's extensive presence and experience in the region make it a strong partner.

PHL collaborates with the government to support national development and smallholder farmers by providing premium fertilizer, off-taking their crops for global and local markets and introducing the latest technologies, such as Liquid Nano Urea.





Standard Bank
Business & Commercial

Parin Africa

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Maize, Honey, Pulses

Website:
www.parinafrica.com

Phone:
+23 330 279 5000

Email:
info@parinafrica.com
freda@parinafrica.com

BUSINESS OVERVIEW

Registered in 2019, Parin Africa specialises in sourcing and supplying maize, natural honey, cashew nuts, shea nuts and soybeans.

The company operates from Dzorwulu, where its head office is located, and has two facilities where goods are processed and packaged to meet high-quality standards before being distributed to clients.

Parin Africa has a staff complement of 28 experienced and skilled employees.

The company has also established a presence in the United Arab Emirates through its subsidiary, Veg Gro Foodstuffs LLC.

PRODUCTS SUPPLIED

- Cashew nuts
- Maize
- Natural honey
- Shea nuts
- Soybeans.

REGIONS OF EXPORT

Current Regions of Export:

- Mostly local trade.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Parin Africa is committed to building a sustainable future for Africa. With a diverse range of businesses spanning agriculture, construction, tourism, and more, the company is dedicated to driving growth and development across the continent.

Parin Africa believes that business can be a force for good, and is committed to creating a positive impact for its customers, employees, and communities.



Standard Bank
Business & Commercial

Pelere Group

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Shea Butter & Oils

Website:
www.peleregroup.com

Phone:
+256 414 695 496
+256 752 922 444

Email:
export@peleregroup.com
info@peleregroup.com

BUSINESS OVERVIEW

Pelere Group Limited was founded in 2012 as a family business. It has grown into a leading agro-processing and natural products company operating two factories: Matugga (Wakiso District) and Layik (Gulu District). The company processes and exports bulk shea butter and oils while also growing its consumer product lines, including Pelere Sheabutter, Elevate Naturals, and Tropicare detergents. The Gulu factory partners with over 10,000 smallholder farmers in oilseeds, including Nilotica Shea, sunflower, soybean, and castor. The business employs over 150 staff and indirectly supports thousands through its network of farmers.

PRODUCTS SUPPLIED

Pelere Group supplies both bulk raw materials and value-added consumer products:

- **Bulk Oils & Butters:** Nilotica Sheabutter (20kg, 250kg, and 500kg food-grade containers), Sunflower Oil, Soybean Oil, Castor Oil (20L, 250kg, and 500kg food-grade containers).
- **Value-Added Products (FMCGs):** Pelere Sheabutter (natural shea-based body/skin/hair care products), Elevate Naturals (Premium skincare and haircare line), Tropicare (homecare, toiletries, and detergents).

Volume and Frequency

The Gulu factory has an expanded capacity of 10 tonnes per day for bulk oils and butters, with additional capacity at the Matugga facility dedicated to consumer brands. Bulk products are exported in food-grade buckets and drums (20kg to 500kg).

REGIONS OF EXPORT

Current Regions of Export:

- Africa, Asia, Europe, USA.

Targeted Export Regions:

- Worldwide.



WHY CHOOSE US AS YOUR PARTNER

- Pelere Group supplies premium-quality Ugandan Nilotica shea butter, which is distinct from West African shea.
- Nilotica shea butter has a higher oleic acid content and lower stearic acid, making it softer, fast-absorbing, and deeply moisturising, which is highly sought after by global cosmetic companies.
- The company guarantees consistent, top-notch quality and has a newly installed 10-tonne-per-day processing capacity to meet growing international demand.
- Pelere Group prides itself on building long-term relationships with clients, offering reliability, transparency, and a strong commitment to sustainable sourcing from smallholder farmers.

Accreditations:

- Certified by UNBS (Uganda National Bureau of Standards).

Certifications:

- Organic Certification (audit process underway).

Perdeberg Cellar

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.perdeberg.co.za

Phone:
+27 (0)21 869 8244

Email:
niel@perdeberg.co.za

BUSINESS OVERVIEW

Perdeberg Cellar is situated at the foothills of the Paardeberg Mountain in Paarl, in one of the finest wine-growing areas in South Africa. Dating back to 1941, the company has been in business for over 80 years. A differentiating quality of Perdeberg wines is their predominant use of unirrigated vineyards (termed 'dry land' vines) which yield small berries with concentrated flavours and colours that create superior wines.

With a vineyard spanning over 3,000 hectares, mainly in the Paarl and Swartland regions, Perdeberg benefits from different microclimates and various soil types. The natural variation of weather, soil, drainage and altitude from vineyard to vineyard together with intensive vineyard management, handpicking of grapes in small crates, small presses and maturing in barrels enables the business to produce a wide range of wines of exceptional quality with distinct qualities and characters.

PRODUCTS SUPPLIED

- Perdeberg supplies red, white, rosé, and sparkling wines, in all variants
- Perdeberg is also known as the 'Home of Chenin Blanc,' producing no less than 10 variations of the varietal.

REGIONS OF EXPORT

Current Regions of Export:

- Africa, Asia, Europe, Middle East, North America.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Perdeberg produces fine wines at every price bracket due to its dry land viticulture that ensures higher quality grapes and wines
- Perdeberg also commits to sustainable farming practices, flexible production and quick and efficient back-office support for its clients.

Awards

- *Winery of the Year* – Michelangelo International Wine Awards
- Four Consecutive Top 10 finishes at the *Standard Bank Chenin Blanc Awards*
- Various other local and international wine awards.

Procureg8 LTD

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fish, Vegetables, Wine, Juices & FMCG products

Website:
www.procureg8.co.za

Phone:
+27678078683

Email:
shanita@procureg8.co.za

BUSINESS OVERVIEW

Established in 2018 by Shanita Naidoo, Procureg8 is a female-owned FMCG company with experience in Hospitality and FMCG. The business designs, develops, and markets products and services to retailers, corporates, importers, and distributors for African and international markets.

ProcureG8 offers end-to-end procurement services, including strategic and transactional processing, to help businesses manage corporate spend, increase savings, reduce costs, and maximse supplier relationships.

PRODUCTS SUPPLIED

Canned Fish:
- Pilchards in tomato or Chilli sauce (155g or 400g)
- Canned tuna in brine or vegetable oil, shredded or chunks.

Canned Vegetables (400g),:
- Peas in brine
- Whole peeled tomatoes
- Mixed vegetables in brine
- Butter beans in tomato sauce
- Baked beans in tomato sauce.

Wine Consolidation:
- 35 Cape Vineyards

NFC Juices:
- Apple, orange, berry (1 litre).

FMCG products:
- Airfryer spices, peanut butter, popcorn, whole spices, instant noodles.

REGIONS OF EXPORT

Current Regions of Export:
- Cameroon (Wine Consolidation)
- Ghana (Pilchards)
- Maputo (Pilchards/Tuna)
- Taiwan (NFC JUICES)
- UK (FMCG Consolidation).

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

ProcureG8 leverages its presence in the market by providing a total end-to-end procurement service.

The company aims to be a leading South African strategic procurement and solutions company and offers products across multiple spend categories via in-house capabilities and strategic partnerships.

Accreditations:
- FDA Ghana
- FDA USA
- FFSC
- Haccap
- Halaal
- ISO
- Kosher
- NRCS
- Organic.

Profit Forever Import & Export Nigeria Company

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Seeds & Soya

Phone:
(+234) 9018551855

Email:
tianzhanbao@gmail.com

BUSINESS OVERVIEW

Profit Forever Import & Export Nigeria Company Ltd is an offshoot of Profit Forever Import & Export Company China.

We commenced operations in Nigeria and other west African countries such as Togo and Burkina Faso in 2018 and have become one of the biggest exporters of Agro Commodities like Sesame, Cashew Nut, Soya Beans and Groundnut. Our factory is situated at Dawanau Grains market and we have a workforce of 120 staff.

PRODUCTS SUPPLIED

- Cashew Nuts
- Groundnuts
- Sesame Seeds
- Soya Beans.

REGIONS OF EXPORT

Current Regions of Export:
China, England, Japan, Korea, USA, Vietnam.

WHY CHOOSE US AS YOUR PARTNER

- Our Sesame is 99% pure
- We employ the best technology in cleaning Sesame.
- Our expertise and professionalism will ensure customers receive the best experience.







Proxima Centauri Farms

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Nuts & Spices

Website:
www.procentfarms.com

Phone:
(+233) 208263690

Email:
Info@procentfarms.com

BUSINESS OVERVIEW

Proxima Centauri Farms supports a large range of out-growers and collaborators who help in ensuring the quality of products at all stages of production.

We identify ourselves as being in a unique position because of the high nutritional value of our products. Quality service is our hallmark in tiger nut, ginger, and moringa processing.

PRODUCTS SUPPLIED

- Ginger powder (in 20 grams and 150 grams)
- Tiger nuts powder (in 40 grams, 200 grams and 500 grams).

REGIONS OF EXPORT

Current Regions of Export:
Canada, Ivory Coast and Ghana.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

There is a well-structured market for our products, both in Ghana and internationally. We cultivate organically and process our products naturally with no additives or chemicals.





Raisins South Africa

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Raisins

Website:
www.raisinsa.co.za

Phone:
+27 54 495 0283
+27 84 800 6610

Email:
admin@raisinsa.co.za

BUSINESS OVERVIEW

Raisins South Africa NPC is a registered non-profit company. The business originally began operating in 1997 under the name Dried Fruit Technical Services, before it was restructured in 2018.

Raisins SA's mandate is to advance the interests of the local industry in a competitive international environment, with a focus on governance and administration, market access and expansion, research and development, transformation, and information and communication.

Raisins SA has a small, highly experienced team of 11 people who are dedicated to advancing the interests of South Africa's raisin industry.

PRODUCTS SUPPLIED

The following products and approximate volumes can be supplied from South Africa annually:

- Currants: 4,000 MT
- Flame: 4,500 MT
- Golden Sultanas: 15,000 MT
- OR Sultana: 700 MT
- SA Sultana: 5,000 MT
- Thompsons (organic): 3,000 MT
- Thompsons: 46,000 MT
- Other: 7,000 MT

REGIONS OF EXPORT

Current Regions of Export:

Over 85% of South Africa's raisin crop is destined for international markets, with the most prominent markets being:

- Canada
- Europe
- UK
- USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

SA Raisins have the following characteristics:

- Excellent product flow
- No, to low pesticide residue, with 50% of its crop having no residues
- Well within the required ochratoxin A-level
- Naturally dried in the sun, not oven dried
- Excellent shelf life of 12-months
- The product does not 'sugar' easily
- Distinct flavour and colour.



Red 2 Roast

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.red2roast.com

Phone:
+256706-198-281
+256778-060-424

Email:
info@red2roast.com

BUSINESS OVERVIEW

Established in 2018, Red 2 Roast specialises in producing high-quality roasted Arabica coffees, sourced directly from a variety of farmers across the Rwenzori Mountain ranges in western Uganda.

From green beans to roasted coffee, its products and services cover the entire spectrum of the coffee value chain.

The company's goal is to be regarded as a great business partner and market leader in service and quality for specialty roasted coffees from Uganda – and its objective is to build a sustainable coffee enterprise by following industry best practices that meet the daily needs of its consumers.

Red 2 Roast is a female-led company with a management team consisting of three directors, two managers, four permanent staff members and 10 additional employees.

The business maintains factories that:

- Wash beans
- Roast beans
- Pack beans.

PRODUCTS SUPPLIED

- Speciality green coffee
- Roasted speciality coffee (Medium Roast, Medium Dark Roast, Dark Roast).

Volume and Frequency
25 MT per annum.

REGIONS OF EXPORT

Current Regions of Export:

- East Africa
- South Africa
- UK.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Red 2 Roast's coffees originate from single-origin, sun-dried natural Arabica beans.
- The business is committed to 'thinking globally and acting locally' by striving to create empowered coffee farmers that produce quality coffees for local and international customers.
- By working directly with local farmers, the company provides a crop-to-cup solution.

Accreditations:

- Fully certified by the Uganda National Bureau of Standards.



Standard Bank
Business & Commercial

Red Lands Roses

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Horticulture

Website:
www.redlandsroses.com

Phone:
(+254) 758516936
(86) 188 20000926

Email:
sales@redlandsroses.co.ke

BUSINESS OVERVIEW

Red Lands Roses was established in 1996 in Ruiru, 35km Northeast of Nairobi, Kenya. The altitude of 1800m and the proximity to the equator are ideal conditions for the cultivation of roses. We specialise in growing and exporting T-Hybrid and spray roses of the highest quality in a range of around 200 varieties.

Our roses are grown on 28 hectares of land in over 20 greenhouses on a 100% hydroponic system with full recycling of water, preventing rejects of phosphates and nitrates from seeping into ground water. The substrate is volcanic material, which is dug out from close to the farm, washed and sterilised.

PRODUCTS SUPPLIED

- T-Hybrid roses
- Garden roses
- Spray roses
- Mini Must roses

REGIONS OF EXPORT

Current Regions of Export:
Albania, Australia, China, Colombia, Denmark, Egypt, France and Reunion, Greece, Hong Kong, Italy, Japan, Kazakhstan, Kosovo, Latvia, Macau, Middle East and Far East, Russia, Senegal, Singapore, South Africa, Sweden, Switzerland, Taiwan, Thailand, UK, Ukraine, and USA.



WHY CHOOSE US AS YOUR PARTNER

We deliver the highest quality with a huge volume and variety of environmentally-friendly cultivated roses.

Certifications:

- FLO-Max Havelaar (Fair Trade Labelling Organisations International)
- MPS-A (Highest grade for environment care)
- KFC (Kenya Flower Council, Silver grade)
- FFP (Fair Flowers Fair Plants, label for the efficiency of the tracking system)
- GLOBAL-GAP (Good Agricultural Practice).

Robinson & Sinclair

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.robinson-sinclair.com

Phone:
+27 (0)72 856 3449
+27 (0)21 462 6385

Email:
matthew@robinson-sinclair.co.za
sarah@robinson-sinclair.co.za

BUSINESS OVERVIEW

Robinson & Sinclair, a premium export agency founded by Tanja Robinson 20 years ago, partners with boutique family-owned wineries to share their exceptional wines and stories with the world.

Operating on every major continent, the agency exports to approximately 40 countries.

As a sales force and one-stop shop, Robinson & Sinclair represents over 16 family-owned wineries from the finest wine-making regions in South Africa, allowing them to serve all aspects of the market.

Robinson & Sinclair goes beyond simply exporting wine – they are also product developers, marketers, researchers, market experts, sommeliers – and most importantly, the source of livelihood for many of the wineries they represent.

The business employs eight staff in South Africa, and one employee in Germany.

PRODUCTS SUPPLIED

- All still and sparkling varietals of wine, supplied in 750ml wine bottles to 1,5l magnum wine bottles
- Spirits including Brandy, Gin and Vodka.

REGIONS OF EXPORT

Current Regions of Export:

- Africa
- Asia
- Canada
- Europe
- North & South America
- Russia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Robinson & Sinclair has been in business for two decades and has established itself as a leading wine exporter in South Africa.

The company attributes its success to its people, who foster long-term relationships that extend beyond business.

Robinson & Sinclair regularly participates in trade shows throughout the year. The business has representation on every major continent and they have national scale deals with retailers.

The company also has two wine shops located in Cape Town, South Africa and Munich, Germany – and Robinson & Sinclair is proud to have three qualified sommeliers within its sales team.



Standard Bank
Business & Commercial

Roland Imperial Tobacco Company

ROLAND IMPERIAL TOBACCO COMPANY

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Tobacco

Website:
www.rolandtobacco.com

Phone:
(+260) 211256649 /
(+260) 965847492

Email:
info@rolandtobacco.com

BUSINESS OVERVIEW

Roland Imperial Tobacco Company Limited (RITCO) is a Zambian owned company which was founded by Dr. Ephraim Mwenda and was incorporated in 2001 to manufacture and sell cigarettes and other tobacco related products. RITCO has a robust distribution network and up until 2013, RITCO was in the business of selling cigarettes manufactured by third parties.

In 2013, RITCO established Zambia's largest cigarette manufacturing plant based in Makeni, Lusaka, Zambia to produce the popular cigarette brands of Life and Guards.

RITCO has just finalised construction of an ultra-modern tobacco processing plant that incorporates a Cigarette Manufacturing Plant (Secondary Plant), a Primary Processing Plant (PMD) and a Green Leaf Threshing Plant (GLT).

PRODUCTS SUPPLIED

- Life Gold, Life Full Flavour and Life Menthol Cigarettes
- Guards Full Flavour and Guards Menthol Cigarettes
- Ocean Blue and Ocean Menthol Cigarettes
- Zambezi Roll Your Own (RYO) Tobacco.

Volume and Frequency
The RITCO factory has a capacity to deliver over 7 billion sticks of cigarettes per year in both soft pack and hard pack.

REGIONS OF EXPORT

Targeted Export Regions:
Zambia.



Targeted Export Regions:
Angola, Malawi, Namibia, South Africa.

WHY CHOOSE US AS YOUR PARTNER

Our brands of cigarettes are produced from renowned high-quality Zambian tobacco. The Accreditations and Awards given to RITCO are a clear testimony of the high quality products and service you can expect from RITCO.

Certifications:

- RITCO Limited is ISO Certified for Quality Management Systems based on ISO 9001:2008. The products of RITCO Limited, therefore, conform to the international standards and match any foreign products and can thus, be sold anywhere in the world.

Awards won:

- Manufacturer of the Year 2018 Award – Zambian Association of Manufacturers (ZAM)
- Company of the Year 2018 Award, 3rd Position – Zambia Bureau of Standards (ZABS)
- Product of the Year 2018 Award, 3rd Position – Zambia Bureau of Standards (ZABS)
- Product of the Year 2020 Award, 2nd Position: Zambia Bureau of Standards (ZABS).

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Rooibos Ltd

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Rooibos Tea

Website:
www.rooibosltd.co.za

Phone:
+27 (0) 27 482 8100
+8619602148779

Email:
kieran@rooibosltd.com

BUSINESS OVERVIEW

Rooibos Ltd specialises in the production and marketing of Rooibos tea. Established in 1954, it has a rich history that is deeply intertwined with the cultivation of Rooibos – a unique herbal tea native to the Western Cape region of South Africa.

Over the years, Rooibos Ltd has played a pivotal role in developing the Rooibos industry, working closely with local farmers and communities to promote sustainable farming practices. They have a significant footprint in the Rooibos-growing regions, with partnerships and contracts with numerous Rooibos farmers across the Cederberg and Sandveld areas.

The company operates multiple processing factories to prepare Rooibos for export, with state-of-the-art facilities ensuring quality and consistency. The company employs a substantial workforce involved in the harvesting, processing, and distribution of Rooibos products, contributing to the growth and global popularity of this unique South African herbal tea.

PRODUCTS SUPPLIED

Rooibos Ltd has a 70% market share of all the Rooibos sold globally on an annual basis. The total market for Rooibos is around 16,000 tons per year (domestic and international). The company sells:

- Fermented Rooibos
- Green Rooibos (unfermented)
- Honeybush
- Rosehip
- Extracts from all of these teas.

REGIONS OF EXPORT

Current Regions of Export:
Over 50 markets around the world, including China, Japan, Western Europe and USA.

WHY CHOOSE US AS YOUR PARTNER

Chinese customers should strongly consider partnering with Rooibos Ltd for several compelling reasons:

1. Local presence in China: Rooibos Ltd's office in Shanghai with its Chinese-speaking staff demonstrates a commitment to serving the Chinese market effectively. This local presence ensures that Chinese customers can receive timely support, clear communication, and a deeper understanding of their specific needs and preferences. We also have a warehouse close to Shanghai so customers can order goods directly in China.

2. World-class food safety standards: Rooibos Ltd maintains the highest level of food safety through our world-class Quality Control (QC) department. This commitment to quality ensures that Rooibos tea products meet or exceed international food safety standards, providing Chinese consumers with safe and trustworthy products.

3. Abundant raw material reserves: Rooibos Ltd boasts the largest reserve of Rooibos raw material, which is essential for meeting the demands of significant markets like China. This abundant supply ensures a stable and consistent source of high-quality Rooibos tea for Chinese customers, preventing shortages and disruptions.

Standard Bank
Business & Commercial

S.M. Holdings

S.M.GROUP of COMPANIES

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Beans, Cocoa, Coffee & Seeds

Website:
www.smholdings.com

Phone:
(+255) 786222333

Email:
nahdi@smholdings.com

BUSINESS OVERVIEW

S.M. Holdings is a leading exporter of agro-commodities, such as cotton, coffee, sesame seeds, cocoa beans and soya beans.

PRODUCTS SUPPLIED

We supply premium agro-commodities.

Volume and Frequency:

- Cocoa beans 7,000mt per annum
- Coffee beans 5,000mt per annum
- Sesame seeds 15,000mt per annum
- Soya beans 15,000mt per annum.

REGIONS OF EXPORT

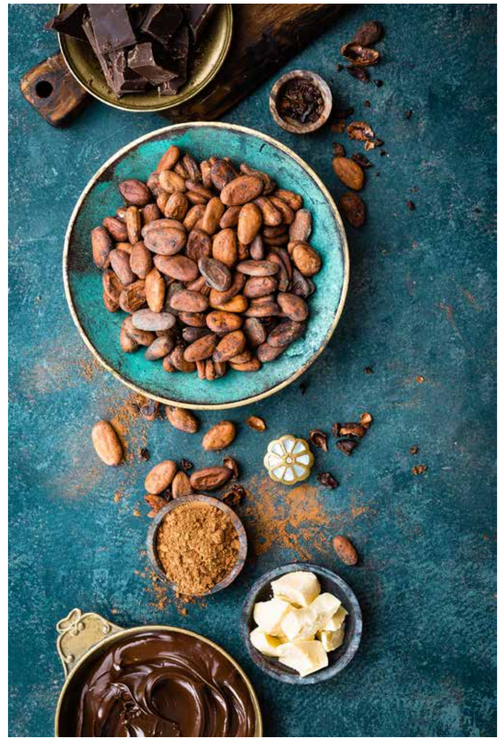
Current Regions of Export:
Bangladesh, China, India, Pakistan, Turkey, UAE and Vietnam.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We supply premium-quality commodities at very affordable prices.

Certifications:
Organically certified company by Control Union Netherlands.



Standard Bank
Business & Commercial

Standard Grains

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Sorghum

Website:
www.standardgrains.com

Phone:
+234 803 601 9350

Email:
as.usman@standardgrains.com

BUSINESS OVERVIEW

Standard Grains traces its roots to Asut Trading Limited, which began trading in grain procurement, processing and supply in Nigeria in 1986. The business was incorporated as Standard Grains in 2003 and today draws on over 40 years' experience in the sector. Headquartered in Kaduna, the company has 698 permanent employees and an extensive sourcing network across Kaduna, Katsina, Yobe, Kano, Zamfara, Kebbi, Kwara and Niger States, covering major sorghum-producing areas of Northern Nigeria.

The company operates grain-cleaning facilities in Kaduna, Kano and Ibadan with a combined processing capacity of 600 metric tons per day, supported by owned warehouses with 138,000 metric tons of storage capacity and 114 trucks for logistics. It also operates a rice mill with an annual capacity of 120,000 metric tons, producing brands including Baba Rice, Hero Rice and Mummy Rice. Major clients include Heineken Group, Guinness Nigeria Plc, AB InBev and the World Food Programme.

PRODUCTS SUPPLIED

- Yellow and white sorghum suitable for human consumption, up to 156,000 MT and grade suitable for animal feeds supplied to companies like Hybrid and Olam
- Processing and pre-cleaning available.

REGIONS OF EXPORT

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Over 40 years of experience in grain procurement and supply
- Established sourcing network across major sorghum-producing areas of Northern Nigeria
- Large-scale aggregation supported by an out-grower anchor programme, ranking among the leading sorghum suppliers in Nigeria
- 600 MT/day combined cleaning capacity across Kaduna, Kano and Ibadan
- Strategically positioned to deliver across the country and to export
- 138,000 MT total owned storage capacity
- Capacity to supply up to 156,000 MT annually
- 114 self-financed trucks for efficient delivery
- Track record of supplying international and institutional buyers, including Heineken Group, Guinness Nigeria Plc, AB InBev and the World Food Programme
- Buyer-specific quality parameters and independent inspection and testing can be incorporated into each shipment.

Certifications:

- Holds regulatory certifications including NAFDAC, SON, NEPC, fumigation and ISO credentials, with GACC registration currently being processed.

Standard Bank
Business & Commercial

Sea Harvest Aquaculture

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fish

Website:
www.seaharvest.co.za

Phone:
+27 21 468 7960
+27 83 444 3422

Email:
john@vikingaquaculture.co.za

BUSINESS OVERVIEW

Viking Aquaculture was established in 2012 and acquired by Sea Harvest Group in 2021. The company is now referred to as Sea Harvest Aquaculture.

Sea Harvest Group is a listed company that was established in 1964. It has a global footprint and is a leading seafood, aquaculture, agri-processing, and branded fast-moving goods (FMCG) business. Its operations are fully integrated from harvesting, to processing, to market.

Sea Harvest Group is based in South Africa and has fishing and trading operations in Australia, Hong Kong, and South America. The objective of the Hong Kong branch is to develop and grow its business interests in Southeast Asia, particularly in China.

Its primary products are hake, prawns, anchovy, pilchards, scallops, crab, and abalone. Its main markets are Europe, South Africa, Australia, and Asia.

Sea Harvest Group employs more than 5,000 people worldwide.

PRODUCTS SUPPLIED

- Hake, prawns, anchovy, pilchards, scallops, crab, and abalone
- Main farmed Abalone products are :
  - Live, Canned, Dried, Frozen.

Volume and Frequency

- Sea Harvest Aquaculture farms Abalone on land and has a sales capacity of 350 tonnes per annum.





REGIONS OF EXPORT

Current Regions of Export:
Canada, China, Hong Kong, Japan, Malaysia, Singapore, USA.

WHY CHOOSE US AS YOUR PARTNER

Sea Harvest Group Ltd is a very strong and financially stable company with a long-term view

- The aquaculture business had good growth potential
- Supply is sustainable
- They are farming specialists
- Their energy is clean and renewable
- The seawater used is pure and pristine
- They use natural seaweeds to feed the animals
- Abalone has rich health benefits.

Sustainability, Global Food Standards and CSR

- MSC, Wild Caught, WWF, Haccp, Sedex, FDA.

Sea Harvest Foundation

- Investing in local communities not-for-profit, to bring about social upliftment and change.

Standard Bank
Business & Commercial

Senqu Holdings

Place of Origin:
Lesotho, Africa

Sector:
Agriculture

Sub-sector:
Rosehip Oil, Tea & Derivatives

Website:
www.senquholdings.com
www.therosehipcompany.com

Phone:
+26 65 888 9157

Email:
catherine@senquholdings.com
info@therosehipcompany.com

BUSINESS OVERVIEW

The Rosehip Company is a proudly Lesotho-based enterprise established in 2015. The business specialises in the production of premium rosehip-derived products. Operating from its own facility in Mohale's Hoek, the company employs a dedicated team and utilises locally sourced rosehips to produce high-quality oils, teas, and powders. Senqu Holdings has grown into a reputable exporter to markets such as Germany and Sweden.

PRODUCTS SUPPLIED

A range of rosehip-derived products and other natural goods are available:

- **Rosehip Oil:** A tissue oil extracted from rosehip seeds, ideal for treating stretch marks, scars, and blemishes.
- **Rosehip Tea:** Made from crushed rosehip shells, rich in vitamin C, with a sweet aroma and taste.
- **Joint Assist (Rosehip Powder):** Refined rosehip shells that help reduce joint inflammation and improve mobility.
- **Rosehip Shells:** Dried and crushed rosehips, used as organic plant material or further processed into tea.
- **Other Natural Products:** Wool and Mohair (sourced locally).

Volume and Frequency
Production volumes available upon request (dependent on seasonal harvest and demand).

REGIONS OF EXPORT

Current Regions of Export:

- Germany and Sweden, along with other European markets that are under development.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Buyers should choose Senqu Holdings for its locally sourced, organic ingredients and unique high-altitude rosehip quality from Lesotho.
- The company employs sustainable and ethical production practices and maintains a growing international footprint.
- Senqu Holdings offers flexible production capacity and product customisation, alongside a strong commitment to community empowerment and environmental stewardship.



Standard Bank
Business & Commercial

Seret Grains Uganda

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Beans, Grains & Seeds

Phone:
(+256) 772206093

Email:
temye@seretgrain.com

BUSINESS OVERVIEW

Seret Grains Uganda was established over two decades ago as a buyer of grains and pulses from supply chains of smallholder farmers in the Uganda economy. We have just completed the installation of a 5,000mt processing plant and are focusing on expanding beyond our current markets, which include Uganda and the regional East African market.

PRODUCTS SUPPLIED

We produce grains, seeds and beans, including:

- Chia seeds
- Sesame
- Red kidney beans
- Soya beans.

Volume and Frequency:

- Chia seeds: 5,000mt per annum
- Sesame: 3,000mt per annum
- Red kidney beans: 10,000mt per annum
- Soya beans: 10,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:
East Africa region.

Targeted Regions of Export:
China.





WHY CHOOSE US AS YOUR PARTNER

We have access to a supply chain of small-hold farmers that are able to deliver organic products at competitive prices and have just completed a very modern milling plant that enables us to deliver quality products.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Sherbet Farms Nigeria

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cocoa & Nuts

Phone:
(+234) 8113101434

Email:
sherbetfarms@gmail.com

BUSINESS OVERVIEW

Sherbet Farms Nigeria Limited was registered in 2011 with RC No 970829. We have approximately 40 staff working in the warehouse and on the field.

Our warehouse can contain 3000 mts of cocoa beans at a time.

PRODUCTS SUPPLIED

- Raw cocoa beans
- Raw cashew nuts.

REGIONS OF EXPORT

Current Regions of Export:
France, Holland, UK.

WHY CHOOSE US AS YOUR PARTNER

- Integrity
- Ability to meet contract demand and specifications.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Silver Crown Commercials

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Phone:
(+233) 247760892

Email:
silvercrowncol@gmail.com

BUSINESS OVERVIEW

Silver Crown Commercials supplies chilli peppers, ginger and cassava to customers in Ghana and the Netherlands.

PRODUCTS SUPPLIED

- Chilli peppers
- Cassava
- Ginger.

REGIONS OF EXPORT

Current Regions of Export:
Ghana and the Netherlands.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We use only the best international farming practices and focus on delivering excellent products and services to our customers.





Standard Bank
Business & Commercial

Sir Fruit

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit Juices

Website:
www.sirfruit.com

Phone:
(+27) 119897700
(+27) 829234425

Email:
patrickb@sirfruit.co.za
patrician@sirfruit.co.za

BUSINESS OVERVIEW

Sir Fruit is a family run business that manufactures premium fresh fruit juices, cocktail mixes, cordials and fruit purees to the retail and hospitality markets in South Africa.

We are South Africa's leading premium juice manufacturer. We have a fleet of delivery vehicles and do all our own distribution with over 5,000 active customers in South Africa.

We deal directly with farmers, procuring fresh processed fruit for our products. We have an extensive 'NPD' team that can produce new products, on trend, quickly and efficiently.

PRODUCTS SUPPLIED

- All fresh 100% fruit juices: Orange, mango, strawberry, fruit cocktail, granadilla, cranberry, lemon, ginger, guava, pineapple, berry, apple
- Health shots: 100ml shots of ginger, turmeric, immunity, pro-biotic, energy
- Lucky Bird premium cocktail mixes, syrups and cordials
- Juice concentrates/Happy Harvest range: Orange, mango, cocktail, cranberry, cherry and guava.

Volume and Frequency:

- Juices: 1,5 million litres a month
- Health Shots: 200,000 units a month
- Lucky Bird: 10,000 litres a month
- Juice Concentrates: 2,000,000 per month.





REGIONS OF EXPORT

Current Regions of Export:
South Africa and the Seychelles.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are South Africa's premium hospitality fruit juice supplier, supplying all major restaurant and hotel chains. We have received various 'Supplier of the Year Awards' from Famous Brands, the Checkers/ Shoprite group and have very long standing relationships with both hospitality and retail groups.

Standard Bank
Business & Commercial

Slanghoek Cellar

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.slanghoek.co.za

Phone:
+27 (0)23 344 3026

Email:
pieter@slanghoek.co.za

BUSINESS OVERVIEW

Established in 1951, Slanghoek Cellar is situated in the picturesque Slanghoek Valley in South Africa, 800m above sea level, surrounded by the majestic Slanghoek Mountains from which the cellar derives its name.

The grapes, which are processed at Slanghoek Cellar, are sourced from 25 producers in the same valley and the ideal geographic position, fertile, varied soils and microclimate are reflected in the unique character of Slanghoek's renowned and award-winning red, white, sparkling and dessert wines.

Innovative technology and modern cellar equipment enable the winemakers and their team to constantly produce wines that boast sought-after titles and prestigious awards.

The company has also been working to reduce its carbon emissions since 2012 by reusing by-products for fertiliser, using LED lighting with timers, and recycling processing effluent water for irrigation.

PRODUCTS SUPPLIED

Slanghoek Cellar offers a premium range of wines, that include the following variants:

- White wines: Barrel Fermented Chenin Blanc, Chardonnay, Chenin Blanc, Sauvignon Blanc
- Red wines: Cabernet Sauvignon, Camerca (Cabernet Sauvignon; Merlot; Cabernet Franc), Merlot, Pinotage, Shiraz
- Sparkling wine: Cuvee Brut Sparkling Wine.

Volume and Frequency

Slanghoek Cellar produces more than 30 million litres of wine annually, in various styles for several markets.

REGIONS OF EXPORT

Current Regions of Export:

- Belgium, Botswana, Canada, Germany, Italy, Namibia, Netherlands, Sweden, Switzerland.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Slanghoek Cellar's highly effective, specialised team and cutting-edge technology, in combination with ideal geographical attributes, have delivered a track record of reliable and trustworthy wines.

Certifications

- Slanghoek Cellar's wines are certified by the Integrated Production of Wine (IPW) scheme, established by the South African wine industry in 1998, with compliance overseen by the Wine and Spirit Board's dedicated IPW office
- ISO 22000 and HACCP accreditations, ensuring quality and safety in terms of production.

Awards

Slanghoek Cellar's wines have been acclaimed by authoritative wine-evaluating entities such as Decanter, Tim Atkin, Veritas, Terroir, Vinifera, Sommelier Selection and Michelangelo.

Smart Wines

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.alvisdrift.co.za

Phone:
(+27) 219050653

Email:
salesmanager@alvisdrift.co.za

BUSINESS OVERVIEW

Alvi's Drift has a history dating back to 1928 when the farm was established on the banks of the Breede River, outside Worcester in South Africa. Started by Albertus Viljoen 'Alvi' Van Der Merwe, the farm is now run by his grandchildren. Alvi's Drift is now the largest privately-owned winery in South Africa. We bottle our own wine and we are one of the top-5 best-selling wine brands in our category, in Africa's largest retailers.

The quality of the wine produced is recognised internationally, with top honours from some of the most prestigious international competitions. There is a growing demand for Alvi's Drift wines internationally with representation in more than 20 territories worldwide.

PRODUCTS SUPPLIED

- Icon wines (Albertus Viljoen range)
- Flagship wine (the Verreaux)
- Reserve Wines range
- Signature wine range
- Sparkling wines.

Volume and Frequency:

- Flagship wine (the Verreaux): Less than 5,000 bottles per annum
- Icon wines (Albertus Viljoen range): Less than 5,000 bottles per annum
- Reserve Wines range: Less than 30,000 bottles per annum
- 221 Wines range: More than 30,000 bottles each per annum
- Signature Wine range: More than 100,000 bottles each per annum.

REGIONS OF EXPORT

Current Regions of Export:
Africa, ASEAN, Canada, China, Europe, Hong Kong, Russia, UK and USA.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are the largest privately-owned wine farm, bottling our own brand in South Africa. We are also part of a large family owned multi-agricultural business that drives sustainability and is committed to improving the lives of workers. We are recognised worldwide for the quality of our wines and with capacity to comfortably increase volumes substantially while maintaining this exceptional quality.

Awards:

- Sauvignon Blanc Association of South Africa and Concours Mondial du Sauvignon in Brussels for producing one of the top 10 Sauvignon Blancs in South Africa
- The Chenin Blanc Association for producing two of the Top 10 Chenin Blancs in South Africa
- The Shiraz Association for producing the best Shiraz based red blend in South Africa
- The US Sommeliers Choice awards for best wine from South Africa.

Standard Bank
Business & Commercial

Social Agriculture

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Website:
www.socialagric.com

Phone:
(+233) 245904884

Email:
kofi.kuranchie10@gmail.com

BUSINESS OVERVIEW

Social Agriculture is a community-based social enterprise focused on building strong and thriving communities in the regions where we operate.

Our approach to creating long-term sustainable value is through consistent community and social engagement, complemented by a strong partnership with traditional authorities, community leaders and local government and training institutions.

We have worked with over 50 farmers in the production and processing of vegetables, herbs and staples, including cassava and plantain.

PRODUCTS SUPPLIED

We work with numerous farms to deliver high quality products, including:

- Basil
- Cucumbers
- Garlic
- Lettuce
- Mint
- Peppers.

Volume and Frequency:

- Basil: 10mt per month
- Cucumbers: 20mt per month
- Garlic: 10mt per month
- Lettuce: 15mt per month
- Mint: 10mt per month
- Peppers: 33mt per month,



REGIONS OF EXPORT

Current Regions of Export:
Ghana.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We have adopted well-researched organic protocols in the production of vegetables allowing us to deliver healthy vegetables to a niche market.

The use of consistent irrigation, as well as protective farming reduces the need for chemicals and pesticides, which tend to contaminate products.

We supplement the traditional method of running an agribusiness with social interventions that seek to build the capacity of all stakeholders connected to our business operations.

This strategy has proven to not only increase productivity but has also improved the living standards of many rural dwellers.

Standard Bank
Business & Commercial

Somani Agro Exports

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Beans, Pulses & Seeds

Phone:
(+255) 655950777
(+255) 719216550
(+255) 756080813

Email:
somaniagro17@gmail.com

BUSINESS OVERVIEW

Somani Agro Exports is a trading company that exports a variety of beans and grams (mung beans) to countries around the world.

PRODUCTS SUPPLIED

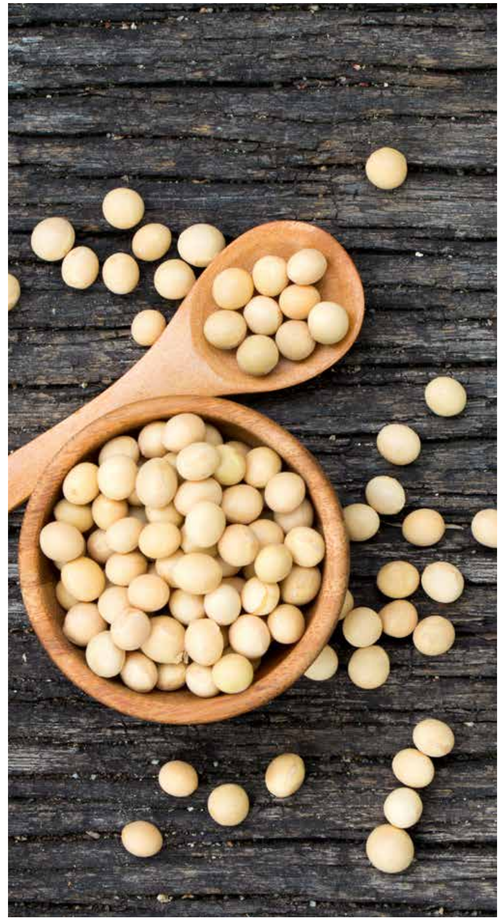
- Green and yellow grams
- Pigeon peas
- Sesame seeds
- Soya beans
- Split green and yellow grams
- Split pigeon peas.

REGIONS OF EXPORT

Current Regions of Export:
China, Bangladesh, Dubai, India, Japan, Pakistan, Qatar, Saudi Arabia, Singapore, South Africa and UK.

WHY CHOOSE US AS YOUR PARTNER

We provide the best quality products efficiently and on time.



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Sondhi Trading

Sondhi Trading Limited

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.sondhi-mbaraki.com

Phone:
(+254) 722 411827

Email:
j.c.sondhi@gmail.com

BUSINESS OVERVIEW

Sondhi Trading is a top-ten ranked exporter of Kenya coffee. We remain one of the few privately-owned coffee exporters in Kenya and play a significant role in the coffee industry. Our managing director serves as a committee member of The Kenya Coffee Traders Association since its inception in 2001 and has served as Chairman on two occasions. Jay Sondhi is the current Vice Chairman of The Kenya Coffee Traders Association.

PRODUCTS SUPPLIED

- Arabica coffee.

Volume and Frequency:
We export around 1 000mt per year.

REGIONS OF EXPORT

Current Regions of Export:
Germany, Middle East, UK and USA.

WHY CHOOSE US AS YOUR PARTNER

We adhere to all international standards and ensure our coffee products are well-prepared to match the approval samples. We follow all shipping instructions and are known for our customer care.

Certifications:

- ISO 9001
- ISO 22000
- Rain Forest Alliance
- UTZ Certified.





Standard Bank
Business & Commercial

Sonia Foods Industries

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Food Processing: Tomatoes

Website:
www.soniafoodsnig.com

Phone:
(+234) 8033073365

Email:
nadel2007@gmail.com

BUSINESS OVERVIEW

Sonia Foods Industries Ltd was incorporated in June 2006 with the Corporate Affairs Commission (CAC) in Nigeria - RC: 6562288. It is a privately held company that is indigenous and registered with the Government of Nigeria. Sonia is a 100% owned Nigerian Brand.

The present share capital of the company is N10,000,000.00 and divided into 10,000,000 ordinary shares at N1.00 each fully paid. While Nnamdi Nnodebe has 9,000,000 units of the new shares (90%), Mary Chinyere N. has 800,000 units of shares (8%) and Nadel Electronics Company Ltd has 200,000 units (2%).

Sonia is a member of Manufacturers Association of Nigeria (MAN), Member of Lagos Chamber of Commerce and Industries and a member of the Nigerian Export Promotion Council.

In order to also generate foreign exchange earnings, Sonia Foods is in the process of exportation of retail packed tomato paste of various sizes to our neighbouring countries – Ghana, Togo, Côte d'Ivoire, Senegal, Liberia and others.

PRODUCTS SUPPLIED

- 54,500 cartons of tomato paste of various sizes (2.2kg, 400g, 210g and 70g Tins & Sachets) per day with an average of 24 working days in a month
- Variants: Tomato Mix, Onion and Pepper Tomato Paste.



REGIONS OF EXPORT

Current Regions of Export:

- Northern Zone with a depot located at Kano
- Eastern Zone with a depot located at Aba
- Western Zone with a depot located at Ibadan
- Southern Zone with a depot located at Benin
- Lagos main with a depot located at Logos Island.

WHY CHOOSE US AS YOUR PARTNER

Sonia Brands tomato paste of various sizes occupies 30% share of the Nigerian Market due to uncompromised high quality of products and price competitiveness.

Accreditations:

- Manufacturer Association of Nigeria (MAN)
- National Agency for Foods, Drugs Administration and Control (NAFDAC)
- Standard Organisation of Nigeria (SON).

Standard Bank
Business & Commercial

Southern Forest Ghana

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Phone:
(+233) 244957765

Email:
masrienergy@gmail.com
ikeapaah@gmail.com

BUSINESS OVERVIEW

Southern Forest operates in three other African countries: Côte d'Ivoire, Burkina Faso and Gambia. We work closely with farmers to produce top-quality agri-products and support farmers and agri-business start-ups with training.

PRODUCTS SUPPLIED

Our farmers produce a range of products including:

- Cashews
- Chillies
- Dry ginger
- Mangos
- Passion fruit
- Pineapples
- Tiger nuts.

Volume and Frequency:

- Cashews: 40mt per month
- Chillies: 30mt per month
- Dry ginger: 40mt per month
- Pineapples: 40mt per week
- Tiger nuts: 40mt per month
- Mangos: Seasonal and upon request
- Passion fruit: Seasonal and upon request.

REGIONS OF EXPORT

Current Regions of Export:
Europe and Lebanon.



Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Quality, timely delivery and competitive prices are our hallmark.

Standard Bank
Business & Commercial

Stawi Foods

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Porridge

Website:
www.stawifood.co.ke

Phone:
+254720466910

Email:
eric@stawifood.co.ke

BUSINESS OVERVIEW

Stawi Foods is a Kenyan-based consumer packaged goods company specialising in providing remarkable food products to consumers. Since its founding in 2012, the company has been on a mission to make high-quality and nutritious foods accessible to more people, elevate communities and make the world a healthier place.

The business is committed to putting people first by improving the variety, nutrient density, affordability and accessibility of its products.

Stawi Foods works with suppliers who practice sustainable farming and biodiversity. These suppliers work with rural farming communities to responsibly produce products while providing support and education to strengthen long-term relationships.

PRODUCTS SUPPLIED

Stawi Junior Porridge (from 7 months)

- A deliciously tasty and soft, chewable easy-cook porridge featuring a mix of four grains with a nutritional profile to meet a child's Recommended Daily Allowance (RDA).
- Suitable for children during and after weaning, it contains nutrients needed in early growth and development, such as 11 vitamins, 5 minerals, high fibre and calcium – and no added sugar.

Nurture Family Porridge

- Consumed as a hot beverage, Stawi Nurture Family Porridge is a delicious, easy-cook product that is carefully formulated to cater to the nutritional requirements of the whole family, regardless of age or gender, with 11 vitamins, 5 minerals, high fibre and calcium – and no added sugar.





Other products available on order:

- Coffee beans
- Macadamia nuts.

REGIONS OF EXPORT

Current Regions of Export:

- Local market.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Stawi Foods has the requisite processing capacity and sourcing channels to meet customer orders.
- The company has a food safety management system in place to ensure product quality and traceability.
- And because Stawi Foods sources materials from smallholder farmers, when you buy from them, you know you are empowering rural Kenyan farmers.

Standard Bank
Business & Commercial

Sumseron Coffee & Tea

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.sumseroncoffee.com

Phone:
+254724744108
+254724744108

Email:
johns@sumseroncoffee.com

BUSINESS OVERVIEW

Sumseron Coffee & Tea is a Kenyan coffee export company specialising in premium and specialty Arabica coffee sourced from smallholder farmers and cooperatives across Kenya. The company connects Kenyan coffee producers to international markets through ethical sourcing, traceability, quality assurance, and reliable export services. Its vertically integrated business model encompasses coffee sourcing, processing, roasting, packaging, private labelling, and export distribution.

Sumseron serves international buyers while supporting sustainable livelihoods through its focus on women, youth, education, environmental conservation, and peacebuilding in coffee-growing communities. The company has expanded its international footprint through participation in major global coffee exhibitions and the development of partnerships with buyers across multiple markets. Its vision is to elevate Kenyan coffee globally while creating lasting economic and social value for farmers and their communities.

PRODUCTS SUPPLIED

- **Green Coffee:** Premium Kenyan Arabica, including Grades AA, AB, PB (Peaberry), C, and FAQ
- **Processing methods:** Fully washed, natural, and anaerobic fermentation
- **Coffee varieties:** SL-28, Batian, and Ruiru 11
- **Roasted coffee:** Medium and dark roast, available as whole beans or ground coffee
- **Private-label coffee:** Custom-branded roasted and packaged coffee for business customers.

Volume and Frequency

- Sumseron supplies trial orders, specialty microlots, and commercial export consignments, including full-container shipments. Available volumes depend on grade, processing method, and confirmed customer requirements.

REGIONS OF EXPORT

Current Regions of Export:

- Africa, Asia, Canada, Europe, the Middle East, and the USA.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Our distinguishing strengths include:

- Access to distinctive Kenyan coffee origins, grades, and processing methods
- Established international buyer relationships and export experience
- Flexible supply options, from samples and trial orders to full-container shipments
- Farmer-centred initiatives supporting women, youth, education, environmental conservation, and peacebuilding
- Participation in international trade exhibitions, including the Specialty Coffee Expo and World of Coffee events
- A commitment to positioning Kenyan coffee competitively in global markets.

Swartland Winery

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.swartlandwinery.co.za

Phone:
+27 22 482 1134
+27 72 124 4868
(Madelein Coetzee)

Email:
information@swwines.co.za

BUSINESS OVERVIEW

In 1948, Swartland Co-operative was founded with 15 members in the local movie house whereby they established an independent winery where they could deliver and press their own grapes.

The first chairman of the newly formed co-operative donated four hectares of his own farm Doornkuil, to be used for developing the winery.

The cooperative cellar has since transitioned into a privately held wine company.

Today, Swartland Winery produces approximately 2 million bottles of wine a year from grapes supplied by producers across an area of 3,600 hectares.

The vineyards are situated in the picturesque Swartland wine valley and benefit from the constant cool breezes that blow off the Atlantic Ocean which effectively sustain many microclimates, while the proximity to mountain ranges adds its own dimension to the physical characteristics of the grape berry.

PRODUCTS SUPPLIED

Swartland Winery produces over 50 world-class styles of wines within the following categories:

- Red wine
- White wine
- Sparkling wine
- Fortified wines.

Volume and Frequency

Approximately 2 million bottles of wine are produced per year.

REGIONS OF EXPORT

Current Regions of Export:

30+ countries in Africa, Asia, Australasia, Europe, the Middle East.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Swartland Winery combines more than 75 years of winemaking heritage with modern production, quality and export capabilities.

- **Proven quality:** BRC A++-certified operations with strict international food-safety and quality standards, supported by annual intensive audits and testing
- **Award-winning wines:** Recognised at international wine competitions, including a Double Gold at the Michelangelo International Wine Awards for its Bush Vine Cabernet Sauvignon
- **Strong product portfolio:** Over 50 wine styles, ranging from accessible everyday wines to premium Bush Vine, Limited Release and Idelia wines
- **Flexible solutions:** Branded, private-label and bottling solutions across different price points and customer requirements
- **International experience:** Distributed to more than 30 countries worldwide, with established export, logistics and customer-support capabilities
- **Reliable service:** Dedicated sales, marketing, production, quality and logistics teams provide regular order updates and structured lead times.

Standard Bank
Business & Commercial

Tanin Global

Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Cereals, Coffee, Grains, Nuts, Pulses, Seeds, Spices

Website:
www.tanin.co.tz

Phone:
+255 765 787 777

Email:
business@tanin.co.tz
daniel@tanin.co.tz
info@tanin.co.tz

BUSINESS OVERVIEW

Established in 2017, Tanin Global specialises in exporting coffee beans, processed tea, maize, cocoa, cashew nuts, and raw materials for animal feed. The company also supplies Agricultural inputs such as gunny bags, fertilizer, and pesticides. In addition, the business has expanded its operations to include fuel retailing and online FMCG distribution.

Tanin Global is led by experienced directors and employs 30 staff members who are experts in the trading and supplies arena and are well-versed in business management – making the business a reliable and competent partner for importing and exporting Agro products and inputs.

PRODUCTS SUPPLIED

Animal Feeds:
- Rice Bran

Beverages:
- Coffee, Tea

Cereals & Pulses:
- Green Mung & Beans, Maize, Soya Beans

Nuts & Oil Seeds:
- Raw Cashew Nuts, Sesame Seeds

Spices:
- Cloves.

Volume and Frequency
- 7,000 MT of Clean Robusta / Arabica Coffee
- Contact the business directly for information on volumes for other products and inputs.

REGIONS OF EXPORT

Current Regions of Export:
18 international countries, including:
- China, India and other countries in Asia and Southeast Asia, Europe, Kenya, UK, various countries in the Middle East.

Targeted Export Regions:
- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Tanin Global is proud of its strong relationships with farmers, particularly coffee producers. Currently, the company is rehabilitating seven Coffee Processing Units (CPUs) and managing produce processing facilities, logistics, and environmental initiatives to provide high-quality agricultural products like Arabica and Robusta coffees to their clients.

The business is committed to meeting the demands and trends of the international market by sourcing food and agricultural supplies ethically through global fair trade practices and trade permits.

Additionally, the company is working towards obtaining Organic Certifications – and places a strong emphasis on advancing sustainability and improving the livelihoods of farmers.

Accreditations
- Fair Trade Certification
- FLO ID: 47270
- Organic Certification (pending)
- Coffee and Sesame Seed Customs Accreditation.

Standard Bank
Business & Commercial

Tenga Limitada

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Phone:
(+27) 822274674

Email:
christian@sagefoods.co.za

BUSINESS OVERVIEW

Tenga Limitada is a fully irrigated, 230 ha macadamia farm that started in 2005 and continues to grow at 30 ha per year with the aim of reaching 500 ha over the next 9 years.

PRODUCTS SUPPLIED

- Macadamia nuts.

REGIONS OF EXPORT

Current Regions of Export:
Hong Kong, South Africa, Vietnam.

WHY CHOOSE US AS YOUR PARTNER

Assured high quality Macadamia nut in shell.



The Anthill Kitchen

Place of Origin:
Zambia, Africa

Sector:
Agriculture

Sub-sector:
Bananas

Website:
www.theanthillkitchen.com

Phone:
(+260) 968838863

Email:
sue.a.burdett@gmail.com

BUSINESS OVERVIEW

Twala Farming is an agricultural company that manufactures green banana flour, which we sell under the trade name The Anthill Kitchen.

We currently supply Umoyo, Zambia's largest health store.

Green banana flour is a super food and a prebiotic fibre that can be used to replace wheat flour.

Green banana flour also has the highest natural resistant starch, which is scientifically proven to strengthen your immunity.

Yale University is currently undergoing a study using this and they hypothesise that resistant starch will speed up recovery and reduce hospitalisation rates in Covid-19 positive patients.

PRODUCTS SUPPLIED

- Green banana flour.

Volume and Frequency:
Currently we have the capacity to supply 4mt of green banana flour per month to China.

REGIONS OF EXPORT

Current Regions of Export:
Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Twala Farming is built on a regeneration farming philosophy that goes beyond organic – we farm to heal. Our crops make good, nutrient dense food and our mantra is: "Good Soil, Good Food, Good Health."

Our leadership team is made up of a chef and a regeneration farming expert, ensuring a top-quality product.



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

The Edge Trading Company

THE EDGE TRADING (U) LTD

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.theedgetrading.co.ug

Phone:
+256 753 185555

Email:
theedgeuganda@gmail.com

BUSINESS OVERVIEW

The Edge Trading Company Limited has been in existence since 2011, while its founder and Managing Director, Amos Kasigi, has been involved in coffee trading since 1995.

In 2011, Kasigi together with Ruth Tinkamanyire registered the business under which the formal trading of Coffee continued.

Since then, The Edge has established itself in the coffee trade by buying and selling washed and natural Arabica and Robusta coffee. The Ugandan company also undertakes the training of farmers in different regions of the country.

In 2017 The Edge established itself in the coffee export market and currently exports approximately 5,000 MT of coffee a year (70% Robusta and 30% Arabica).

The company works with more than 9,000 farmers and has facilitated RFA certification for 921 farmers in Uganda's central region.

The Edge has a vibrant management team consisting of two directors and five managers and has a staff complement of 20 permanent and 150 seasonal employees.

PRODUCTS SUPPLIED

The Edge produces Robusta (70%) and Arabica (30%) coffee varieties and some small volumes of certified coffees:

- Edge Robusta (SCR 1500; SCR 1800; SCR 1200)
- Edge Arabica (Bugisu A+; Bugisu AA; Bugisu AB; Drugar; Wugar).

REGIONS OF EXPORT

Current Regions of Export:

- The Edge currently exports to: Germany, India, Italy, Poland, Sudan, and other countries.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The Edge Trading Company:

- Is a registered coffee export company in Uganda, accredited by Uganda Coffee Development Authority
- Is a member of the Uganda Quality, Traders and Processors Association, an apex organisation that focuses on the quality and well-being of the entire value chain – and one of The Edge's directors is currently the Chairman of the Association
- Offers 70% Robusta and 30% Arabica coffee varieties
- Has worked with some of the large coffee companies in Europe, such as Ecom Group, Coffee Ithaka
- Sources its coffee directly from village agents, farmers and cooperatives, thus benefiting local communities
- Ensures its coffees can be traced back to the farmers and regions from which they are sourced
- Has built a good relationship with both suppliers and buyers to ensure sustainability
- Has an expansive knowledge of the local and international coffee industry.

Standard Bank
Business & Commercial

The Fishwives Club Boutique Winery

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.thefishwivesclub.com

Phone:
+27 0610119354

Email:
patrick@thefishwivesclub.co.za

BUSINESS OVERVIEW

The quirky Fishwives Club Boutique Winery brand was established in 2013. It is a unique, family-run business that started without any investors, startup capital, or prior knowledge of the wine industry. The journey began by selling the first bottle of wine at the Stellenbosch Slow Market, followed by sales to local restaurants and shops. The Fishwives Club Boutique Winery brand has been lovingly bootstrapped and now exports to 15 countries. Sales have doubled each year in every international market, gaining popularity among female wine drinkers.

PRODUCTS SUPPLIED



- Sauvignon Blanc
- Chardonnay
- Pinotage Rosé
- Merlot
- Cabernet Sauvignon.

Volume and Frequency
Approximately 500,000 bottles per year.

REGIONS OF EXPORT

Current Regions of Export:
Belgium, Canada, Caribbean, England, Germany, Namibia, Netherlands, Norway, Scotland, Seychelles, South Africa, United Arab Emirates, USA, Zimbabwe..

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The company's wines are rated 94 points by Decanter and won at the Cosmopolitan Wine Awards in Dubai in 2024. The Fishwives Club Boutique Winery is described as a fast-selling, large-volume wine brand that develops a loyal and consistently growing customer fan base.



Standard Bank
Business & Commercial

The Meat Corporation of Namibia (Meatco)

Place of Origin:
Namibia, Africa

Sector:
Agriculture

Sub-sector:
Meat: Beef

Website:
www.meatco.com.na

Phone:
+264 61 321 6400
+264 81 223 9470

Email:
Marketing@meatco.com.na

BUSINESS OVERVIEW

The Meat Corporation of Namibia (Meatco) is a meat-processing and marketing entity that sources its cattle from Namibian farmers who adhere to specific livestock farming practices. These practices contribute to the unique and sought-after characteristics of Meatco's end products.

Originally established in 1986 as Swameat Corporation, Meatco became a state-owned enterprise in 2006. The entity operates several facilities, including the Windhoek Abattoir, the Mobile Slaughter Unit, and a number of government-established abattoirs in northern Namibia. Additionally, Meatco runs two feedlots and produces Wet Blue Hides. The entity currently employs 726 individuals.

In 2022, Meatco provided 221,402 chilled and frozen beef products based on clients' specifications through a weekly cutting plan at the Abattoir's Deboning Section.

In addition to exporting its products, the entity also serves local butcheries, franchises, hotels and restaurants.

PRODUCTS SUPPLIED

Beef cuts including:

- Fillet
- Ribeye
- Rump
- Sirloin
- Topside
- And other cuts.



REGIONS OF EXPORT

Current Regions of Export:

- Angola, China, DRC, EU, Ghana, Norway, Reunion, South Africa, UK, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Meatco offers premium quality products for niche markets, with full traceability from 'Farm to Fork'. The entity's commitment to quality assurance ensures that it delivers only the best to their high-end customers, producing better yields and establishing a strong brand.
- Meatco's commitment to excellence extends to the animals from which its beef products are sourced, with all animals being reared as free-range in grasslands and free from growth hormones, routine antibiotics, or animal by-product feeds.

Accreditations:

- Meatco is accredited by respected organisations such as the British Retail Consortium (BRC) Standards, which conducts annual audits to confirm compliance with food safety during production.
- Additionally, all facilities comply with ISO 22000 and include Hazard Analysis and Critical Control Points (HACCP) 1033:2007, ensuring compliance with food safety management requirements.
- Meatco's factories are also Halaal Certified.

Standard Bank
Business & Commercial

The Savannah Fruits Company (SFC)

THE SAVANNAH FRUITS COMPANY

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Butters, Oils, Soap

Website:
www.savannahfruits.com

Phone:
+233 37 202 6504
+233 54 012 6885
+44 795 169 5758

Email:
Info@savannahfruits.com

BUSINESS OVERVIEW

The Savannah Fruits Company (SFC) is a global supplier of African handcrafted natural products. Headquartered in Tamale, Ghana and founded in 2006 by friends Raphael Gonzalez (French) and Bart Boterman (Dutch), SFC believes that businesses should produce social good and contribute to our planet's sustainability. SFC works with local cooperatives to empower women sustainably and profitably.

To ensure maximum capacity and quality, SFC employs 55 permanent staff in its operating countries: Ghana, Benin, Burkina Faso, Ivory Coast, Mali, and Togo.

PRODUCTS SUPPLIED

SFC is able to suppy the following products and volumes annually:

- African Black Soap: 20 MT
- Moringa Oil, Cold Pressed: 2 MT
- Organic & Conventional Baobab Oil, Cold Pressed: 5 MT
- Organic & Conventional Shea Butter: 2,520 MT
- Organic Virgin Coconut Oil: 76 MT
- Shea Butter Soap: 2 MT

REGIONS OF EXPORT

Current Regions of Export:

- Two major logistics platforms in Holland and USA
- Distribution worldwide: Africa, Asia, Europe, UK, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

SFC provides a complete and transparent supply chain and logistics service from collection to delivery. Nuts and seeds are gathered from West Africa, processed in local communities, refined, filtered, and then packed in advanced facilities in Europe and transported to clients worldwide.

The company partners with rural and peri-urban African women who rely on the income from SFC products to help sustain their families. When you purchase from SFC, you are supporting African households' essential needs.

Awards

- West Africa Regional Malaria Safe Awards, 2018
- Exporter of the Year Award, 2019
- Investor of the Year Award, 2022.



The Sunshine Nut Co.

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Cashew Nuts

Website:
www.sunshinenuts.com

Phone:
(+258) 820625764

Email:
don@sunshinenuts.com

BUSINESS OVERVIEW

The Sunshine Nut Co. was established in 2011 by Mr Donald Larson, a 25-year veteran in the corporate food industry, whose experience includes Director of operations at Hershey as the go-to "turnaround guy" for solving seemingly insurmountable problems in varying departments.

"Since starting the company, we have built a world-class food factory and developed relationships with community organisations throughout Mozambique where we support and develop projects with 90% of our profits. In 2014, our products landed on US shelves and today, we have an all-African staff of 30, producing one of the best tasting cashews under the sun."

PRODUCTS SUPPLIED

- Cashew Nuts.

Flavours include:

- Sugar and spice, Plain
- Spark of spices
- Handful of herbs
- Sprinkling of salt.

REGIONS OF EXPORT

Current Regions of Export:
USA.





WHY CHOOSE US AS YOUR PARTNER

We hope when you buy our cashews, you not only taste the difference in freshness and quality, but also find hope in knowing that you are making a difference in the lives of the poor and orphaned in Mozambique.

Standard Bank
Business & Commercial

Trans-Atlantic Trading Company

Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Coffee and Tea

Website:
www.tatcke.com

Phone:
+ 254 791 071 920
+254 723 792 731

Email:
georgeomuga@tatcke.com

BUSINESS OVERVIEW

Established in 2017, Trans-Atlantic Trading Company is a trading company that exports high-quality teas and coffee. The company is a member of the East Africa Tea Trade Association (EATTA) and has been exporting since 2020.

Trans-Atlantic Trading has consistently maintained its footprint in the Mombasa Tea Auction by regularly engaging and sustaining its membership through active participation year after year.

The business is located in two Kenyan cities: Nairobi (the capital city) and Mombasa (a coastal hub for the East Africa region). In Nairobi, the company operates a factory in an industrial zone and offices in the leafy suburbs to create a conducive business environment.

In Mombasa, Trans-Atlantic Trading is also strategically located in the business zone for ease of accessibility to warehouses and shipping lines in support of its export business.

The business is led by a proficient management team with the skills and experience to meet and exceed its customers' export needs.

PRODUCTS SUPPLIED

- Bulk Tea (Primary and secondary tea grades, and tea blends)
- Branded Tea
- Arabica Coffee Green Beans
- Roasted & Grounded Coffee





REGIONS OF EXPORT

Current Regions of Export:
Ghana, Pakistan, South Africa, South Sudan and Sudan.

WHY CHOOSE US AS YOUR PARTNER

Memberships
The company has managed to maintain its membership in the East Africa Tea Trade Association (EATTA), which is only possible for a few reliable and trustworthy companies that practice competitive and fair trade with their global business partners.

Strategic Physical Location
The business is also strategically located in the Kenyan cities of Mombasa and Nairobi, which increases its versatility in product and material assembly, documentation processing, shipping options, and prompt general service delivery.

ACCREDITATIONS

- Kenya Bureau of Standards
- Halal Approval- in progress
- Food & Drug Administration (FDA), USA.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Tropical Frutos

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Bananas

Phone:
(+258) 843981845

Email:
tropicalfrutosl@gmail.com

BUSINESS OVERVIEW

Tropical Frutos Lda, is a banana producing endeavour which began in 2005 and has since continued to expand to now have over 220 ha of banana fields and over 400 staff members. Though mainly exporting to South Africa, they continue to explore new opportunities.

PRODUCTS SUPPLIED

- Bananas.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

WHY CHOOSE US AS YOUR PARTNER

We deliver a quality product in a timely fashion.





African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

Ubuntu Extra Virgin Olive Oil

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Olive Oil

Website:
www.ubuntuevoo.com

Phone:
+27 73 836 5185

Email:
info@ubuntuevoo.com

BUSINESS OVERVIEW

Founded by Loyiso Manga in 2019, Ubuntu Extra Virgin Olive Oil (EVOO) is recognised as the first Black-owned olive oil brand in South Africa.
The company reflects both a high standard of quality and a deep cultural philosophy.

The business is currently in the process of acquiring a warehouse that will employ 14 young people.

PRODUCTS SUPPLIED

- The main product is Ubuntu Extra Virgin Olive Oil.
- The company produces approximately 8,000 bottles annually and has plans to launch Lemon, Garlic, and Biltong infused olive oils and a range Balsamic Vinegars.

REGIONS OF EXPORT

Current Regions of Export:
Local supply to the top 100 Woolworths stores countrywide, online stores such as Takealot, boutique stores and food markets in South Africa.

Targeted Export Regions:
China (subject to funding for new product lines).

WHY CHOOSE US AS YOUR PARTNER

Recognised for its quality the business won a prestigious Silver award at the New York World Olive Oil competition in 2024.

Loyiso's journey from unemployment to establishing an award-winning business has made him a notable figure in South Africa's agricultural and entrepreneurial sectors.



Standard Bank
Business & Commercial

Uganda Coffee Farmers Alliance

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Phone:
(+256) 772707903

Email:
tony.mugoya@ucfa.or.ug
tonymugoya@gmail.com

BUSINESS OVERVIEW

Uganda Coffee Farmers Alliance (UCFA) is a farmer-owned national apex body established in 2000 to provide and coordinate access to extension services, researcher agencies, input suppliers, financial institutions and final buyers to coffee farmers' organisations in Uganda.

UCFA promotes these farmer organisations to become viable as business-oriented marketing entities. Currently the UCFA membership consists of 24 farmer associations and has affiliations with 86 farmers cooperatives across the various coffee growing subregions of Uganda.

PRODUCTS SUPPLIED

We supply coffee beans from a variety of top-quality farmers.

Volume and Frequency:

- 3,000mt of coffee beans per annum
- Arabica: 300mt per annum
- Robusta: 700mt per annum.

REGIONS OF EXPORT

Current Regions of Export:
Europe.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

UCFA has a clean track record of meeting its exports orders and aims to achieve improved livelihoods of local coffee farmers through the provision of efficient and innovative support services that enhance the commercialisation of agriculture in Uganda.

Standard Bank
Business & Commercial

Uganda Tea Development Agency

Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Tea

Website:
www.ugatea.com

Phone:
(+256) 414363433/4

Email:
admin@ugatea.com
marketing@ugatea.com

BUSINESS OVERVIEW

Uganda Tea Development Agency Limited (UTDAL) is a management agency owned by Igara and Kayonza Tea Factories. We provide specialised services to the Smallholder Tea Growers Factories of Kayonza, Igara and Buhweju. These services include administration, engineering, sales and marketing, tea processing, manufacturing, procurement, legal and secretarial, agriculture extension services.

PRODUCTS SUPPLIED

We produce curl, tea and cut black tea in primary (90% of production) and secondary (10% of production) grades.

Volume and Frequency:

- Our factories produce 15,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Asia, Europe and North America.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our teas are excellent quality, fresh because they do not go through auction markets and we can fulfil large-quantity orders. Costs are also minimised because you deal directly with us.





Underberg Dairy

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Dairy

Website:
www.underbergdairy.co.za

Phone:
+27 (0) 338159611
+27 (0) 793562018

Email:
marketing@underbergdairy.co.za

BUSINESS OVERVIEW

Underberg Dairy is a farmer-driven project developed in 2015 to enhance our market share in the secondary industry of dairy.

We currently produce high quality mozzarella cheese as well as cheddar, gouda and butter. These cheeses are made with the highest quality milk, at source and to the highest standards using state of the art equipment.

Currently, we are supplying 500 tonnes of mozzarella, 100 tonnes of cheddar and gouda, and 50 tonnes of butter on a monthly basis.

Our ultramodern factory is located in Underberg KwaZulu-Natal, South Africa, supported by 250 staff.

PRODUCTS SUPPLIED

- Mozzarella
- Cheddar
- Gouda
- Butter

Volume and Frequency
500 tons mozzarella, 100 tons cheddar and gouda, 50 tons butter, produced monthly.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique, Swaziland, Zambia, Zimbabwe.

Targeted Export Regions:
All African Countries, Middle East, South East Asia, China.



WHY CHOOSE US AS YOUR PARTNER

Underberg Dairy is a state-of-the-art dairy, using only the best milk available. Our mozzarella is the cheese of choice for pizza manufacturers and fast food businesses. Underberg cheese and butter are of the highest quality.

- Export Certified
- FSA certified
- Halaal and Kosher certified.

Standard Bank
Business & Commercial

Unlimited Trade Supplies

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Cocoa products

Phone:
0246015961

Email:
uts.gh@gmail.com

BUSINESS OVERVIEW

Registered in 2015, Unlimited Trade Supplies is an importer and exporter of general goods and a processor of natural cocoa into finished cocoa products. The business is renowned for the sale of natural cocoa products.

The company adds value to cocoa powder, processes cassava into gari, cassava flour, and other natural spices, and offers three categories of cocoa powder products:

- Healthy natural cocoa powder blends without sugar
- Various flavoured cocoa powder blends with milk and sugar
- Dried powdered natural spices with no additives.

PRODUCTS SUPPLIED

- Cocoa Beverage in various flavours
- Cocoa Husk Tea
- Cocoa Nibs
- Cocoa Yummy Candy
- Sweetened and Unsweetened Cocoa Powder
- Various Chocolate Bars.

REGIONS OF EXPORT

Current Regions of Export:

- Kenya, Senegal and the United Arab Emirates.

WHY CHOOSE US AS YOUR PARTNER

- Unlimited Trade Supplies has made it its core mission to feed millions of people across the globe with healthy and organic food and cocoa products at competitive prices.
- When you buy from Unlimited Trade Supplies, quality and healthy products are 100% guaranteed.





Standard Bank
Business & Commercial

Valley of Macs

Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Website:
www.valleyofmacs.com

Phone:
(+258) 865012660

Email:
oskar@valleyofmacs.com

BUSINESS OVERVIEW

Valley of Macs was started in 2006. We have established 200ha of Macadamia nut trees. The farm has a de-husking and drying facility. We export nut-in-shell, primarily to Hong Kong, Vietnam, Australia and South Africa. We employ 120 permanent staff, and 180 casual workers in certain seasons.

PRODUCTS SUPPLIED

- Macadamia Nuts.

REGIONS OF EXPORT

Current Regions of Export:
Australia, Hong Kong, South Africa, Vietnam.

Targeted Regions of Export:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

We produce excellent quality nut in shell.

- We produce between 600 tonnes to 1000 tonnes of dry nut-in-shell Macadamia nuts per year. The crop is exported between April to August each year.
- All exports are above 30% SKR, with less than 2% inedible unsound. All nuts are dried to below 2% moisture before export.







Van Doorn

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit, Hays, Grains

Website:
www.vandoornsa.co.za

Phone:
+27 (0)21 914 8618

Email:
info@vandoornsa.co.za

BUSINESS OVERVIEW

Established in 1999, Van Doorn has become a well-respected South African Agri marketing and distribution company. Its mission centres around a strict focus on quality, which is why only selected growers and brands are represented through their direct grower-to-end-user supply chain.

Van Doorn consolidates and coordinates the supply chain, delivering outstanding service and results to both customers and producers. The company's highly experienced team delivers service with a sense of urgency, thereby bringing reliability and consistency to its extensive product and supply line.

Van Doorn exports 40,000 MT of Agri-based products from South Africa annually.

The company has a staff complement of 22 permanent employees and 7 globally positioned representatives. Its experienced commercial team subscribes to an innovative, 'get-it-done' culture.

PRODUCTS SUPPLIED

Consumer-based fresh fruit:

- Apples
- Citrus
- Pears
- Stonefruit.

Animal-based hays and grains:

- Alfalfa
- Grains
- Hays.

Volume and Frequency
40,000 MT annually.

REGIONS OF EXPORT

Current Regions of Export:

- China
- Eastern Europe
- Europe
- Gulf countries
- India
- Southeast Asia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Van Doorn demonstrates exceptional ownership over every step in its chain, prioritising principles such as urgency, integrity, and persistence to achieve highly favourable outcomes.
- The company's strength stems from a rich history of well-established production relationships, supported by a mature and capable logistics operation and network that consistently delivers high levels of customer satisfaction.
- As a result, significant futures are achieved throughout the entire value chain, benefiting all stakeholders involved.



Vergezocht Plant Oils

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Sunflower Oil

Website:
www.vergezocht.co.za

Phone:
+27 (0) 514452544

Email:
admin@vergezocht.co.za

BUSINESS OVERVIEW

Vergezocht Plant Oils (VPO) derives its name from the farm Vergezocht, where High Oleic Sunflower seed was planted for the first time in Africa. High Oleic oil is extracted via mechanical press from a specific GMO-free sunflower cultivar seed. Due to the uniqueness of the oil it is much healthier than any other oil.

This unique sunflower oil retains the versatile properties of normal sunflower oil, it also has a fatty acid profile equal to, or in some cases better than what is generally referred to as “healthy oils”.

Combine the intrinsic characteristics of high oleic sunflower oil with cold pressing and the result is a true designer oil for the future. Our oil is highly recommended by leading dieticians. It is ideal for diabetics as well as people with colon-related problems, coronary heart diseases, high cholesterol, and lung diseases, to name a few benefits.

HO Oil can be used for deep frying, cooking, salad dressing and has no greasiness.

The establishment’s commitment is towards bettering the values and developing new work opportunities for people in Central South Africa.

PRODUCTS SUPPLIED

- High Oleic Sunflower Oil.

Volume and Frequency
500ml (up to bulk), produced weekly.



REGIONS OF EXPORT

Targeted Export Regions:
East Asia, Europe, Middle East, North Africa and Sub-Saharan Africa.

WHY CHOOSE US AS YOUR PARTNER

Accreditations:

- FSA (HACCP)
- SANHA (South African National Halaal Authority)
- Seal of Stability through the University of the Free-State
- Heart and Stroke Foundation
- CANSA Association
- Diabetes South Africa (waiting approval)
- Kosher (waiting approval).

Awards:

- Product of the Year 2013.

Standard Bank
Business & Commercial

Virtue Ghana

VIRTUE GHANA LIMITED

Place of Origin:
Ghana , Africa

Sector:
Agriculture

Sub-sector:
Cocoa, Nuts, Seed

Website:
www.virtueghanalimited.net

Phone:
+23 324 720 0042

Email:
vmeme@virtueghanalimited.net

BUSINESS OVERVIEW

Virtue Ghana Limited was established in 2015. The company is a member of the Ghana Commodities Exchange Commission (GCX) and the Ghana Export and Promotion Authority (GEPA). Virtue Ghana has a focus on commodities trade and processing, having exported over 5,000 metric tons of cashews, soybeans, and gari to international markets in the last three years. The company's management team comprises vibrant and proactive experts in trade promotions, both within Ghana and across its exports. Virtue Ghana also supports local communities, having helped over 120 households in the Upper West region of Ghana cultivate and grow soybeans.

PRODUCTS SUPPLIED

Virtue Ghana Limited supplies various nuts, commodities, and processed cocoa products:

- **Nuts & Seeds:** Raw cashew nuts, processed cashew kernels, soybeans.
- **Processed/Value-Added:** Cocoa powder and butter, chocolate bars, shea butter, gari.

Volume and Frequency

The company has exported more than 5,000 metric tons of cashews, soybeans, and Gari in the last three years.

REGIONS OF EXPORT

Current Regions of Export:

- India, South Africa, UK, Vietnam.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Virtue Ghana Limited offers non-GMO products.
- The company has a proven export track record (5,000 MT in the last three years) and is a member of key regulatory bodies in Ghana (GCX, GEPA).

Accreditations:

- Member of Ghana Commodities Exchange Commission (GCX), Member of Ghana Export and Promotion Authority (GEPA).



Standard Bank
Business & Commercial

Wereh Cafmag

WEREH-CAFMAG GHANA LIMITED

Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.cafemagnifico.com

Phone:
(+233) 246855779

Email:
ivy.wereh@yahoo.com

BUSINESS OVERVIEW

Wereh Cafmag roasts locally-grown Robusta coffee sourced from coffee farmers across Ghana. Our brand is CafeMagnifico, which we distribute to all hyper-markets across the country. We started roasting coffee as a solution to the challenges coffee farmers faced and to provide a ready market to coffee farmer cooperatives in Ghana.

PRODUCTS SUPPLIED

We produce coffee in light, medium and dark roasts:

- Robusta granulated coffee: 250g
- Robusta roasted coffee beans: 800g.

REGIONS OF EXPORT

Current Regions of Export:
Ghana.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our team is led by a USA-trained and certified coffee roaster and barrister. We select only the best beans from different highland areas in Ghana, to get the right flavours of chocolaty, nutty, and earthy Robusta beans to satisfy our consumers' taste buds. We have mastered the craftsman coffee business.





Standard Bank
Business & Commercial

Wild Plants Growers

Wild Plants Growers

Place of Origin:
Lesotho, Africa

Sector:
Agriculture

Sub-sector:
Teas, Seeds

Phone:
+266 5814 8521

Email:
miloane@wildplantsgrowers.co.ls

BUSINESS OVERVIEW

Established in January 2019, Wild Plants Growers (Pty) Ltd is a Lesotho-based supplier of wild plant raw materials.

Initially focusing on rosehip seedlings for processors, the company has expanded its offerings to include whole (unprocessed) rosehips, rosehip shells, tea, seeds, and pelargonium sidoides.

The company employs 12 permanent staff.

PRODUCTS SUPPLIED

- Whole rosehips
- Rosehip shells
- Rosehip tea
- Rosehip seeds
- Pelargonium sidoides.

Volume and Frequency

- Whole rosehips (organic): 300MT
- Rosehip shells (organic): 50MT
- Rosehip tea (conventional): 50MT
- Rosehip seeds: 200MT
- Pelargonium sidoides: 20MT.

REGIONS OF EXPORT

Current Regions of Export:
Germany and South Africa.

WHY CHOOSE US AS YOUR PARTNER

- Wild Plants Growers prioritises sustainable sourcing practices.
- They train harvesters and, for high-demand products, partner with local communities to establish commercial farms, ensuring order fulfillment and additional income for communities.

Certifications:

- Organic certification (EU and USDA).



Standard Bank
Business & Commercial

Zandvliet

ZANDVLIET
WINE ESTATE

Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.zandvliet.co.za

Phone:
(+27) 236151505

Email:
asia@vanloveren.co.za

BUSINESS OVERVIEW

Zandvliet was established in 1867 and was the first estate to label wines as a varietal Shiraz in South Africa.

Zandvliet is an iconic wine brand in South Africa and one which we would like to establish in the Chinese market. Zandvliet is available in over 30 countries worldwide.

PRODUCTS SUPPLIED

- Chardonnay
- Shiraz
- Red blend
- White blend
- Rosé wines.

Volume and Frequency:
300,000 litres per annum.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Asia, Europe and the USA.

WHY CHOOSE US AS YOUR PARTNER

We are an established family owned business focused on developing our brands to help uplift the image of South Africa.

As a family owned winery, we are able to offer a personal service, quick decision making and a solid infrastructure to allow any partner to grow.







Standard Bank
Business & Commercial

Zeenab Foods

Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing

Website:
www.zeenabfoods.com

Phone:
+234 805 555 3751

Email:
info@zeenabgroup.com

BUSINESS OVERVIEW

Founded in 2011, Zeenab Foods is a Nigerian-based company that manufactures, processes, and distributes agricultural commodities – supplying its products to both local and international customers.

The company's rice milling factory is situated on 20,000 hectares in Abuja, and produces products for sale to local consumers. A second processing plant is situated in Kano.

The business currently employs over 200 staff.

PRODUCTS SUPPLIED

- Brown and Black-Eye Beans
- Cashew Nut
- Cassia Tora Seed
- Cocoa
- Dried Ginger
- Millet
- Peanut
- Rice
- Sesame Seed.

Volume and Frequency

The company processes and supplies an average of 50,000 MT of grains annually based on contracts with its major of-takers.

REGIONS OF EXPORT

Current Regions of Export:

- Northern Nigeria
- North Central Nigeria
- West Africa (Benin, Burkina Faso, Mali).



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The company is managed by a team of professionals with proven track records in the field of supply chain management, strategic management, financial management and international business.

On account of Zeenab Foods being a prominent player in the Nigerian export industry, it was selected by Nigeria's Federal Government through the Nigerian Export Promotion Council's Export Expansion Facility Program (EEFP) to establish and manage the Nigeria Export Trade House in China and Far East regions, to promote Nigerian-made products and penetrate new markets in Asia.

Zeenab Foods Limited is also the Operator of The Nigerian Exporters Hub (NEXHub), an offshoot of the Nigerian Export Trade House China initiative. NEXHub is a dynamic digital platform that connects international buyers and sellers (exporters and importers) for the purpose of international trade, and it also supports domestic networking.

African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial



AUTOMOTIVE & AVIATION

Standard Bank
Business & Commercial

Acoustex

Place of Origin:
South Africa, Africa

Sector:
Automotive & Aviation

Sub-sector:
Automotive Sound Solutions

Website:
www.acoustex.co.za

Phone:
+27 (0) 842249459

Email:
andre.swartbooi@acoustex.co.za

BUSINESS OVERVIEW

Acoustex is a Port Elizabeth-based manufacturer and supplier to the Automotive Assembly industry.

Acoustex supplies quality sound deadeners, moulded insulation parts, carpets, parcel trays, tailgate covers, back panel components and extruded products to all Automotive Assembly customers across South Africa. The Company employs 140 team members, drawn from the surrounding residential areas.

VPS, part of the Acoustex group, is a supplier of vehicle protection kits, vehicle protection seat covers and CMT to the automotive industry. BluTech supplies technical laminated fabrics for medical and domestic use for both export and local markets.

PRODUCTS SUPPLIED

Acoustex manufactures sound deadeners, moulded insulation parts, carpets, parcel trays, tailgate covers, back panel components and extruded products to all Automotive Assembly customers. VPS manufactures vehicle protection kits, vehicle protection seat covers and supplies CMT services to the automotive industry.

Variants:
Insulation, Trim, Lamination and CMT.

Volume and Frequency
Our volumes are based on vehicle production of our customers, ranging from 20 000 to 175 000 vehicles per annum. Volume of parts is also dependent on the parts per vehicle requirement by our customer.



REGIONS OF EXPORT

Current Market:
Africa (North and Central), Australia, China, Germany, Japan, UK, USA, Spain.

Targeted Export Regions:
We would like to extend our footprint in the European markets and grow further internationally.

WHY CHOOSE US AS YOUR PARTNER

- BBBEE representation – Our business is 73% black owned and 30% black female owned
- We are a Tier 1 supplier to OEM's
- Our combined level of technical expertise, in addition to management experience amounts to more than 200 years in the automotive industry
- Our Quality Management accreditations include ISO 14 001 and IATF 16949
- We have a strong and proven project management record
- Diversification of our business into new product lines.

African Exporter Profiles 2026

- TRADE SOLUTIONS

BROWSE EXPORTERS BY:

- SECTOR
- COMPANY
- COUNTRY

- AGRICULTURE
- AUTOMOTIVE & AVIATION
- BUSINESS SERVICES
- CONSTRUCTION, ENGINEERING & MINING
- DISTRIBUTION, RETAIL & WHOLESALE
- MANUFACTURING
- TELECOMMUNICATIONS

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Standard Bank
Business & Commercial



BUSINESS SERVICES

Standard Bank
Business & Commercial

Adams & Adams

Place of Origin:
South Africa, Africa

Sector:
Business Services

Sub-sector:
Intellectual Property Law

Website:
www.adams.africa

Phone:
+27 (0) 124326000

Email:
mail@adams.africa

BUSINESS OVERVIEW

Adams & Adams is Africa's largest intellectual property law practice, and one of South Africa's foremost corporate, property and commercial law firms. We assist organisations of any size, locally and internationally, across all industries.

The firm was established as an Intellectual Property Law firm in 1908 in Pretoria, South Africa. We are currently the leading and largest IP firm in Africa.

Our IP law practices work to protect and commercialise intellectual property assets, whilst we also specialise in services such as litigation, banking, M&A, personal injury, and property transactions.

The firm has four offices in South Africa. We have 22 Associate offices across Africa including: Angola, Botswana, Burundi, Cape Verde, Cameroon (OAPI), Egypt, Ethiopia, Ghana, Kenya, Lesotho, Liberia, Libya, Mozambique (ARIPO), Namibia, Nigeria, Sierra Leone, São Tomé and Príncipe, Swaziland, Tanzania (including Zanzibar), The Gambia, and Zimbabwe.

SERVICES PROVIDED

Our practice areas include:

- Patents
- Trade Marks
- Copyright
- Registered Designs
- Commercial
- Property
- Litigation.

REGIONS SERVICED

Current regions serviced:
Worldwide, with a particular emphasis on supporting global and local client needs across Africa.



WHY CHOOSE US AS YOUR PARTNER

The breadth of our practice areas and impressive level of legal knowledge and expertise allows clients the opportunity to rely on our firm as a comprehensive resource for the most challenging and complex legal needs.

We ensure the use of advanced systems and processes for prosecuting and managing our client portfolios. Our use of specialised technology improves our service offering to all our clients.

Adams & Adams is consistently shortlisted and acknowledged by leading global industry bodies and publications that recognise excellence in global legal practice. These include the rankings of Legal 500, Managing Intellectual Property (MIP), Who's Who Legal, Chambers Global Directory, IAM Patent 1000, The World Trademark Review, Best Lawyers, Finance Monthly and the World IP Review.

Bureau Veritas Testing and Inspections

Place of Origin:
South Africa, Africa

Sector:
Business Services

Sub-sector:
Testing & Certification

Website:
www.bureauveritas.africa

Phone:
+27 (0) 112176300

Email:
contact.za@bureauveritas.com

BUSINESS OVERVIEW

Bureau Veritas, created in 1828, is a global leader in Testing, Inspection and Certification (TIC). Bureau Veritas delivers high quality services to help clients meet the growing challenges of quality, safety, environmental protection and social responsibility.

Bureau Veritas's core values include integrity and ethics, impartial counsel and validation, customer focus and safety at work. The company is recognised and accredited by major national and international organisations.

With more than 78 000 employees, Bureau Veritas has more than 1 500 offices and laboratories in 140 countries.

SERVICES SUPPLIED

Our key business includes:

- Conformity assessment of Buildings and Infrastructure during construction
- Testing, inspection and certification of consumer goods
- Quality assurance processes of industrial facilities and equipment
- Inspection and laboratory testing
- Classification and certification
- Trade facilitation services for Governments and Trade Communities
- Management systems and second party audit services.

Volume and Frequency
Negotiable volumes and frequencies.

REGIONS OF EXPORT

Current Regions of Export:
Algeria, Botswana, Cote d'Ivoire, DR of Congo, Ecuador, Egypt, Ethiopia, Gabon, Ghana, Gulf Corporation Counsel, Indonesia, Iraq, Kenya, Kuwait, Lebanon, Liberia, Libya, Mali, Morocco, Nigeria, Philippines, Saudi Arabia, Tanzania, Togo, Zanzibar, Zimbabwe.

Targeted Export Regions:
Angola.

WHY CHOOSE US AS YOUR PARTNER

- Efficient international network
- Unique combination of international and local networks
- High reactivity in deploying new capabilities
- Consistent and homogeneous service delivery
- Recognised technical expertise. Comprehensive portfolio of accreditations. Thorough knowledge of regulations and standards. We also have extensive market knowledge
- Broad service portfolio. All QHSE* requirements covered
- Brand and reputation. Strong brand built over 190 years
- Skilled employees. Robust technical expertise, and an entrepreneurial and client-driven culture.

Gauteng Growth and Development Agency (GGDA)

Place of Origin:
South Africa, Africa

Sector:
Business Services

Sub-sector:
Government Agency for Economic Development

Website:
www.ggda.co.za

Phone:
(+27) 10 001 8650

Email:
info@ggda.co.za

AGENCY OVERVIEW

The Gauteng Growth and Development Agency (GGDA) is the implementation arm of the Gauteng Department of Economic Development, established in 2012. Its core mandate is to attract and facilitate investment, develop strategic economic infrastructure, support SMMEs, and incubate innovation to drive inclusive job-creating growth across the Gauteng City-Region. The GGDA operates through four specialised subsidiaries: the Automotive Industry Development Centre (AIDC), The Innovation Hub Management Company (TIH), the Gauteng Industrial Development Zone (GIDZ), and Constitution Hill Development Company (ConHill). These subsidiaries manage a range of services, including investor support, incubation programmes, special economic zones, and industrial hubs.

SERVICES PROVIDED

The GGDA provides essential services to investors, exporters, and entrepreneurs in the Gauteng City-Region:

- **Investment and Trade Facilitation:** One-stop investor services, including lead generation, aftercare, and regulatory support to secure approvals and finance.
- **Strategic Infrastructure and SEZ Management:** Development and operation of Special Economic Zones (SEZs), such as the OR Tambo SEZ and Vaal SEZ.
- **Sector and Park Development:** Management of the Automotive Supplier Park (Rosslyn) and specific programmes for supplier development, incubation, and skills training in the automotive value chain.
- **Innovation and Incubation:** Operation of The Innovation Hub and related incubators supporting green technology, biosciences, and ICT commercialisation.
- **SMME Support and Export Development:** Enterprise development, trade/export training, and facilitation of trade missions for Gauteng-based businesses.
- **Project Origination and Procurement:** Promotion of projects, investment opportunities, and supplier access through an active procurement and tender pipeline.

REACH AND FOOTPRINT

The GGDA's activities are focused on the Gauteng City-Region but are leveraged to attract partners from Africa and Global regions.

WHY CHOOSE GGDA AS YOUR PARTNER

- The Gauteng Growth and Development Agency is the province's official partner for investment and growth, offering investors direct access to South Africa's most dynamic economy. Gauteng is the country's trade and logistics hub, supported by robust infrastructure, a diversified industrial base, and a continually expanding consumer market. Through the GGDA, investors benefit from a government-backed agency that streamlines approvals, facilitates partnerships, and drives public-private collaboration. With supportive policies and a clear mandate, the GGDA provides an enabling environment that reduces risk and maximises long-term value for its partners.

African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

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AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

Standard Bank
Business & Commercial



CONSTRUCTION, ENGINEERING & MINING

Standard Bank
Business & Commercial

Kariba Minerals

KARIBA MINERALS

Place of Origin:
Zambia, Africa

Sector:
Construction, Engineering & Mining

Sub-sector:
Amethysts

Website:
www.karibaminerals.com

Phone:
(+260) 211841059

Email:
sales@karibaminerals.com

BUSINESS OVERVIEW

Kariba Minerals has been mining and selling amethyst to China and India for the past 50 years. We supply premium high, medium, commercial and industrial grade amethysts.

PRODUCTS SUPPLIED

- We focus on rough amethysts.

Volume and Frequency:

- 864,000 kgs per annum.

REGIONS OF EXPORT

Current Regions of Export:
China, Hong Kong, India and Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our amethysts are the best in the world.





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Business & Commercial

Nyasa Mining Cooperative

Place of Origin:
Malawi, Africa

Sector:
Construction, Engineering & Mining

Sub-sector:
Gems & Minerals

Website:
nyasaminingcooperative.com

Phone:
(+265) 998129832
(+265) 881355000

Email:
nyasamining@gmail.com

BUSINESS OVERVIEW

Nyasa Mining Cooperative is a Malawian-based mining cooperative with interests in gemstones, minerals and handcrafts. It currently has 80 members who are also shareholders. We are the only mining value-addition cooperative in Malawi, and we work closely with Ministry of Mining, Ministry of Industry and Ministry of Trade, as well as other small scale mining cooperatives and associations that supply our raw materials. We can supply rose quartz, clear quartz, berly ore, lead ore, chevron amethyst, and agates.

PRODUCTS SUPPLIED

- Rose quartz
- Clear quartz
- Chevron amethyst

Volume and Frequency:
Unlimited.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Europe and USA.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

We are at the source of all the products we sell. Our products are therefore competitive in both quality and price. We are an emerging, young cooperative that is professionally run and backed by both the government and private sector.

Standard Bank
Business & Commercial

Rosond

Place of Origin:
South Africa, Africa

Sector:
Construction, Engineering & Mining

Sub-sector:
Drilling, Grouting & Geotechnical Services

Website:
www.rosond.com

Phone:
+27 (0) 113101040

Email:
info@rosond.com

BUSINESS OVERVIEW

Rosond is one of South Africa's leading providers of drilling, grouting and geotechnical services to the mining industry.

Multinational Rodio started servicing Southern Africa's mining and civil engineering industries in 1956. Rodio created Rosond to become Rodio/Rosond – a company which established a niche presence in the market and introduced many original cementation techniques for geotechnical use.

Specifically, we developed our own techniques such as high shear, highspeed mixing equipment for the grouting of cement and the long range pumping of cement slurries. In 1991, the international Rodio group was sold, and Rosond thus became an independent company owned by Swiss-based Geosond Holdings.

Our vision is to be the partner of choice for all Southern African mining and exploration companies. By fulfilling our mission, Rosond helps our clients maximise their productivity.

The company is active in the gold mining, iron ore mining and platinum mining sectors of the industry. Today Rosond has an unparalleled record in the mining industry in Africa and in South Africa in particular.

PRODUCTS SUPPLIED

- Surface Exploration
- Underground Drilling and Grouting
- Geotechnical Engineering.







OPERATING COUNTRIES

Botswana and Mozambique.

Targeted Export Regions:

- SADC Region.

WHY CHOOSE US AS YOUR PARTNER

- Without doubt, safety is the most important consideration for Rosond's business of supplying drilling and grouting services to the mining and exploration industry.
- Quality of product and service is of paramount importance.
- The third core element, speed, is achieved through modern, high-performance drilling rigs that increase reliability and decrease down-time.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

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Yandisa Mining Services

Place of Origin:
South Africa, Africa

Sector:
Construction, Engineering & Mining

Sub-sector:
Coal Mining

Website:
www.yandisa.com

Phone:
(+27) 824094949
(+27) 718748885

Email:
leon@yandisa.com
riaan@yandisa.com

BUSINESS OVERVIEW

Yandisa Mining Services has successfully operated and owned its own coal mining operations since 2005.

Yandisa holds numerous assets at various stages from greenfields projects to active operating projects throughout the Mpumalanga and Gauteng areas in South Africa. Our resources mainly comprise coal.

PRODUCTS SUPPLIED

- RB1 export coal
- RB3 export coal
- Anthracite coal.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are approved suppliers to two of the largest commodity traders, namely Glencore International and Trafigura.





Yaya Resources

Place of Origin:
Tanzania, Africa

Sector:
Construction, Engineering & Mining

Sub-sector:
Mining

Website:
https://new.yayaresources.com

Phone:
+255 (0) 758 962 551
+255 (0) 713 072 704

Email:
info@yayaresources.com
georgegandye@yahoo.com

BUSINESS OVERVIEW

Yaya Resources is a leading mining contracting company in East Africa, established in 2021. The company was founded by visionary individuals with the aim of becoming a premier destination for investors in the African mining sector. It combines extensive industry expertise and seasoned professionals, blending years of experience with the drive of youthful, ambitious engineers. Yaya Resources is committed to bridging the gap of local participation in the industry and has a steadfast vision to become a premier mining contracting company in Africa.

PRODUCTS SUPPLIED

- Yaya Resources primarily provides various services to the mining sector, including machines, blasting materials, and mining chemicals.
- The company is also involved in dealing Gold, Tobacco, and Sisal, which it purchases and sells both locally and internationally.
- The trade of Tobacco and Sisal is conducted through a sister company, Yaya Tobacco.

REGIONS OF EXPORT

Current Regions of Export:

- For Gold, the company supplies to UAE.
- For Sisal and Tobacco, it supplies to Nigeria and Pakistan.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Buyers should consider partnering with Yaya Resources due to its commitment to delivering value through the provision of best alternative working solutions, state-of-the-art technologies, tools, machinery, and innovative processes..






African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

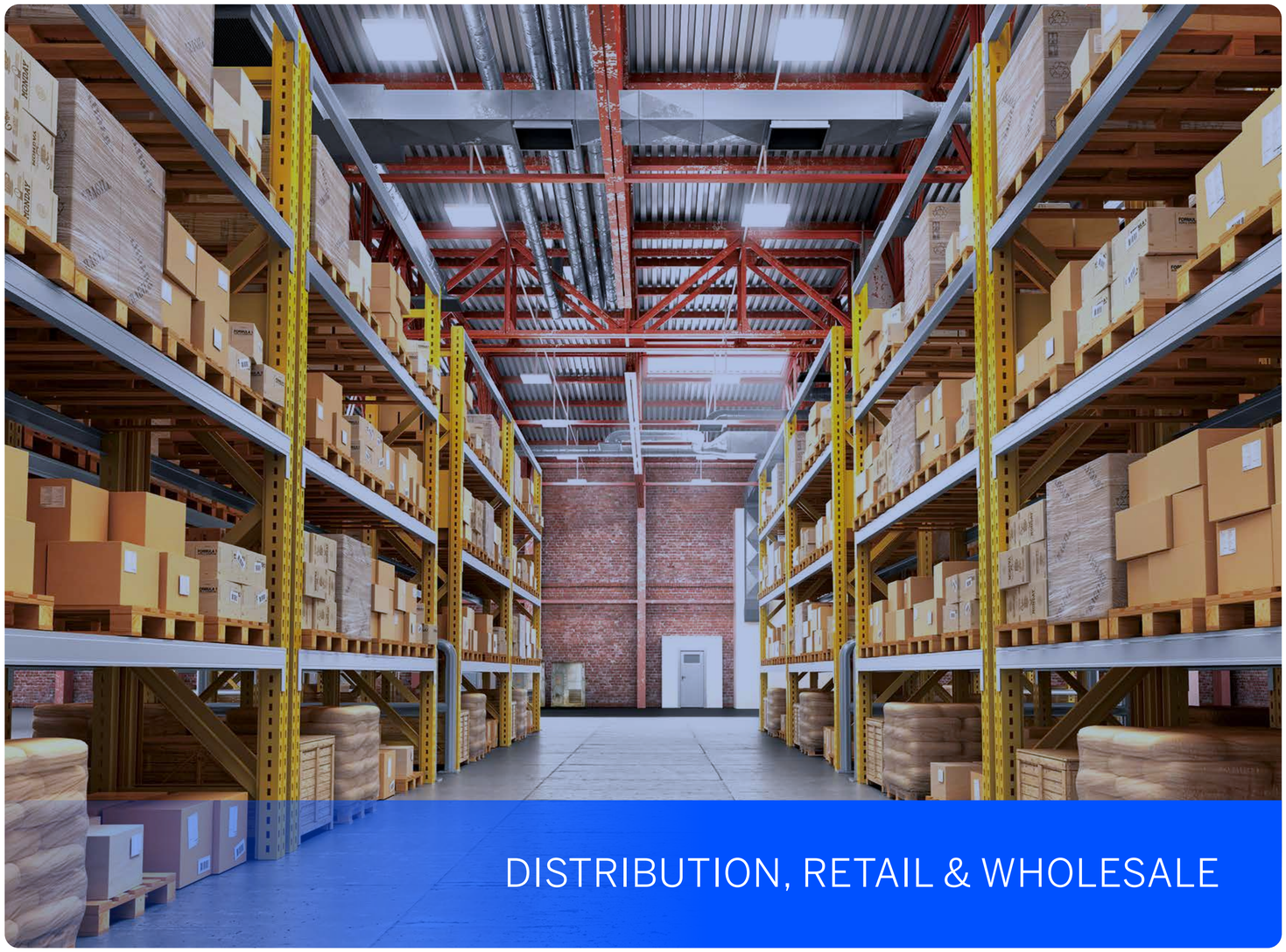
DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

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Business & Commercial



DISTRIBUTION, RETAIL & WHOLESALE

Afrinatural

AfriNatural
African Botanicals, Cold Pressed Oils & Butters

Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Botanical Content

Website:
www.afrinatural.com
www.afrinatural-china.com

Phone:
+27 (0)83 290 7691
+27 (0)82 684 6471

WeChat ID:
natalie_jordaan

Email:
adolf@afrinatural.com
natalie@afrinatural-china.com

BUSINESS OVERVIEW

Afrinatural, founded in 2000 with roots dating back to 1998, sources botanical ingredients from over 50 independent African entrepreneurs.

They supply wholesalers, retailers, product developers, and content suppliers across the Phytomedicine, Pharmaceutical, Nutraceutical, Cosmetic, Cosmeceutical, Personal Care & Health Foods industries.

Afrinatural indirectly supports an estimated 400-500 full-time equivalent rural jobs across Africa.

PRODUCTS SUPPLIED

- Botanical content for Food & Beverage & Health industries
- Cosmetic oils and butters, botanical extracts
- Raw plant materials
- Wholesale botanical content from across Africa (>60,000 plant species).

REGIONS OF EXPORT

Current Regions of Export:

- 30% – South Africa & Africa
- 20% – EU & USA
- 50% – Rest of the World, with a focus on China, Asia & the Far East.

WHY CHOOSE US AS YOUR PARTNER

- Afrinatural offers the widest range of African botanical options to diverse industries worldwide, with a particular focus on China and the Far East
- They manage the entire supply chain, from grower to consumer
- Strong network with African academic and research institutions
- Recognised as an industry leader in Southern Africa
- Committed to assisting non-Western countries in developing local products and reducing reliance on imports
- Supportive of the growth of natural pharmaceutical AI
- Recipient of multiple Exporter of the Year awards.



Standard Bank
Business & Commercial

Charms Uganda

Place of Origin:
Uganda, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
FMCG, Home Care Products, Personal Care Products

Website:
www.charmsuganda.com

Phone:
(+256) 393000178

Email:
info@charmsuganda.com

BUSINESS OVERVIEW

Charms Uganda Ltd was formed in 2004 and is an importer and Distributor of FMCG products in Uganda with an excellent coverage of the entire country having a direct coverage of over 15 000 outlets.

Currently our major principals are Colgate Palmolive, Mondeleze, Kimberly Clarke, SCJ Johnson and Unilever International.

PRODUCTS SUPPLIED

- Beverages
- Biscuits
- Chocolates
- Diapers
- Home Care Products
- Personal Care Products
- Shoe Polish
- Tooth Brushes
- Toothpaste.

Volume and Frequency
150 40 inch containers, annually.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- Democratic Republic of Congo
- South Sudan.

WHY CHOOSE US AS YOUR PARTNER

Charms has an excellent knowledge and experience of distribution with a focus on penetration and coverage of outlets across the country.







Charms has been recognised by Colgate Palmolive as the best Distributor for Growth for three years in a row in the East Africa Region.

– DISCLAIMER

Esco Uganda

Place of Origin:
Uganda, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
FMCG

Website:
www.escouganda.com

Phone:
(+256) 312261602

Email:
info@escouganda.com

BUSINESS OVERVIEW

Esco Uganda Limited is a family owned business dealing in the export and promotion of cocoa and vanilla beans. The company has been in existence for over 30 years. We deal in both organic certified and conventional cocoa in the western part of Uganda bordering DRC.

The company consists of three factories and employs approximately 120 employees.



PRODUCTS SUPPLIED

We supply conventional and organic products:

- Bird's Eye Chilli
- Cocoa
- Moringa
- Vanilla.



Volume and Frequency
8 000 MT, produced annually.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- Germany
- India
- Netherlands
- South Africa
- Switzerland
- USA.

WHY CHOOSE US AS YOUR PARTNER

We are Uganda's Gold cocoa export company of the year for over ten consecutive years by the Uganda Export Promotion Board.

Standard Bank
Business & Commercial

Ismillion International

Place of Origin:
Nigeria, Africa

Sector:
Distribution, retail and wholesale

Sub-sector:
Agricultural Commodities, Minerals & Biomass Export

Phone:
08 03 350 6897

Email:
ismillion@gmail.com

BUSINESS OVERVIEW

Ismillion International is a Nigerian exporter founded in 2015. The company is based in Lagos State, Nigeria, and specialises in exporting agricultural commodities, hardwood charcoal, and solid minerals. Since its founding, Ismillion has built a reputation for exporting items such as sesame seeds, cashew nuts, raw and dried agricultural produce, charcoal, and various solid mineral products. The company has multiple production lines and emphasises meeting export-quality specifications and delivering orders promptly to global markets. Its staff is estimated to be between six and ten persons, with additional workers employed on a part-time basis depending on the commodities being processed.

PRODUCTS SUPPLIED

- **Agricultural commodities:** Sesame seeds, cashew nuts, raw and dried agricultural produce.
- **Biomass:** Hardwood charcoal.
- **Minerals:** Solid minerals.

Product variants are subject to customer specifications.

Volume and Frequency
The company supplies 20MT per product, per order.

REGIONS OF EXPORT

Current Regions of Export:

- Africa, Asia, Europe, and the Middle East.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Ismillion International is committed to reliability, quality, and commitment.
- All products are rigorously inspected to meet international standards.
- The company is committed to meeting shipping deadlines with dependable logistics partnerships.
- It provides a wide product range – from hardwood charcoal to sesame seeds and solid minerals – and its service excellence is demonstrated through repeat business and long-term partnerships.
- The company's global reach spans Africa, Europe, Asia, the Middle East and beyond.



Homemark

Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Telemarketing

Website:
www.homemark.co.za

Phone:
+27 (0) 114448800

Email:
shipping@homemark.co.za

BUSINESS OVERVIEW

The Homemark Group sources, markets and distributes products in the Direct Response (telemarketing) space such as houseware, health, exercise and fitness, personal care, home cleaning products, toys, DIY etc., under the Milex, Remedy Health, Igia, SNT, Homemax and Royal Diamond main brands.

It also sells under exclusive license Polaroid-branded products (mostly electronics such as earphones, Bluetooth speakers, smart watches etc.) Pelé-branded footballs and football accessories, Reebok-branded treadmills, X-trainers and other fitness accessories and Adidas-branded Boxing, Karate and other MMA products.

Our products are sold through 2000 retail outlets in RSA and major online third-party websites.

PRODUCTS SUPPLIED

A variety of products including (but not limited to):

- Housewares, health, exercise and fitness, personal care, home cleaning products, toys and DIY
- Polaroid-branded products
- Pelé-branded footballs and football accessories
- Reebok-branded treadmills
- X-trainers and other fitness accessories and Adidas-branded Boxing, Karate and other MMA products.

Volume and Frequency
Hundreds of thousands of units, delivered annually.



REGIONS OF EXPORT

Current Regions of Export:
Botswana, Hong Kong, Namibia, Swaziland, UK.

Targeted Export Regions:
Other Sub-Saharan African countries

WHY CHOOSE US AS YOUR PARTNER

- Reliability of supply
- Very competitive pricing
- Sourced directly from factories
- Quality of products
- Strong and reputable brands, some internationally-recognised.

Imaan Luxury Organics

Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Skin Care Products

Website:
www.imaanskincare.com

Phone:
+27 81 210 8681
+27 71 247 9685

Email:
support@imaanskincare.com

BUSINESS OVERVIEW

Founded in 2020, Imaan Luxury Organics offers high-quality, ethical, and spiritually conscious products inspired by a passion for health and natural well-being. The brand is committed to holistic wellness, blending cellular frequency understanding with high vibrational frequency ingredients.

What began as a personal journey into organic and halal self-care evolved into a luxury product line reflecting a devotion to purity, sustainability, and Divine nourishment. Imaan Luxury Organics has established a meaningful footprint in the health and wellness space, focusing on educating consumers on cellular nourishment and vibrational well-being. The company has two staff members. Products are manufactured by outsourcing in Tulbagh, although Imaan Luxury Organics assists with the ingredient composition of the products.

PRODUCTS SUPPLIED

Imaan Luxury Organics supplies a range of skin, body, hair, and homecare products for adults and children. These include: Body Creams (125ml & 250ml), Body Oils (50ml), Conditioner (200ml), Deodorant (60ml), Diffuser Oils (50ml), Exfoliator (100ml), Facewash (100ml), Hair Oil (50ml), Hair Serum (200ml), Masks (50ml), Moisturisers (50ml), Room & Linen Mist (100ml), Shampoo (200ml), Serums (15ml & 20ml), Toner (100ml), Treatment creams (20ml), Treatment Masks (250ml).

REGIONS OF EXPORT

Current Regions of Export:
Australia, South Africa and United States.

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Imaan Luxury Organics offers a unique alignment with conscious consumer demands, providing organic, vegan, and halal products that promote cellular health and ethical luxury. With a foundation built for scalability and an expanding online presence, Imaan Luxury Organics is positioned for international growth. Buyers can trust in a brand committed to environmental stewardship, eco-friendly packaging, and sustainable practices. The brand has demonstrated effectiveness with extraordinary customer feedback.



Standard Bank
Business & Commercial

Kakanga Food Suppliers

KAKANGA FOODS

Place of Origin:
Zambia, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Food Suppliers

Website:
www.stecia101.wixsite.com/kakanga-foods

Phone:
(+260) 977606110

Email:
gracenjapau@gmail.com

BUSINESS OVERVIEW

Kakanga Food Suppliers was founded in 2010 by Grace Njapau. The company was established in the year 2011 as a limited company that supplies food products like; honey, cassava meal, beans and moringa seed. The company consists of 80% women and 20% youths.

PRODUCTS SUPPLIED

- Cassava meal
- Beans
- Moringa seed
- Organic honey.

REGIONS OF EXPORT

Current Regions of Export:
South Africa and Zambia.

Targeted Export Regions:
China.

WHY CHOOSE US AS YOUR PARTNER

- We are experienced, consistent, reliable and proven to be efficient.
- Our products are organically certified.

Awards won:

- Woman entrepreneur of the year 2013 (ZFAWIB)
- Marche Mediterranean International du Tourisme (M.I.T).





Standard Bank
Business & Commercial

KZN Oils

Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Petroleum Energy

Website:
www.kznoils.co.za

Phone:
+27 (0) 315700500

Email: vreddy@kznoils.co.za

BUSINESS OVERVIEW

KZN Oils is a wholesale fuel supplier. KZN Oils was conceptualised in 1994 by Mrs Esay Reddy and the late Mr Rajen Reddy. Mrs Esay Reddy is currently the Executive Chairman.

There are four divisions:

1. Service Stations: We identify a property, employ the services of a professional team for a turnkey solution on concept drawings and construction. We also assist with site and retail licence applications.
2. Commercial Fuels: We provide equipment to store fuels with technical expertise.
3. Lubricants: We have a full range of lubricants for passenger and commercial vehicles, light-industry, heavy-industry, marine, roads and construction, and speciality products.
4. LPG: We provide bulk storage, cylinders, and logistics.

PRODUCTS SUPPLIED

We provide complete turnkey solution services to establish a service station or depot, which provides Fuel, Lubricants and LPG sales and logistics services.

Volume and Frequency
10 000 000 litres of fuel, 110 000 litres of lubricants, 250 000 kgs of LPG, monthly.

REGIONS OF EXPORT

Targeted Export Regions:
The African continent.



WHY CHOOSE US AS YOUR PARTNER

- KZN Oils has more than 20 years' experience in the petroleum industry. We are renowned for our safety standards, ensuring that our safety managers and supervisors have the resources they need for optimal safety operations and we have information specifically tailored for the industry. Our ambition is to achieve no harm, no leak, and a safe working environment across all of our operations. All our employees strive to achieve this goal each day.
- We have partnered with Astron Energy under the Caltex brand and Total Gaz South Africa. Our industry knowledge is continuously shared between all parties to provide the best possible service, products, and safety at all times.
- KZN Oils is a Level 1 BBBEE contributor to the South African economy. Ensuring that opportunities are available to all who seek them.

Awards:

- KZN Oils Top Business in the Manufacturing Sector,
- KZN Oils (Category- Large Corporations),
- Chairman's Award
- Top Women Awards.

Standard Bank
Business & Commercial

Lingote Traders

LINGOTE TRADERS

Place of Origin:
Zambia, Africa

Sector:
Distribution, retail and wholesale

Sub-sector:
Commodities

Phone:
(+263) 773030691
(+260) 976977752

Email:
percygwa@gmail.com

BUSINESS OVERVIEW

Lingote Traders specialises in agricultural commodities trading into Zimbabwe and Africa.

We hold warehouses in Zambia, Zimbabwe, South Africa and Mozambique.

PRODUCTS SUPPLIED

- Soyabeans
- Copper
- Chrome
- Tobacco.

REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are a trusted African brand with a global reach, logistical expertise and a well-structured business model that delivers value.



Rutungu Distributors

Place of Origin:
Uganda, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Alcohol, Appliances & Electronics, Clothing & General Goods

Phone:
(+256) 392613366

Email:
dean.munene@rutungudistributors.com

BUSINESS OVERVIEW

Rutungu Distributors Limited (RDL) is one of Uganda's leading distributors of alcoholic beverages and a contract distributor of Uganda Breweries Limited (UBL).

Our purpose is "To build trust in society and consistently provide quality services."

At RDL, we are passionate about our customers' satisfaction. We aim at the highest standards of service delivery, looking to ensure that our products are available to every one of our customers, in a timely manner.

At the start of this year, we took a decision to go into the importation of general merchandise from Dubai. The import items include kettles, TVs, clothing, ladies bags to mention a few.

PRODUCTS SUPPLIED

- Alcohol: Beer, spirits (whiskeys, vodkas, gins)
- Appliances & Electronics: Air conditioners, cookers, deep freezers, kettles, microwaves, refrigerators, TVs, washing machines,
- Clothing: Clothing, ladies bags, sportswear
- General Goods: Glassware, stationery, toys.

Volume and Frequency
20,000 cases of beer, 2,000 cartons of assorted spirits, 100,000 assorted general merchandise and household items, delivered monthly.



REGIONS OF EXPORT

Current & Targeted Regions of Export:
Democratic Republic of Congo, Rwanda, South Sudan.

WHY CHOOSE US AS YOUR PARTNER

At RDL, we conduct our business with transparency and authenticity and are passionate about our customers' satisfaction.

Our ideals are: Teamwork, Growth & Innovation and Customer Focus. We have developed a framework of applicable professional standards by which we conduct our business.

At RDL, we value our staff and are supportive of their professional growth. We offer room for progression within the enterprise and career advancement and we provide the financial support needed for this.

Awards:

- In 2019, RDL won an award as the best distributor of reserve spirits, with the highest sales volumes countrywide.

Standard Bank
Business & Commercial

Saeed Investments

Place of Origin:
Malawi, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Agro-commodities

Website:
www.saeedinvestments.com

Phone:
+265 995 449 000

Email:
md@saeedinvestments.mw

BUSINESS OVERVIEW

Saeed Investments is a Malawian agricultural commodities company founded by Mr Saeed Watson Dinyeloh. What began as a small sole proprietorship in 2005 grew into a group of companies, registered as a limited company in 2018, with sister companies in distribution, fertiliser blending, logistics and trading.

The team comprises four directors and over 220 employees, including managers, supervisors, team leaders and casual workers. The company has two factories and over 15 warehouses in various locations in Malawi. It currently exports approximately 20,000 MT per annum to South Africa and India, with efforts underway to expand its presence in international markets.

PRODUCTS SUPPLIED

- Groundnuts (CG7)
- Pigeon peas (red)
- Sesame (mixed and black)
- Sorghum (Macia)
- Soya bean (Tikondane and Makwacha).

REGIONS OF EXPORT

Current Regions of Export:

- India
- Kenya
- South Africa
- Turkey.

Targeted Regions of Export:
Worldwide.







WHY CHOOSE US AS YOUR PARTNER

- Committed to delivering quality, reliability and value
- Practical, cost-effective solutions delivered on time
- Focus on building long-term partnerships rather than one-time transactions, so buyers' needs are understood and supported.

Standard Bank
Business & Commercial

Service Parts Logistics

Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
IT Hardware

Website:
www.spl.co.za

Phone:
+27 (0) 117954600

Email:
sales@spl.co.za

BUSINESS OVERVIEW

Service Parts Logistics is Africa's biggest IT parts and remarketed IT hardware distributor.

SPL buys parts in bulk from manufacturers, and works as an authorised wholesaler for many tier-1 brands, as well as through a network, built over 30 years, of hundreds of other vendors from across the globe – we are proud to be able to source 99% of our customer's 'hard-to-find' IT parts.

We supply Certified Remarketed IT hardware – including laptops, desktops, servers, storage and networking equipment – which has been quality-checked and comes with full SLA-driven warranties lasting a minimum of 1 year, and up to 5 years.

SPL exists to improve the lives of our customers by supplying parts and services that help our customers to maximise the performance of their IT hardware investments. We see ourselves as more than just a parts supplier, we're a gamechanger and an innovative and committed partner to your business. We'll change the way the world works for you – developing new ways of meeting your goals, new IT systems, and holding stock just for you.

We know that the most important thing is the relationship we have with our customers, and we do what it takes to serve them well.

SPL has offices and warehouses in Johannesburg (Head Office), Cape Town and Durban.

PRODUCTS SUPPLIED

We have three distinct, but highly complementary business areas:



- **Parts Distribution:** Supporting brands from Acer to Zebra (and all the big names you know and love in between like Cisco, Dell, Fujitsu, HP, HPE, Kyocera, Lenovo, Toshiba, ServiceLife, Xerox and many more).
- **Reverse Logistics Management**
- **Warranty supply to businesses and warranty management for OEMs:** We can support your in-use equipment on a SLA-driven warranty (4hrs, next-day or best-effort – as your budget allows).

REGIONS OF SUPPLY

SPL is the largest IT parts distributor in the Africa and Middle Eastern Region.

WHY CHOOSE US AS YOUR PARTNER

SPL goes the extra mile – just ask any of our customers:

- We provide Inhouse sales and technical training
- Our systems are 100% proprietary and developed inhouse
- Inhouse technical skills in our bench and software developers
- SPL has developed the iSuppli system, our online 'Self Service' parts management software, free to all customers.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Shanghai Pran Wines Co

Place of Origin:
China, Asia

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Wine

Phone:
(+86) 215 6093389

Email:
jassiedong@pranwines.com

BUSINESS OVERVIEW

Shanghai Pran Wines Co was established in 2012 and initially focused on premier wineries from Australia, selling their fine wine to the Chinese market. Over the years, Pran Wines has grown into one of the leading importers of Australian fine wine, and has been named 'Best Australia Importer' by Wine Australia.

In 2020, we entered a new era of expansion as we set up cooperation with a number of famous wineries from South Africa, Spain, Italy, and Chile. Steadily our brand portfolio is growing to include an international selection.

PRODUCTS SUPPLIED

We provide the following Boekenhoutskloof wines:

- Cabernet Sauvignon
- Syrah
- Semillon
- Porcupine Ridge Cabernet Sauvignon
- Porcupine Ridge Syrah
- The Chocolate Block
- The Wolftrap Red
- The Wolftrap White
- Vinologist Cabernet Sauvignon
- Vinologist Syrah
- Vinologist Sauvignon Blanc.

REGIONS OF EXPORT

Current Regions of Export:
Mainland China: All regions and provinces.



WHY CHOOSE US AS YOUR PARTNER

The South African wines in our portfolio are from the cellars of Boekenhoutskloof. Through the relentless pursuit of quality in every detail, the winery is regarded as one of South Africa's top producers, consistently delivering 5-star rated wines. Boekenhoutskloof was named 'Winery of the Year' by the esteemed South African John Platter Wine Guide twice over the past decade, in 2012 and 2020 for "wine that is not only superlative but of sufficient scale, consistency and depth to help propel South Africa to the pinnacle of international repute."

Standard Bank
Business & Commercial

Swaziland Meat Wholesalers

Place of Origin:
eSwatini (formally Swaziland), Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Meat

Phone:
+(+268) 76024087 or
+(+268) 78024086

Email:
drorswazi@hotmail.com

BUSINESS OVERVIEW

Swaziland Meat Wholesalers (Pty) Ltd is a wholesale and retail butchery which is well established in the local meat industry and is one of the leading meat suppliers in eSwatini. The business is owned and run by the Togerman family and was established in 1988. The company has an abattoir at Ngwenya Industrial Site, and distribution outlets in Manzini and Lomahasha, with their Matsapha outlet, recently, taken over by OBC Butchery who is one of their big clients.

The business is headquartered in Oshoek with outlets in Manzini, Mbabane, and Lomahasha. These are strategic locations which gives the business a footprint reach across the country. This ensures timely delivery of orders to customers.

PRODUCTS SUPPLIED

Meat of bovine animals, fresh or chilled:
- Carcasses and half carcasses
- Other cuts with bone-in
- Boneless.

Meat of bovine animals, frozen:
- Carcasses and half carcasses
- Other cuts with bone-in
- Boneless.

Meat of swine:
- Carcasses and half carcasses
- Hams, shoulder and cuts thereof, with bone-in
- Ribs.

Meat of poultry:
- Mechanically deboned meat
- Carcasses (excluding necks & offal) with all cuts removed, frozen
- Frozen whole bird, frozen
- Boneless cuts
- Offal
- Bone-in portions.

REGIONS OF EXPORT

Current Regions of Export:
Southern Africa.

WHY CHOOSE US AS YOUR PARTNER

Swaziland Meat Wholesalers (Pty) Ltd has acquired large clients which contributes to a healthy year-on-year growth in the market. This has also prompted the business to innovate in order to enhance and increase their product lines going forward.

Swaziland Meat Wholesalers buy their stock from local farmers and the Ministry of Agriculture is always responsible in making sure that the livestock the company buys are disease-free. The Ministry makes regular visits to conduct tests to make sure that the meat is not contaminated with any disease. The test is first done when the animal is alive, where it is tested for the foot and mouth disease. After slaughter the meat is also tested by the health inspector to check if the processing has been properly conducted. Finally, the Ministry of Health conducts their own tests before the meat products are supplied to local shops.

Pricing is aligned to focus on value for the customer.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

Tesho Enterprises

Place of Origin:
Zambia, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Gemstones

Phone:
(+260) 955202619

Email:
habasimbi@gmail.com

BUSINESS OVERVIEW

Tesho Enterprises is a Zambian firm established in October 2012, registered under the Registration of Business Names Act, 2011, with certificate number 199703. The company trades in clothing, gemstones and agro products.

Tesho Enterprises trades in Zambian gemstones, agri products and handcrafts which would be sold within Zambia and internationally. The proprietors source raw material locally where possible and process them into various products.

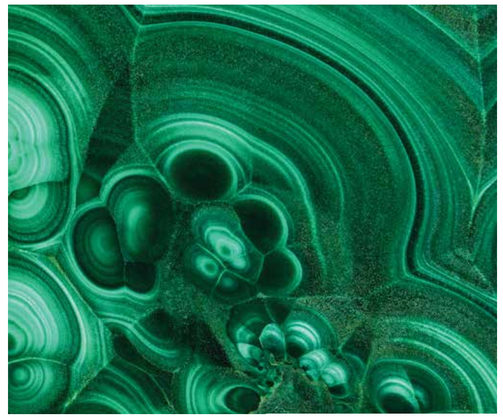
Tesho Enterprises is currently managed by its Directors namely; Mrs Chilala Mayanda Habasimbi, Ms Grace Linyanda Munganguta and Mrs Lucy Munganguta Chilenje. The combination of these three directors enables the business to meet its desired goals. As the business grows other staff will be employed to manage the business.

PRODUCTS SUPPLIED

- Raw malachite
- Polished malachite.

REGIONS OF EXPORT

Current & Targeted Regions of Export:
Asia, Africa, Europe, and USA.





WHY CHOOSE US AS YOUR PARTNER

We trade in authentic and organic products that originate in Zambia.

Accreditations:
Zambia Development Agency Certificate of Registration.

Standard Bank
Business & Commercial

Tiksons Easy Living

Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Technical Equipment

Website:
www.tiksons.co.za

Phone:
(+27) 165566024

Email:
info@tiksons.com

BUSINESS OVERVIEW

Tiksons Easy Living has been proudly providing high quality products and services to the Middle East and Africa region since 2000.

What differentiates us from other businesses is our ability to truly connect with our customers, and provide the exceptional, compassionate service they deserve.

PRODUCTS SUPPLIED

- Agriculture
- Electrical equipment
- Contracting and construction
- Energy.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Asia and Middle East.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our group companies undertake research and development, generation and distribution of operations. For us, customer satisfaction is key.



African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

– DISCLAIMER

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

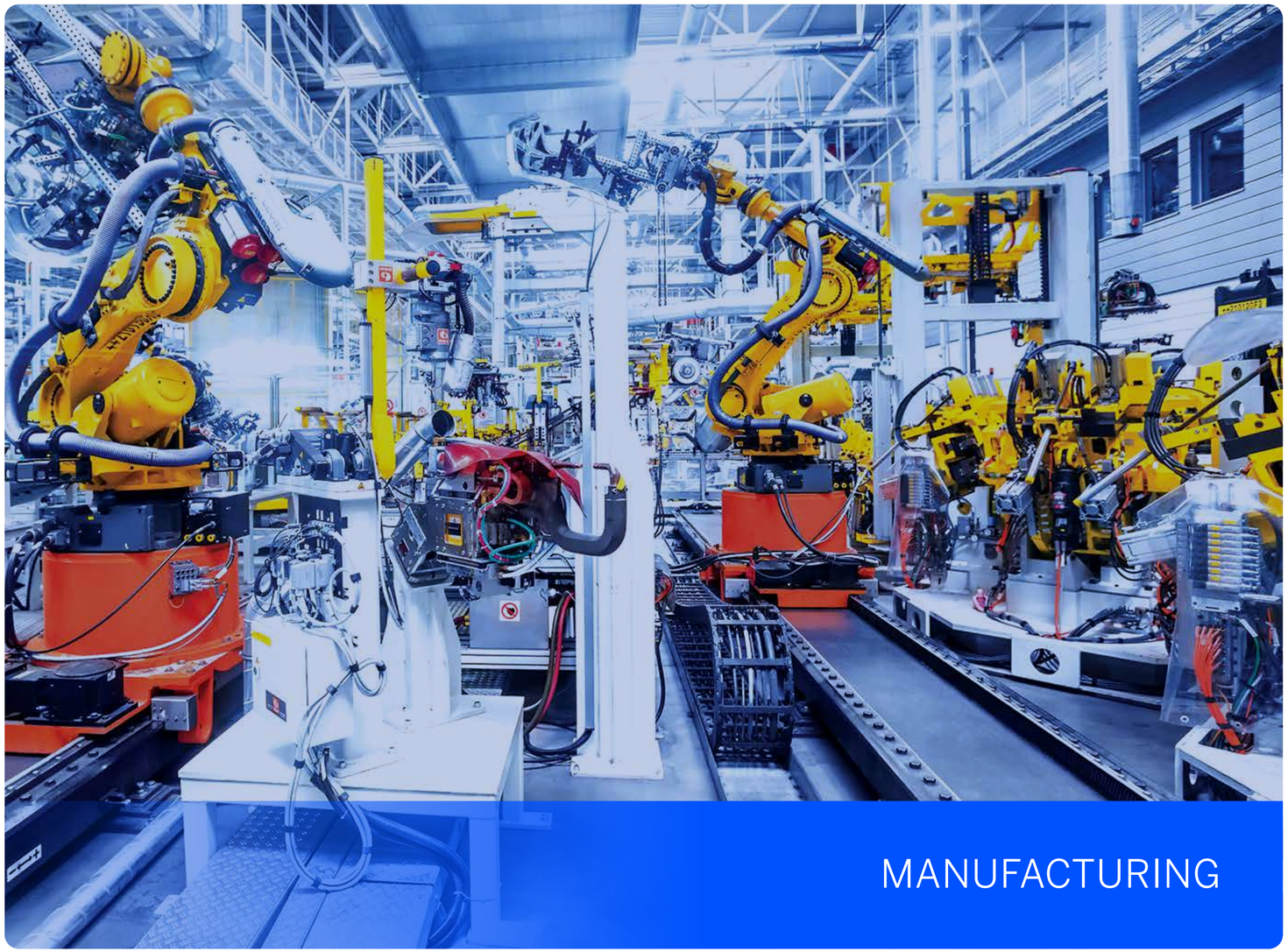
CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

Standard Bank
Business & Commercial



MANUFACTURING

Standard Bank
Business & Commercial

African Extracts

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Skin Care

Website:
www.africanextracts.com

Phone:
+27 21 514-3100

Email:
rob@scentpac.net
info@africanextracts.com

BUSINESS OVERVIEW

Established in 2003 by Rob Tiffin, African Extracts produces African Extracts Rooibos Skin Care, one of South Africa's leading skin-care brands. Its hero ingredient, Rooibos (Aspalathus linearis), is an indigenous plant rich in antioxidants and polyphenols that grows only in the Cederberg mountains.

From its base in Paarden Eiland beside the Cape Town port, African Extracts runs its own manufacturer, Scentpac (Pty) Ltd, with more than 60 staff, an R&D lab and production lines for gels, lotions and creams, making all its Rooibos products plus limited white-label lines.

PRODUCTS SUPPLIED

- **Rooibos Classic:** Daily care for normal/combination skin (South Africa's No. 1 best-selling Essential Care), with Tissue Oil and Hand Cream
- **Rooibos Purifying:** Oil control and pimple/spot treatment
- **Rooibos Radiance:** Brightening, even tone and dark marks
- **Rooibos Advantage:** Dry and dehydrated skin and anti-ageing
- **Rooibos Hydrofirm-C+:** Anti-ageing and anti-wrinkle
- **Rooibos Man:** Face wash, scrub, moisturiser and shower gel for face, body and hair.

Volume and Frequency

- Approximately 2.5 million products per annum
- Pack sizes from 30ml serums and 50–100ml creams to cleansers, micellar water and scrubs of 100–400ml, up to 750ml.



REGIONS OF EXPORT

Current Regions of Export:
Botswana, European Union, Namibia, UK.

Targeted Export Regions:
Asia, including China.

WHY CHOOSE US AS YOUR PARTNER

- Proven quality, trusted for 25 years as a leading FMCG brand using Rooibos as its key active ingredient
- A modern certified manufacturing facility, powered largely by solar, ISO 22-716 (GMAP) certified, which also produces a white-label range for a major retailer
- Unique Rooibos provenance
- Rooibos (Aspalathus linearis) can only be sourced from South Africa and is protected internationally as a Protected Designation of Origin (PDO) under the European Union registry
- Tried and tested skin-care portfolio with strict quality control and competitive pricing
- Efficient business systems and export capability, with easy access to the Cape Town port (2 km)
- Dedicated sales, marketing, production, quality and logistics teams provide regular order updates and structured lead times.

Standard Bank
Business & Commercial

Apple Tree Natural

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Cosmetics and beauty care

Website:
www.appletree.co.za

Phone:
+27 (0) 712021088
15806592522 (China)

Email:
info@appletree.co.za

BUSINESS OVERVIEW

Apple Tree Natural is a Chinese South African-based manufacturer that utilises local South African ingredients to make natural cosmetic products. We are best-known for our Aloe, Rooibos and Avocado Oil-based ranges. We focus on local cosmetics and use natural ingredients like Rooibos Tea and Moringa Tea and wine.

PRODUCTS SUPPLIED

- Aloe gel
- Rooibos tea
- Wine.

REGIONS OF EXPORT

Current Regions of Export:
Dandong Province, Wenzhou in China.

WHY CHOOSE US AS YOUR PARTNER

At Apple Tree Natural, we select only the best South African ingredients to manufacture our Aloe, Rooibos, Moringa and Avocado-Oil products, ensuring a natural product.

We have over seven years' experience in manufacturing and exporting to China.









African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Beauty Radiance by Fritzwa

FRITZWA GROUP

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Cosmetics & Skincare

Website:
www.fritzwagroup.com

Phone:
(+233) 242679093

Email:
info@frtizwagroup.com

BUSINESS OVERVIEW

Beauty Radiance by Fritzwa (BRBF) is a subsidiary of the Fritzwa Group dedicated to crafting premium, natural skincare solutions across Africa and beyond. Rooted in Ghanaian tradition, the company uses ethically sourced raw materials, including 100% natural shea butter from Northern Ghana and certified organic African black soap. BRBF's products are handmade and aim to promote wellness, celebrate African heritage, and empower communities. The company is structured with dedicated teams for production, quality control, research and development, and logistics, enabling efficiency and growth.

PRODUCTS SUPPLIED

Shea Butter Range:

- Pure 100% Shea Butter (Unrefined)
- Shea Butter with Black Seed Oil
- Shea Butter Soaps.

African Black Soap Collection:

- Organic Black Soap Bars
- Liquid Black Soap (Enriched with Essential Oils).

Essential Oils & Natural Blends:

- Black Seed Oil
- Neem Oil
- Tea Tree Oil.

The company also offers customised skincare packages, branded corporate skincare gifts, and the wholesale and export of bulk natural products.

REGIONS OF EXPORT

Targeted Export Regions:

- Worldwide

WHY CHOOSE US AS YOUR PARTNER

- Beauty Radiance by Fritzwa offers authentic, effective, and natural skincare products that are handmade from ethically sourced, pure, and unadulterated raw materials.
- The brand is built on core values including Integrity, Wellness, Sustainability (eco-friendly processes and packaging), and Empowerment. BRBF actively supports the BEYOND BARS initiative, a social impact program that trains incarcerated women in natural skincare and crafts, providing them with skills for sustainable livelihoods.
- Partnering with BRBF supports quality products while championing social transformation and the preservation of African heritage.



Standard Bank
Business & Commercial

Bevcol (formally Ironbok)

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Soda & Beverages

Website:
www.ironbok.com

Phone:
+27 (0) 639163217

Email:
admin@ironbok.com

BUSINESS OVERVIEW

As market leaders in premium soda, Bevcol also prides itself as a trend setter, playing a role in offering new experiences to our valued consumers. We are an ever-adapting manufacturer of world-class sodas and beverages to suit any market or economic group.

Founded in the 1990's the brand grew from one entrepreneur's dream to create a drink that would achieve energy while promoting good health. After many years of research and experimentation, we have evolved into a full production facility, offering a variety of beverage lines.

PRODUCTS SUPPLIED

- Ironbok Energy Drink
- Bellini Water
- Jelliboy Gourmet Soda
- JelliUp
- Tropic Tornado
- Rooibos Remedy
- Plus+ Buchu Remedy
- MusclePower Isotonic Drink
- Lefut Non-alcoholic Wines and Champagnes.

Volume and Frequency
1+ million, produced monthly.

REGIONS OF EXPORT

Current Regions of Export:
Ghana, Namibia, UK.

Targeted Export Regions:
Asia.





WHY CHOOSE US AS YOUR PARTNER

At Bevcol, we believe in offering the best quality product for the best price. We have a taste development team unrivalled in the industry.

We also have been involved in the farming and cultivation of raw produce for beverage manufacturing for generations and believe our knowledge on proudly South African products and the flavour infusions available to us would be wildly popular abroad.

Standard Bank
Business & Commercial

Blue-Black Brands

Place of Origin:
Botswana, Africa

Sector:
Manufacturing

Sub-sector:
Household cleaning products

Phone:
(+267) 73874241

Email:
omphemsken@gmail.com

BUSINESS OVERVIEW

Blue-Black Brands is a premier detergents manufacturer, with a state-of-the-art semi-automated plant that offers 1,000L/Hr production capacity, from water purification through to filling and capping. We manufacture detergents for household consumption and our well-known brand is called Estelle.

We pride ourselves on quality products, competitive pricing and our ability to meet customer demands. We have a mini inhouse lab where we test products during production runs to maintain our standards.

PRODUCTS SUPPLIED

- 750ml dishwash liquid soap available in green and yellow.

REGIONS OF EXPORT

Targeted Regions of Export:
China and African regions.



WHY CHOOSE US AS YOUR PARTNER

Our Estelle brand is known for its excellent cleaning ability, being economical and for its natural fragrance. Our focus is quality cleaning products that last longer but are gentle on the skin.

We achieve this by combining different surfactants to provide a rich and thick foam with a strong cleansing ability that cleans dishes and household items quickly and efficiently, cutting through dirt and grease. Because it is a thick cleaning product, only small quantities are required to achieve desired results. We use natural lemon extract oil to achieve a natural, pure, and fresh smell that also moisturises the hands.

Certifications:
Our products have been tested by Botswana International University of Science and Technology (BIUST) and Botswana Bureau of Standards (BOBS). We are in the process of being BOBS certified.

Bosch Projects

Place of Origin:
South Africa (Africa, South America, North America, Asia)

Sector:
Manufacturing

Sub-sector:
Engineering, Construction

Website:
www.boschholdings.co.za

Phone:
+27 (0) 315356000

Email:
rosettensteins@boschholdings.co.za

BUSINESS OVERVIEW

Bosch Projects is a member of the Bosch Holdings group of engineering, construction and operations management companies. Bosch Projects is fully committed to BBBEE development. Bosch Projects has a proud record of serving both the public and private sector Clients, having successfully completed projects in more than 120 countries across the globe.

Technical excellence is a cornerstone of our business and testimony to this are the numerous expert and project excellence awards we have received. We have offices located in South Africa, Kenya, Brazil and the United Kingdom.

PRODUCTS SUPPLIED

- Sugar cane production and agribusiness
- Cane sugar mills and refineries
- Sugar technology development and equipment supply
- Cogeneration and Ethanol.

Volume and Frequency
R50 million, produced annually.

REGIONS OF EXPORT

Current Regions of Export:
Brazil, Colombia, Dominican Republic, Egypt, Guatemala, Indonesia, Jamaica, Malawi, Mauritius, Mexico, Mozambique, Nicaragua, Panama, Philippines, Reunion, Sudan, Swaziland, Tanzania, Thailand, USA, Venezuela, Vietnam and Zambia.



WHY CHOOSE US AS YOUR PARTNER

Client relationships are central to our business. Our company has a passion for excellence and innovation, which is at the heart of our business. We deliver beyond expectations and embrace transformation.

Awards

- 2016 – Consulting Engineers South Africa (CESA) – Engineering Excellence Commendation Award, Best International Project: Nakambala (Sugar Mill) Product Alignment and Refinery Project
- 2015 – CESA Engineering Excellence Award Winner, Project with Value of between R50 and R250 Million: Bronkhorstspruit Biogas Project
- 2012 – CESA Engineering Excellence Commendation Award, Best International Project: Ubombo (Sugar Mill) 410 to 500tch Factory Expansion
- 2005 – South African Association of Consulting Engineers (SAACE) International Business Developer of the Year
- 2004 – South African Institute of Civil Engineering (SAICE) – Most Outstanding Civil Engineering Achievement in International Projects, Durban regional award and national commendation – Kagera Rehabilitation Project.

Cape Herb & Spice

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Herbs, Spices

Website:
www.capeherb.co.za

Phone:
(+27) (0)21 701 5140
(+27) (0) 83 380 3211

Email:
dave.parsons@capeherb.co.za

BUSINESS OVERVIEW

Founded in 1994, Cape Herb & Spice began as an entrepreneurial endeavour and now operates as part of the Libstar group. The company is located in Cape Town, which is situated along the West-African trading route that was explored by sailors in the 1400s. The Dutch East India Company established a settlement in Cape Town in the 1600s, which acted as a midway point for their trade with Asia. This mix of European, African, and Asian cultures has given the city a rich culinary heritage, against which backdrop the business was formed.

Cape Herb & Spice has grown into a global player and now employs over 700 people, operating across five sites in Cape Town, South Africa. All of its factories are accredited according to top international food safety and ethical standards

PRODUCTS SUPPLIED

Herbs & Spices, Seasonings, Condiments, Sauces, Grinders, Refill Doys, Seasoning Shakers, Veggie Seasonings, Rub Tins, Chilli Tins, Curry Tins, Liquid Seasonings, Meal Solutions, Spices Of Origin, Freeze Dried Herbs, Flavoured Sugar Vanilla, Vanilla, Chilli Sauces Bbq, Grill Sauces, and Multipacks.

REGIONS OF EXPORT

Current Regions of Export:
USA, Canada, Mexico, Colombia, Brazil, plus other Central and South American countries, China, Japan, South East Asia, India, Middle East, Europe, Russia, Australia, New Zealand, Oceania.

Targeted Export Regions:
Worldwide.



WHY CHOOSE US AS YOUR PARTNER

Cape Herb & Spice is a global player, based in South Africa, manufacturing and supplying in more than 50 countries. The company is BRC Certified and its products have the following attributes: no added MSG, no artificial colorants and flavorants, no preservatives, non-GMO, and non-irradiated. Over 80% of its herbs & spices are procured from source. The company conducts annual SMETA ethical audits (international certification), and all its products are vegan, Halaal, and Kosher.

Certifications:

- BRC certified
- SMETA ethical audits.



– DISCLAIMER

Standard Bank
Business & Commercial

CBC Fasteners / Bolt Corporation

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Fastener Manufacturing

Website:
www.cbc.co.za
www.boltcorporation.co.za

Phone:
+27 (0) 117670000
+27 (0) 119554480

Email:
info@cbc.co.za
sales@boltcorp.co.za

BUSINESS OVERVIEW

CBC Fasteners (Pty) Ltd (CBC) / Ben Cor (Pty) Ltd t/a Bolt Corporation (BC) are Fastener Manufacturers producing a standard range of M6mm to M24mm on a cold forging process (CBC) and the larger diameters and lengths via a hot forging process (BC) - M24mm to M72mm, capable of supplying all your Bolt and Nut requirements for use in a variety of industries.

We manufacture out of owned premises, which comprises multiple factories and warehouses with full logistics and export functionality.

We service a variety of industries including: Mining, Construction, Electrification, General Engineering, Automotive (in volume standards), White Goods, Rail, Solar and Telecommunications.

PRODUCTS SUPPLIED (BC)

DIN931; DIN933; DIN558; DIN834; Oval Head mill liner bolts; T-Head mill liner bolts; Square head mill liner bolts; Rubber liner bolts ; Electrical: Adjustable stayrods and spindles ; Steel structural industry: Friction grip bolting, specialised high tensile products, standard bolts; Road and construction: Foundation bolting, barrier and culvert fastening; Rail fasteners: Fish plate, turn out, cup bolts.

PRODUCTS SUPPLIED (CBC)

DIN 933; DIN 931; DIN 934; DIN 558; DIN 601 (SABS 135); CPS (SABS 1143); NIB (SABS 1143); SNB (SABS 1143); EN 14399-3 (Friction Grip); EN 14399-4 (Friction Grip).



Volume and Frequency
Negotiable volumes and frequencies.

REGIONS OF EXPORT

Current Regions of Export:
Southern Africa (SADC), Botswana, Lesotho, Swaziland (BLS), Namibia, Zimbabwe, Zambia, some significant exports to Eastern and Western Europe.

Targeted Export Regions:
Looking to develop partnerships in Central and Northern Africa and Europe.

WHY CHOOSE US AS YOUR PARTNER

We are the premier Local Manufacturers in Sub-Saharan Africa producing a quality product and providing the backup all the way through to the installation and have over 70 years' experience in the supply of Bolts and Nuts across all industries.

Standard Bank
Business & Commercial

CEMO Pumps

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Pump Products

Website:
www.cemo.co.za

Phone:
+27 (0) 116182003

Email:
sales@cemo.co.za
harold@cemo.co.za

BUSINESS OVERVIEW

CEMO Pumps (Pty) Ltd is a South African-based private manufacturing company with one of the most comprehensive range of pump types in Africa, supplying both the African and International markets with pumps and spares for over 60 years. Our years' of experience in the pumping industry holds us in the highest regard for quality, delivery and support of our engineered products.

Machining facilities include CNC lathes, machining centres, vertical and horizontal boring mills, conventional turning, milling, drilling, and gear cutting machines. All pump products carry either the CEMO or CROWN branding. Staff complement consists of 100+ staff including artisans, administration staff as well as a dedicated team of engineers responsible for both design and development of existing and new pump products.

PRODUCTS SUPPLIED

Our pump range includes:

- Helical rotor (progressive cavity) pumps
- Multistage mine dewatering centrifugal pumps
- High pressure plunger pumps
- Mud pumps
- Pump spares and pump accessories.

Our products are manufactured for the mining, agricultural, municipal, and industrial sectors.

Volume and Frequency
Equivalent of 5 containers, produced monthly.



REGIONS OF EXPORT

Current Regions of Export:
Africa, Australia, South East Asia, United Arab Emirates, UK, USA.

Targeted Export Regions:
All countries.

WHY CHOOSE US AS YOUR PARTNER

CEMO Pumps (Pty) Ltd holds an internationally recognised ISO Quality Certification. All pumps and spares are manufactured in-house thus giving CEMO Pumps (Pty) Ltd the unequalled advantage of eliminating the "middle man" and supplying quality engineered products to our customers at competitive prices within a realistic delivery period.

We would encourage potential and current customers to visit our facility and reassure themselves of our ability to manufacture and supply a quality product. Turnkey pumping projects including custom pump builds are catered for to suit the customer's exact requirements.

Based on our expertise and years' of experience, we have gained a reputation in the market for being an innovative manufacturer that delivers reliable, competitively priced pumps and spares.

Champion Health Care

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Medical Manufacturing

Website:
www.championhealthcare.co.za

Phone:
+27 (0) 312058393

Email:
echetty@championhealthcare.co.za

BUSINESS OVERVIEW

Champion Health Care (Pty) Ltd is a medical dressing supplier that designs, develops, manufactures, and markets medical dressings and related products. CHC was established in 2004 to continue the progression of medical dressing supply in South Africa. Through the vision of creating job opportunities and the commitment of pushing back the frontiers of poverty.

The company's initial product offering includes gauzes, swabs, bandages, dressings, pads, sanitary towels, and disposable underwear. These products are very popular among hospitals, clinics, pharmacies, and private general practitioners. CHC also imports and distributes other medical-related products. Our vision is to be rated as one of the leading medical textile companies in the health care industry. We are a company that focuses on the efficient and cost-effective supply and manufacture of quality health products. We know that through customer service excellence and progress, we can provide health care products, by people that work towards the fulfilment of a common goal.

PRODUCTS SUPPLIED

- 3 Ply Ear-looped Face mask
- Crepe Bandages
- Eye and Nose Pads
- Face Shield / Visor
- First Aid Kits
- Gauze / Swabs
- Hypodermic Syringes and Needles
- Infrared Non-Contact Digital Thermometer
- KN95 Protective Face Mask, N95 Protective Face Mask,
- Maternity Tampons
- Nitrile Gloves and Latex Gloves
- Sanitary Towels
- Surgical Gowns and Medical Consumables
- Thermometer
- Transpore and Micropore Tape
- Triangular Bandages.

Volume and Frequency
250 000 sales or R500 000 average, monthly.

REGIONS OF EXPORT

Targeted Export Regions:

- The African Continent.

WHY CHOOSE US AS YOUR PARTNER

CHC has over 16 years' of professional experience in the medical supply industry. We guarantee the efficiency and transparency of our customer service promise and our success depends on our ability to consistently satisfy ever-changing customer preferences. We strive to be innovative and responsive while providing an excellent quality of service and product at competitive prices.

CHC's broad-based black economic empowerment (BBBEE) credentials are impeccable, and the company has been awarded a Level 1 BBBEE status under the Department of Trade and Industry's Codes of Good Practice as well as SABS standard approval.

Standard Bank
Business & Commercial

Corruseal Group

CORRUSEAL GROUP
Better Packaging for a Better World

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Packaging

Website:
www.corruseal.co.za

Phone:
+27 (0) 319109400

Email:
sales@corruseal.co.za

BUSINESS OVERVIEW

Established in 1964, Corruseal Group is an integrated corrugated box and board manufacturing group. Our facilities include collection of waste nationally, production of paper in our fully recycled paper plant, national distribution to and out of our five corrugated plants based in all the major provinces. Our plants are ideally located for road and sea freight exports.

Our ethos is 'better packaging for a better world' and is reflected in our state of the art facilities located in facilities in Kwa-Zulu Natal, the Western Cape, Gauteng and Port Elizabeth, South Africa. We have all the major accreditations required to service the FMCG, Industrial, Food and Agricultural sectors. We also manufacture 3-piece food cans and ends, the main applications are food, baby powder, citrus, pineapple, and pet food.



PRODUCTS SUPPLIED

- Corrugated boxes inclusive of RSC's and die cut variants for all applications (Volumes negotiable)
- Corrugated board and security and containerboard paper to specific industries (Volumes negotiable)
- Food cans and ends (Volumes negotiable).

WHY CHOOSE US AS YOUR PARTNER

- We have an innovative range of products.
- Our cost structures allow us to aggressively compete in the export markets.
- We adopt lean manufacturing initiatives, six sigma methodologies and are ISO 9001:2008 accredited.

REGIONS OF SUPPLY

Current Regions of Export:
India, Mozambique, Mauritius, Madagascar, Lesotho, Zimbabwe, Ghana.

Targeted Regions of Export:
All of the above and Zambia, Seychelles, Namibia, Swaziland, Angola, DRC.

Standard Bank
Business & Commercial

Debbies Products

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Cosmetics & Home Care Products

Website:
www.debbitonegh.com

Phone:
+23 324 014 0408

Email:
matobrah10@gmail.com

BUSINESS OVERVIEW

Debbies Products Limited is a manufacturing company founded in 2007 that has quickly risen to become one of Ghana's leading producers of Skin Care, Hair Care, and Home Care products.
The company's philosophy is a strong commitment to quality, focusing on producing organic/herbal-based products with only minimal chemical additives. The distribution network covers all 16 regions of Ghana, and the company is continuously expanding its reach globally. Products cater to a wide variety of needs, including soaps, creams, disinfectants, and sanitisers.

PRODUCTS SUPPLIED

Skin Care:

- Alata Soap (Black Soap – Honey, lemon, lavender and charcoal flavoured), Shea Butter Creams, Cocoa Butter Cream, Face & Body Scrubs, Shea Oil for the Body, Shower gels, Body creams and lotions.

Hair Care:

- Hair Shampoo, Hair Conditioner, Hair Cream, Hair Oil.

Home Care:

- Rubbing Alcohol, Sanitizer, Multi-purpose disinfectant liquid soap (suitable for both industrial and domestic use), Floor Cleaner, Bleach.

REGIONS OF EXPORT

Current Regions of Export:

- Benin, Burkina Faso, Ivory Coast, Kenya, Liberia, Mali, Nigeria, Tanzania, Togo, U.A.E.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Debbies Products Limited's primary differentiator is its commitment to quality, which is demonstrated by the production of organic/herbal-based products with only minimal chemical additives.
- The positive feedback received from customers across its international markets serves as a testament to the quality and effectiveness of the products supplied.







– DISCLAIMER

Distillery 031

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Alcoholic beverages

Website:
www.finebeverages.co.za

Phone:
+27 74 187 5778

Email:
admin@distillery031.com

BUSINESS OVERVIEW

Distillery 031, established in 2009, is a pioneer in high-quality, artisanal spirits in South Africa.

Their range reflects the unique flavours of Durban and is produced in small batches using only the finest natural ingredients.

Each spirit is internationally awarded and boasts its own unique character.

PRODUCTS SUPPLIED

Variants: 9

Volume and Frequency
Volume: 80,000 litres monthly.

REGIONS OF EXPORT

Current Regions of Supply:
South Africa (nationally).

Targeted Export Regions:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Distillery 031 is one of the most internationally awarded craft distilleries in South Africa.
- They offer a wide portfolio of spirits suitable for bars and restaurants, along with marketing support and a commitment to quality and cooperation.







Standard Bank
Business & Commercial

Dromex

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
PPE Wholesaler & Workwear Manufacturing

Website:
www.dromex.co.za

Phone:
+27 (0) 317131960

Email:
info@dromex.co.za

BUSINESS OVERVIEW

Dromex is South Africa's leading Personal Protective Equipment (PPE) wholesaler and Workwear manufacturer.

We believe that all employees are entitled to maximum protection and that employers should never have to compromise on the quality of the personal protective products they provide their staff. As a leader in the safety category we believe it is our responsibility to supply products that will deliver on this promise and it is not something we take lightly. Our quality Workwear range is proudly manufactured at Dromex Globale, our state-of-the-art manufacturing facility, located in Hammarsdale, KwaZulu-Natal, South Africa, and produces workwear that meets the highest international standards.

All Dromex PPE products are developed in collaboration with international partners – ensuring the best possible quality and technical standards. This includes highly esteemed specialist ranges such as Dromex Arc, Fire, Chem and Cut5.

PRODUCTS SUPPLIED

- Specialised Arc, Fire, Chem and Cut5 Workwear and PPE
- Industrial Workwear
- Safety Gloves
- Safety Eyewear
- Respiratory Protection
- Safety Shoes, Hearing Protection
- Head and Face Protection
- Storm and Thermal Wear
- Body Protection
- Reflective Vests.

Volume and Frequency
Negotiable volumes and frequencies, daily or weekly.

REGIONS OF EXPORT

Current Regions of Export:
Angola, Austria, Botswana, Cameroon, China, Cyprus. Czech Republic, DRC, Dubai, Estonia, Germany, Ghana, Israel, Italy, Ivory Coast, Madagascar, Malawi, Mali, Mauritius, Mozambique, Namibia, Nigeria, Saudi Arabia, Seychelles, Slovakia, Spain, Switzerland, Tanzania, Uganda, UK, USA, Zambia, Zimbabwe.



Targeted Export Regions:
We aspire to become the largest PPE brand in the world and export across all territories including the Middle East and South America.

WHY CHOOSE US AS YOUR PARTNER

Our PPE is manufactured, tested and approved to their relevant standards including EN, SABS, ANSI, ASTM, NFPA & NRCS (where applicable) making our products every bit as practical as they are safe.

All Dromex Workwear is proudly manufactured at our state-of-the-art facility Dromex Globale, an SABS approved facility, conforming to the highest standards.

Standard Bank
Business & Commercial

Environ Skin Care

ENVIRON®
a beautiful skin for a lifetime

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Health & Skincare Products

Website:
www.environskincare.com

Phone:
+27 (0) 219313721

Email:
sue@environ.co.za

BUSINESS OVERVIEW

Environ Skin Care is a globally recognised skincare brand distributed through Professional Care centres across 70 regions internationally. Pioneered by renowned plastic surgeon Dr Des Fernandes, the brand has enjoyed many awards for innovation and exporting.

The company began with one man, one woman and one product. Dr Des Fernandes pioneered the first product containing Vitamin A and a full brigade of Antioxidants. Valerie Carstens, his sister, started by selling the product and training country-wide. Soon the word spread and over time a distribution network was created worldwide.

Situated in Cape Town, the company boasts a world-class manufacturing facility.

PRODUCTS SUPPLIED

- Retail and Professional Skin Care, and devices.

Volume and Frequency
Negotiable volumes and frequencies.

REGIONS OF EXPORT

Current Regions of Export:
Australia, Canada, Europe, Japan, New Zealand, UK and Ireland, USA.

Targeted Export Regions:
Africa outside of SADC, Asia, India, Middle East, Parts of Europe, South America.



WHY CHOOSE US AS YOUR PARTNER

- Unique and effective product
- Recognisable and credible brand spanning 30 years
- World class manufacturing and quality management systems
- Strong branding support
- High standard of product education
- Strong NPD funnel
- Experienced exporter
- Highly compliant in international regulations and standards.

Standard Bank
Business & Commercial

Eva Yoyo's Couture

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Apparel, Crafts & Natural Products

Phone:
024 426 7799 / 024 784 9749

Email:
evayoyo20@yahoo.com

BUSINESS OVERVIEW

Eva Yoyo's Couture was founded in 1996 by Eva Yawa Alidjah, initially operating as a small shop that specialised in making Ghanaian print clothes. Over the years, the company has grown and now supplies foreign buyers with a range of products, including natural skincare items, wooden artefacts, footwear, and Ghanaian-made clothing.

The business has expanded from a sole proprietorship to owning a factory with a team of 27 workers in Ghana and has a permanent retail presence with three staff in Lusaka, Zambia.

PRODUCTS SUPPLIED

Natural Products:

- Ghanaian black soap
- Shea butter
- Cocoa butter.

Apparel & Crafts:

- Ghanaian made clothing
- Ghanaian slippers
- Wooden artifacts.

REGIONS OF EXPORT

Current Regions of Export:

- China, France, Kenya, Liberia, Mozambique, Sierra Leone, South Sudan, Swaziland, USA, Zambia, Zimbabwe.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Customers can be assured of quality and authentic Ghanaian products.
- The company has the capability to produce large quantities in a limited time to meet buyer demands.



TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

– DISCLAIMER

Standard Bank
Business & Commercial

John Art and Trade Enterprise

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Arts & Crafts

Phone:
050 601 1978

Email:
asarekoa@gmail.com.gh
Johnglob119@gmail.com

BUSINESS OVERVIEW

John Art Trade and Enterprise is a renowned company that specialises in selling authentic and distinctive handcrafted African artefacts.

The business has a passion for preserving traditional craftsmanship and supporting talented artisans.

The company was established in 2012 and is officially registered as a dealer in the import and export of art pieces, and a dealer in sculpture pieces – as well as being a general merchant.

Currently, John Art has a team of 5 management staff and 15 artisans.

PRODUCTS SUPPLIED

- Assorted wooden handicrafts
- Carved wooden sculptures.

REGIONS OF EXPORT

Current Regions of Export:

- Senegal
- South Africa
- United Arab Emirates.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

John Art Trade and Enterprise deals in high-quality artefacts that showcase African culture and are breathtakingly beautiful to behold – while also maintaining a competitive price range.





Standard Bank
Business & Commercial

Kelpack Manufacturing

KELPACK MANUFACTURING (Pty) Ltd.

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Food Manufacturing & Packing

Website:
www.kelpack.co.za

Phone:
+27 (0) 317053329

Email:
louisg@kelpack.co.za

BUSINESS OVERVIEW

Kelpack Manufacturing is a contract manufacturing company of foods located in Pinetown Durban, which is on the East Coast of South Africa.

The factory is strategically positioned close to the Durban Port which makes Kelpack an ideal manufacturing partner for customers looking to export their products via shipping.

We specialise in high volume, multi-unit food manufacturing adhering to the strictest food safety standards as required by our customers and the ultimate end-consumer.

We have an extensive FMCG customer base covering Multi-National and local companies.

PRODUCTS SUPPLIED

Contract blended and packed products for various Brand Owners.

Volume and Frequency
40 000 MT, produced annually.

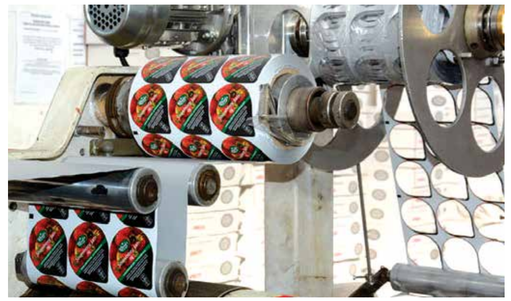
REGIONS OF EXPORT

Current Regions of Export:
All clients coordinate their own distribution.

WHY CHOOSE US AS YOUR PARTNER

Accreditation:

- We are a FSSC 22 000 accredited food manufacturing facility trusted by various Multi-National and National Brand Owners to contract manufacture their products.







Standard Bank
Business & Commercial

Kingsgate Clothing

KINGSGATE CLOTHING GROUP

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Clothing & PPE

Website:
www.kingsgate.co.za

Phone:
+27 (0) 313008911

Email:
kingsgate@kingsgate.co.za

BUSINESS OVERVIEW

Kingsgate Clothing (Pty) Ltd are manufacturers and wholesalers of men's, ladies and children's casual wear, jeans wear, sports wear, safari wear, shirts, shorts, formal trousers and PPE.

Our specialist divisions/companies manufacture school wear as well as uniforms, clothing and linen for the corporate wear market, fulfilling tenders for Government Agencies and Parastatals.

Suppliers to all major chain-stores, semi-chains, hawker wholesalers, independent retail stores and boutiques throughout South Africa and the neighbouring states. The Group also exports through a specialist Export Division, New South Africa Garment Manufacturers (NSAGM).

PRODUCTS SUPPLIED

- Casual wear
- Jeans wear
- Sports wear
- Safari wear
- Shirts
- Shorts
- Formal trousers
- PPE.

Volume and Frequency
Negotiable volumes and frequencies.



REGIONS OF EXPORT

Current Regions of Export:
Botswana, Kingdom of eSwatini, Lesotho, Mozambique, Namibia.

Targeted Export Regions:
EU countries, USA.

WHY CHOOSE US AS YOUR PARTNER

- The Company made its inaugural entry into the export market under the name "AMM Exports" in 1988.
- Also in 1988 the Company received the South African Top Non-Listed Company Award.
- 2021 marks the Company's 66th Anniversary.

Mayglow Skincare

Place of Origin:
Botswana, Africa

Sector:
Manufacturing

Sub-sector:
Cosmetics and beauty care

Website:
www.mayglowskincare.com

Phone:
(+267) 75811581

Email:
mavis.mokaloba@yahoo.com

BUSINESS OVERVIEW

Chic Avant-Garde Group trades as Mayglow Skincare, an organic cosmetics manufacturing business that is highly accredited for producing the best 100% organic products that are designed to enhance the beauty of African dark, glowing and beautiful skin.

The company's purpose is to empower local women and youth.

PRODUCTS SUPPLIED

- Honey and Sugar Scrub: 100g, sold in 6-packs
- Organic Serum: 50ml sold in 6-packs
- Rooibos Facewash: 125ml sold in 6-packs
- Organic Toner: 50ml sold in 6-packs
- Organic Flakes Bar Soap: 35g sold in a box of 50

REGIONS OF EXPORT

Current Regions of Export:
Bahamas, Botswana, South Africa.

Targeted Regions of Export:
Africa and China.

WHY CHOOSE US AS YOUR PARTNER

Mayglow Skincare is a 100% Organics manufacturing company. All of our products are chemical-free, which aligns with the current trend within skincare to manufacture cosmetic and beauty care products with safer raw materials such as herbs and essential oils. Our eco-friendly manufacturing and packaging appeals to environmentally conscious consumers.





– DISCLAIMER

Standard Bank
Business & Commercial

Meannan Foods

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Nuts, Oils, Spices

Website:
www.meannanfoods.com

Phone:
+23 324 428 0527

Email:
meannanfoods@gmail.com

BUSINESS OVERVIEW

Meannan Foods is an Agro-processing company established in 2006. It was founded by Charity Maame Ekua Adupong, initially as an egg distributor. The company currently produces and distributes over 32 Ghanaian food products. Meannan Foods sources raw materials from local smallholder farmers from the farm gate and processes them into convenience foods. The company operates a million-dollar factory that employs approximately 50 permanent staff members, 70% of whom are women, and 25 casual workers. The founder has almost two decades of experience in the food processing and agribusiness industry in Africa.

PRODUCTS SUPPLIED

- **Cassava Products:** Gari, Fufu, High Quality Cassava Flour.
- **Commodities/Processed:** Palm Oil, Cashews.
- **Spices: Spices:** Cayenne pepper, Ginger, Garlic, and other traditional spices.

Volume and Frequency

The company has a high capacity for processing cassava into various products, and can supply 10MT to 50MT per month.

REGIONS OF EXPORT

Current Regions of Export:

- Africa, France, Italy, UK, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Meannan Foods is experienced in maintaining high standards, has a high capacity for processing, offers great packaging, and is led by an experienced founder with nearly two decades of industry experience.

Accreditations:

- FDA, HACCP.

Awards:

- Best District Food Processor (2019 National Farmers Day)
- Under 40 Agribusiness of The Year (2021)
- Best Regional Food Processor (2022 National Farmers Day).



Standard Bank
Business & Commercial

NSS Fasteners

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Industrial Fasteners, Petrochemical, Mining, Oil & Gas, Roads & Railways

Website:
www.nssfasteners.com

Phone:
+27 (0) 117760600

Email:
marketing@nssfasteners.com

BUSINESS OVERVIEW

NSS Fasteners (Pty) Ltd (NSS) is a family business founded in 1978 to import socket screws into South Africa. Since then, the company has been supplying the fastener industry with high quality products for over 40 years and has grown to become the largest importer and master distributor of all types of standard carbon and stainless-steel industrial fasteners in both Southern Africa and Africa.

Our core values are the fundamental beliefs of our organisation. These guiding principles dictate the very behaviour and can help our people understand the difference between right and wrong within our workplace. These values are essential in ensuring we move forward together as a company, by showing our people better ways of innovation, integrity and honesty. By combining these fundamentals, we are leaders in our industry and champions to all our loyal customers.

PRODUCTS SUPPLIED

All Mild Steel, Hi-Tensile & Stainless Steel

- Threaded Rods
- Hex Head Fasteners
- Machine Screws
- Socket Products
- Anchors
- Pin Products
- Self Tapping Screws
- Eye Bolts & Nuts
- Roofing Products
- Washers
- Nuts
- Friction Grips
- ATSM A193/A194 Gr B7
- Running Studs
- Brass Products.



Volume and Frequency
100 tons, per week.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Canada, Malaysia, UAE, UK.

Targeted Export Regions:
Europe, New Zealand.

WHY CHOOSE US AS YOUR PARTNER

- Over 21 000+ products
- 40+ years expert experience
- Highest stock availability
- Shortest lead times
- Leading stockist in Africa
- Customer-centric
- 98% of our orders are available within a 4-hour turnaround time
- Same day dispatch for all overnight orders placed before 4:30pm.

Standard Bank
Business & Commercial

Nyika Farms

Place of Origin:
Malawi, Africa

Sector:
Manufacturing

Sub-sector:
Cosmetic and medicinal products

Phone:
(+265) 999353348

Email:
nyika.farms@gmail.com
ginaleecarvalho@gmail.com

BUSINESS OVERVIEW

Nyika Farms is a crocodile farm based in Salima, Malawi that houses over 15,000 crocodiles. Our primary main line of business is in the exportation of raw Nile crocodile skin to international markets, such as Korea, Germany and South Africa.

The crocodile oil we use in Undiluted Remedies is a by-product (crocodile fat) of the commercial farm. Conditions on the farm, from breeding through to the abattoir stage, are closely monitored by National Parks and Wildlife and the Convention on International Trade in Endangered Species (CITES).

All stages of crocodile oil production, from processing and refinery of the raw materials to the manufacturing of the finished product, are undertaken according to HACCP (Hazard Analysis and Critical Control Point) and Good Manufacturing Processes.

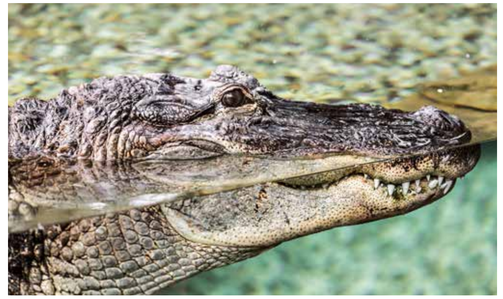
PRODUCTS SUPPLIED

50ml dropper bottles of crocodile oil varieties include:

- Geranium
- Rosemary
- Lavender
- Citronella
- Peppermint
- Pure crocodile oil.

REGIONS OF EXPORT

Current Regions of Export:
Germany, Korea and South Africa.



Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Crocodile oil has a similar composition to human skin oil. It is therefore curative enough to assist with eczema, yet gentle enough to be used on sensitive skin.

Crocodiles have the world's strongest immune systems and the oil contains natural anti-inflammatory, anti-fungal, and anti-bacterial healing properties, with a wide range of omega oils known to facilitate good health.

It's considered a complete source of essential fatty acids. Essential fatty acids (EFAs) are fats that humans cannot manufacture or synthesise. We must obtain them from our diet. Like vitamins and minerals, they are essential to the body's functions. Incredibly this oil contains Omega 3, 6, 7, and 9, Oleic and Linoleic Acid and peptides. These are vitally important to treat a variety of skin conditions and facilitate good health.

Overseas Investments

Place of Origin:
eSwatini (formally Swaziland), Africa

Sector:
Manufacturing

Sub-sector:
Cooking Oil & Soap

Phone:
(+268) 78020640

Email:
info@somi.co.sz

BUSINESS OVERVIEW

Overseas Investments is a locally registered entity within the laws of eSwatini (May 2003). It is under the ownership of Mr Mohamed Daud and Mr Adamgi Loonus Mohamed in an equal partnership. Both businessmen are foreigners with Mohamed Daud based in eSwatini and Adamgi in Mozambique. The business is involved in the manufacturing, processing and prepacking of edible cooking oils.

The company is strategically positioned in Matsapha Industrial Site. They operate from Site 813, Matsapha measuring 36,925 square metres. Total built area is 7,000 square metres. Matsapha is the largest Industrial Site in eSwatini.





PRODUCTS SUPPLIED

- Cooking oil and soap as a by-product
- Volumes: 10k tonnes per year for cooking oil.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- eSwatini
- Mozambique
- South Africa
- Zambia.

Standard Bank
Business & Commercial

Oxy Industries

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Cereals, Gari, Sugar

Website:
www.oxyindustries.com

Phone:
+233 26 463 6322

Email:
info@oxyindustries.com

BUSINESS OVERVIEW

Oxy Industries Ltd was founded by a pharmacist, Enoch Ampratwum, in 2007, initially as a food packaging industry. Today, the company is a leading food processing and packaging company known for its brand name 'Sunny Gold'. The company processes and packages a variety of food products, guided by a high-calibre Board of Directors and a vibrant management team of eight professionals. The company has a total of 80 permanent staff members working across various divisions.

PRODUCTS SUPPLIED

Oxy Industries Ltd processes and packages a variety of food products under the 'Sunny Gold' brand:

- Gari and gari-based products
- Sugar products
- Cereal-based products
- Plus others.

Volume and Frequency

The company's annual production output is in excess of 1,500 metric tons. Specific annual volumes include:

- **Gari and gari-based products:** 316 MT
- **Sugar products:** 706 MT
- **Cereal-based products:** 163 MT
- **Other products:** 90 MT

REGIONS OF EXPORT

Current Regions of Export:

- Benin, Canada, Germany, Netherlands, Togo, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Oxy Industries' pillars include high-quality standards and prompt delivery.
- The products are certified by the Ghana FDA and have completed a US FDA inspection.
- Furthermore, by choosing Oxy, buyers indirectly support the company's adopted orphanage home and contribute to job creation for the youth.

Accreditations:

- US FDA Inspection.

Certifications:

- Ghana FDA, HACCP.



Paku

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Handicrafts, Leather Goods & Natural Products Export

Phone:
+23 324 427 0140
+23 324 332 6654
+23 324 728 7561

Email:
pakuart2012@gmail.com
paul@pakucrafts.com

BUSINESS OVERVIEW

Paku Limited Company (originally Paku Enterprise, established 1999) was re-registered as a limited company in 2022. With operations in Accra and Bolgatanga, the Ghanaian business focuses on producing and exporting handcrafted Ghanaian goods. The products include leather goods, organic shea butter, Bolga baskets, and natural beauty products. Paku collaborates with regional artisan groups, primarily composed of women, to produce crafts that generate sustainable incomes. The company promotes education, skill development, and access to healthcare in rural communities through partnerships. Paku plays a significant role in Ghana's export market for handicrafts and natural products, selling worldwide.

PRODUCTS SUPPLIED

Paku Limited Company supplies a range of handcrafted Ghanaian goods:

- **Hand-woven straw baskets:** Bolga baskets
- **Natural products:** Organic shea butter, natural beauty products
- **Leather products:** Bags, purses, sandals
- **Crafts:** Crafted wood carvings.

REGIONS OF EXPORT

Current Regions of Export:

- Australia, China, Kenya, New Zealand, South Africa, UK, USA, Zambia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Buyers should choose Paku for its proven track record of delivering high-quality, handmade Ghanaian products, backed by over two decades of experience in international trade.
- The company stands out for its ethical sourcing, working directly with over 1,000 skilled rural artisans, mostly women, to produce authentic goods.
- Furthermore, the company is renowned for its commitment to community empowerment.

Awards:

- President's National Awards for Export Achievement 2022 Gold Category.



Standard Bank
Business & Commercial

Pratley

Place of Origin:
South Africa, Africa
Sector:
Mining of Perlite and Zeolite Minerals, and Manufacturing
Sub-sector:
Adhesives & Electrical Supplies

Website:
www.pratley.com

Phone:
(+27) 119552190

Email:
Pratley@pratley.com

BUSINESS OVERVIEW

Established in 1948, the Pratley stable of companies rests on a foundation of research and innovation. Pratley has filed more than 350 patents worldwide and is involved in the manufacturing and marketing of brand leading electrical cable termination products to global markets.

We pride ourselves in the production of highly innovative electrical cable glands, electrical junction boxes and related accessories.

Those variants for use in hazardous locations comply with international IECEx Standards for Ex n, Ex e and Ex d explosion protected equipment. Many Pratley cable glands and boxes also comply with the European ATEX directive.

Apart from our electrical range, Pratley is also heavily involved in the production and development of DIY adhesives and operates its own Perlite and Zeolite Mine.

PRODUCTS SUPPLIED

- Electrical cable glands
- Junction boxes and accessories for hazardous and non-hazardous locations
- High performance adhesives for the DIY market
- Mining and processing of perlite and zeolite minerals.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Asia, Australia, Europe and North America.





Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Pratley is a world class company that manufactures and mines a wide range of products.

We have a very strong presence in Africa and our unique products, which stem from our world class research and development capabilities, ensure that the products we manufacture outperform all others on the world market.

Standard Bank
Business & Commercial

Refriango

Place of Origin:
Angola, Africa

Sector:
Manufacturing

Sub-sector:
Beverages

Website:
www.refriango.com

Phone:
+244 923 416 471
+351 932 090 172

Email:
rui.firmo@refriango.com
andre.garcia@refriango.com

BUSINESS OVERVIEW

Refriango is a beverage company established in 2004. They operate in Angola and the Democratic Republic of Congo, with production capacity to serve both domestic and export markets across Africa and Europe.

Refriango offers a variety of beverage categories under their own brands (water, soft drinks, energy drinks, juices, beer, alcoholic drinks) in various formats (tetra pack, can, PET, glass).

PRODUCTS SUPPLIED

- Alcoholic drinks
- Beer (including Njinga beer for the Chinese market)
- Energy drinks
- Juices
- Soft drinks
- Water.

For the Chinese market, Refriango has created a beer brand. Born from a royal cradle in the Year of the Dragon, Njinga beer combines the most rigorous German brewing tradition with the soul and identity of Africa in a beer that defies all odds.

A real beer, it is a symbol of conquest and affirmation – free and powerful like a dragon, distinguished and graceful like a queen.

Virtuous, elegant and delicate, like the symbolism that inspires it, Refriango describes it as a noble and sublime beer that leaves no one indifferent.

REGIONS OF EXPORT

Current Regions of Export:
Angola, Cape Verde, Congo, Democratic Republic of Congo, Gabon, Guinea Bissau, Guinea Conacri, Namibia, Portugal (Europe), São Tomé & Principe, Zambia..

WHY CHOOSE US AS YOUR PARTNER

- Existing partnerships with global beverage companies like Coca-Cola, Super Bock Group, Diageo, and Pascual to produce their brands locally.
- Large production capacity for various beverage categories and formats.
- Established brand portfolio alongside international partner brands.
- Extensive experience in the African beverage market.

Standard Bank
Business & Commercial

Rubbertech

Place of Origin:
eSwatini (formally Swaziland), Africa

Sector:
Manufacturing

Sub-sector:
Rubber & Brassware

Phone:
(+268) 25185166

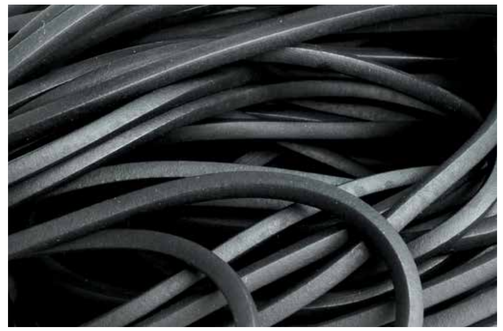
Email:
exipro@africaonline.co.sz

BUSINESS OVERVIEW

Rubbertech (Pty) Ltd is a privately-owned company established in 1987. Rubbertech manufactures rubber products & other rubber related products. The company has a sister company (Exipro Swaziland) which produces plumber's brassware.

Both production facilities are based in a company-owned building in Matsapha, Swaziland & share administrative resources. Both companies are owned and managed by Gavin Adamson (80%) and Suegnet Adamson (20%).

Gavin looks after the production and the customer relations while Seugnet takes care of the admin of the business. The Directors constantly train their staff to ensure the smooth running of the business and quality production. They are supported by a team of professional engineers in production as well as the admin side.





PRODUCTS SUPPLIED

- Rubbertech (Rubber processing plant) supplies rubber, rubber waste traps and other components related to rubber
- Exipro (Brass processing plant) supplies primarily plumbing brassware.

REGIONS OF EXPORT

Current Regions of Export:
Rubbertech products are sold directly to large wholesale groups in neighbouring countries. The majority of Exipro's products are sold to branded South African companies.

Standard Bank
Business & Commercial

Sachet Manufacturers

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Personal & Home Care

Website:
www.sachet.co.za

Phone:
(+27) 724167119

Email:
salim@sachet.co.za

BUSINESS OVERVIEW

Sachet Manufacturers has a long history of providing efficient, high-quality packing and manufacturing services to the home and personal care industries in South Africa and beyond.

Founded in 1990 to fill in supply chain gaps and demands in the home and personal care (HPC) sector, we have grown over an incredible three decades of continuous service, to become an established and trusted service provider, having built lasting partnerships with global brands

PRODUCTS SUPPLIED

- Baby and mom
- Beauty products
- Detergents (liquid and powder)
- Hair care
- Home care products
- Oral care
- Personal care products
- Skin care.

REGIONS OF EXPORT

Current Regions of Export:
Global.

Targeted Regions of Export:
China, Global.

WHY CHOOSE US AS YOUR PARTNER

We are an all-encompassing one stop solutions provider that is internationally quality accredited in delivering world class manufacturing and packing solutions. Our services comprise primary, secondary and tertiary packing solutions, including the manufacturing of bulk products.



Standard Bank
Business & Commercial

Saradox

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Personal & Home Care

Website:
www.goodstuffandco.com
www.saradox.co.za
www.ohsobright.co.za

Phone:
(+27) 319143880
(+27) 824528280

Email:
manna@saradox.co.za

BUSINESS OVERVIEW

Saradox is the founder and owner of the Good Stuff and other brands. We built our own factory in 2014, and currently supply retailers across South Africa, including Dischem, PnP, Spar, and Shoprite and Checkers and export our products.

PRODUCTS SUPPLIED

We manufacture bath, body and home care products. Our brands are Good Stuff and Oh So Bright.

- Personal care products include: Body washes, body lotions, foam baths, tissue oil, face washes, face creams, bath soaks, foot care, hair care and liquid hand soaps.
- Home care products include: Dishwashing liquid, laundry paste, bleaches, floor cleaners, car shampoo, sanitisers and essential oils.



Volume and Frequency:

- 2.2 million units per annum.

REGIONS OF EXPORT

Current Regions of Export:
Kenya, Namibia, Mauritius, Mozambique, New Zealand. the Seychelles and Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Saradox is a manufacturing and supply chain company that develops and manufactures home and personal care products for brand owners.

We have a unique understanding in consumer markets and can develop regional specific products for customers. We focus on delivering exclusive private label products.

Certifications:

- ISO 9001:2015
- Walmart certified manufacturing accreditation.

Standard Bank
Business & Commercial

Shekinah Consultancy Services

Place of Origin:
Zambia, Africa

Sector:
Manufacturing

Sub-sector:
Hardwood

Phone:
(+260) 955885750

Email:
shekinahcon@zamtel.zm

BUSINESS OVERVIEW

Shekinah Consultancy Services has been delivering engineering consultancy services to the mining and allied industries for over 20 years.

We have recently diversified into the extraction and value addition of hardwood (Rosewood).

PRODUCTS SUPPLIED

- We produce Rosewood at our own factory.

Volume and Frequency:

- 60mt per month

REGIONS OF EXPORT

Current Regions of Export:
Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We have huge reserves of Rosewood species in our region. We offer quality products and deliver them on time to customer specifications.



Shimansky

SHIMANSKY
CAPE TOWN - NEW YORK

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Jewellery

Website:
www.shimansky.com

Phone:
(+27) 713021070
+19179710278 (USA)

Email:
kelly@shimansky.com

BUSINESS OVERVIEW

Founded in South Africa, a country rich in diamonds, gold and platinum, Shimansky is a leading luxury jewellery brand sought after for iconic jewellery designs and expert craftsmanship.

Our involvement in every step of a diamond's journey from mine to finger ensures that only the finest diamonds are selected to be polished in-house for our jewellery creations.

Over the past 25 years, we have pioneered the use of platinum in jewellery in South Africa, developed internationally patented diamond cuts and created copyright jewellery designs.

PRODUCTS SUPPLIED

- GIA certified diamonds
- Investment diamonds (yellow, pink, blue)
- African inspired items
- Loose diamonds and tanzanite
- Diamond jewellery
- Tanzanite jewellery
- Gemstones
- Platinum jewellery
- Bespoke custom-made design
- Corporate gifting and incentive group gifts.

REGIONS OF EXPORT

Current Regions of Export:
New York.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our diamonds are ethically sourced from South Africa. We are the only company of its kind to purchase diamonds directly from the mine in the rough form and cut and polish on-site in our workshop. Shimansky is recognised worldwide for its quality and design, offering consumers the very best.



Standard Bank
Business & Commercial

Solution Oasis

Beauty Secrets®

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Skincare Products

Website:
www.beautysecretsafrica.com

Phone:
+233244250645

Email:
fbopoku@beautysecretsafrica.com

BUSINESS OVERVIEW

Solution Oasis is a private Ghanaian Agro-processing company established in 2002, by its President and CEO, Francesca Brenda Opoku.

The businesses utilises exotic local butters, oils and herbs to produce premium ethically directed, wholesome natural value-added skincare products for the local and International markets.

This socially conscious company processes fair traded Shea Butter and Ghana's premium Cocoa Butter into authentic natural beauty and lifestyle products under its *Beauty Secrets* and *Exotic Man* brands.

Its factory is located in Accra, and offers direct employment to 20 young dedicated people and indirect jobs to hundreds of rural women and youth.

In Ghana, the business services high-end outlets such as a duty-free shop at the Kotoka International Airport, and retail trade outlets including Shoprite, Marina Mall, Palace Mall, Koala, Maxmart and Evergreen Supermarkets.

PRODUCTS SUPPLIED

African Black Soap

Beauty Secrets All Natural African Black Soap enriched with shea butter (142g bar and 350g jar) is available in the following variants:

- Honey and Turmeric, Lemongrass, Turmeric and Tea Tree.

Cocoa Butter

- Beauty Secrets Cocoa Butter Skin Moisturizer (100g and 200g).

Shea Butter Products

Beauty Secrets Shea Butter Body Balms (100 g and 200g) are available in the following variants:

- Shea Butter Classic, Shea Butter Euphoria, Shea Butter Serene.

Shea Butter Soaps

Beauty Secrets Handcrafted Shea Butter Soap (100g) is available in the following variants:

- Baobab, Henna, Neem.



Volume and Frequency

20 MT per month.

REGIONS OF EXPORT

Current Regions of Export:

- Africa (Ivory Coast, Namibia, Nigeria, Rwanda and many others), Australia, China, Taiwan, the Caribbean.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The business has been exporting since 2010 and delivers good customer experience and integrity
- Solution Oasis has well-established brands, known for consistently high quality
- Products are certified by the Ghana Standards Authority, and Ghana Food and Drugs Authority – and the business is in the process of becoming Organic Certified
- They also offer contract manufacturing.

– DISCLAIMER

Stonecamp Leather

STONECAMP

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Luxury Leather Goods

Website:
www.stonecamp.co.za

Phone:
+27 83 287 3593

Email:
sales@stonecamp.co.za

BUSINESS OVERVIEW

Stonecamp Leather is a South African company specialising in handcrafted women's handbags. Founded in 2014, the brand uses locally sourced leather to create unique, everyday bags for the confident, busy woman.

The business is headquartered in Tshwane and manufacturing is outsourced to a female-run workshop in Paarden Eiland, Cape Town. All materials are sourced locally, within a 30 km radius of the workshop.

PRODUCTS SUPPLIED

- A selection of women's leather handbags, predominantly made from cowhide. The company also experiments with exotic animal prints and fashion leathers.

Volume and Frequency
Up to 50 handbags produced per month.

REGIONS OF EXPORT

Current Regions of Export:

- Predominantly South Africa, with a focus on online sales and a limited number of boutiques.
- The company has recently begun exploring the European market.

Targeted Export Regions:
Europe.

WHY CHOOSE US AS YOUR PARTNER

- Unique and limited edition designs
- Bold and feminine aesthetic
- Designed by women for women
- A focus on practicality with a playful touch
- Locally sourced materials and production.







Standard Bank
Business & Commercial

Sustainable Energy Technologies

SETECH
SUSTAINABLE ENERGY TECHNOLOGIES LTD

Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Renewable Energy

Website:
www.setechghana.com

Phone:
(+233) 244108268

Email:
director@setechghana.com
Lovanstakyi@gmail.com

BUSINESS OVERVIEW

Setech is a social enterprise that designs, produces and sells innovative, climate-smart renewable energy solutions with focus on advanced clean cooking technologies to households and women-dominated agri-industries in rural and peri-urban communities to contribute to sustainable development.

PRODUCTS SUPPLIED

Our range of products is environmentally-friendly:

- Clean biomass cookstoves
- Biomass briquettes
- Solar lighting.

Volume and Frequency:

- Clean biomass cookstoves: 200 units per month
- Biomass briquettes from coconut and bamboo: 20mt per month
- Solar lighting: 300 units per month.

REGIONS OF EXPORT

Current Regions of Export:
Benin, Ghana, Nigeria and Togo.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

Through inclusive business models, Setech ensures increased market penetration, whilst creating value that enhances energy access, increased job creation, affordable end-user financing schemes, reduced deforestation, reduced indoor air pollution and energy expenditure, integrated education and behavioural change communication, thereby improving human livelihoods.

Standard Bank
Business & Commercial

Swartland Investments

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Building Materials

Website:
www.swartland.co.za

Phone:
+27 (0) 215737600

Email:
customerservice@swartland.co.za

BUSINESS OVERVIEW

Swartland was founded in 1951 by JHN Hanekom Snr. He was succeeded by his son Jurgens, who introduced the principle of "continuous improvement". Today, the Swartland Group is still family-owned yet professionally run by a board of directors.

Traditional values like hard work and pride, combined with new technology and inspired ideas, have resulted in quality products manufactured to world-class standards. Our internal motto, *Quality Experience*, is what drives us to become the most efficient window and door manufacturer in the world, in every facet of the business, from product quality and customer service to reliable nationwide and global availability.

We have eight manufacturing plants, with a combined size of over 130 000m^2. Our national distribution footprint comprises six depots and over 40 000m^2 of warehouse space, situated in all major centres in South Africa. We also export Pine doors to the American and European markets for the past 17 years.

PRODUCTS SUPPLIED

- Windows
- Doors
- Insulation Boards.

Volume and Frequency

± 1 million units produced annually.





REGIONS OF EXPORT

Current Regions of Export:
Botswana, Kenya, Malawi, Mozambique, Namibia, Tanzania, UK, USA, Zambia, Zimbabwe.

Targeted Export Regions:
Australia, Canada, France, Italy.

WHY CHOOSE US AS YOUR PARTNER

The Swartland brand has grown to become a valuable asset. Research has revealed that Swartland is one of the most recognised and respected brands in the building industry, both with the trade and with homeowners.

Our slogan *Experience Quality™* is a philosophy that guides us in everything we do, from how we source our raw materials, to how we make our products, to the value we place on relationships – if we can't be proud of it, we shouldn't do it.

We've been around for three generations and it's important to us that our business, and our environment, is kept sustainable for future generations.

Our pine operations are Forest Stewardship Council (FSC) certified and our management systems have been approved by the stringent South African Bureau of Standards (SABS) ISO 9001.

Standard Bank
Business & Commercial

The Pekay Group

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Adhesives, Sealants & Waterproofing

Website:
www.pekaygroup.com

Phone:
+27 (0) 113091500

Email:
exports@pekaygroup.co.za

BUSINESS OVERVIEW

The Pekay Group was started in 1959 by a Polish immigrant to South Africa. It is now a large family-owned producer of Adhesives, Sealants and Waterproofing products. We offer a wide range and continue research into the latest technologies on the market. We specialise in tailor-made and speciality products to suit every clients' needs.

The company has three factories in South Africa, and one in Botswana and currently employs 140 staff.

We supply products to Manufacturing, Packaging, Cold-rooms, Furniture industries etc, and supply Building, Waterproofing and Flooring products etc with approximately 7 million kilograms manufactured per annum.

PRODUCTS SUPPLIED

- Adhesives
- Sealants
- Polyurethanes
- Waterproofing systems.

Variants:

- Liquids
- Paste
- Solids.

Volume and Frequency
7 million kgs, produced annually.





REGIONS OF EXPORT

Current Regions of Export:
Botswana, DRC, eSwatini, Ethiopia, Ghana, Kenya, Lesotho, Mauritius, Mozambique, Namibia, Zambia, Zimbabwe.

Targeted Export Regions:
Ethiopia, Ghana, Kenya, Nigeria, West Africa.

WHY CHOOSE US AS YOUR PARTNER

The Pekay Group is a 62 year old company with a longstanding record. We are a dominant player in Southern Africa with a wide distribution network.

- Well established expertise
- R&D facilities
- Extensive international links.

Standard Bank
Business & Commercial

Tlotsa Ageve Products

Place of Origin:
Lesotho, Africa

Sector:
Agriculture

Sub-sector:
Skincare, Health & Beauty Products

Website:
www.tlotsa.co.za

Phone:
+266 5898 6808

Email:
vemalataliana@yahoo.co.uk

BUSINESS OVERVIEW

Tlotsa Ageve Products is a dynamic, woman-owned business founded in 2019 by Maneo Malataliana, a seasoned entrepreneur with experience in retail and a background in Mechanical Engineering from the University of Pretoria. The company, based in Ha Tsautse, Maseru, supplies skincare and health and beauty products to wholesalers across Southern Africa. Starting with one shop in Maseru, the company expanded to a second outlet in 2021 and a third in Botswana in 2024.

PRODUCTS SUPPLIED

Tlotsa Ageve Products supplies three categories:

- **Tlotsa Skincare Products:** A luxurious range infused with aloe and African botanicals, designed to rejuvenate and nourish the skin.
- **Cosmetics & Health Beauty Products:** Sold through retail outlets and wholesale channels.
- **Household Inventory:** Raw materials used in the production of skincare products.

REGIONS OF EXPORT

Current Regions of Export:

- Botswana, Lesotho, South Africa.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Buyers should partner with Tlotsa for its high-quality, nature-inspired skincare products.
- The business has a strong regional presence with a growing international reach, led by a qualified and experienced entrepreneur.
- The company is committed to customer satisfaction and product excellence, and its strategic location near the Maseru Border Gate offers easy access for trade with Southern African countries.



Standard Bank
Business & Commercial

Travium Supplies

Place of Origin:
Zambia, Africa

Sector:
Manufacturing

Sub-sector:
Marinades & Sauces

Website:
www.yumbee.co.zm

Phone:
+26 077 678 2012
+26 096 221 3848

Email:
chileshe.traviumsupplies@gmail.com

BUSINESS OVERVIEW

Travium Supplies is a proudly Zambian food manufacturing company specialising in the production of high-quality sauces and marinades. Since its establishment, the company has built a reputation for delivering authentic African flavours that appeal to both local and international markets. Products are crafted with carefully selected ingredients to ensure consistency, taste, long shelf life, and adherence to global food safety standards. The company currently employs 15 full-time staff and 22 part-time employees. Beyond the Zambian market, the business has successfully expanded into regional markets (Botswana and Malawi) and is actively working to grow its international footprint.

PRODUCTS SUPPLIED

Travium Supplies manufactures a range of sauces, marinades, and dressings:

- **Dressings:** Tamarind Salad Dressing, Baobab Salad Dressing, Sweet Vinegaratte Salad Dressing.
- **Marinades:** Lemon and herb, Peri Peri, Chicken, Steak and Chops, BBQ Sauce.
- **Sauces:** Hot sauce, Sweet chilli sauce.
- **Other:** Honey.

REGIONS OF EXPORT

Current Regions of Export:

- Bostwana, Malawi, South Africa, USA, Zambia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Travium Supplies offers an authentic taste experience rooted in Africa's rich culinary heritage.
- Their products are crafted to meet global standards of safety and consistency while providing bold, distinctive flavours that appeal to consumers.
- The company prides itself on reliability, ensuring every batch maintains the same high level of quality.
- Buyers benefit from the company's flexibility to tailor products (adjusting flavours, customised packaging) to suit market needs.
- The business is committed to building long-term partnerships based on trust, mutual growth, and shared success.



Triton Pharmaceuticals

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Pharmaceutical

Website:
www.tritonpharma.co.za

Phone:
(+27) 113142196
(+27) 824191426

Email:
daniel.mpande@tritonpharma.co.za

BUSINESS OVERVIEW

Triton Pharmaceuticals has one of the largest pharmaceutical, complementary health and functional food contract manufacturing facilities in South Africa.

The manufacturing plant in Johannesburg is one of the most versatile in South Africa. The plant has capabilities in the manufacture of tablets, capsules, lotions, creams, liquids, and foods in any dosage or quantity. These can be packed in blisters, sachets, powders and bottles.

Triton operates within full GMP guidelines under a licence to manufacture and import medicines.

PRODUCTS SUPPLIED

- Blending
- Capsulation
- Formulation
- Granulation (wet and dry)
- Laboratory testing
- Liquid fill
- Ointments fill
- Packing (bottle, blister, sachets)
- Registration
- Stability testing
- Tablet Manufacturing (plain, coated and effervescent).



REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We provide superior quality and service.

Accreditations:

- FDA
- ISO
- FSSC2200,

Standard Bank
Business & Commercial

Vexila

Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Composite Insulators & Hardware Production

Website:
www.vexila.com

Phone:
+27 (0) 333975400

Email:
info@vexila.com

BUSINESS OVERVIEW

Vexila (Pty) Ltd designs, manufactures and supplies a wide range of Composite Insulators, Composite Cut-outs and a variety of Line Hardware Products for Electrical Rail, Transmission and Distribution Overhead Power Line Infrastructure.

The company has been in existence for more than 45 years, relying on a technologically skilled team. Originally founded as Hardware Assemblies, the acquisition by the German-Swiss PFISTERER Group in 2003 further propelled the research and development at the factory, resulting in an expansion of the comprehensive product range.

Recognising its strategic importance, the South African Thesele Group acquired the business in 2018, strategically rebranding it as Vexila to position it for continued development and growth as one of the largest manufacturers in the rail, transmission and distribution industry in Africa.

We have a staff complement of 249 employees, which is inclusive of qualified artisans and departmental staff. Key manufacturing facilities are situated in Pietermaritzburg, the capital city of KwaZulu-Natal, South Africa.

PRODUCTS SUPPLIED

- High Voltage and Medium Voltage Composite Insulators
- Post insulators
- Long rod insulators
- Composite cutouts
- Pistol grips
- Overhead Line Hardware: Substation clamps, Spacer dampers, Stockbridge dampers.

Volume and Frequency
44 000 units, monthly.



REGIONS OF EXPORT

Current Regions of Export and Supply:
Australia, France, Ghana, Italy, Poland, Saudi Arabia, South Africa, Switzerland, UAE, UK, USA.

Targeted Export Regions:
African countries, increase export to USA and Europe.

WHY CHOOSE US AS YOUR PARTNER

Our in-house expertise and technologies have ensured that Vexila is the market leader in the field of overhead electrical infrastructure products on the African Continent. We are the first 100% African company to locally manufacture and supply up to 765kV Composite Insulators to African Electrical Utilities including Eskom, and export products to Europe and the USA.

We are one of a few international companies that are able to offer complete string assembly solutions, including hardware components and composite insulators, tested and qualified. We can officially confirm yet another ‘Africa first’ from our arsenal – our very own 765 kV Composite Long Rod Insulator, which has completed a rigorous technical evaluation and type testing programme based on IEC standards at various internationally-certified laboratories.

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

– DISCLAIMER

AGRICULTURE

AUTOMOTIVE & AVIATION

BUSINESS SERVICES

CONSTRUCTION, ENGINEERING & MINING

DISTRIBUTION, RETAIL & WHOLESALE

MANUFACTURING

TELECOMMUNICATIONS

Standard Bank
Business & Commercial



TELECOMMUNICATIONS

Standard Bank
Business & Commercial

JD Telecom

Place of Origin:
South Africa, Africa

Sector:
Telecommunications

Sub-sector:
Communication Satellite

Website:
www.jdtelecom.co.za

Phone:
+27 (0) 860538353
+27 (0) 315821480

Email:
Info@jdcomm.co.za

BUSINESS OVERVIEW

JD Telecom was established to bridge the digital divide towards affordable connectivity. Our aim is to make connectivity accessible and affordable to every household and business on the African continent, regardless of the income bracket. We believe that this is achievable through satellite connectivity.

JD Telecom provides Satellite based communication services. The main feature of satellite communication is its extensive-service-coverage, mobility, flexibility and resilience. A satellite link can be created quickly by using a transportable antenna anywhere necessary even after a natural disaster.

In addition to JD Telecom's conventional satellite business, we also aim to address the digitally divided areas overseas as JD Telecom services can be widely applied to people's everyday lives.

JD Telecom's expertise and success are based on a combination of communications and technology – redefining how complete solutions are delivered to partners and customers. JD Telecom builds complete technology solutions and has business practices that put consumers and business customers first.

SOLUTIONS SUPPLIED

- Satellite connectivity services
- Data, Turnkey connectivity solutions
- Telkom products and contracts.

REGIONS OF EXPORT

Targeted Export Regions:
African continent.



WHY CHOOSE US AS YOUR PARTNER

JD Telecom has a team with over 100 years' of professional experience in telephony and 20+ years of professional experience in satellite connectivity.

We have a robust customer base consisting of Enterprise, Gated Communities, Apartment Blocks and Government.

JD Telecom has designed two models to assist existing ICT companies to expand their scope of products and services within their customer base and also provides a platform to extend their reach throughout South Africa and Africa. You have the choice to either become a JD Telecoms Franchisee or enlist as a JD Telecoms Distributor, and with both these models, your team will receive consistent training, technical support, as well as all applicable sales and marketing tools, making your business partnership with JD Telecoms a success. In addition to the Telkom Product and Solution line, both JD Telecom Franchisees and Distributors will enjoy the benefit of accessing the extensive portfolio of in-house JD Telecom Products.

JD Telecom is a Level 2 BBBEE contributor to the South African economy. Ensuring that opportunities are available to all who seek them.



African Exporter Profiles 2026

LISTINGS: A–D

LISTINGS: E–K

LISTINGS: L–R

LISTINGS: S–Z

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

– DISCLAIMER

Standard Bank
Business & Commercial

- Acoustex
- Adams & Adams
- African Extracts
- African Premium Brands
- African Realty Trust
- African Roots Wine
- Africana Air Zambia
- Afrimac Nuts Company
- Afrinatural
- Afriq de Investments
- Afrique Interlink
- Agrico Marketing
- Agriculture And More
- Agritec
- Agro Pulses Export Tanzania
- AGT Foods Africa
- Alif Quimica
- Altomundo
- Alvi's Drift Winery
- Amani Bay
- Angonabeiro
- Anikita
- Apeck International
- Apple Tree Natural
- Ask Carla Kote Trade Solutions
- Associated Foods Zimbabwe
- Atupele Investment
- Bananalandia Group
- Beauty Radiance by Fritzwa
- Bevcol
- Blue-Black Brands
- Bosch Projects
- BOWI Logistics Limited
- Bundibugyo Improved Cocoa Farmers' Cooperative Society Limited (BICFCSL)
- Bureau Veritas Testing and Inspections
- Butta Farmers' Cooperative Society
- Cape Herb & Spice
- Cape Honeybush Tea Company
- Cape Point Vineyards
- Cape Rooibos Tea
- Carmién Tea
- Carteirra
- CBC Fasteners / Bolt Corporation
- Cedar Exim
- Cedkam Foods
- CEMO Pumps
- Chakula Abattoir
- Champion Health Care
- Charms Uganda
- Chidyamatondo General Dealers and Contractors
- Chikweti Green Resources (GR)
- Cocoa Empire
- Corruseal Group
- Credible Blooms
- Dabol Nigeria Enterprises
- Dalitso General Suppliers
- De Krans Wines
- De Pizan Beverages
- Debbies Products
- Distillery 031
- Doolhof Wine Estate
- Doornkraal Agri
- Double D Farming
- Dromex
- Duapa Agri Products
- Dukap Services
- Dwaleni Investments

EXPORTERS LISTED A–D



African Exporter Profiles 2026

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TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

– DISCLAIMER

Standard Bank
Business & Commercial

- Ecobee African Natural Products
- EcoFarm Mozambique
- Elvice International Company
- Endebess Coffee Estate
- Enkay Indo Nigerian Industries Limited
- Environ Skin Care
- Esco Uganda
- ETG Qingdao
- Eva Yoyo's Couture
- Ezra BR Agency
- Farm Central
- Filiasan Company
- Finana
- Fourthline
- Futuretend
- G & A Multipurpose Integrated
- G4Agro
- Gablin Foods Limited
- Gadesam Enterprises
- Gauteng Growth and Development Agency (GGDA)
- GDM Company Limited
- Global Impex SA
- Gorilla Summit Coffee Development Company
- Graceland Vineyards
- Grain Traders Association of Zambia
- Granor Passi
- Green Acres Farms
- Green Farms Nut Company
- Groot Constantia Trust NPC RF
- Grow For Me
- Gun Bay Wines
- GWK Limited
- H.S. Impex
- Heidel Spits
- Homemark
- Ilera Agro Processing Nigeria
- Imaan Luxury Organics
- Ismillion International
- Ivili Loboya
- Jakkalsvlei Vineyards
- Jamestown Farms Limited
- Japko Investments
- Jber Coffee
- JD Telecom
- JFS Sociedade Algodoeira do Niassa
- John Art and Trade Enterprise
- John Art and Trade Enterprise (Arts & Crafts)
- Jotim Coffee
- Kakanga Food Suppliers
- Kangumamu Agro
- Kariba Minerals
- Kaukou Honeybush Tea
- Kavisan
- Kawalazi Estate
- Kelpack Manufacturing
- Kingsgate Clothing
- Kipkelion District Co-operative Union
- Konza Tropicals
- Kuminda
- KZN Oils

EXPORTERS LISTED E–K



African Exporter Profiles 2026

LISTINGS: A–D

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TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

– DISCLAIMER

Standard Bank
Business & Commercial

- La Ricmal
- Lauetta Investments
- Lavo Wines
- Leonardo Green
- Lingote Traders
- Livestock Wealth Farmers Club
- Local Village Foods
- Luano Honey Brands
- Lyawere
- M&M Cellars
- Macadamias South Africa (SAMAC)
- Macademia Marketing and Production Farmers' Cooperative
- Macheri Coffees Uganda
- Macks Industries Limited
- Madopera Comercial
- Mafavuka Enterprise
- Main Honey
- Malanot
- Mayglow Skincare
- Meannan Foods
- Mint And Honey
- Moi Foods / Mewah Group
- Nalmaco Nigeria
- Naming'omba Tea Estates
- Nature Agrofresh
- Nature Commodities
- Neveah
- Next Generation Beverages
- Niassa Macadamia
- Nikwaflora
- Ninth Avenue Flowers
- Noble Spirits
- NSS Fasteners
- NUCAFE
- Number Two Piggeries
- Nyasa Mining Cooperative
- Nyche Commodities
- Nyika Farms
- Olabisi Investment
- Omas Commodities Resources
- Opstal Family Wine Estate
- Ovalium Pulver
- Overseas Investments
- Oxy Industries
- Pabuli Farms
- Paku
- Paramount Holdings Limited
- Parin Africa
- Pelere Group
- Perdeberg Cellar
- Pratley Exporting
- Procureg8
- Profit Forever Import & Export Nigeria Company
- Proxima Centauri Farms
- Raisins South Africa
- Red 2 Roast
- Red Lands Roses
- Refriango
- Robinson & Sinclair
- Roland Imperial Tobacco Company Limited
- Rooibos Ltd
- Rosond
- Rubbertech
- Rutungu Distributors

EXPORTERS LISTED L–R

Standard Bank
Business & Commercial

- S.M. Holdings
- Sachet Manufacturers
- Saeed Investments
- Saradox
- Sea Harvest Aquaculture
- Senqu Holdings
- Seret Grains Uganda
- Service Parts Logistics
- Shanghai Pran Wines Co
- Shekinah Consultancy Services
- Sherbet Farms Nigeria
- Shimansky
- Silver Crown Commercials
- Sir Fruit
- Slanghoek Cellar
- Smart Wines
- Social Agriculture
- Solution Oasis
- Somani Agro Exports
- Sondhi Trading
- Sonia Foods Industries
- Southern Forest Ghana
- Standard Grains
- Stawi Foods
- Stonecamp Leather
- Sumseron Coffee & Tea
- Sustainable Energy Technologies
- Swartland Investments
- Swartland Winery
- Swaziland Meat Wholesalers
- Tanin Global
- Tenga Limitada
- Tesho Enterprises
- The Anthill Kitchen
- The Edge Trading Company
- The Fishwives Club Boutique Winery
- The Meat Corporation of Namibia
- The Pekay Group
- The Savannah Fruits Company
- The Sunshine Nut Co.
- Tiksons Easy Living
- Tlotsa Ageve Products
- Trans-Atlantic Trading Company
- Travium Supplies
- Triton Pharmaceuticals
- Tropical Frutos
- Ubuntu Extra Virgin Olive Oil
- Uganda Coffee Farmers Alliance
- Uganda Tea Development Agency
- Underberg Dairy
- Unlimited Trade Supplies
- Valley of Macs
- Van Doorn
- Vergezocht Plant Oils
- Vexila
- Virtue Ghana
- Wereh Cafmag
- Wild Plants Growers
- Yandisa Mining Services
- Yaya Resources
- Zandvliet
- Zeenab Foods

EXPORTERS LISTED S–Z

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

ANGOLA
BOTSWANA
eSWATINI
GHANA
KENYA
LESOTHO
MALAWI
MOZAMBIQUE
NAMIBIA
NIGERIA
SOUTH AFRICA
TANZANIA
UGANDA
ZAMBIA
ZIMBABWE
CHINA

– DISCLAIMER

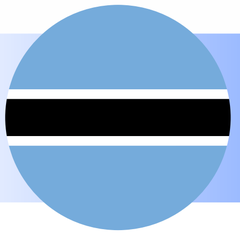
Standard Bank
Business & Commercial

EXPORTER	SECTOR
• Angonabeiro	Agriculture
• Refriango	Manufacturing



ANGOLA

EXPORTER	SECTOR
• Blue-Black Brands	Manufacturing
• Mayglow Skincare	Manufacturing



BOTSWANA

EXPORTER	SECTOR
• Dwaleni Investments	Agriculture
• Overseas Investments	Manufacturing
• Rubbertech	Manufacturing
• Swaziland Meat Wholesalers	Distribution, Retail & Wholesale



eSWATINI (FORMERLY SWAZILAND)

Standard Bank
Business & Commercial

EXPORTER	SECTOR
Afriq de Investments	Agriculture
Agriculture And More	Agriculture
Anikita	Agriculture
Beauty Radiance by Fritzwa	Manufacturing
Cedkam Foods	Agriculture
Debbies Products	Manufacturing
Duapa Agri Products	Agriculture
Dukap Services	Agriculture
Elvice International Company	Agriculture
Eva Yoyo's Couture	Manufacturing
Filiasan Company	Agriculture
Gablin Foods Limited	Agriculture
Green Acres Farms	Agriculture
Grow For Me	Agriculture
Japko Investments	Agriculture
John Art and Trade Enterprise	Agriculture
John Art and Trade Enterprise (Arts & Crafts)	Manufacturing

EXPORTER	SECTOR
Macks Industries Limited	Agriculture
Meannan Foods	Manufacturing
Nature Commodities	Agriculture
Oxy Industries	Manufacturing
Pabuli Farms	Agriculture
Paku	Manufacturing
Parin Africa	Agriculture
Proxima Centauri Farms	Agriculture
Silver Crown Commercials	Agriculture
Social Agriculture	Agriculture
Solution Oasis	Manufacturing
Southern Forest Ghana	Agriculture
Sustainable Energy Technologies	Manufacturing
The Savannah Fruits Company	Agriculture
Unlimited Trade Supplies	Agriculture
Virtue Ghana	Agriculture
Wereh Cafmag	Agriculture



GHANA

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

ANGOLA
BOTSWANA
eSWATINI
GHANA
KENYA
LESOTHO
MALAWI
MOZAMBIQUE
NAMIBIA
NIGERIA
SOUTH AFRICA
TANZANIA
UGANDA
ZAMBIA
ZIMBABWE
CHINA

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Standard Bank
Business & Commercial

EXPORTER	SECTOR
• Afrimac Nuts Company	Agriculture
• Credible Blooms	Agriculture
• Endebess Coffee Estate	Agriculture
• Jotim Coffee	Agriculture
• Kipkelion District Co-operative Union	Agriculture
• Konza Tropicals	Agriculture
• Ninth Avenue Flowers	Agriculture
• Red Lands Roses	Agriculture
• Sondhi Trading	Agriculture
• Stawi Foods	Agriculture
• Sumseron Coffee & Tea	Agriculture
• Trans-Atlantic Trading Company	Agriculture



KENYA

Standard Bank
Business & Commercial

EXPORTER	SECTOR
• Senqu Holdings	Agriculture
• Tlotsa Ageve Products	Manufacturing
• Wild Plants Growers	Agriculture



LESOTHO

Standard Bank
Business & Commercial

EXPORTER	SECTOR
• Atupele Investment	Agriculture
• Dalitso General Suppliers	Agriculture
• Kawalazi Estate	Agriculture
• Naming'omba Tea Estates	Agriculture
• Nyasa Mining Cooperative	Construction, Engineering & Mining
• Nyika Farms	Manufacturing
• Paramount Holdings Limited	Agriculture
• Saeed Investments	Distribution, Retail & Wholesale



MALAWI

Standard Bank
Business & Commercial

EXPORTER	SECTOR
• Agrico Marketing	Agriculture
• Agritec	Agriculture
• Alif Quimica	Agriculture
• Bananalandia Group	Agriculture
• Chikweti Green Resources (GR)	Agriculture
• Double D Farming	Agriculture
• EcoFarm Mozambique	Agriculture
• Finana	Agriculture
• JFS Sociedade Algodoeira do Niassa	Agriculture
• Leonardo Green	Agriculture
• Madopera Comercial	Agriculture
• Mafavuka Enterprise	Agriculture
• Moi Foods / Mewah Group	Agriculture
• Niassa Macadamia	Agriculture
• Tenga Limitada	Agriculture
• The Sunshine Nut Co.	Agriculture
• Tropical Frutos	Agriculture
• Valley of Macs	Agriculture



MOZAMBIQUE

EXPORTER	SECTOR
• Chakula Abattoir	Agriculture
• The Meat Corporation of Namibia	Agriculture



NAMIBIA

EXPORTER	SECTOR
• Dabol Nigeria Enterprises	Agriculture
• Enkay Indo Nigerian Industries Limited	Agriculture
• Jamestown Farms Limited	Agriculture
• G & A Multipurpose Integrated	Agriculture
• Ilera Agro Processing Nigeria	Agriculture
• Ismillion International	Distribution, Retail & Wholesale
• Kavisan	Agriculture
• Nalmaco Nigeria	Agriculture
• Neveah	Agriculture
• Olabisi Investment	Agriculture
• Omas Commodities Resources	Agriculture
• Ovalium Pulver	Agriculture
• Profit Forever Import & Export Nigeria Company	Agriculture
• Sherbet Farms Nigeria	Agriculture
• Sonia Foods Industries	Agriculture
• Standard Grains	Agriculture
• Zeenab Foods	Agriculture

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

ANGOLA
BOTSWANA
eSWATINI
GHANA
KENYA
LESOTHO
MALAWI
MOZAMBIQUE
NAMIBIA
NIGERIA
SOUTH AFRICA
TANZANIA
UGANDA
ZAMBIA
ZIMBABWE
CHINA

– DISCLAIMER

Standard Bank
Business & Commercial

EXPORTER	SECTOR
Acoustex	Automotive & Aviation
Adams & Adams	Business Services
African Extracts	Manufacturing
African Premium Brands	Agriculture
African Realty Trust	Agriculture
African Roots Wine	Agriculture
Afrinatural	Distribution, Retail & Wholesale
Afrique Interlink	Agriculture
AGT Foods Africa	Agriculture
Altomundo	Agriculture
Alvi's Drift Winery	Agriculture
Amani Bay	Agriculture
Apple Tree Natural	Manufacturing
Ask Carla Kote Trade Solutions	Agriculture
Bevcol	Manufacturing
Bosch Projects	Manufacturing
Bureau Veritas Testing and Inspections	Business Services

EXPORTER	SECTOR
Cape Herb & Spice	Manufacturing
Cape Honeybush Tea Company	Agriculture
Cape Point Vineyards	Agriculture
Cape Rooibos Tea	Agriculture
Carmién Tea	Agriculture
Carteirra	Agriculture
CBC Fasteners / Bolt Corporation	Manufacturing
CEMO Pumps	Manufacturing
Champion Health Care	Manufacturing
Corruseal Group	Manufacturing
De Krans Wines	Agriculture
De Pizan Beverages	Agriculture
Distillery 031	Manufacturing
Doolhof Wine Estate	Agriculture
Doornkraal Agri	Agriculture
Dromex	Manufacturing

LISTINGS A–D
LISTINGS E–N
LISTINGS O–Z



SOUTH AFRICA

EXPORTER	SECTOR
Environ Skin Care	Manufacturing
Farm Central	Agriculture
Futuretend	Agriculture
Gauteng Growth and Development Agency (GGDA)	Business Services
Global Impex SA	Agriculture
Graceland Vineyards	Agriculture
Granor Passi	Agriculture
Green Farms Nut Company	Agriculture
Groot Constantia Trust NPC RF	Agriculture
Gun Bay Wines	Agriculture
GWK Limited	Agriculture
Heidel Spits	Agriculture
Homemark	Distribution, Retail & Wholesale
Imaan Luxury Organics	Distribution, Retail & Wholesale
Ivili Loboya	Agriculture
Jakkalsvlei Vineyards	Agriculture
JD Telecom	Telecommunications

EXPORTER	SECTOR
Kaukou Honeybush Tea	Agriculture
Kelpack Manufacturing	Manufacturing
Kingsgate Clothing	Manufacturing
KZN Oils	Distribution, Retail & Wholesale
La Ricmal	Agriculture
Lavo Wines	Agriculture
Livestock Wealth Farmers Club	Agriculture
Local Village Foods	Agriculture
M&M Cellars	Agriculture
Macadamias South Africa (SAMAC)	Agriculture
Malanot	Agriculture
Mint And Honey	Agriculture
Next Generation Beverages	Agriculture
Nikwaflora	Agriculture
Noble Spirits	Agriculture
NSS Fasteners	Manufacturing
Number Two Piggeries	Agriculture

LISTINGS A–D
LISTINGS E–N
LISTINGS O–Z



SOUTH AFRICA

EXPORTER	SECTOR
• Opstal Family Wine Estate	Agriculture
• Perdeberg Cellar	Agriculture
• Pratley Exporting	Manufacturing; Construction, Engineering & Mining
• Procureg8	Agriculture
• Raisins South Africa	Agriculture
• Robinson & Sinclair	Agriculture
• Rooibos Ltd	Agriculture
• Rosond	Construction, Engineering & Mining
• Sachet Manufacturers	Manufacturing
• Saradox	Manufacturing
• Sea Harvest Aquaculture	Agriculture
• Service Parts Logistics	Distribution, Retail & Wholesale
• Shimansky	Manufacturing
• Sir Fruit	Agriculture
• Slanghoek Cellar	Agriculture
• Smart Wines	Agriculture
• Stonecamp Leather	Manufacturing

EXPORTER	SECTOR
• Swartland Investments	Manufacturing
• Swartland Winery	Agriculture
• The Fishwives Club Boutique Winery	Agriculture
• The Pekay Group	Manufacturing
• Tiksons Easy Living	Distribution, Retail & Wholesale
• Triton Pharmaceuticals	Manufacturing
• Ubuntu Extra Virgin Olive Oil	Agriculture
• Underberg Dairy	Agriculture
• Van Doorn	Agriculture
• Vergezocht Plant Oils	Agriculture
• Vexila	Manufacturing
• Yandisa Mining Services	Construction, Engineering & Mining
• Zandvliet	Agriculture

LISTINGS A–D
LISTINGS E–N
LISTINGS O–Z



SOUTH AFRICA

EXPORTER	SECTOR
• Agro Pulses Export Tanzania	Agriculture
• Apeck International	Agriculture
• Cedar Exim	Agriculture
• G4Agro	Agriculture
• GDM Company Limited	Agriculture
• H.S. Impex	Agriculture
• Lyawere	Agriculture
• Nature Agrofresh	Agriculture
• S.M. Holdings	Agriculture
• Somani Agro Exports	Agriculture
• Tanin Global	Agriculture
• Yaya Resources	Construction, Engineering & Mining



TANZANIA

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

COUNTRY

ANGOLA
BOTSWANA
eSWATINI
GHANA
KENYA
LESOTHO
MALAWI
MOZAMBIQUE
NAMIBIA
NIGERIA
SOUTH AFRICA
TANZANIA
UGANDA
ZAMBIA
ZIMBABWE
CHINA

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EXPORTER	SECTOR
• BOWI Logistics Limited	Agriculture
• Bundibugyo Improved Cocoa Farmers' Cooperative Society Limited (BICFCSL)	Agriculture
• Butta Farmers' Cooperative Society	Agriculture
• Charms Uganda	Distribution, Retail & Wholesale
• Cocoa Empire	Agriculture
• Esco Uganda	Distribution, Retail & Wholesale
• Ezra BR Agency	Agriculture
• Gadesam Enterprises	Agriculture
• Gorilla Summit Coffee Development Company	Agriculture
• Jber Coffee	Agriculture
• Kangumamu Agro	Agriculture
• Macheri Coffees Uganda	Agriculture
• NUCAFE	Agriculture
• Nyche Commodities	Agriculture
• Pelere Group	Agriculture
• Red 2 Roast	Agriculture
• Rutungu Distributors	Distribution, Retail & Wholesale

EXPORTER	SECTOR
• Seret Grains Uganda	Agriculture
• The Edge Trading Company	Agriculture
• Uganda Coffee Farmers Alliance	Agriculture
• Uganda Tea Development Agency	Agriculture



UGANDA

African Exporter Profiles 2026

TRADE SOLUTIONS

BROWSE EXPORTERS BY:

SECTOR

COMPANY

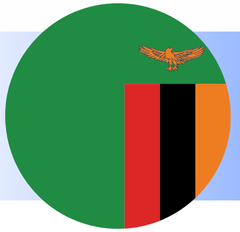
COUNTRY

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ANGOLA
BOTSWANA
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CHINA

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EXPORTER	SECTOR
Africana Air Zambia	Agriculture
Chidyamatondo General Dealers & Contractors	Agriculture
Ecobee African Natural Products	Agriculture
Fourthline	Agriculture
Grain Traders Association of Zambia	Agriculture
Kakanga Food Suppliers	Distribution, Retail & Wholesale
Kariba Minerals	Construction, Engineering & Mining
Lingote Traders	Distribution, Retail & Wholesale
Luano Honey Brands	Agriculture
Main Honey	Agriculture
Roland Imperial Tobacco Company Limited	Agriculture
Shekinah Consultancy Services	Manufacturing
Tesho Enterprises	Distribution, Retail & Wholesale
The Anthill Kitchen	Agriculture
Travium Supplies	Manufacturing



ZAMBIA

EXPORTER	SECTOR
• Associated Foods Zimbabwe	Agriculture
• Kuminda	Agriculture
• Lauetta Investments	Agriculture
• Macademia Marketing and Production Farmers' Cooperative	Agriculture



ZIMBABWE

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EXPORTER	SECTOR
• ETG Qingdao	Agriculture
• Shanghai Pran Wines Co	Distribution, Retail & Wholesale



CHINA

Standard Bank
Business & Commercial

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